# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 or 15(d) of the SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): July 12, 2005

# IAC/INTERACTIVECORP

(Exact name of Registrant as specified in charter)

**Delaware**(State or other jurisdiction of incorporation)

0-20570 (Commission File Number) 59-2712887 (IRS Employer Identification No.)

152 West 57th Street, New York, NY (Address of principal executive offices)

**10019** (Zip Code)

Registrant's telephone number, including area code: (212) 314-7300

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- ☑ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ⊠ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# ITEM 7.01 REGULATION FD DISCLOSURE

On July 12, 2005, the Registrant posted supplemental financial information, together with a related explanatory narrative, on its website (www.iac.com) to communicate certain prospective changes in its financial reporting structure to investors, among other matters. The supplemental financial information and related narrative, which are attached hereto as Exhibit 99.1, are being furnished by the Registrant pursuant to Regulation FD. The information set forth in Exhibit 99.1 refers to non-GAAP measures within the meaning of Regulation G. Additional information regarding those non-GAAP measures can be found in the Registrant's public filings, including its Current Report on Form 8-K filed May 4, 2005.

# ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS

Exhibit No.	Description
99.1	Supplemental financial information and related materials.
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## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

IAC/INTERACTIVECORP

By: /s/ Gregory R. Blatt

Name: Title:

Gregory R. Blatt Executive Vice President and General Counsel

Date: July 12, 2005



#### **IAC Provides Supplemental Information to Shareholders**

IAC has evolved significantly in the recent one-half decade...moving our center away from the business of traditional entertainment media and towards that of consumer interactivity. The mechanics of our currently pending transactions – the acquisition of Ask Jeeves, Inc. ("Ask Jeeves") and the spin-off of Expedia, Inc. ("Expedia") – are anticipated to be completed in late July and early August\, respectively. These events, along with our recent purchase of Cornerstone Brands and the sale of our remaining interests in VUE, are profound in their own right. They also have a very significant impact on IAC's financial results and capital position. The proxy statements recently furnished by IAC and Ask Jeeves describe these matters in detail and should be read carefully.

Today's communication is meant to provide a historical look at our operating businesses in a new reporting configuration which will form the basis for future presentation of IAC's financial results, and to summarily show how we view our current capital structure.

Our goal with external reporting is to communicate our business performance and financial position such that our stakeholders may come to fairly understand IAC in the manner in which we do. We realize that a change in reporting structure is not in and of itself desirable, but with the launch of the "new" IAC post the spin-off of Expedia, now is the appropriate time to make this change, and we believe it will provide additional clarity into IAC's areas of operation.

Now for the changes:

#### **New Sectors**

We are introducing new sectors for reporting our operating results...sectors which correspond to the broad areas of interactivity in which we operate: *Retailing, Services, Membership & Subscriptions*, and *Media & Advertising*. We will also show the performance of our collective Emerging businesses (i.e., stand-alone start-ups which are not fully incubated, such as Gifts.com and our Quiz TV venture in the U.K.), as well as our corporate expenses. These four sectors plus our Emerging area are the principal lens through which we view our operations – however, we will also continue to provide additional segment results for those who want to dive more deeply.

We are breaking out three segments for the first time: *Home Services*, which consists of ServiceMagic and previously had been part of IAC Local and Media Services, will be within our *Services* sector; *Discounts*, which consists of Entertainment Publications, Inc., also formerly part of Local, will be within our *Membership & Subscriptions* sector; and *Vacations*, which had been part of IAC Travel and consists of Interval International ("Interval"), will also be within *Membership & Subscriptions*. Citysearch and Evite, the remaining former components of Local, will be part of *Media & Advertising*, as will be Ask Jeeves (pending).

As indicated in our Q1 and proxy filings, Expedia's results are different from IAC Travel's results. This is principally due to the inclusion of non-cash compensation expense for Expedia as a stand-alone company, the inclusion of Trip Advisor, which previously had been part of IAC Local and Media Services, and the exclusion of Interval and TV Travel Shop ("TVTS"), both of which will remain with IAC following the spin-off. (TVTS has substantially reduced operations and thus is expected to be treated as a discontinued operation beginning in Q2.)

There are differences between this information and the pro forma financial statements and related footnotes in the proxy statements. For example, historical results for Cornerstone and Ask Jeeves (pending) are not reflected herein, as we do not intend to "pro forma" these businesses in future quarterly reporting. (Though as is our practice, we will identify the impact significant acquisitions have on our reported figures.) There are also items which are expected to impact future results which are not reflected in the attached schedules. These include adjustments for non-cash compensation expense and changes to interest income and expense.

