# Q4 2005 Earnings

# Supplemental Financial Information and Operating Metrics

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## Financial Results and Reconciliations

(\$ in millions, rounding differences may exist)

	2003			2004							2005				
	FYE 12/31	Q1	Q2	Q3		Q4	FYE 12/31		Q1	Q2	Q3		Q4	FY	YE 12/31
Revenue															
Retailing:															
U.S.	\$ 1,763.7	\$ 467.8	\$ 438.2	\$ 437.1	\$	562.9	\$ 1,905.9	\$	498.0	\$ 667.1	\$ 664.	3	\$ 841.6	\$	2,671.0
International	348.4	93.3	79.3	72.0		97.5	342.0		100.9	94.5	85.		99.3		379.9
Total Retailing	2,112.1	561.1	 517.5	509.1		660.3	2,247.9	_	598.9	 761.6	749.		940.9		3,050.9
Services:	, ,						,								,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Ticketing	743.2	202.3	195.1	182.0		188.9	768.2		211.3	257.8	227.	5	253.5		950.2
Lending (a)	48.6	36.1	38.1	39.9		45.3	159.3		72.0	85.4	109.		101.0		367.8
Real Estate	7.2	3.6	6.5	8.1		12.2	30.4		11.9	14.9	16.		14.6		57.6
Teleservices	294.3	71.8	72.5	74.5		75.0	293.9		77.1	77.0	87.		95.9		337.4
Home Services			-	1.9		5.0	6.9		7.7	10.6	12.		10.5		41.0
Total Services	1,093.3	313.8	 312.2	306.3		326.4	1,258.8	_	379.9	 445.7	452.		475.5		1,753.9
Media & Advertising	28.7	5.8	6.9	7.9		9.9	30.5		9.0	11.5	83.		109.5		213.5
Membership & Subscriptions:	20.7		0.7			7.7	50.5		,.0	11.0	05.	_	10,10		210.0
Vacations	222.8	69.4	63.7	63.6		60.1	256.8		75.0	67.8	66.	1	63.9		272.8
Personals	185.3	48.8	48.5	49.7		50.9	198.0		54.2	61.2	66.		68.2		249.5
Discounts	201.6	26.3	34.0	25.6		132.0	217.9		24.6	33.1	30.		130.5		219.0
Intra-sector eliminations	(1.4)	20.5	(0.6)	23.0		(0.7)	(1.3)		(0.0)	(0.7)	(0.		(0.7)		(1.5)
Total Membership & Subscriptions	608.2	144.5	145.6	138.9		242.4	671.5	I —	153.8	 161.3	162.		261.8		739.8
Emerging Businesses	-	144.5	0.2	1.7		4.7	6.6		3.8	6.2	9.		10.3		29.9
Inter-segment eliminations	(18.8)	(6.0)	(5.9)	(6.6)		(8.4)	(27.0)		(9.2)	(11.1)	(8.		(5.6)		(34.2)
Total Revenue (a)	\$ 3,823.5	\$ 1,019.2	\$ 976.6	\$ 957.3		1,235.2	\$ 4,188.3	\$	1,136.1	\$ 1,375.3	\$ 1,449.		\$ 1,792.3	\$	5,753.7
Operating Income Before Amortization															
Retailing:															
U.S.	\$ 168.3	\$ 41.6	\$ 41.6	\$ 43.1	\$	68.4	\$ 194.7	\$	56.5	\$ 59.0	\$ 56.		\$ 104.3	\$	276.6
International	4.7	1.3	 0.4	(2.9)		5.6	4.3	I	2.8	 (0.3)	(2.		6.0		5.8
Total Retailing	173.0	42.9	42.0	40.2		73.9	199.0		59.3	58.7	54.	0	110.3		282.3
Services:															
Ticketing	144.5	46.8	46.7	32.4		38.3	164.3		47.0	62.7	49.		59.1		218.7
Lending	3.1	4.3	6.7	7.7		7.4	26.1		15.3	20.9	30.		13.9		80.6
Real Estate	(2.0)	(1.2)	(1.0)	(1.2)		(1.2)	(4.6)		(5.6)	(5.9)	(2.		(2.9)		(16.7)
Teleservices	12.5	3.2	4.2	5.9		3.8	17.1		4.2	2.4	4.		11.6		22.6
Home Services			 -	0.2		0.1	0.3	I —	2.0	 3.6	3.		2.1		11.2
Total Services	158.2	53.1	56.5	45.1		48.4	203.1		63.0	83.7	86.		83.8		316.5
Media & Advertising	(19.9)	(4.7)	(4.3)	(2.4)	)	(2.0)	(13.3)		(0.9)	1.9	9.	3	20.3		30.5
Membership & Subscriptions:															
Vacations	66.2	26.1	21.5	22.5		20.2	90.2		33.1	25.8	26.		25.3		110.7
Personals	31.0	6.3	9.5	4.5		7.2	27.6		5.4	10.4	16.		15.4		47.9
Discounts	46.1	(8.6)	(11.6)	(10.3)	)	52.5	22.0	I —	(12.0)	 (12.7)	(7.		49.3		17.5
Total Membership & Subscriptions	143.3	23.8	19.4	16.7		79.9	139.8		26.6	23.6	36.		89.9		176.2
Emerging Businesses	(3.8)	(0.7)	(1.1)	0.0		0.7	(1.1)		(2.6)	(3.5)	(2.		(4.1)		(12.7)
Corporate expense and other adjustments	(83.9)	(24.7)	 (23.3)	(22.8)		(35.2)	(105.9)	I —	(34.0)	 (40.1)	(26.		(23.9)		(124.4)
Total Operating Income Before Amortization	\$ 366.9	\$ 89.6	\$ 89.3	\$ 76.9	\$	165.8	\$ 421.6	\$	111.3	\$ 124.3	\$ 156.	3 =	\$ 276.4	\$	668.3
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## Financial Results and Reconciliations

