## IAC

Q2 2008 Earnings
Supplemental Financial Information and Operating Metrics

## Table of Contents

Page(s)
Financial Information:
Financial Results ..... 2-6
Operating Metrics:
International Revenue ..... 7
Media \& Advertising ..... 8
Match ..... 9
Retailing ..... 10
Ticketmaster ..... 11
LendingTree ..... 12
Interval ..... 13

## IAC (a)

## Financial Results and Reconciliation

(\$ in millions, except per share amounts, rounding differences may exist)

## Revenue

New IAC
Media \& Advertising
Match
Emerging Business
Intercompany Elimination
Total New IA
HSN, Inc.
Ticketmaster
Tree.com, Inc
Lending
Total Tree.com, Inc
Interval Leisure Group, Inc.
Intercompany Elimination
Total Revenue

Operating Income Before Amortization
New IAC
Media \& Advertising
Match
ServiceMagic
Emerging Businesses
Corporate and other
Total New IAC
HSN, Inc.
Ticketmaster
Tree.com, Inc.
Lending
Real Estate
Total Tree.com, Inc
Interval Leisure Group, Inc.
Total Operating Income Before Amortization

## See Footnotes on Page 6

## IAC (a)

## Financial Results and Reconciliation

(\$ in millions, except per share amounts, rounding differences may exist)

## on-cash compensation expense

New IAC
Media \& Advertisin
Match
ServiceMagic
Emerging Busi
Corporate and other
Corporate and
HSN, Inc.
Ticketmaster
Tree.com, Inc.
Lending
Lending
Real Estate
Total Tree.com, Inc.
Interval Leisure Group, Inc.
Total non-cash compensation expense

## Amortization of

New IAC
Media \& Advertising
Match
ServiceMagic
Emerging Businesses
Corporate and other
Total New IAC
HSN, Inc.
Ticketmaster
Tree.com, Inc
Lending
Real Estate
Total Tree.com, Inc
Interval Leisure Group, Inc
Total amortization of non-cash marketin

## See Footnotes on Page 6

## IAC (a)

Financial Results and Reconciliation
(\$ in millions, except per share amounts, rounding differences may exist)

## mortization of intangibles and goodwill impairmen

New IAC
Media \& Advertisin
Match
ServiceMagic
Emerging Businesse
Corporate and 0
Total New IAC
HSN Inc. (b)
Ticketmaster
Ticketmaster
Tree.com, Inc
Lending (c)
Lending (c)
Total Tree.com, Inc.
Interval Leisure Group, Inc.
Total amortization of intangibles and goodwill impairment

New IAC
Media \& Advertising
Match
ServiceMagic
Emerging Businesses
Corporate and other
Total New IAC
HSN, Inc. (b)
Ticketmaster
Tree.com, Inc.
Leal Est
Total Tree.com, Inc
Interval Leisure Group, Inc.
Total operating income (loss)
See Footnotes on Page 6


The financial, statistical and other information contained herein is unaudited.

## IAC (a)

## Financial Results and Reconciliation

\$ in millions, except per share amounts, rounding differences may exist)

Total other income (expense), net (d) (e) (f) (g)
Earnings (loss) from continuing operations before
income taxes and minority interest
Income tax proviso
Minority interest
Earnings (loss) from continuing operations
Gain (loss) on sale of discontinued operations, net of tax
Discontinued operations, net of tax (h)
Earnings (loss) before preferred dividend
Preferred dividends
Net earnings (loss) available to common shareholders
GAAP Diluted weighted average shares outstanding
Diluted earnings (loss) per share

## Reconciliation of GAAP EPS to Adjusted EPS

## Net earnings (loss) available to common shareholders

Non-cash compensation expense
Amortization of non-cash marketing
Amortization of intangibles (b) (c)
Goodwill impairment (b) (c)
Arcandor Impairment (e)
Net other expense (income) related to fair value adjustment on derivatives (f)
Other income related to fair value adjustment of the derivative created in the sale of HSE24 (g)
Gain on sale of VUE and related effects (d)
ions, net of tax
not
Interest on convertible notes, net of tax

## Adjusted Net Income

## Adjusted EPS weighted average shares outstanding (i)

## Adjusted EPS

GAAP Basic weighted average shares outstanding
Options, warrants and restricted stock, treasury method
Conversion of convertible preferred and convertible notes (if applicable)
GAAP Diluted weighted average shares outstanding
Options, warrants, RS, treasury method not included in diluted shares above impact of restricted shares and convertible preferred and notes (if applicable), net Adjusted EPS shares outstanding (i)