## **Capitalization and Shares**

We are also providing supplemental capitalization and weighted share information to give effect to the recently completed and pending transactions. This information reflects a reverse, 1-for-2 stock split which we anticipate will occur immediately prior to the spin-off.

#### Presentation of Q2 and Q3 Results

Because the spin-off will, assuming satisfaction of all conditions, occur after our fiscal June quarter, GAAP requires that Expedia's Q2 results be included in IAC's consolidated reported results. But we also intend to show our figures in their new sector configuration, with Travel comprising an additional sector for this one quarter only. (Results for Expedia will be treated as a discontinued operation by IAC beginning in Q3, assuming the spin-off is effected.)

Please see the following pages and read the important footnotes and legend at the end of this document.

NASDAQ: IACI July 12, 2005

#### IAC/InterActiveCorp

Segment Results and Reconciliations (\$ in thousands, rounding differences may exist)

		2003					2004					2005
	F	FYE 12/31		Q1	-	Q2	 Q3	 Q4	_1	FYE 12/31	_	Q1
Revenue												
Retailing:												
U.S.	\$	1,763,689	\$	467,764	\$	438,202	\$ 437,060	\$ 562,877	\$	1,905,903	\$	497,956
International		348,442		93,295		79,286	72,002	97,454		342,037		100,921
Total Retailing		2,112,131		561,059		517,488	509,062	660,331		2,247,940		598,877
Services:				, , , , , , , , , , , , , , , , , , ,		<u> </u>	ĺ	, i				ĺ
Ticketing		743,232		202,260		195,104	181,979	188,856		768,199		211,295
Financial Services and Real Estate		55,795		39,748		44,601	47,937	57,497		189,783		105,813

Teleservices	294,273	71,835	72,513	74,531	75,016	293,895	77,138
Home Services	_	_	_	1,877	5,026	6,903	7,663
Total Services	 1,093,300	313,843	312,218	306,324	326,395	1,258,780	401,909
Media & Advertising	28,715	5,780	6,940	7,890	9,853	30,463	8,992
Membership & Subscriptions:							
Vacations	222,757	69,436	63,702	63,602	60,106	256,846	75,020
Personals	185,294	48,835	48,473	49,741	50,944	197,993	54,194
Discounts	201,550	26,274	34,046	25,570	132,047	217,937	24,586
Intra-sector elimination	(1,438)	_	(618)	_	(692)	(1,310)	(27)
Total Membership & Subscriptions	 608,163	144,545	145,603	138,913	242,405	671,466	153,773
TVTS	46,920	11,334	9,790	10,074	3,584	34,782	4,044
Emerging Businesses	· —	_	247	1,691	4,654	6,592	3,769
Inter-segment eliminations	(10,670)	(2,639)	(2,239)	(2,144)	(4,052)	(11,074)	(3,552)
Total - "New" IAC	\$ 3,878,559	\$ 1,033,922	\$ 990,047	\$ 971,810	\$ 1,243,170	\$ 4,238,949	\$ 1,167,812
Total - Expedia, Inc. (a)	\$ 2,339,813	\$ 413,262	\$ 486,959	\$ 503,793	\$ 438,999	\$ 1,843,013	\$ 485,046

The combined revenue presented for "New" IAC and Expedia, Inc. is greater than the consolidated revenue presented in IAC's historical consolidated financial statements as certain amounts that were historically eliminated in consolidation (i.e., revenues generated by "New" IAC subsidiaries from Expedia, Inc. subsidiaries) will no longer be eliminated. In addition, effective in Q1 2005, Euvia has been treated as a discontinued operation of IAC and is excluded from the amounts presented above.

(a) Beginning January 1, 2004, IAC commenced reporting revenue for Hotels.com on a net basis, consistent with Expedia's historical practice. Prior period results were not restated for GAAP purposes. There was no impact to operating income or Operating Income Before Amortization from the change in reporting.

Prepared July 11, 2005. The information contained herein is unaudited.

