

Investor Presentation September 22, 2016

Non-GAAP Financial Measures. This presentation contains references to certain non-GAAP measures. These measures should be considered in conjunction with, but not as a substitute for, financial information presented in accordance with GAAP. The location of reconciliations to GAAP measures of non-GAAP measures are referenced on the page on which such non-GAAP measure appears, or are included in the Appendix to this presentation.

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Created 8 public companies worth ~\$40 billion in aggregate











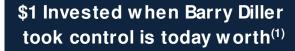


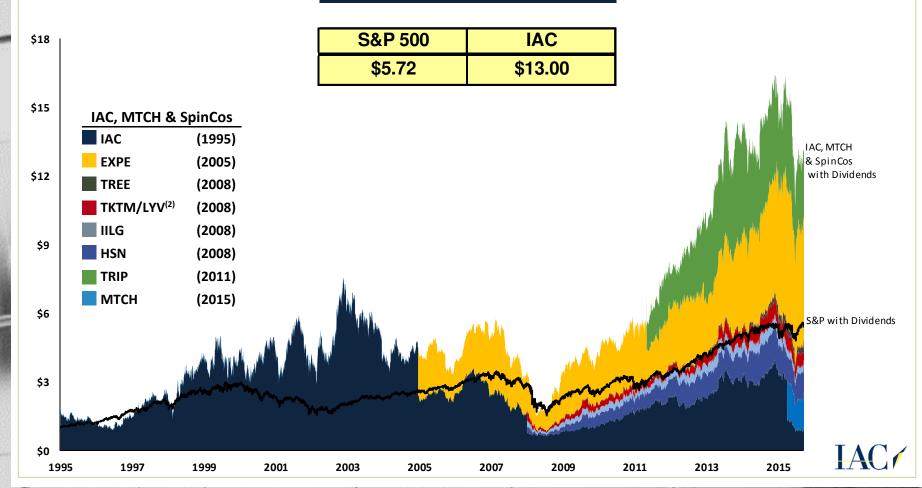




Value realized through operating growth, distribution of cash through dividends and share repurchases, and spin-offs

Value creation has substantially outpaced the market





The market gives IAC little value for its high growth businesses

(in millions except share prices)

Less: Net Cash (Q2'16)

| IAC Share Price ⁽¹⁾ | \$60.60 | | |
|---------------------------------|-----------|--|--|
| x Shares Outstanding | 81.8 | | |
| = IAC Equity Value | \$4,958 | | |
| | | | |
| MTCH Share Price ⁽¹⁾ | \$15.96 | | |
| x Shares Owned | 211 | | |
| Less: MTCH Stake | (\$3,365) | | |
| | | | |

| IAC ex-Match Group EV | \$893M | |
|-----------------------|--------|--|
| LTM EBITDA Multiple | 5.8x | |

(\$700)



match group IAC owns ~84% of the undisputed leader in dating...

Global leader in dating products...

- We operate 45+ brands
- We offer products in 38 languages in 190+ countries
- √ 5mm+⁽¹⁾ paid member count ("PMC")
- 59mm⁽²⁾ monthly active users ("MAU")

4 of 5

Top dating brands by unaided awareness in NA⁽³⁾

3 of 5

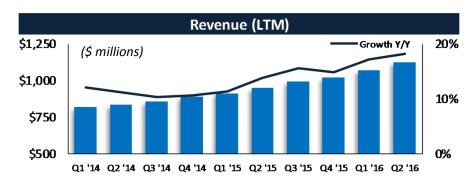
Top grossing mobile dating apps worldwide⁽⁴⁾

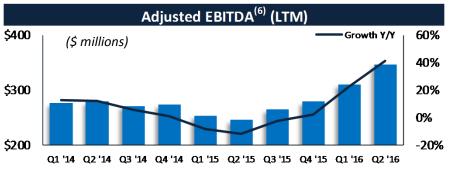
4 of 5

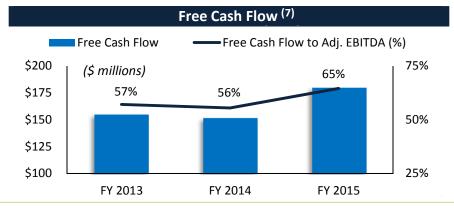
Top grossing mobile dating apps in NA⁽⁴⁾

