

IAC
Q4 2006 Earnings
Supplemental Financial Information and Operating Metrics

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Financial Results and Reconciliations

(\$ in millions, except per share amounts, rounding differences may exist)

	2004	2005					2006				
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Revenue											
Retailing:											
U.S.	\$ 1,905.9	\$ 498.0	\$ 667.1	\$ 664.3	\$ 841.6	\$ 2,671.0	\$ 673.3	\$ 696.2	\$ 686.2	\$ 877.7	\$ 2,933.4
International	342.0	100.9	94.5	85.2	99.3	379.9	95.8	78.7	82.5	101.2	358.2
Total Retailing	2,247.9	598.9	761.6	749.5	940.9	3,050.9	769.1	774.9	768.7	978.9	3,291.6
Services:											
Ticketing	768.2	211.3	257.8	227.5	253.5	950.2	245.7	295.1	265.5	279.1	1,085.4
Lending	159.3	72.0	85.4	109.4	101.0	367.8	113.9	107.9	106.0	100.9	428.8
Real Estate	30.4	11.9	14.9	16.3	14.6	57.6	11.4	15.0	15.9	14.5	56.8
Home Services	6.9	7.7	10.6	12.2	10.5	41.0	14.0	16.0	18.5	15.3	63.7
Total Services	964.9	302.8	368.7	365.4	379.6	1,416.5	385.1	434.0	405.9	409.8	1,634.7
Media & Advertising	30.5	9.0	11.5	83.5	109.5	213.5	117.6	131.3	135.5	159.8	544.2
Membership & Subscriptions:											
Vacations	256.8	75.0	67.8	66.1	63.9	272.8	81.4	74.1	72.9	70.8	299.1
Personals	198.0	54.2	61.2	66.0	68.2	249.5	73.3	78.3	80.2	79.4	311.2
Discounts	217.9	24.6	33.1	30.8	130.5	219.0	23.9	19.5	32.0	121.3	196.8
Intra-sector eliminations	(1.3)	-	(0.7)	-	(0.7)	(1.5)	(0.1)	(0.8)	(0.1)	(0.7)	(1.6)
Total Membership & Subscriptions	671.5	153.8	161.3	162.8	261.8	739.8	178.4	171.1	185.1	270.8	805.5
Emerging Businesses	-	-	0.1	0.1	0.7	0.9	0.4	0.5	0.6	6.0	7.5
Inter-segment eliminations	(3.7)	(1.1)	(1.3)	(1.5)	(1.2)	(5.1)	(1.4)	(1.5)	(1.6)	(1.5)	(6.0)
Total Revenue	\$ 3,911.0	\$ 1,063.3	\$ 1,302.0	\$ 1,359.9	\$ 1,691.3	\$ 5,416.5	\$ 1,449.2	\$ 1,510.3	\$ 1,494.2	\$ 1,823.9	\$ 6,277.6
Operating Income Before Amortization											
Retailing:											
U.S.	\$ 194.7	\$ 56.5	\$ 59.0	\$ 56.7	\$ 104.3	\$ 276.6	\$ 59.0	\$ 60.5	\$ 57.3	\$ 92.1	\$ 268.9
International	4.3	2.8	(0.3)	(2.8)	6.0	5.8	2.6	(2.6)	(0.6)	5.0	4.4
Total Retailing	199.0	59.3	58.7	54.0	110.3	282.3	61.6	57.9	56.8	97.0	273.3
Services:											
Ticketing	164.3	47.0	62.7	49.9	59.1	218.7	65.8	75.9	57.0	65.7	264.4
Lending	26.1	15.3	20.9	30.6	13.9	80.6	12.9	14.8	18.8	17.2	63.6
Real Estate	(4.6)	(5.6)	(5.9)	(2.4)	(2.9)	(16.7)	(5.1)	(4.6)	(6.3)	(5.4)	(21.3)
Home Services	0.3	2.0	3.6	3.5	2.1	11.2	3.2	4.4	6.0	2.5	16.2
Total Services	186.0	58.7	81.3	81.6	72.2	293.9	76.8	90.5	75.6	80.0	322.9
Media & Advertising	(13.3)	(0.9)	1.9	9.3	20.3	30.5	11.6	10.7	15.9	20.1	58.3
Membership & Subscriptions:											
Vacations	90.2	33.1	25.8	26.6	25.3	110.7	36.4	28.9	29.1	30.3	124.8
Personals	27.6	5.4	10.4	16.6	15.4	47.9	6.0	17.3	19.3	20.9	63.4
Discounts	22.0	(12.0)	(12.7)	(7.1)	49.3	17.5	(13.7)	(16.6)	(3.9)	48.1	13.9
Total Membership & Subscriptions	139.8	26.6	23.6	36.1	89.9	176.2	28.7	29.5	44.5	99.4	202.0
Emerging Businesses	(4.5)	(3.1)	(2.8)	(2.9)	(3.2)	(12.1)	(3.9)	(4.2)	(4.5)	(3.3)	(15.9)
Corporate expense and other	(89.4)	(27.7)	(32.8)	(22.5)	(22.7)	(105.7)	(19.2)	(22.1)	(18.6)	(25.6)	(85.4)
Total Operating Income Before Amortization	\$ 417.6	\$ 112.8	\$ 130.0	\$ 155.4	\$ 266.8	\$ 665.0	\$ 155.6	\$ 162.5	\$ 169.6	\$ 267.6	\$ 755.3