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## IAC/InterActiveCorp

Segment Results and Reconciliations

(\$ in thousands, rounding differences may exist)

		2003			2004				 2005
	FY	E 12/31	Q1	 Q2	 Q3	 Q4	_	FYE 12/31	 Q1
Operating Income Before Amortization									
Retailing:									
U.S.	\$	168,260	\$ 41,588	\$ 41,576	\$ 43,125	\$ 68,380	\$	194,669	\$ 56,491
International		4,699	1,278	384	(2,933)	5,560		4,289	2,799
Total Retailing		172,959	42,866	41,960	40,192	73,940		198,958	59,290
Services:									
Ticketing		144,502	46,847	46,680	32,450	38,349		164,326	46,990
Financial Services and Real Estate		1,197	3,093	5,646	6,502	6,184		21,425	9,736
Teleservices		12,460	3,166	4,200	5,899	3,786		17,051	4,221
Home Services		_	_	_	218	71		289	2,005
Total Services		158,159	53,106	56,526	45,069	48,390		203,091	62,952
Media & Advertising		(19,865)	(4,686)	(4,323)	(2,362)	(1,953)		(13,324)	(926)
Membership & Subscriptions:									
Vacations		66,197	26,066	21,516	22,490	20,159		90,231	33,112
Personals		31,019	6,334	9,536	4,490	7,209		27,569	5,440
Discounts		46,092	(8,605)	(11,616)	(10,261)	52,505		22,023	(11,991)
Total Membership & Subscriptions		143,308	23,795	19,436	16,719	79,873		139,823	26,561
TVTS		(14,511)	(155)	(2,004)	(2,449)	(5,770)		(10,378)	(4,598)
Emerging Businesses		(3,779)	(717)	(1,058)	21	695		(1,059)	(2,475)
Corporate		(76,218)	(21,734)	(20,457)	(18,730)	(29,885)		(90,806)	(27,831)
Total - "New" IAC	\$	360,053	\$ 92,475	\$ 90,080	\$ 78,460	\$ 165,290	\$	426,305	\$ 112,973
Total - Expedia, Inc.	\$	469,010	\$ 98,673	\$ 152,118	\$ 159,610	\$ 143,291	\$	553,692	\$ 136,722

The combined Operating Income Before Amortization presented for "New" IAC and Expedia, Inc. will not add to the total consolidated Operating Income Before Amortization presented in IAC's historical consolidated financial statements as certain costs which are included in IAC's historical consolidated financial statements have also been included in Expedia, Inc.'s stand-alone financial statements. In addition, effective in Q1 2005, Euvia has been treated as a discontinued operation of IAC and is excluded from the amounts presented above.

Prepared July 11, 2005. The information contained herein is unaudited.

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# IAC/InterActiveCorp

Segment Results and Reconciliations

(\$ in thousands, rounding differences may exist)

	2003	3					2004				2005
	FYE 12/31			Q1	_	Q2	 Q3	 Q4	I	FYE 12/31	Q1
Amortization and merger costs (a)											
Retailing:											
U.S.	\$	50,792	\$	13,234	\$	13,233	\$ 13,233	\$ 13,232	\$	52,932	\$ 13,232
International		1,296		328		328	328	326		1,310	326
Total Retailing		52,088		13,562		13,561	13,561	13,558		54,242	13,558
Services:				,		ĺ	ĺ	· · ·		, ,	,
Ticketing		28,031		6,175		6,206	7,240	6,777		26,398	6,959
Financial Services and Real Estate	17,669			6,649		6,797	6,714	8,842		29,002	13,025
Teleservices (b)		´ —		′—		´—	´ —	184,780		184,780	´—

Home Services	_	_	_	_	2,531	2,531	(428)
Total Services	 45,700	12,824	13,003	13,954	202,930	242,711	19,556
Media & Advertising	49,964	12,102	11,711	9,781	175	33,769	53
Membership & Subscriptions:							
Vacations	25,220	6,305	6,305	6,305	6,305	25,220	6,305
Personals	16,889	3,487	1,731	1,733	1,768	8,719	1,054
Discounts	5,684	2,131	2,131	1,868	1,855	7,985	1,635
Total Membership & Subscriptions	47,793	11,923	10,167	9,906	9,928	41,924	8,994
TVTS (c)	5,712	1,420	1,420	1,419	32,719	36,978	
Emerging Businesses	2,143	· · ·	282	202	3,447	3,931	108
Corporate	30,947	21,197	11,266	12,696	20,060	65,219	12,671
Total - "New" IAC	\$ 234,347	\$ 73,028	\$ 61,410	\$ 61,519	\$ 282,817	\$ 478,774	\$ 54,940
Total - Expedia, Inc.	\$ 225,492	\$ 81,996	\$ 78,596	\$ 79,349	\$ 73,278	\$ 313,219	\$ 70,397

The total amortization and merger costs presented for Expedia, Inc. includes non-cash compensation originally recognized by IAC related to Expedia, Inc. employees. This non-cash compensation has been reclassified from Corporate to conform to the presentation in Expedia, Inc.'s stand-alone financial statements. In addition, effective in Q1 2005, Euvia has been treated as a discontinued operation of IAC and is excluded from the amounts presented above.