#1

Downloaded dating app in US is tinder (5)



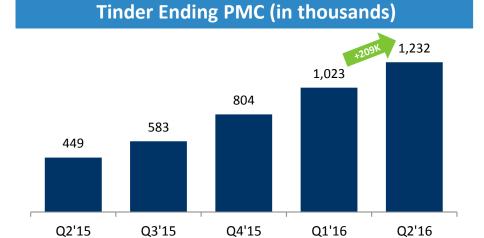




match group ...which includes Tinder

Tinder Update

- On track to double PMC by year-end 2016 to ~1.6M, as previously stated
- Tinder Plus release in June continues to show monetization upside with:
 - Improvements to conversion
 - Increased ARPPU
- First-time renewal rates for 1-month Tinder Plus subscribers in NA higher than our other NA brands⁽¹⁾
- Headcount (excluding ad business) more than doubled in last 12 months, predominantly in product and technology
- Rapid expansion expected to continue, particularly in product, technology and international headcount



Rising Ranking Among Apps



| # | | By Revenue | Move |
|----|----------|---------------|------|
| 1 | | Spotify | |
| 2 | LINE | LINE | |
| 3 | HB® | HBO NOW | +1 |
| 4 | MEDELLA | Netflix | -1 |
| 5 | | Tinder | +2 |
| 6 | 8 | Inke | |
| 7 | P | Pandora Radio | -2 |
| 8 | (QIY) | IGIYI | +4 |
| 9 | hulu | Hulu | +1 |
| 10 | | LINE Manga | -2 |

In June 2016, Tinder ranked #5 among apps outside of games by worldwide iOS and Google Play revenue⁽²⁾



Beyond Match, IAC owns:



The largest digital home HomeAdvisor services marketplace in the US, growing rapidly and profitably

~130K

Paying Service Providers in Domestic Network

50%

YoY Q2 LTM Domestic Revenue Growth

~220%

YoY Q2 Segment Adj. EBITDA Growth⁽¹⁾



Largest open global ad-free video marketplace

~250M

Consumer Audience

720K

Paying Subscribers Sharing Content

Over 300

SVOD channels available to our audience



Creator of consumer utilities **Growing Mobile & Subscription** Generates substantial and stable cash flow

\$150M

LTM Adjusted EBITDA⁽²⁾

~2 billion PCs

Addressable Market with Single-digit Penetration

80% - 90%

EBITDA to free cash flow conversion



Top content publisher, recently restructured for future growth

~100M

Monthly Uniques at Premium Brands

~50%

Mobile Traffic

Over \$300M

Q2 runrate revenue

See Page 20 for reconciliations of non-GAAP measures to GAAP measures

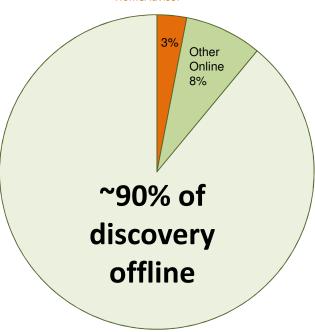
For more information and reconciliation of non-GAAP measures to GAAP measures See Q2'16 IAC Earnings Release

HomeAdvisor Significant domestic market opportunity

Domestic Home Services(1)

\$400 billion market

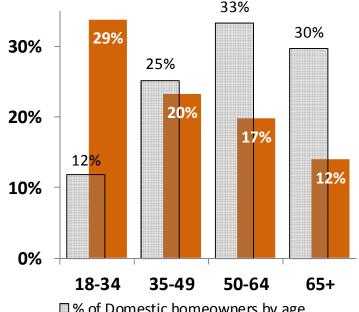
Transactions closed with SPs found on HomeAdvisor



Vast majority of service providers still found offline through word of mouth and referrals...