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Financial Results and Reconciliations

(\$ in millions, except per share amounts, rounding differences may exist)

	2004	2005					2006				
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Non-cash compensation expense											
Retailing:											
U.S.	\$ -	\$ -	\$ -	\$ (0.3)	\$ (0.1)	\$ (0.4)	\$ (0.8)	\$ (1.3)	\$ (1.3)	\$ (1.3)	\$ (4.8)
International	-	-	-	-	-	-	-	-	-	-	-
Total Retailing	-	-	-	(0.3)	(0.1)	(0.4)	(0.8)	(1.3)	(1.3)	(1.3)	(4.8)
Services:											
Ticketing	-	-	-	-	-	-	-	-	-	-	-
Lending	(2.7)	(0.5)	(0.5)	(0.5)	(0.5)	(1.9)	1.2	-	(0.1)	(0.1)	0.9
Real Estate	(0.9)	(0.2)	(0.2)	(0.2)	(0.2)	(1.0)	0.6	-	(0.1)	(0.1)	0.4
Home Services	(1.5)	1.2	(0.2)	(0.1)	(0.1)	0.7	(0.2)	(0.2)	(0.2)	(0.2)	(0.6)
Total Services	(5.1)	0.4	(0.9)	(0.9)	(0.9)	(2.2)	1.6	(0.1)	(0.4)	(0.4)	0.7
Media & Advertising	-	-	-	-	-	-	-	-	-	-	-
Membership & Subscriptions:											
Vacations	-	-	-	-	-	-	-	-	-	-	-
Personals	-	-	-	-	-	-	-	-	-	-	-
Discounts	-	-	-	-	-	-	-	-	-	-	-
Total Membership & Subscriptions	-	-	-	-	-	-	-	-	-	-	-
Emerging Businesses	-	-	(0.1)	0.1	(0.1)	(0.1)	-	-	-	(0.1)	(0.2)
Corporate expense and other (a)	(65.2)	(12.7)	(15.8)	(83.8)	(22.7)	(134.8)	(24.7)	(27.2)	(16.4)	(19.8)	(88.1)
Total non-cash compensation expense	\$ (70.3)	\$ (12.2)	\$ (16.8)	\$ (84.8)	\$ (23.8)	\$ (137.5)	\$ (24.0)	\$ (28.7)	\$ (18.1)	\$ (21.6)	\$ (92.3)
Amortization of non-cash marketing											
Retailing:											
U.S.	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
International	-	-	-	-	-	-	-	-	-	-	-
Total Retailing	-	-	-	-	-	-	-	-	-	-	-
Services:											
Ticketing	(0.2)	-	-	-	-	-	-	-	-	-	-
Lending	-	-	-	-	-	-	-	-	-	-	-
Real Estate	-	-	-	-	-	-	-	-	-	-	-
Home Services	-	-	-	-	-	-	-	-	-	-	-
Total Services	(0.2)	-	-	-	-	-	-	-	-	-	-
Media & Advertising	(0.4)	-	-	-	-	-	(5.5)	(9.5)	(14.6)	-	(29.6)
Membership & Subscriptions:											
Vacations	-	-	-	-	-	-	-	-	-	-	-
Personals	(0.7)	-	-	-	-	-	(3.0)	-	-	-	(3.0)
Discounts	-	-	-	-	-	-	-	-	-	-	-
Total Membership & Subscriptions	(0.7)	-	-	-	-	-	(3.0)	-	-	-	(3.0)
Emerging Businesses	-	-	-	-	-	-	-	-	-	(4.5)	(4.5)
Corporate expense and other	-	-	-	-	-	-	-	-	-	-	-
Total amortization of non-cash marketing	\$ (1.3)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (8.5)	\$ (9.5)	\$ (14.6)	\$ (4.5)	\$ (37.1)