- (a) Merger costs incurred by Expedia.com, Hotels.com and Ticketmaster in 2003 for investment banking, legal and accounting fees were related directly to the mergers and are treated as non-recurring for calculating Operating Income Before Amortization. These costs were incurred solely in relation to the mergers, but may not be capitalized since Expedia.com, Hotels.com and Ticketmaster were considered the targets in the transaction for accounting purposes. These costs do not directly benefit operations in any manner, would not normally be recorded by IAC if not for the fact it already consolidated these entities, and are all related to the same transaction, as IAC simultaneously announced its intention to commence its exchange offer for the companies in 2002. The majority of costs are for advisory services provided by investment bankers, and the amounts incurred in 2003 were pursuant to the same fee letters entered into by each company in 2002. Given these factors, IAC believes it is appropriate to consider these costs as one-time. Operating Income Before Amortization is presented before one-time items.
- (b) Teleservices Q4 2004 amortization includes a \$184.8 million impairment charge related to goodwill.
- (c) TVTS Q4 2004 amortization includes a \$32.7 million impairment charge related to intangible assets.

Prepared July 11, 2005. The information contained herein is unaudited.

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## IAC/InterActiveCorp

Segment Results and Reconciliations (\$ in thousands, rounding differences may exist)

	_	2003 FYE 12/31	_	Q1	_	Q2	 2004 Q3		Q4	 FYE 12/31	_	2005 Q1
Operating Income (Loss)												
Retailing:		445 460	ф	20.274	ф	20.242	20.002	Φ.		4 44 505	Φ.	12.250
U.S.	\$	117,468	\$	28,354	\$	28,343	\$	\$	55,148	\$ 141,737	\$	43,259
International		3,403		950		56	(3,261)		5,234	 2,979		2,473
Total Retailing		120,871		29,304		28,399	26,631		60,382	144,716		45,732
Services:												
Ticketing		116,471		40,672		40,474	25,210		31,572	137,928		40,031
Financial Services and Real Estate		(16,472)		(3,556)		(1,151)	(212)		(2,658)	(7,577)		(3,289)
Teleservices		12,460		3,166		4,200	5,899		(180,994)	(167,729)		4,221
Home Services							218		(2,460)	(2,242)		2,433
Total Services		112,459		40,282		43,523	31,115		(154,540)	(39,620)		43,396
Media & Advertising		(69,829)		(16,788)		(16,034)	(12,143)		(2,128)	(47,093)		(979)
Membership & Subscriptions:												
Vacations		40,977		19,761		15,211	16,185		13,854	65,011		26,807
Personals		14,130		2,847		7,805	2,757		5,441	18,850		4,386
Discounts		40,408		(10,736)		(13,747)	(12,129)		50,650	14,038		(13,626)
Total Membership & Subscriptions		95,515		11,872		9,269	6,813		69,945	97,899		17,567
TVTS		(20,223)		(1,575)		(3,424)	(3,868)		(38,489)	(47,356)		(4,598)
Emerging Businesses		(5,922)		(717)		(1,340)	(181)		(2,752)	(4,990)		(2,583)
Corporate		(107,165)		(42,931)		(31,723)	(31,426)		(49,945)	(156,025)		(40,502)
Total - "New" IAC	\$	125,706	\$	19,447	\$	28,670	\$ 16,941	\$	(117,527)	\$ (52,469)	\$	58,033
							•					
Total - Expedia, Inc.	\$	243,518	\$	16,677	\$	73,522	\$ 80,261	\$	70,013	\$ 240,473	\$	66,325

The total operating income presented for Expedia, Inc. includes non-cash compensation originally recognized by IAC related to Expedia, Inc. employees. This non-cash compensation has been reclassified from Corporate to conform to the presentation in Expedia, Inc.'s stand-alone financial statements. In addition, the combined operating income of "New" IAC and Expedia, Inc. will not add to the total consolidated operating income presented in IAC's historical consolidated financial statements as certain costs which are included in IAC's historical consolidated financial statements have also been included in Expedia, Inc.'s stand-alone financial statements. In addition, effective in Q1 2005, Euvia has been treated as a discontinued operation of IAC and is excluded from the amounts presented above.