Home ownership in the United States⁽²⁾

75 million homeowners

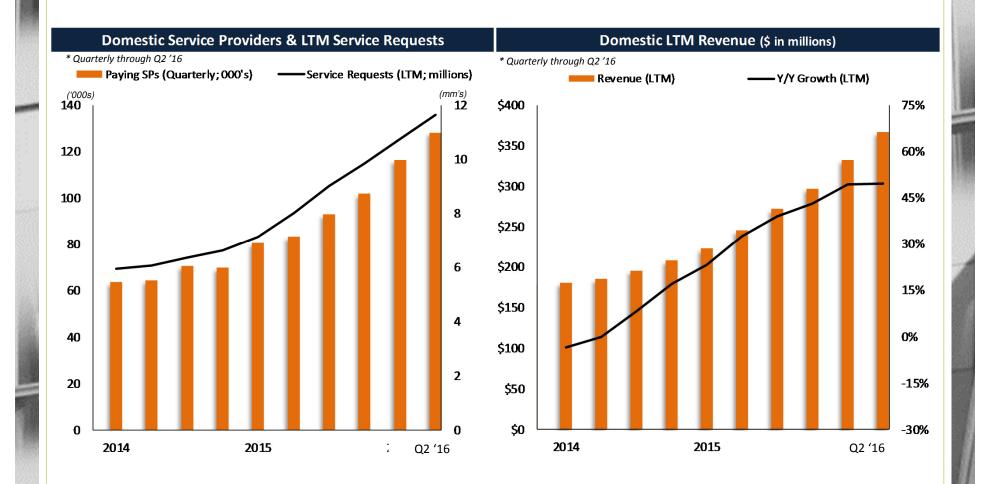


■ % of Domestic homeowners by age■ % very willing to find a pro online

...but home owners skew older, and we expect the market to shift online as millennials buy homes



Home Advisor Rapid domestic growth fueled by organic investment







HomeAdvisor Getting it right domestically took time and money

We've invested over a billion dollars in our domestic business in the 12 years since acquisition...

Tech, Infrastructure, Other

Sales Force

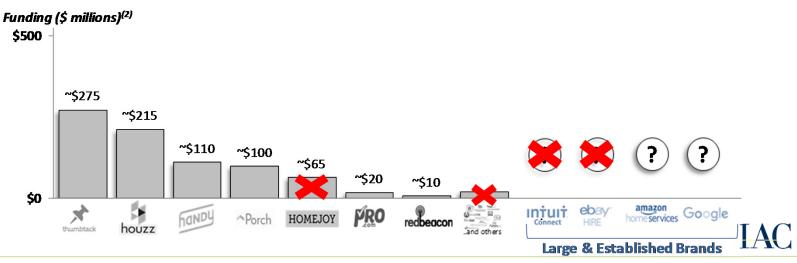
Offline Marketing

>\$500 Million

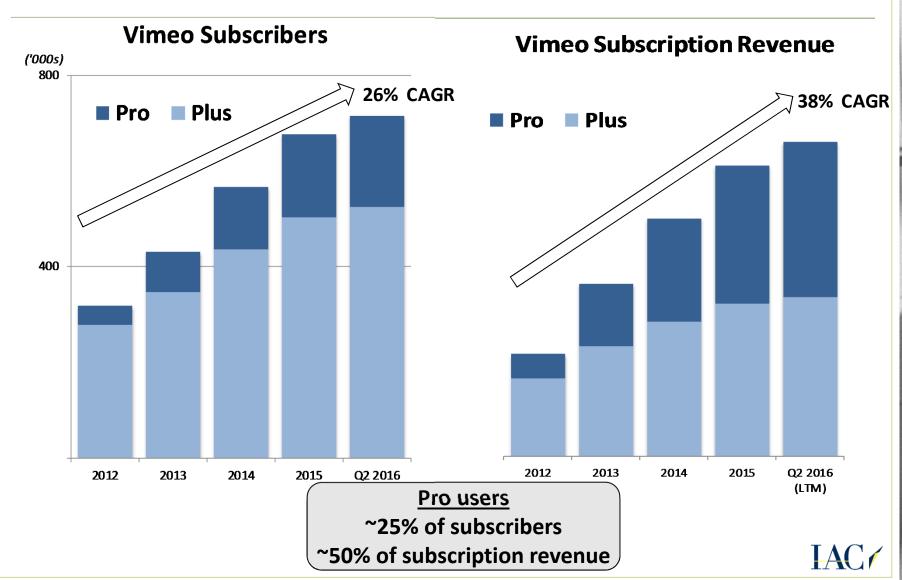
>\$350 Million

>\$140 Million

...an amount that dwarfs recent entrants in the market, many of whom have already failed or withdrawn