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Financial Results and Reconciliations

(\$ in millions, except per share amounts, rounding differences may exist)

	2004	2005					2006				
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Amortization of intangibles and goodwill impairment											
Retailing:											
U.S.	\$ (52.9)	\$ (13.2)	\$ (15.5)	\$ (15.4)	\$ (15.4)	\$ (59.4)	\$ (15.5)	\$ (9.3)	\$ (5.7)	\$ (5.7)	\$ (36.2)
International	(1.3)	(0.3)	(0.3)	(0.3)	(0.3)	(1.3)	(0.3)	(0.3)	-	-	(0.7)
Total Retailing	(54.2)	(13.6)	(15.8)	(15.7)	(15.7)	(60.8)	(15.8)	(9.6)	(5.7)	(5.7)	(36.9)
Services:											
Ticketing	(26.2)	(7.0)	(7.4)	(7.1)	(7.3)	(28.7)	(6.9)	(7.0)	(6.6)	(6.6)	(27.1)
Lending	(19.0)	(9.0)	(4.8)	(4.8)	(4.8)	(23.4)	(5.0)	(5.0)	(3.5)	(2.9)	(16.4)
Real Estate	(6.5)	(3.3)	(3.3)	(2.8)	(2.5)	(11.9)	(2.3)	(2.3)	(1.7)	(1.4)	(7.6)
Home Services	(1.0)	(0.7)	(0.7)	(0.8)	(0.8)	(3.0)	(0.8)	(0.8)	(0.8)	(0.8)	(3.1)
Total Services	(52.6)	(20.0)	(16.2)	(15.5)	(15.4)	(67.1)	(15.0)	(15.1)	(12.5)	(11.7)	(54.2)
Media & Advertising	(33.4)	(0.1)	(0.1)	(10.1)	(12.6)	(22.8)	(12.5)	(12.5)	(3.4)	(6.2)	(34.6)
Membership & Subscriptions:											
Vacations	(25.2)	(6.3)	(6.3)	(6.3)	(6.3)	(25.2)	(6.3)	(6.3)	(6.3)	(6.3)	(25.2)
Personals	(8.1)	(1.1)	(0.9)	(0.9)	(1.0)	(3.8)	(1.0)	(0.6)	(0.3)	(0.2)	(2.0)
Discounts (b)	(8.0)	(1.6)	(1.6)	(1.6)	(1.6)	(6.4)	(1.3)	(1.3)	(1.3)	(215.2)	(219.0)
Total Membership & Subscriptions	(41.3)	(9.0)	(8.8)	(8.7)	(8.8)	(35.4)	(8.6)	(8.2)	(7.8)	(221.6)	(246.3)
Emerging Businesses	(3.9)	(0.1)	(0.1)	(0.1)	(0.1)	(0.4)	(0.1)	(0.1)	(0.1)	(0.1)	(0.5)
Corporate expense and other	-	-	-	-	-	-	-	-	-	-	-