(\$ in millions, rounding differences may exist)

		2003					2004									2	2005				
	FY	E 12/31		Q1		Q2	Q3		Q4	FY	E 12/31		Q1		Q2	(	Q3		Q4	FYI	E 12/31
Amortization, merger costs and pro forma adjustments (b)																					
Retailing:																					
U.S.	\$	50.8	\$	13.2	\$	13.2		3.2		\$	52.9	\$	13.2	\$	15.5	\$	15.6	\$	15.5	\$	59.9
International		1.3		0.3		0.3		0.3	0.3		1.3		0.3		0.3		0.3		0.3		1.3
Total Retailing		52.1		13.6		13.6	1	3.6	13.6		54.2	_	13.6		15.8		16.0		15.8		61.2
Services:																					
Ticketing		28.0		6.2		6.2		7.2	6.8		26.4		7.0		7.4		7.1		7.3		28.7
Lending		14.8		5.1		5.2		5.1	6.4		21.7		9.5		5.3		5.3		5.2		25.4
Real Estate		2.9		1.6		1.6		1.6	2.5		7.3		3.5		3.5		3.0		2.8		12.8
Teleservices (c)		-		-		-		-	184.8		184.8		-		-		-		-		-
Home Services		-		-		-		-	2.5		2.5		(0.4)		0.9		0.9		0.9		2.3
Total Services		45.7		12.8		13.0	1	4.0	202.9		242.7		19.6		17.1		16.3		16.3		69.3
Media & Advertising		50.0		12.1		11.7		9.8	0.2		33.8		0.1		0.1		10.1		12.6		22.8
Membership & Subscriptions				-				-													
Vacations		25.2		6.3		6.3		6.3	6.3		25.2		6.3		6.3		6.3		6.3		25.2
Personals		16.9		3.5		1.7		1.7	1.8		8.7		1.1		0.9		0.9		1.0		3.8
Discounts		5.7		2.1		2.1		1.9	1.8		8.0		1.6		1.6		1.6		1.6		6.4
Total Membership & Subscriptions	-	47.8		11.9		10.2		9.9	9.9		41.9	_	9.0		8.8		8.7		8.8		35.4
Emerging Businesses		2.1		-		0.3		0.2	3.4		3.9		0.1		0.3		0.0		0.2		0.6
Corporate expense and other adjustments (d)		30.9		21.2		11.3		2.7	20.1		65.2		12.7		15.8		83.8		22.7		134.8
Total amortization, merger costs and pro forma adj.	\$	228.6	\$	71.6	\$	60.0		0.1		\$	441.8	\$	54.9	\$	57.8	\$	135.0	\$	76.3	\$	324.0
Total amortization, merger costs and pro forma adj.	<u> </u>	220.0	Ψ	71.0	Ψ	00.0	Ψ 0	0.1	p 250.1	Ψ	771.0	Ψ_	34.7	Ψ	37.0	Ψ	133.0	Ψ	70.5	Ψ	324.0
Operating (Loss) Income																					
Retailing:																					