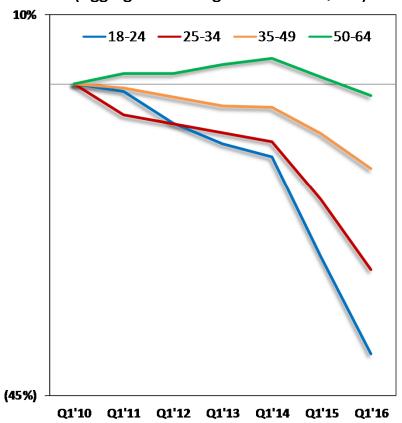
vineo Professional creator base loves Vimeo's platform and player



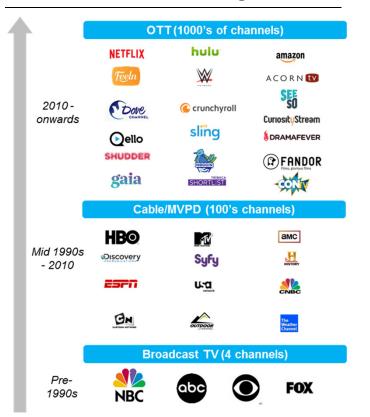
vimeo Significant opportunity in powering the OTT revolution

Linear TV Viewing Hours by Age⁽¹⁾

(Aggregate % change indexed to Q1'10)



...as the proliferation of OTT channels has begun



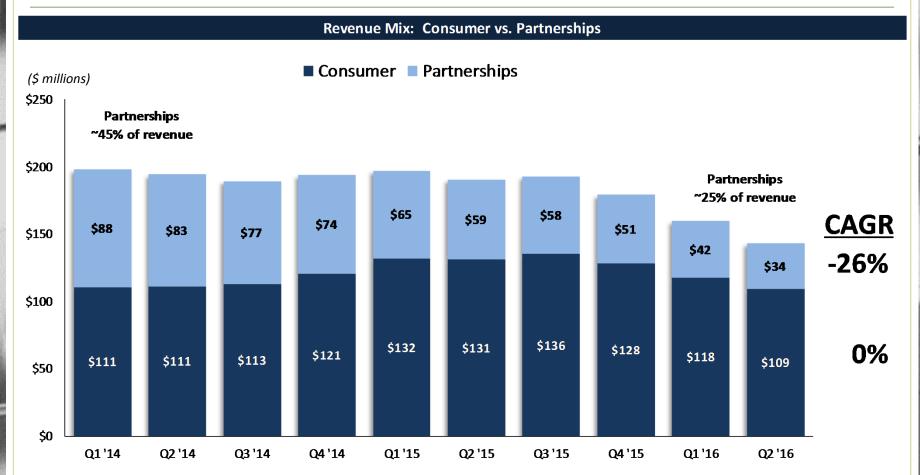
~\$250 billion global paid video market⁽²⁾