Total amortization of intangibles and goodwill impairment	\$ (185.4)	\$ (42.7)	\$ (41.0)	\$ (50.2)	\$ (52.6)	\$ (186.5)	\$ (52.0)	\$ (45.6)	\$ (29.5)	\$ (245.3)	\$ (372.5)
Operating Income (Loss)											
Retailing:											
U.S.	\$ 141.7	\$ 43.3	\$ 43.5	\$ 41.1	\$ 88.9	\$ 216.7	\$ 42.6	\$ 49.9	\$ 50.3	\$ 85.1	\$ 228.0
International	3.0	2.5	(0.6)	(3.1)	5.6	4.5	2.3	(2.9)	(0.6)	5.0	3.7
Total Retailing	144.7	45.7	42.9	38.0	94.5	221.1	44.9	47.0	49.8	90.0	231.7
Services:											
Ticketing	137.9	40.0	55.3	42.8	51.8	189.9	58.9	68.9	50.5	59.1	237.3
Lending	4.4	5.8	15.6	25.3	8.7	55.3	9.1	9.8	15.2	14.1	48.1
Real Estate	(12.0)	(9.1)	(9.4)	(5.4)	(5.6)	(29.5)	(6.7)	(6.8)	(8.0)	(6.9)	(28.5)
Home Services	(2.2)	2.4	2.7	2.6	1.2	8.9	2.2	3.5	5.1	1.6	12.4
Total Services	128.1	39.2	64.2	65.2	56.0	224.6	63.5	75.3	62.7	67.9	269.4
Media & Advertising	(47.1)	(1.0)	1.8	(0.9)	7.7	7.7	(6.4)	(11.3)	(2.1)	13.9	(6.0)
Membership & Subscriptions:											
Vacations	65.0	26.8	19.5	20.2	19.0	85.5	30.1	22.5	22.8	24.0	99.6
Personals	18.8	4.4	9.5	15.8	14.4	44.1	2.0	16.6	19.0	20.7	58.4
Discounts (b)	14.0	(13.6)	(14.3)	(8.6)	47.7	11.2	(15.0)	(17.9)	(5.2)	(167.0)	(205.2)
Total Membership & Subscriptions	97.9	17.6	14.7	27.4	81.1	140.8	17.1	21.3	36.6	(122.3)	(47.2)
Emerging Businesses	(8.4)	(3.3)	(3.0)	(2.9)	(3.4)	(12.7)	(4.1)	(4.3)	(4.7)	(8.0)	(21.0)
Corporate expense and other (a)	(154.6)	(40.4)	(48.5)	(106.3)	(45.4)	(240.6)	(43.9)	(49.3)	(34.9)	(45.4)	(173.4)
Total operating income (loss)	\$ 160.6	\$ 57.9	\$ 72.1	\$ 20.5	\$ 190.5	\$ 341.0	\$ 71.2	\$ 78.6	\$ 107.4	\$ (3.8)	\$ 253.4

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Financial Results and Reconciliations

(\$ in millions, except per share amounts, rounding differences may exist)