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	2003			2004				2005
	FYE 12/31	Q1	Q2	 Q3	Q4	FY	YE 12/31	Q1
Depreciation Expense								
Retailing:								
U.S.	\$ 44,325	\$ 10,194	\$ 10,188	\$ 10,414	\$ 11,436	\$	42,232	\$ 10,179
International	9,734	2,554	2,547	2,618	2,575		10,294	2,338
Total Retailing	54,059	12,748	12,735	13,032	14,011		52,526	12,517
Services:	, i	ĺ	·	ĺ	•		, and the second	· ·
Ticketing	30,323	7,341	7,705	8,615	9,726		33,387	8,799
Financial Services and Real Estate	1,180	859	904	840	940		3,543	1,385
Teleservices	23,530	4,839	4,576	4,308	3,994		17,717	3,788
Home Services	_	_	_	43	137		180	178
Total Services	55,033	13,039	13,185	13,806	14,797		54,827	14,150
Media & Advertising	3,332	977	1,057	825	1,275		4,134	1,263
Membership & Subscriptions:								
Vacations	9,269	2,336	2,095	2,055	2,058		8,544	1,789
Personals	10,734	3,255	3,323	3,420	4,810		14,808	2,996
Discounts	2,391	840	911	843	1,103		3,697	1,092
Total Membership & Subscriptions	22,394	6,431	6,329	6,318	7,971		27,049	5,877
TVTS	2,589	522	407	326	295		1,550	1,008
Emerging Businesses	5	2	10	_	141		153	48
Corporate	5,759	1,301	1,323	1,532	1,729		5,885	1,795
Total - "New" IAC	\$ 143,171	\$ 35,020	\$ 35,046	\$ 35,839	\$ 40,219	\$	146,124	\$ 36,658
Total - Expedia, Inc.	\$ 27,582	\$ 7,131	\$ 7,646	\$ 8,297	\$ 8,489	\$	31,563	\$ 8,492

Effective in Q1 2005, Euvia has been treated as a discontinued operation of IAC and is excluded from the amounts presented above.

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# IAC/InterActiveCorp

Operating income - Expedia, Inc.

Net income - Expedia, Inc.

Other income (expense), net Earnings from continuing operations before income taxes and minority interest

Income tax expense
Minority interest in (income) loss of consolidated

Segment Results and Reconciliations (\$ in thousands, rounding differences may exist