## See Footnotes on Page 6



## IAC (a)

## inancial Results and Reconciliation

(\$ in millions, except per share amounts, rounding differences may exist)

## upplemental: Depreciation by segmen

New IAC
Media \& Advertisin
Match
ServiceMagic
Corporate Businesse
Total New IAC
HSN, Inc.
Ticketmaster
Tree.com, Inc.
Lending
Real Estate
Total Tree.com, Inc.
Interval Leisure Group, Inc.
Total Depreciation

| 2006 | 2007 |  |  |  |  |  |  |  |  |  | 2008 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FYE 12/31 |  | 21 |  |  |  |  |  |  |  | 12/31 |  |  |  |  | Q3 | Q4 | FYE 12/31 |
| \$ 27.7 | \$ | 7.6 | \$ | 7.7 | \$ | 7.6 | \$ | 7.9 | \$ | 30.8 | \$ | 9.5 | \$ | 9.2 |  |  |  |
| 7.5 |  | 1.8 |  | 1.8 |  | 2.0 |  | 2.1 |  | 7.6 |  | 2.1 |  | 2.2 |  |  |  |
| 1.7 |  | 0.5 |  | 0.6 |  | 0.7 |  | 0.8 |  | 2.6 |  | 0.8 |  | 0.8 |  |  |  |
| 5.2 |  | 1.2 |  | 1.3 |  | 1.4 |  | 1.6 |  | 5.4 |  | 1.6 |  | 1.9 |  |  |  |
| 10.7 |  | 3.1 |  | 3.3 |  | 3.4 |  | 3.6 |  | 13.5 |  | 3.3 |  | 3.4 |  |  |  |
| 52.9 |  | 14.2 |  | 14.7 |  | 15.1 |  | 15.9 |  | 59.9 |  | 17.3 |  | 17.5 |  |  |  |
| 37.3 |  | 8.5 |  | 8.6 |  | 8.8 |  | 8.5 |  | 34.4 |  | 9.0 |  | 9.4 |  |  |  |
| 35.1 |  | 9.1 |  | 9.5 |  | 9.5 |  | 10.4 |  | 38.5 |  | 11.1 |  | 11.8 |  |  |  |
| 9.3 |  | 2.5 |  | 2.3 |  | 2.1 |  | 1.9 |  | 8.9 |  | 1.4 |  | 1.3 |  |  |  |
| 2.4 |  | 0.3 |  | 0.3 |  | 0.3 |  | 0.3 |  | 1.2 |  | 0.4 |  | 0.5 |  |  |  |
| 11.7 |  | 2.8 |  | 2.6 |  | 2.4 |  | 2.2 |  | 10.1 |  | 1.8 |  | 1.8 |  |  |  |
| 7.8 |  | 1.9 |  | 2.0 |  | 2.2 |  | 2.3 |  | 8.4 |  | 2.2 |  | 2.4 |  |  |  |
| \$ 144.8 | \$ | 36.5 | \$ | 37.3 | \$ | 38.0 | \$ | 39.3 | \$ | 151.2 | \$ | 41.3 | \$ | 42.8 |  |  |  |

 HSN, Inc. will consist of HSN and Cormerstone and Tree.com, Inc. will include both Lending and Real Estate businesses, while Ticketmaster and Interval Leisure Group, Inc. will consist of the businesses previously comprising these segments. Additionally, New IAC numbers above include all corporate and spin-off expenses. Corporate expenses include all non-cash compensation for awards denominated in IAC shares, including amounts that are allocable to the businesses that are being spin-off.
(b) HSN, Inc. Q2 2008 operating loss includes a $\$ 300$ million impairment charge related to intangible assets and goodwill related to the Cornerstone business.
 respectively.
(d) In Q4 2007, IAC recorded a pre-tax gain of $\$ 16.7$ million related to the Company's 2005 sale of its interest in VUE resulting from the resolution of certain contingencies related to the sale.
(e) In Q2 2008, IAC recorded a pre-tax loss of $\$ 132.6$ million related to a write-down of the Company's investment in Arcandor AG.
(f) Changes in the fair value of the derivatives that were created in the Expedia spin-off are recorded as gains or losses in other income for the appropriate period

The derivatives arise due to IAC's obligation to deliver both IAC and Expedia shares upon the conversion of the Ask Convertible Notes (through June 1, 2008) and the exercise of certain IAC warrants.
(g) Changes in the fair value of the derivative asset received by the Company in connection with the sale of HSE24 are recorded as gains or losses in other income for the appropriate period.
(h) Discontinued operations consists of the results of ECS/Styleclick, TVTS, Quiz TV Limited and iBuy for all periods presented, PRC through November 28, 2006, HSE24 through June 19, 2007 and EPI through May 30, 2008.