U.S.	\$	117.5	\$	28.4	\$	28.3	\$ 2	9.9	\$ 55.1	\$	141.7	\$	43.3	\$	43.5	\$	41.1	\$	88.9	\$	216.7
International		3.4		1.0		0.1	. (	3.3)	5.2		3.0		2.5		(0.6)		(3.1)		5.6		4.5
Total Retailing		120.9		29.3		28.4		6.6	60.4		144.7		45.7		42.9		38.0		94.5		221.1
Services:																					
Ticketing		116.5		40.7		40.5	2	5.2	31.6		137.9		40.0		55.3		42.8		51.8		189.9
Lending		(11.6)		(0.8)		1.5		2.6	1.1		4.4		5.8		15.6		25.3		8.7		55.3
Real Estate		(4.8)		(2.8)		(2.6)		2.8)	(3.7)		(12.0)		(9.1)		(9.4)		(5.4)		(5.6)		(29.5)
Teleservices (c)		12.5		3.2		4.2		5.9	(181.0)		(167.7)		4.2		2.4		4.4		11.6		22.6
Home Services						-		0.2	(2.5)		(2.2)		2.4		2.7		2.6		1.2		8.9
Total Services		112.5	_	40.3		43.5		1.1	(154.5)		(39.6)	_	43.4		66.6		69.6		67.6		247.2
Media & Advertising		(69.8)		(16.8)		(16.0)		2.1)	(2.1)		(47.1)		(1.0)		1.8		(0.9)		7.7		7.7
Membership & Subscriptions:		(0).0)		(10.0)		(10.0)	(-	,	(2.1)		(17.12)		(1.0)		1.0		(0.7)				,.,
Vacations		41.0		19.8		15.2	1	6.2	13.9		65.0		26.8		19.5		20.2		19.0		85.5
Personals		14.1		2.8		7.8		2.8	5.4		18.8		4.4		9.5		15.8		14.4		44.1
Discounts		40.4		(10.7)		(13.7)		2.1)	50.7		14.0		(13.6)		(14.3)		(8.6)		47.7		11.2
Total Membership & Subscriptions		95.5		11.9		9.3		5.8	69.9		97.9	_	17.6		14.7		27.4		81.1		140.8
Emerging Businesses		(5.9)		(0.7)		(1.3)		0.2)	(2.8)		(5.0)		(2.7)		(3.8)		(2.5)		(4.3)		(13.3)
Corporate expense and other adjustments (d)		(5.9)		(45.9)		(34.5)		5.5)	(55.2)		(171.2)		(46.7)		(5.8)		(110.3)		(4.5)		(259.3)
Total operating income	-\$	138.3	\$	18.0	\$	29.3		6.8 S		\$	(20.2)	\$	56.3	\$	66.5	\$	21.3	\$	200.1	\$	344.2
rotal operating filcome	3	130.3	<b>P</b>	10.0	Ф	49.3	<b>P</b> 1	0.0	p (04.3)	φ	(20.2)	<b></b>	30.3	Ф	00.3	<b>.</b>	21.3	Ф	200.1	Ф	344.2

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## Financial Results and Reconciliations

(\$ in millions, rounding differences may exist)