	2004	2005					2006				
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Total other income, net (c) (d)	152.5	12.9	606.3	23.2	4.9	647.3	8.7	19.9	13.7	3.7	46.0
Earnings (loss) from continuing operations before income taxes and minority interest	313.1	70.8	678.5	43.7	195.4	988.3	79.8	98.5	121.1	-	299.4
Income tax (provision) benefit (c)	(82.0)	(41.9)	(265.6)	(6.7)	(75.6)	(389.7)	(33.3)	(41.7)	(53.0)	2.9	(125.1)
Minority interest	(3.2)	(0.6)	(0.8)	(0.5)	(0.3)	(2.2)	(0.1)	0.8	-	(0.2)	0.5
Earnings from continuing operations	228.0	28.2	412.1	36.5	119.5	596.4	46.4	57.6	68.1	2.7	174.8
Gain (loss) on sale of discontinued operations, net of tax	-	-	79.6	-	(9.5)	70.2	-	-	-	9.6	9.6
Discontinued operations, net of tax (e)	(63.1)	44.0	129.7	33.0	3.0	209.6	0.8	(3.8)	6.8	4.4	8.3
Earnings before preferred dividends	164.9	72.2	621.4	69.5	113.1	876.2	47.2	53.8	74.9	16.7	192.6
Preferred dividends	(13.1)	(3.3)	(3.3)	(1.4)	-	(7.9)	-	-	-	-	-
Net earnings available to common shareholders	\$ 151.8	\$ 68.9	\$ 618.1	\$ 68.1	\$ 113.1	\$ 868.2	\$ 47.2	\$ 53.8	\$ 74.9	\$ 16.7	\$ 192.6
GAAP Diluted weighted average shares outstanding	371.2	367.7	350.2	347.8	344.0	356.6	337.3	324.3	309.2	309.0	319.5
Diluted earnings per share	\$ 0.41	\$ 0.19	\$ 1.77	\$ 0.20	\$ 0.33	\$ 2.46	\$ 0.14	\$ 0.17	\$ 0.24	\$ 0.05	\$ 0.60
Reconciliation of GAAP EPS to Adjusted EPS											
Net earnings available to common shareholders	\$ 151.8	\$ 68.9	\$ 618.1	\$ 68.1	\$ 113.1	\$ 868.2	\$ 47.2	\$ 53.8	\$ 74.9	\$ 16.7	\$ 192.6
Non-cash compensation expense (a)	70.3	12.2	16.8	84.8	23.8	137.5	24.0	28.7	18.1	21.6	92.3
Amortization of non-cash marketing	1.3	-	-	-	-	-	8.5	9.5	14.6	4.5	37.1
Amortization of intangibles (b)	185.4	42.7	41.0	50.2	52.6	186.5	52.0	45.6	29.5	56.2	183.4
Goodwill impairment (b)	-	-	-	-	-	-	-	-	-	189.1	189.1
Equity in (income) losses of VUE	(16.2)	21.2	(43.1)	-	-	(22.0)	-	-	-	-	-
Net other (income) expense related to fair value adjustment on derivatives (d)	-	-	-	(9.4)	4.8	(4.6)	5.3	(5.1)	2.7	6.4	9.3
Gain on sale of VUE and related effects (c)	-	-	(523.5)	-	-	(523.5)	1.9	2.8	3.9	6.3	14.9
(Gain) loss of sale of discontinued operations, net of tax	-	-	(79.6)	-	9.5	(70.2)	-	-	-	(9.6)	(9.6)
Discontinued operations, net of tax (e)	63.1	(44.0)	(129.7)	(33.0)	(3.0)	(209.6)	(0.8)	3.8	(6.8)	(4.4)	(8.3)
Impact of income taxes and minority interest	(87.6)	(19.6)	200.6	(47.0)	(27.1)	106.8	(33.5)	(32.2)	(28.0)	(75.3)	(169.0)
Interest on convertible notes, net of tax	-	-	-	0.4	0.8	1.2	0.3	0.3	0.2	0.2	1.0
Adjusted Net Income	\$ 368.1	\$ 81.4	\$ 100.6	\$ 114.0	\$ 174.3	\$ 470.3	\$ 104.9	\$ 107.3	\$ 109.2	\$ 211.6	\$ 533.0
Adjusted EPS weighted average shares outstanding (f)	374.8	372.2	345.8	356.6	349.5	356.0	345.4	332.7	316.1	315.3	327.3
Adjusted EPS	\$ 0.98	\$ 0.22	\$ 0.29	\$ 0.32	\$ 0.50	\$ 1.32	\$ 0.30	\$ 0.32	\$ 0.35	\$ 0.67	\$ 1.63
GAAP Basic weighted average shares outstanding	348.0	349.3	321.9	326.4	320.7	329.5	319.4	311.9	296.1	293.7	305.2
Options, warrants and restricted stock, treasury method	23.2	18.4	18.6	21.4	19.1	19.4	17.9	12.4	11.8	15.3	14.3
Conversion of convertible preferred and convertible notes (if applicable)	-	-	9.7	-	4.3	7.8	-	-	1.3	-	-
GAAP Diluted weighted average shares outstanding	371.2	367.7	350.2	347.8	344.0	356.6	337.3	324.3	309.2	309.0	319.5
Impact of restricted shares and convertible preferred and notes (if applicable), net	3.6	4.6	(4.4)	8.8	5.5	(0.7)	8.0	8.4	6.9	6.3	7.7
Adjusted EPS shares outstanding	374.8	372.2	345.8	356.6	349.5	356.0	345.4	332.7	316.1	315.3	327.3