For Adjusted EPS purposes, the impact of RSUs on shares outstanding is based on the weighted average number of RSUs outstanding, as compared with shares outstanding for GAAP purposes, which includes RSUs on a treasury method basis.
 for GAAP purposes.

## IAC

International Revenue
(\$ in millions, rounding differences may exist)

|  | 2006 |  | 2007 |  |  |  |  |  |  |  |  |  | 2008 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 12/31 | Q1 |  | Q2 |  | Q3 |  | Q4 |  | FYE 12/31 |  | Q1 |  | Q2 |  | Q3 | Q4 | FYE 12/31 |
| International Revenue (a) | \$ | 504 | \$ | 152 | \$ | 151 | \$ | 162 | \$ | 224 | \$ | 689 | \$ | 201 | \$ | 211 |  |  |  |
| \% of Total |  | 9\% |  | 10\% |  | 10\% |  | 11\% |  | 13\% |  | 11\% |  | 13\% |  | 13\% |  |  |  |

(a) Historical international revenue has been restated to reflect the impact of discontinued operations

The financial, statistical and other information contained herein is unaudited.

IAC
MEDIA \& ADVERTISING
(rounding differences may exist)

| 2006 |  | 2007 |  |  |  |  | 2008 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q1 | Q2 | Q3 | Q4 | FYE 12/31 | Q1 | Q2 | Q3 | Q4 | FYE 12/31 |
| Media \& Advertising - Revenue by Traffic Source (a) |  |  |  |  |  |  |  |  |  |  |  |
| Proprietary | 63.8\% | 57.7\% | 57.9\% | 54.1\% | 52.1\% | 55.2\% | 61.6\% | 74.5\% |  |  |  |
| Network | 36.2\% | 42.3\% | 42.1\% | 45.9\% | 47.9\% | 44.8\% | 38.4\% | 25.5\% |  |  |  |

(a) Revenue by Traffic Source represents total Media and Advertising which consists of proprietary properties such as Ask.com, Fun Web Products, Citysearch, and Evite and network properties which include distributed search, sponsored listings, and toolbars.

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IAC
MATCH
(rounding differences may exist)

## Match

Paid Subscribers (000s)

| 2006 | 2007 |  |  |  |  | 2008 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FYE 12/31 | Q1 | Q2 | Q3 | Q4 | FYE 12/31 | Q1 | Q2 | Q3 | Q4 | FYE 12/31 |
| 1,275.9 | 1,338.9 | 1,312.8 | 1,308.8 | 1,286.5 | 1,286.5 | 1,352.2 | 1,326 |  |  |  |

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IAC
HSN, Inc.
(in millions except per unit data, rounding differences may exist)

## HSN, Inc. (a)

Units shipped (b)
Gross profit \%
Return rate (b)
Average Price Point (b)
Internet \% (c)
HSN total homes (end of period)
HSN/America's Store FTEs ("full-time equivalents") (end of period) (d) Catalogs Mailed

| 2006 | 2007 |  |  |  |  | 2008 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FYE 12/31 | Q1 | Q2 | Q3 | Q4 | FYE 12/31 | Q1 | Q2 | Q3 | Q4 | FYE 12/31 |
| 54.3 | 12.5 | 12.5 | 12.5 | 16.6 | 54.1 | 12.5 | 12.5 |  |  |  |
| 38.7\% | 37.2\% | 38.2\% | 37.7\% | 36.9\% | 37.4\% | 34.8\% | 35.8\% |  |  |  |
| 17.7\% | 18.3\% | 18.8\% | 18.8\% | 17.9\% | 18.4\% | 19.1\% | 18.3\% |  |  |  |
| \$58.70 | \$59.49 | \$60.99 | \$61.08 | \$59.13 | \$60.09 | \$61.20 | \$62.08 |  |  |  |
| 27\% | 30\% | 31\% | 30\% | 34\% | 31\% | 33\% | 33\% |  |  |  |
| 89.1 | 89.8 | 89.5 | 89.8 | 90.8 | 90.8 | 91.5 | 91.7 |  |  |  |
| 75.9 | 76.2 | 75.5 | 75.7 | 76.3 | 76.3 | 76.7 | 75.9 |  |  |  |
| 421.2 | 102.7 | 109.2 | 85.2 | 103.7 | 400.8 | 87.2 | 80.8 |  |  |  |