, , , , ,	 2003				2004					I				2005			
	E 12/31		Q1	Q2	Q3	_	Q4	FY	E 12/31		Q1	_	Q2	Q3	Q4	FY	E 12/31
Total other income (expense), net (e) (f)	(145.8)		33.0	42.4	24.6		52.4		152.5		12.9		606.4	23.2	4.9		647.5
Earnings (loss) from continuing operations before	 (7.6)	I —	51.1	 71.7	 41.4		(31.9)		132.3	_	69.3		672.9	 44.5	 205.0		991.7
income taxes and minority interest																	
Income tax expense	24.2		(20.1)	(27.2)	(6.2)		(20.7)		(74.3)		(41.3)		(262.7)	(7.6)	(79.4)		(391.1)
Minority interest	(5.9)		(0.5)	 (0.5)	(0.7)		(1.5)		(3.2)		(0.6)		(0.8)	(0.5)	(0.3)		(2.2)
Earnings (loss) from continuing operations	10.7		30.4	44.0	 34.5		(54.1)		54.9		27.3		409.4	36.4	125.3		598.4
Gain on sale of Euvia, net of tax	-		-	-	-		-		-		-		79.6	-	(9.5)		70.2
Discontinued Operations, net of tax (g)	156.7		11.1	 29.2	58.2		11.4		110.0		44.9		132.3	33.1	(2.7)		207.6
Earnings (loss) before preferred dividend	167.4		41.5	73.2	92.7		(42.6)		164.9		72.2		621.4	69.5	113.1		876.2
Preferred dividend	 (13.1)	I	(3.3)	 (3.3)	(3.3)		(3.3)		(13.1)	l	(3.3)		(3.3)	 (1.4)	0.0		(7.9)
Net income (loss) available to common shareholders	\$ 154.3	\$	38.3	\$ 69.9	\$ 89.5	\$	(45.9)	\$	151.8	\$	68.9	\$	618.1	\$ 68.1	\$ 113.1	\$	868.2
GAAP Diluted weighted average shares outstanding	300.0		376.1	375.3	366.9		347.2		371.2		367.7		350.2	351.3	344.0		356.6
Diluted earnings per share	\$ 0.51	\$	0.10	\$ 0.19	\$ 0.24	\$	(0.13)	\$	0.41	\$	0.19	\$	1.77	\$ 0.19	\$ 0.33	\$	2.46
Reconciliation of Net Income to Adjusted EPS																	
Net Income	\$ 154.3	\$	38.3	\$ 69.9	\$ 89.5	\$	(45.9)	\$	151.8	\$	68.9	\$	618.1	\$ 68.1	\$ 113.1	\$	868.2
Amortization of distribution and marketing expense	9.5		1.3	-	-		0.0		1.3		-		-	-	-		-
Amortization of compensation expense (d)	32.4		22.1	12.2	13.5		22.6		70.3		12.2		16.8	84.8	23.8		137.5
Amortization of intangibles and goodwill	186.7		48.2	47.8	46.6		42.8		185.4		42.7		41.0	50.2	52.6		186.5
Goodwill impairment (c)	-		-	-	-		184.8		184.8		-		-	-	-		-
Merger costs (b)	0.1		-	-	-		-		-		-		-	-	-		-
Gain on sale of Euvia, net of tax				-							-		(79.6)		9.5		(70.2)
Discontinued operations, net of tax (g)	(156.7)		(11.1)	(29.2)	(58.2)		(11.4)		(110.0)		(44.9)		(132.3)	(33.1)	2.7		(207.6)
Gain on sale of VUE (e)													(523.5)	-	-		(523.5)
Equity gains (losses) in VUE (e)	224.5		0.4	(11.0)	(0.6)		(4.9)		(16.2)		21.2		(43.1)	-	-		(22.0)
Net other income/expenses related to fair value adjustment on derivatives (f	-		-	-	-		-				-		-	(9.4)	4.8		(4.6)
Impact of pro forma adjustments, income taxes and minority interest (h	(135.7)		(26.6)	(16.5)	(20.4)		(33.3)		(96.7)		(19.6)		199.8	(46.4)	(27.1)		106.7
Interest on convertible notes	-		-	-	-		-				-		-	0.4	0.8		1.2
Preferred dividends	 	-		 	 		3.3							 	 -		
Adjusted Net Income	\$ 315.1	\$	72.6	\$ 73.2	\$ 70.4	\$	157.9	\$	370.7	\$	80.5	\$	97.2	\$ 114.6	\$ 180.1	\$	472.4
Adjusted EPS weighted average shares outstanding (i)	375.4		379.0	378.5	370.7		380.5		374.8		372.2		345.8	356.6	349.5		356.0
Adjusted EPS	\$ 0.84	\$	0.19	\$ 0.19	\$ 0.19	\$	0.41	\$	0.99	\$	0.22	\$	0.28	\$ 0.32	\$ 0.52	\$	1.33

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#### **Financial Results and Reconciliations**

(\$ in millions, rounding differences may exist)