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Financial Results and Reconciliations

(\$ in millions, except per share amounts, rounding differences may exist)

	2004	2005					2006				
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Supplemental: Depreciation by segment											
Retailing:											
U.S.	\$ 42.2	\$ 10.2	\$ 10.3	\$ 10.0	\$ 10.5	\$ 40.9	\$ 10.5	\$ 9.7	\$ 8.9	\$ 8.3	\$ 37.4
International	10.3	2.3	1.9	1.2	1.2	6.7	1.2	1.3	1.4	1.5	5.3
Total Retailing	52.5	12.5	12.2	11.2	11.7	47.6	11.7	10.9	10.2	9.8	42.7
Services:											
Ticketing	33.4	8.8	9.5	9.2	9.2	36.7	9.6	9.5	9.5	9.6	38.2
Lending	2.7	1.2	1.3	1.5	1.6	5.5	2.8	2.2	2.3	2.0	9.3
Real Estate	0.9	0.2	0.3	0.3	0.4	1.2	0.7	0.6	0.7	0.5	2.4
Home Services	0.2	0.2	0.2	0.3	0.3	1.0	0.3	0.4	0.5	0.5	1.7
Total Services	37.1	10.4	11.3	11.2	11.5	44.4	13.4	12.7	13.0	12.5	51.6
Media & Advertising	4.1	1.3	0.9	4.8	6.3	13.2	6.8	6.7	6.9	7.4	27.7
Membership & Subscriptions:											
Vacations	8.5	1.8	1.7	1.8	2.1	7.4	2.0	1.9	1.9	1.9	7.8
Personals	14.8	3.0	1.9	1.6	1.8	8.2	1.7	1.7	2.3	1.7	7.5
Discounts	3.7	1.1	1.2	1.2	1.3	4.8	1.3	1.5	1.5	1.4	5.7
Total Membership & Subscriptions	27.0	5.9	4.7	4.6	5.1	20.3	5.1	5.1	5.8	5.1	21.1
Emerging Businesses	0.1	-	-	0.1	0.1	0.3	0.4	0.5	0.5	0.6	2.0
Corporate expense and other	5.9	1.8	1.8	1.9	2.4	8.0	2.7	2.8	3.0	2.2	10.7
Total Depreciation	\$ 126.9	\$ 31.8	\$ 31.0	\$ 33.8	\$ 37.1	\$ 133.8	\$ 40.0	\$ 38.8	\$ 39.4	\$ 37.6	\$ 155.8