Quickly moving online





Partnership business of decreasing importance; Consumer business stabilizing







Mix of growth assets and those we are stabilizing



Growth Asset



Growth potential with verticalization



Growth Asset



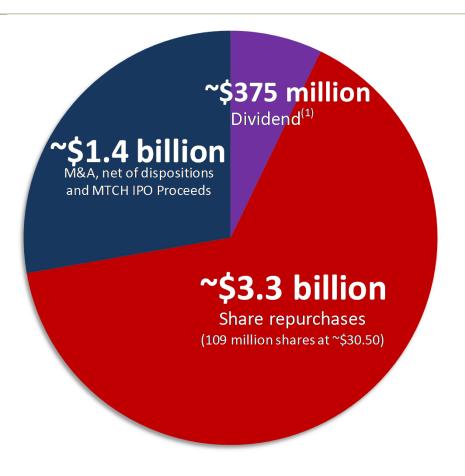
Cash Cow



Stabilizing for Cash Flow



IAC is an astute and responsible steward of capital

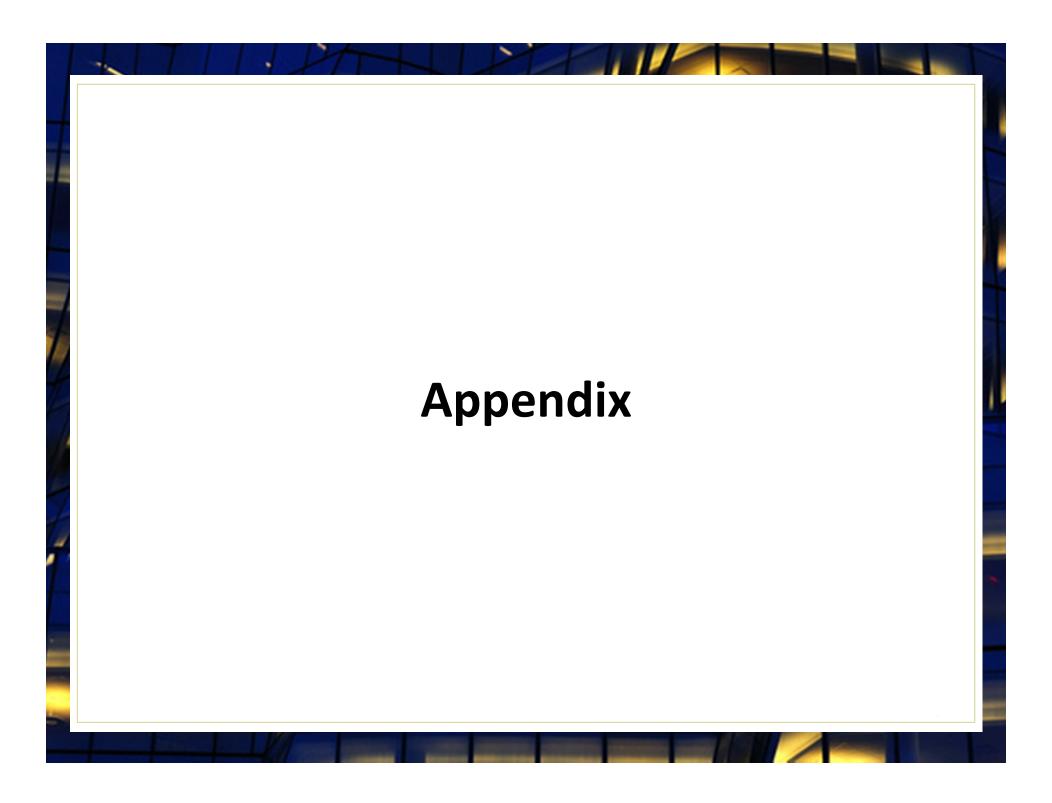


IAC uses its capital to:

- Drive growth of our businesses through prudent yet aggressive investment
- Opportunistic share repurchases
- Disciplined M&A (new categories and tuck-ins)

*Chart shows Capital Allocation since spins of LendingTree, HSN, Interval Leisure Group and Ticketmaster in 2008





Q2'16 LTM Adjusted EBITDA: GAAP to Non-GAAP Reconciliation

| (\$ '000s) | Match Group | HomeAdvisor | Video | Applications | Publishing |
|---|-------------|-------------|-------------|--------------|--------------|
| Operating Income | \$ 228,850 | \$ 22,684 | \$ (30,354) | \$ 130,207 | \$ (366,386) |
| Depreciation | 26,893 | 7,251 | 1,542 | 4,618 | 8,984 |
| Amortization of Intangibles | 24,994 | 3,088 | 1,721 | 6,164 | 125,402 |
| Stock-based Compensation Expense | 62,354 | 1,624 | 66 | - | - |
| Acquisition-related Contingent Consideration Fair | | | | | |
| Value Adjustments | 3,584 | - | (394) | 8,765 | - |
| Goodwill Impairment | - | - | - | - | 275,367 |
| Adjusted EBITDA | \$ 346,675 | \$ 34,647 | \$ (27,419) | \$ 149,754 | \$ 43,367 |