	2	003			20	004								2005			
	FYE	12/31	Q1	 Q2	(	Q3	 Q4	FYE	E 12/31		Q1	(	Q2	Q3	 Q4	FYE	12/31
Supplemental: Depreciation by segment																	
Retailing:																	
U.S.	\$	44.3	\$ 10.2	\$ 10.2	\$	10.4	\$ 11.4	\$	42.2	\$	10.2	\$	10.3	\$ 10.0	\$ 10.5	\$	40.9
International		9.7	 2.6	 2.5		2.6	 2.6		10.3	l	2.3		1.9	1.2	 1.2		6.7
Total Retailing		54.1	12.7	12.7		13.0	14.0		52.5		12.5		12.2	11.2	11.7		47.6
Services:																	
Ticketing		30.3	7.3	7.7		8.6	9.7		33.4		8.8		9.5	9.2	9.2		36.7
Lending		0.9	0.7	0.7		0.7	0.6		2.7		1.2		1.3	1.5	1.6		5.5
Real Estate		0.2	0.2	0.2		0.2	0.3		0.9		0.2		0.3	0.3	0.4		1.2
Teleservices		23.5	4.8	4.6		4.3	4.0		17.7		3.8		3.7	3.9	3.8		15.2
Home Services		-	-	-		0.0	0.1		0.2		0.2		0.2	0.3	0.3		1.0
Total Services		55.0	13.0	13.2		13.8	 14.8		54.8		14.1		15.0	15.1	15.4		59.6
Media & Advertising		3.3	1.0	1.1		0.8	1.3		4.1		1.3		0.9	4.8	6.3		13.2
Membership & Subscriptions:																	
Vacations		9.3	2.3	2.1		2.1	2.1		8.5		1.8		1.7	1.8	2.1		7.4
Personals		10.7	3.3	3.3		3.4	4.8		14.8		3.0		1.9	1.6	1.8		8.2
Discounts		2.4	0.8	0.9		0.8	1.1		3.7		1.1		1.2	1.2	1.3		4.8
Total Membership & Subscriptions		22.4	6.4	6.3		6.3	8.0		27.0		5.9		4.7	4.6	5.1		20.3
Emerging Businesses		0.0	0.0	0.0		0.0	0.1		0.2		0.0		0.1	0.1	0.2		0.4
Corporate expense and other adjustments		5.8	1.3	1.3		1.5	1.7		5.9		1.8		1.8	1.9	2.4		8.0
Total Depreciation	\$	140.6	\$ 34.5	\$ 34.6	\$	35.5	\$ 39.9	\$	144.6	\$	35.7	\$	34.8	\$ 37.7	\$ 41.0	\$	149.2

- (a) Prior to Q4 2005, certain direct origination and other processing costs associated with loans sold had been reported as operating expenses. These costs are now reported as a reduction to revenue beginning in Q4 2005, and have been reclassified in the first three quarters of 2005 to conform to the new presentation. There is no impact from this change to 2004 or 2003 results, nor does it impact Operating Income Before Amortization or operating income for any period as a reduction to revenue beginning in Q4 2005, and have been reclassified in the first three quarters of 2005 to conform to the new presentation. There is no impact from this change to 2004 or 2003 results, nor does it impact Operating Income Before Amortization or operating income for any period as a reduction to revenue beginning in Q4 2005, and have been reclassified in the first three quarters of 2005 to conform to the new presentation.
- (b) Includes merger costs incurred by Ticketmaster in 2003 for investment banking, legal and accounting fees that were related directly to the merger and are treated as non-recurring for calculating Operating Income Befa Amortization and Adjusted Net Income.
- (c) Teleservices Q4 2004 and FY 2004 operating income includes a \$184.8 million impairment charge related to goodwil
- (d) Corporate expense and other adjustments operating income in Q3 2005 includes a \$67 million non-cash compensation charge related to the treatment of vested stock options in connection with the Expedia spin-off Non-cash compensation expense was partially offset by a \$5.5 million reduction due to the cumulative effect of a change in the Company's estimate related to the number of stock-based awards that are expected to ve
- (e) In 2003, IAC took a charge of \$245 million pretax and \$149 million after-tax, in connection with VUE's \$4.5 billion impairment charge of which IAC recorded its 5.44% proportionate interes In O2 2005, IAC recorded a gain of \$523.5 million pretax and \$322.1 million after-tax, in connection with the sale of the VUE common and preferred interests
- (f) Changes in the fair value of the derivatives that were created in the Expedia spin-off are recorded as gains or losses in income for the appropriate period. Included in the results above are the following related to these derivative O3 2005 \$9.4 million gain, O4 2005 \$4.8 million loss. The derivatives arise due to IAC's obligation to deliver both IAC and Expedia shares upon the conversion of the Ask Jeeves notes and the exercise of certain IAC warran
- (g) Discontinued operations consists of the results of Avaltus, ECS/Styleclick, Euvia, TVTS and Expedia for all periods presented. Discontinued operations in 2003 included a \$37 million tax benefit related to the shut-down of Styleclick. Discontinued operations includes a \$62.8 million tax benefit related to the write-off of the TVTS investment in O2 2005 and a \$33 million impairment charge related to TVTS in O4 200
- (h) Includes pro forma adjustments in 2003 representing the impact of the merger with Ticketmaster, which closed January 17, 2003.
- (i) For Adjusted EPS purposes, the impact of RSUs on shares outstanding is based on the weighted average number of RSUs outstanding, as compared with shares outstanding for GAAP purposes, which includes RSUs on a treasury method bas