(a) HSN, Inc. inclues HSN and Cornerstone for all periods presented. Metrics have been restated to excludes Shoebuy, which has been moved to Emerging Businesses for all periods presented.
(b) HSN, Inc, metrics exclude units sold on a wholesale basis
(c) Internet $\%$ is Internet demand as a percent of total Retailing demand excluding Liquidations and Services.
(d) FTEs apply a $50 \%$ weighting towards DBS homes. America's Store is included through Q1 2007 as it was shutdown on April 3, 2007

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IAC
TICKETMASTER
(rounding differences may exist)

## Ticketmaster (a)

Number of tickets sold (mm)
Gross value of tickets sold (\$mm)

| 2006 | 2007 |  |  |  |  | 2008 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FYE 12/31 | Q1 | Q2 | Q3 | Q4 | FYE 12/31 | Q1 | Q2 | Q3 | Q4 | FYE 12/31 |
| 127.5 | 35.7 | 32.8 | 34.0 | 38.5 | 140.9 | 36.7 | 35.1 |  |  |  |
| \$ 7,050 | 2,076.5 | 1,943.4 | 1,899.4 | 2,433.4 | 8,352.7 | 2,218.4 | 2,273.6 |  |  |  |

(a) Metrics have been restated to exclude ReserveAmerica, which has been moved to Emerging Businesses for all periods presented

The financial, statistical and other information contained herein is unaudited.

IAC
TREE.COM, INC.
(rounding differences may exist)

## Lending

Transmitted QFs (000s) (a)
Closings - units (000s) (b)
Closings - dollars (\$mm) (b)

| 2006 | 2007 |  |  |  |  |  |  |  |  |  | 2008 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FYE 12/31 |  | Q1 |  | Q2 |  | Q3 |  | Q4 |  | E 12/31 |  | Q1 |  | Q2 | Q3 | Q4 | FYE 12/31 |
| 3,984 |  | 1,002.5 |  | 889.5 |  | 726.8 |  | 535.3 |  | 3,154.1 |  | 678.7 |  | 561.6 |  |  |  |
| 266.7 |  | 62.1 |  | 59.2 |  | 46.9 |  | 32.3 |  | 200.4 |  | 29.8 |  | 28.1 |  |  |  |
| \$ 32,119 | \$ | 7,376 | \$ | 7,673 | \$ | 5,697 | \$ | 4,134 |  | 24,881 | \$ | 4,301 | \$ | 4,323 |  |  |  |
| 2006 |  |  |  |  |  | 2007 |  |  |  |  |  |  |  |  | 2008 |  |  |
| FYE 12/31 |  | Q1 |  | Q2 |  | Q3 |  | Q4 |  | E 12/31 |  | Q1 |  | Q2 | Q3 | Q4 | FYE 12/31 |
| 12.1 |  | 2.6 |  | 3.1 |  | 2.8 |  | 1.9 |  | 10.4 |  | 1.6 |  | 2.2 |  |  |  |
| \$ 3,057 | \$ | 649 | \$ | 796 | \$ | 730 | \$ | 483 | \$ | 2,658 | \$ | 415 | \$ | 541 |  |  |  |

(a) Customer "Qualification Forms" (QFs) transmitted to at least one exchange lender (including LendingTree Loans) plus QFs transmitted to at least one GetSmart lender
(b) Loan closings consist of loans closed by exchange lenders and directly by LendingTree Loans.

The financial, statistical and other information contained herein is unaudited.

## IAC

INTERVAL LEISURE GROUP, INC.
(rounding differences may exist)

|  | 2006 | 2007 |  |  |  |  | 2008 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FYE 12/31 | Q1 | Q2 | Q3 | Q4 | FYE 12/31 | Q1 | Q2 | Q3 | Q4 | FYE 12/31 |
| Interval Leisure Group, Inc. |  |  |  |  |  |  |  |  |  |  |  |
| Members (000s) | 1,850 | 1,907 | 1,926 | 1,949 | 1,961 | 1,961 | 1,977 | 1,995 |  |  |  |
| Confirmations (000s) (a) | 928 | 301 | 245 | 227 | 212 | 985 | 319 | 259 |  |  |  |
| Share of confirmations online (a) | 24\% | 25\% | 25\% | 27\% | 27\% | 26\% | 28\% | 27\% |  |  |  |

(a) Excludes bookings for ResortQuest Hawaii from non-Interval members.

The financial, statistical and other information contained herein is unaudited.