(\$ in thousands, rounding differences may exist	)											
	2003						2004					2005
	FYE 12/31		Q1		Q2		Q3	Q4	F	YE 12/31		Q1
Reconciliation of consolidated segment Operating Income Before Amortization to consolidated segment operating income to net earnings available to common shareholders												
Operating income before amortization - "New" IAC Amortization of non-cash distribution and	\$ 360,053	\$	92,475	\$	90,080	\$	78,460	\$ 165,290	\$	426,305	\$	112,973
marketing expense	(9,458)		(1,301)		_		_	_		(1,301)		_
Amortization of non-cash compensation expense	(32,404)		(22,099)		(12,167)		(13,495)	(22,565)		(70,326)		(12,229)
Amortization of intangibles	(192,389)		(49,628)		(49,243)		(48,024)	(75,472)		(222,367)		(42,711)
Goodwill impairment	_		_		_		_	(184,780)		(184,780)		_
Merger costs	(96)							 				
Operating income - "New" IAC	125,706		19,447		28,670		16,941	(117,527)		(52,469)		58,033
Operating income before amortization - Expedia, Inc. Amortization of non-cash distribution and	469,010		98,673		152,118		159,610	143,291		553,692		136,722
marketing expense	(41,974)		(5,038)		(4,733)		(3,256)	(3,701)		(16,728)		(432)
Amortization of non-cash compensation expense	(95,781)		(46,869)		(43,175)		(44,350)	(37,006)		(171,400)		(38,300)
Amortization of intangibles	(76,073)		(30,089)		(30,688)		(31,743)	(32,571)		(125,091)		(31,665)
Goodwill impairment			_		_		_	_		_		_
Merger costs	(11,664)	_		_		_			_		_	
Operating income - Expedia, Inc.	243,518		16,677		73,522		80,261	70,013		240,473		66,325
Certain costs which have also been included in Expedia, Inc.	3,054		2,984		3,267		3,420	3,359		13,030		3,280
Operating income - IAC	372,278		39,108		105,459		100,622	(44,155)		201,034		127,638
Other income (expenses), net	(133,249)		32,707		45,095		31,504	41,535		150,841		16,104
Earnings from continuing operations before income taxes and minority interest	239,029		71,815		150,554		132,126	(2,620)		351,875		143,742
Income tax expense	(66,310)		(28,444)		(58,504)		(43,568)	(42,835)		(173,351)		(73,967)
Minority interest in income of consolidated subsidiaries	(52,822)		(511)		(974)		(87)	(1,286)		(2,858)		(351)
Earnings from continuing operations	119,897		42,860		91,076		88,471	 (46,741)		175,666		69,424
Discontinued operations	47,499		(1,333)		(17,880)		4,270	4,138		(10,805)		2,788
Earnings before preferred dividend	167,396		41,527		73,196		92,741	(42,603)		164,861		72,212
Preferred dividends	(13,055)		(3,264)		(3,262)		(3,263)	(3,264)		(13,053)		(3,263)
Net earnings available to common shareholders - IAC	\$ 154,341	\$	38,263	\$	69,934	\$	89,478	\$ (45,867)	\$	151,808	\$	68,949
	2003						2004					2005
	FYE 12/31		Q1		Q2		Q3	Q4	F	YE 12/31		Q1
Reconciliation of Expedia, Inc. Operating Income Before Amortization to net income												
Operating income before amortization - Expedia, Inc. Amortization of non-cash distribution and	\$ 469,010	\$	98,673	\$	152,118	\$	159,610	\$ 143,291	\$	553,692	\$	136,722
marketing expense	(41,974)		(5,038)		(4,733)		(3,256)	(3,701)		(16,728)		(432)
Amortization of non-cash compensation expense	(95,781)		(46,869)		(43,175)		(44,350)	(37,006)		(171,400)		(38,300)
Amortization of intangibles	(76,073)		(30,089)		(30,688)		(31,743)	(32,571)		(125,091)		(31,665)
Goodwill impairment			· / —		\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \		`	`		` ´—´		· / —
Merger costs	(11,664)											
Operating income - Expedia, Inc.	243,518		16,677		73,522		80,261	70,013		240,473		66,325

(11,664) 243,518 11,980

255,498 (97,202)

(46,889)

111,407

16,677 4,386

21,063 (8,344)

12,719

73,522 7,430

80,952

(31,938)

80,261 14,701

94,962 (37,455)

58,092

70,013 2,553

72,566

(28,634)

188 44,120 240,473 29,070

269,543 (106,371)

163,473

66,325 10,833

77,158 (29,385)

256 48,029

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## IAC/InterActiveCorp

Supplemental Information

(\$ in billions; rounding differences may exist)

# Capitalization

	 Cash & Marketable Securities	 Debt & Preferred	_	Net Cash & Marketable Securities
As reported as of 3/31/05	\$ 4.2	\$ 2.2	\$	2.0
Non-recourse debt (a)	_	(0.4)		0.4
Cornerstone acquisition	(0.7)	_		(0.7)
Euvia sale	0.2	_		0.2
VUE	1.0	_		1.0
Ask Jeeves acquisition	0.1	0.1		(0.0)
Share buy-back	(1.2)	_		(1.2)
Expedia spin-off	(0.2)	_		(0.2)
Subtotal	\$ 3.3	\$ 1.9	\$	1.4
Preferred redemption	(0.7)	(0.7)		_
Senior notes maturity	(0.4)	(0.4)		_
Pro forma as of 3/31/05	\$ 2.3	\$ 0.9	\$	1.4

As of March 31, 2005, pro forma for the acquisition of Cornerstone (4/1/05); the sale of Euvia (6/1/05); the expected after-tax proceeds from the sale of IAC's interests in VUE (6/7/05); the proposed acquisition of Ask Jeeves, Inc. and related buy back of 52.8 million shares; the proposed Expedia spin-off; the assumed redemption of the IAC Series A preferred stock at the time of the spin-off (collectively, the "Transactions"); and the maturity of the 6 3/4% Senior Notes (11/15/05), IAC would have \$1.4 billion in net cash and securities.

 $(a) \ \ \textit{To exclude Lending Tree Loans' debt that is non-recourse to IAC}.$ 

Prepared July 11, 2005. The information contained herein is unaudited.