#### **International Revenue**

(\$ in millions, rounding differences may exist)

	2003			2004					2005		
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
		-								_	
International Revenue (a) (b)	\$584	\$163	\$145	\$146	\$191	\$646	\$186	\$192	\$193	\$228	\$799
% of Total	15%	16%	15%	15%	15%	15%	16%	14%	13%	13%	14%

<sup>(</sup>a) International revenues are determined by geographic point of sale.

The financial, statistical and other information contained herein is unaudited.

<sup>(</sup>b) Historical international revenue has been restated to reflect the impact of discontinued operations.

#### IAC/InterActiveCorp RETAILING

( in millions except per unit data, rounding differences may exist)

	2003			2004					2005		
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Retailing- U.S.											
Units shipped	41.6	10.1	9.5	9.2	11.7	40.5	10.0	12.8	12.4	15.5	50.7
Gross profit %	37.1%	36.4%	38.0%	38.2%	36.6%	37.3%	37.6%	39.0%	37.6%	38.8%	38.3%
Return rate	17.7%	16.7%	16.9%	15.4%	15.8%	16.2%	15.3%	16.6%	16.4%	17.1%	16.5%
Average Price Point	\$46.71	\$51.11	\$50.32	\$51.60	\$52.10	\$51.32	\$53.77	\$57.17	\$58.89	\$59.79	\$57.72
Internet % (a)	14%	15%	15%	15%	18%	16%	18%	23%	23%	26%	23%
HSN total homes (end of period)	81.2	83.3	84.1	85.0	85.7	85.7	87.0	88.7	88.9	89.3	89.3
HSN/America's Store FTEs ("full-time equivalents") (end of period) (b)	71.5	72.8	73.4	73.9	74.1	74.1	75.3	76.5	76.6	76.8	76.8
America's Store FTE's (end of period) (b)	14.2	13.7	14.2	14.7	15.3	15.3	15.9	16.2	14.7	14.7	14.7
Catalogs Mailed	65.6	22.6	16.8	18.8	18.3	76.5	27.9	105.7	92.3	110.3	336.1

	2003			2004					2005		
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
<b>Retailing International</b> (Households as of end of period) (ownership % as of 12/31/05 in parentheses)											
HSE Germany (includes Austria and Switzerland) (100%) (c)	32.0	37.2	37.5	37.6	37.9	37.9	38.1	38.4	38.5	38.5	38.5
Shop Channel (Japan) (30%)	16.1	16.6	17.0	17.4	17.7	17.7	18.0	18.4	18.7	19.0	19.0

<sup>(</sup>a) Internet % is Internet demand as a percent of total Retailing- U.S. demand excluding Liquidations and Services.

 $The {\it financial, statistical and other information contained herein is unaudited}.$ 

<sup>(</sup>b) FTEs applies a 50% weighting towards DBS homes.

<sup>(</sup>c) Beginning in Q3 2005, HSE 2004 and 2005 households have been restated to count satellite households individually, including those where a satellite dish transmits to several households through a master antenna television system.

#### IAC/InterActiveCorp SERVICES

(rounding differences may exist)