- (a) Corporate expense and other operating loss in Q3 2005 includes a \$67 million non-cash compensation charge related to the treatment of vested stock options in connection with the Expedia spin-off, partially offset by a \$5.5 million reduction in non-cash compensation expense due to the cumulative effect of a change in the Company's estimate related to the number of stock-based awards that were expected to vest.
- (b) Discounts Q4 2006 operating income includes a \$214 million impairment charge related to intangible assets and goodwill.
- (c) In Q2 2005, IAC recorded a gain of \$523.5 million pretax and \$322.1 million after-tax in connection with the sale of its VUE common and preferred interests.
- (d) Changes in the fair value of the derivatives that were created in the Expedia spin-off are recorded as gains or losses in income for the appropriate period. The derivatives arise due to IAC's obligation to deliver both IAC and Expedia shares upon the conversion of the Ask Convertible Notes and the exercise of certain IAC warrants.
- (e) Discontinued operations consists of the results of Avaltus, ECS/Styleclick, TVTS, Quiz TV Limited and iBuy for all periods presented, EUVIA through June 2, 2005, Expedia through August 8, 2005 and PRC through November 28, 2006. Discontinued operations includes a \$62.8 million tax benefit related to the write-off of the TVTS investment in Q2 2005, a \$184.8 million impairment charge related to goodwill at PRC in 2004 and a \$33 million impairment charge related to TVTS in 2004.
- (f) For Adjusted EPS purposes, the impact of RSUs on shares outstanding is based on the weighted average number of RSUs outstanding, as compared with shares outstanding for GAAP purposes, which includes RSUs on a treasury method basis.

IAC**International Revenue***(\$ in millions, rounding differences may exist)*

	2004	2005					2006				
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
International Revenue (a) (b)	\$ 643	\$ 185	\$ 188	\$ 184	\$ 218	\$ 776	\$ 210	\$ 205	\$ 204	\$ 251	\$ 871
% of Total	16%	17%	14%	14%	13%	14%	15%	14%	14%	14%	14%

(a) International revenues are determined by geographic point of sale.

(b) Historical international revenue has been restated to reflect the impact of discontinued operations.

The financial, statistical and other information contained herein is unaudited.

IAC
RETAILING

(in millions except per unit data, rounding differences may exist)

	2004	2005					2006				
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Retailing- U.S. (a)											
Units shipped	40.5	10.0	12.8	12.4	15.5	50.7	12.7	12.7	12.9	16.1	54.3
Gross profit %	37.3%	37.6%	39.0%	37.6%	38.8%	38.3%	38.3%	39.8%	38.5%	38.3%	38.7%
Return rate (b)	16.2%	15.4%	17.1%	16.7%	16.8%	16.6%	17.7%	18.1%	17.9%	17.1%	17.7%
Average Price Point	\$51.32	\$53.77	\$57.17	\$58.89	\$59.79	\$57.72	\$58.72	\$59.97	\$58.06	\$58.21	\$58.70
Internet % (c)	16%	18%	23%	23%	26%	23%	26%	26%	26%	29%	27%
HSN total homes (end of period)	85.7	87.0	88.7	88.9	89.3	89.3	89.4	88.9	88.6	89.1	89.1
HSN/America's Store FTEs ("full-time equivalents") (end of period) (d)	74.1	75.3	76.5	76.6	76.8	76.8	76.8	76.0	75.6	75.9	75.9
America's Store FTE's (end of period) (d)	15.3	15.9	16.2	14.7	14.7	14.7	13.4	13.4	11.5	12.7	12.7
Catalogs Mailed	76.5	27.9	105.7	92.3	110.3	336.1	110.7	111.2	98.1	105.8	425.8

	2004	2005					2006				
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Retailing International (Households as of end of period) (e)											
(ownership % as of 12/31/06 in parentheses)											
HSE Germany (includes Austria and Switzerland) (100%)	37.9	38.1	38.4	38.5	38.5	38.5	39.4	39.0	39.1	39.2	39.2
Shop Channel (Japan) (30%)	17.7	18.0	18.4	18.7	19.0	19.0	19.6	20.0	20.4	20.6	20.6