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# IAC/InterActiveCorp

Supplemental Information

(shares in millions; rounding differences may exist)

	Weighted .	Average Shares 3ME 3/3	1/05
Shares	Basic Shares	Dilutive Securities	Diluted Shares
GAAP as reported	699	37	735
VUE sale	(57)	_	(57)
Ask Jeeves acquisition	75	11	86
Share buy-back	(53)	_	(53)
Other	_	(1)	(1)
Pro Forma GAAP	664	47	711
	÷ 2	÷ 2	÷ 2
1-for-2 reverse split adjusted	332	24	356
Pro Forma GAAP	664	47	711
Additional restricted shares (a)	_	11	11
Pro forma Adjusted	664	58	722
	÷ 2	÷ 2	÷ 2
1-for-2 reverse split adjusted	332	29	361

<sup>•</sup> For the three months ended March 31, 2005, pro forma for the Transactions and the proposed one-for-two reverse stock split to occur immediately prior to the proposed Expedia spin-off, IAC would have approximately 356 million GAAP diluted weighted average shares and 361 million Adjusted EPS weighted average shares.

<sup>•</sup> Certain estimates have been made related to the proposed Expedia spin-off, which are approximate and not yet final.

- IAC expects its GAAP diluted and Adjusted EPS weighted average shares to be approximately 2% lower in Q3 '05 and 1% higher in Q4 '05 than the proforma figures above.
- (a) For Adjusted EPS purposes, the impact of RSUs is based on the weighted average number of RSUs outstanding, as compared with shares outstanding for GAAP EPS purposes, which includes RSUs on a treasury method basis.

Prepared July 11, 2005. The information contained herein is unaudited.

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# Expedia, Inc.

Supplemental Information

(\$ in thousands, shares in millions, rounding differences may exist)

#### **Gross Bookings**

	2003	2004											
	FYE 12/31	Q1		Q2		Q3		Q4		FYE 12/31		Q1	
Gross Bookings by													
Geography ('000's)													
(a) (b)													
Domestic	\$ 8,428,719	\$ 2,770,261	\$	2,754,008	\$	2,630,245	\$	2,300,123	\$	10,454,637	\$	3,183,590	
International	 1,140,601	 563,409		525,083		635,563		594,806		2,318,861		902,488	
Total	\$ 9,569,320	\$ 3,333,670	\$	3,279,091	\$	3,265,808	\$	2,894,929	\$	12,773,498	\$	4,086,078	

<sup>(</sup>a) Includes actual results for Hotwire from its acquisition date of November 5, 2003.

# Capitalization

- As of March 31, 2005, pro forma for the proposed terms of the spin-off, Expedia, Inc. would have \$0.2 billion in cash.
- At the time the proposed spin-off is effective, Expedia, Inc. expects to have in place an approximate \$1 billion, five year revolving credit facility.

	Weighted	Weighted Average Shares 3ME 3/31/05		
Shares	Basic Shares	Dilutive Securities	Diluted Shares	
Pro Forma GAAP	332	24	355	
Additional restricted shares (a)	<u> </u>	4	4	
Pro forma Adjusted	332	27	359	
	(already adjuste	(already adjusted for 1-for-2 reverse stock split)		

<sup>•</sup> For the three months ended March 31, 2005, pro forma for the Transactions (other than the sale of Euvia) and the proposed one-for-two reverse stock split to occur immediately prior to the proposed spin-off, Expedia, Inc. would have approximately 355 million GAAP diluted weighted average shares outstanding and 359 million Adjusted EPS weighted average shares.

- Certain estimates have been made related to the proposed Expedia spin-off, which are approximate and not yet final.
- Expedia, Inc. expects its GAAP diluted and Adjusted EPS weighted average shares to be approximately 2% lower in Q3 '05 and 1% higher in Q4 '05 than the proforma figures above.
- (a) For Adjusted EPS purposes, the impact of RSUs is based on the weighted average number of RSUs outstanding, as compared with shares outstanding for GAAP EPS purposes, which includes RSUs on a treasury method basis.