2003			2004					2005		
FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
100.0	26.7	23.3	22.6	25.7	98.3	27.9	30.8	28.9	31.9	119.4
\$4,867	\$1,326	\$1,270	\$ 1,103	\$ 1,288	\$ 4,987	\$ 1,384	\$1,705	\$1,432	\$ 1,715	\$ 6,236
	FYE 12/31	FYE 12/31 Q1 100.0 26.7	FYE 12/31 Q1 Q2  100.0 26.7 23.3	FYE 12/31 Q1 Q2 Q3  100.0 26.7 23.3 22.6	FYE 12/31 Q1 Q2 Q3 Q4  100.0 26.7 23.3 22.6 25.7	FYE 12/31         Q1         Q2         Q3         Q4         FYE 12/31           100.0         26.7         23.3         22.6         25.7         98.3	FYE 12/31         Q1         Q2         Q3         Q4         FYE 12/31         Q1           100.0         26.7         23.3         22.6         25.7         98.3         27.9	FYE 12/31         Q1         Q2         Q3         Q4         FYE 12/31         Q1         Q2           100.0         26.7         23.3         22.6         25.7         98.3         27.9         30.8	FYE 12/31         Q1         Q2         Q3         Q4         FYE 12/31         Q1         Q2         Q3           100.0         26.7         23.3         22.6         25.7         98.3         27.9         30.8         28.9	FYE 12/31         Q1         Q2         Q3         Q4         FYE 12/31         Q1         Q2         Q3         Q4           100.0         26.7         23.3         22.6         25.7         98.3         27.9         30.8         28.9         31.9

	2003				2004					2005		
	FYE 12/31 (	a)	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Lending												
Transmitted QF's (000s) (b)	2,34	9.6	622.1	577.4	579.6	518.4	2,297.5	782.7	803.8	879.4	775.6	3,241.6
Closings - units (000s) (c)	310	0.3	63.3	70.1	65.9	64.4	263.7	64.4	71.4	75.8	71.9	283.6
Closings - units (000s) (c)	31	0.5	03.3	70.1	05.7	04.4	203.7	04.4	71.4	73.0	71.5	203.0
Closings - dollars (\$mm) (c)	\$ 34,3	38	\$ 6,301	\$ 7,847	\$ 6,871	\$ 7,483	\$ 28,503	\$ 7,239	\$ 8,360	\$ 9,934	\$ 9,213	\$ 34,747
			ĺ					_ ′				

		2003			2	2004								2005			
	FYE	12/31 (a)	Q1	Q2		<b>Q3</b>	(	Q4	FY	E 12/31	Q1	(	<b>Q2</b>	Q3	Q4	FY	E 12/31
Real Estate																	
Closings - units (000s)		7.0	1.6	2.6		3.0		3.3		10.5	3.0		4.0	4.0	3.2		14.2
Closings - dollars (\$mm)	\$	1,675	\$ 381	\$ 647	\$	762	\$	778	\$	2,569	\$ 698	\$	984	\$ 1,068	\$ 798	\$	3,547

<sup>(</sup>a) Metrics are presented for full year 2003 for comparison purposes. The acquisition of LendingTree closed on August 8, 2003.

The financial, statistical and other information contained herein is unaudited.

<sup>(</sup>b) Customer "Qualification Forms" (QFs) transmitted to at least one exchange lender (including LendingTree Loans) plus QFs transmitted to at least one GetSmart lender.

<sup>(</sup>c) Loan closings consist of loans closed by exchange lenders and directly by LendingTree Loans.

## IAC/InterActiveCorp MEDIA & ADVERTISING

(rounding differences may exist)

		2004				2005		
	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Ask Jeeves - Revenue by Traffic Source (a)								
Proprietary	65.7%	66.3%	70.5%	65.3%	68.1%	65.7%	64.8%	66.0%
Network	34.3%	33.7%	29.5%	34.7%	31.9%	34.3%	35.2%	34.0%

<sup>(</sup>a) Metrics are presented pro forma for comparison purposes. The acquisition of AskJeeves closed on July 19, 2005.

European network revenue was incorrectly classified as proprietary revenue in Q2 05 and Q3 05. This has been updated for all periods presented.

The financial, statistical and other information contained herein is unaudited.

## IAC/InterActiveCorp MEMBERSHIP & SUBSCRIPTIONS

(rounding differences may exist)

	2003			2004					2005		
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Vacations											
Members (000s)	1,594	1,622	1,651	1,681	1,696	1,696	1,717	1,743	1,764	1,782	1,782
Confirmations (000s)	792	266	211	204	181	861	270	216	202	193	880
Share of confirmations online	14%	17%	18%	20%	19%	19%	21%	20%	22%	22%	21%

	2003	2004				2005					
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Personals											
Paid Subscribers (000s)	939.4	1,011.7	997.6	989.8	982.8	982.8	1,074.5	1,127.9	1,178.9	1,189.4	1,189.4

 $\label{thm:contained} \textit{The financial, statistical and other information contained herein is unaudited.}$