- (a) Retailing-U.S. metrics include HSN and the catalogs business. Cornerstone was acquired in April 2005.
(b) Historical return rates have changed slightly to reflect a change in our definition of gross sales to exclude commissions.
(c) Internet % is Internet demand as a percent of total Retailing- U.S. demand excluding Liquidations and Services.
(d) FTEs apply a 50% weighting towards DBS homes.
(e) Beginning in Q3 2005, HSE 2004 and 2005 households have been restated to count satellite households individually, including those where a satellite dish transmits to several households through a master antenna television system.

The financial, statistical and other information contained herein is unaudited.

**IAC
SERVICES**

(rounding differences may exist)

	2004	2005					2006				
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Ticketing											
Number of tickets sold (mm)	98.3	27.9	30.8	28.9	31.9	119.4	31.3	32.8	30.9	33.2	128.2
Gross value of tickets sold (\$mm)	\$ 4,987	\$ 1,384	\$ 1,705	\$ 1,432	\$ 1,715	\$ 6,236	\$ 1,576	\$ 1,991	\$ 1,609	\$ 1,874	\$ 7,050

	2004	2005					2006				
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Lending											
Transmitted QFs (000s) (a)	2,297.5	782.7	803.8	879.4	775.6	3,241.6	999.4	1,062.2	1,020.6	901.4	3,984
Closings - units (000s) (b)	263.7	64.4	71.4	75.8	71.9	283.6	67.0	70.9	68.7	60.1	266.7
Closings - dollars (\$mm) (b)	\$ 28,503	\$ 7,239	\$ 8,360	\$ 9,934	\$ 9,213	\$ 34,747	\$ 8,119	\$ 8,370	\$ 8,031	\$ 7,600	\$ 32,119

	2004	2005					2006				
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Real Estate											
Closings - units (000s)	10.5	3.0	4.0	4.0	3.2	14.2	2.4	3.4	3.4	2.9	12.1
Closings - dollars (\$mm)	\$ 2,569	\$ 698	\$ 984	\$ 1,068	\$ 798	\$ 3,547	\$ 591	\$ 869	\$ 868	\$ 729	\$ 3,061

(a) Customer "Qualification Forms" (QFs) transmitted to at least one exchange lender (including LendingTree Loans) plus QFs transmitted to at least one GetSmart lender.

(b) Loan closings consist of loans closed by exchange lenders and directly by LendingTree Loans.

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**IAC
MEDIA & ADVERTISING**

(rounding differences may exist)

	2004	2005					2006				
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
IAC Search & Media - Revenue by Traffic Source (a)											
Proprietary	70.5%	65.3%	68.1%	65.7%	64.8%	66.0%	64.1%	63.0%	59.3%	55.5%	60.2%
Network	29.5%	34.7%	31.9%	34.3%	35.2%	34.0%	35.9%	37.0%	40.7%	44.5%	39.8%

(a) Metrics are presented pro forma for comparison purposes. The acquisition of IAC Search & Media (formerly Ask Jeeves, Inc.) closed on July 19, 2005.

The financial, statistical and other information contained herein is unaudited.

IAC
MEMBERSHIP & SUBSCRIPTIONS

(rounding differences may exist)

	2004	2005					2006				
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Vacations											
Members (000s)	1,696	1,717	1,743	1,764	1,782	1,782	1,804	1,822	1,843	1,850	1,850
Confirmations (000s)	861	270	216	202	193	880	283.6	227	213	204	928
Share of confirmations online	19%	21%	20%	22%	22%	21%	24%	23%	25%	24%	24%

	2004	2005					2006				
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Personals											
Paid Subscribers (000s)	982.8	1,074.5	1,127.9	1,178.9	1,189.4	1,189.4	1,324.3	1,296.4	1,319.7	1,275.9	1,275.9

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