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## IAC/InterActiveCorp

Supplemental Information

# Important Safe Harbor Statement Under The Private Securities Litigation Reform Act of 1995

This presentation contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include statements relating to anticipated financial performance, business prospects, new developments, pending transactions and similar matters, and/or statements that use words such as "anticipates," "extimates," "expects," "intends," "believes" and similar expressions. These forward-looking statements are necessarily estimates reflecting the best judgment of IAC's senior management, and involve a number of risks and uncertainties that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties are described in IAC's and Ask Jeeves' filings with the U.S. Securities and Exchange Commission (the "SEC"), including their respective Annual Reports on

<sup>(</sup>b) Total retail value of transactions booked during a specified time period, including taxes and fees, for both agency and merchant transactions.

Form 10-K for the fiscal year ended 2004, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K. Other unknown or unpredictable factors also could have material adverse effects on IAC's future results, performance or achievements. In light of these risks and uncertainties, the forward-looking events discussed in this presentation may not occur. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date stated, or if no date is stated, as of the date of this presentation.

IAC is not under any obligation and does not intend to make publicly available any update or other revisions to any of the forward-looking statements contained in this presentation to reflect circumstances existing after the date of this presentation or to reflect the occurrence of future events even if experience or future events make it clear that any expected results expressed or implied by those forward-looking statements will not be realized.

#### **Additional Information**

In connection with the proposed spin-off, IAC filed a definitive proxy statement/prospectus with the SEC. Stockholders of IAC are urged to read the definitive proxy statement/prospectus because it contains important information about IAC, the proposed spin-off transaction and related matters. Investors and security holders can obtain free copies of the definitive proxy statement/prospectus by contacting Investor Relations, IAC/InterActiveCorp, Carnegie Hall Tower, 152 W. 57th Street, 42nd Floor, New York, NY 10019 (Telephone: (212) 314-7400). Investors and security holders can also obtain free copies of the definitive proxy statement/prospectus and other documents filed by IAC and Expedia with the SEC in connection with the proposed spin-off transaction at the SEC's web site at www.sec.gov. In addition to the definitive proxy statement/prospectus, IAC files annual, quarterly and current reports, proxy statements and other information with the SEC, each of which should be available at the SEC's web site at www.sec.gov. You may also read and copy any reports, statements and other information filed by IAC at the SEC public reference room at 450 Fifth Street, N.W., Washington, D.C. 20549. Please call the SEC at 1-800-SEC-0330 for further information. IAC and its directors, executive officers and certain members of management and other employees may be deemed to be participants in the solicitation of proxies of IAC stockholders to approve the proposed spin-off transaction, which transaction will be considered for approval by IAC stockholders at the 2005 Annual Meeting of Stockholders on July 19, 2005. Directors, executive officers and certain members of management and other employees of IAC may have interests in the transaction as described in the definitive proxy statement/prospectus, including as a result of current holdings of options or shares of IAC stock and future holdings of options or shares of Expedia stock, which will be impacted in the transaction. Information regarding IAC and the equity interests of its directors and officers who may be deemed to be participants in the solicitation of proxies is contained in the definitive proxy statement/prospectus, which was filed with the SEC on June 17, 2005 and first mailed to stockholders of IAC on or around June 20, 2005. Additional information regarding the interests of such potential participants may be included in other relevant documents to be filed with the SEC in connection with the proposed spin-off transaction.

In connection with its previously announced, pending acquisition of Ask Jeeves, Inc. ("Ask Jeeves"), IAC filed a definitive proxy statement/prospectus of Ask Jeeves and IAC and other relevant documents with the SEC. Ask Jeeves stockholders should read the definitive proxy statement/prospectus and other related materials because they contain important information about Ask Jeeves, IAC and the proposed merger. In addition to the documents described above, Ask Jeeves and IAC file annual, quarterly and current reports, proxy statements and other information with the SEC. The definitive combined proxy statement/prospectus and other related materials, and any other documents filed with the SEC by Ask Jeeves or IAC, are available without charge at the SEC's website at www.sec.gov, or from the companies' websites, at www.ask.com and www.iac.com, respectively. Ask Jeeves, IAC and their respective officers and directors may be deemed to be participants in the solicitation of proxies from Ask Jeeves stockholders in connection with the proposed merger, which transaction will be considered for approval by stockholders of Ask Jeeves at a special meeting on July 19, 2005. A description of certain interests of the directors and executive officers of IAC is set forth in the definitive combined proxy statement/prospectus filed with the SEC on June 16, 2005, which was mailed to stockholders of Ask Jeeves on or around June 17, 2005. Additional information regarding the interests of such potential participants may be included in other relevant documents to be filed with the SEC in connection with the proposed merger.

Prepared July 11, 2005. The information contained herein is unaudited.

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