IAC Q4 2007 Earnings Supplemental Financial Information and Operating Metrics

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Financial Results and Reconciliations

(\$ in millions, except per share amounts, rounding differences may exist)

		2005												:007						
	FY	E 12/31		Q1		Q2	Q	3	Q4		FYE 12/31		Q1		Q2		Q3	(Q4	FYE 12/31
Revenue																				
New IAC																				
Media & Advertising	\$	213.5	s	117.6	\$	131.3	\$	135.5	S 15	9.8	544.2		168.1	\$	174.0	\$	189.8	\$	226.6	\$ 758.5
Match		249.5	, T	73.3		78.3		80.2		9.4	311.2		82.4		86.6		89.1		90.6	348.7
ServiceMagic		41.0		14.0		16.0		18.5	1	5.3	63.7		21.6		25.3		24.6		21.9	93.4
Entertainment		219.0		23.9		19.5		32.0	12	1.3	196.8		20.7		18.9		33.3		109.8	182.7
Emerging Businesses		0.9		0.4		0.5		0.6		6.0	7.5		3.5		5.4		7.8		16.3	33.1
Intercompany Elimination		(1.2)		(0.4)		(0.5)		(0.6)		0.5)	(2.0)		(0.5)		(1.6)		(3.2)		(5.5)	(10.8)
Total New IAC		722.6	_	228.7		245.1		266.3	38	1.4	1,121.5	1	295.8		308.6		341.5		459.8	1,405.6
Retailing (To be named HSN)		2,671.0		673.3		696.2	(686.2	87	7.7	2,933.4		685.3		701.4		700.4		905.3	2,992.4
Ticketmaster		950.2		245.7		295.1	- 2	265.5	27	9.1	1,085.4		309.9		302.7		301.3		354.7	1,268.6
LendingTree																				
Lending		367.8		113.9		107.9		106.0	10	0.9	428.8		100.0		98.6		63.0		42.8	304.4
Real Estate		57.6		11.4		15.0		15.9		4.5	56.8		13.2		15.4		13.8		9.4	51.8
Total LendingTree		425.3	_	125.4		123.0		121.9	11		485.7		113.2		114.0		76.8		52.1	356.2
Interval (b)		260.8		78.7		71.4		70.4		8.2	288.6		86.4		85.9		96.0		92.1	360.4
Inter-sector Elimination		(5.3)	_	(1.0)		(1.8)		(1.1)		1.7)	(5.6)		(0.5)		(2.8)		(2.7)		(3.8)	(9.7)
Total Revenue	\$	5,024.6	\$	1,350.7	\$ 1	1,428.9	\$ 1,4	409.1	\$ 1,72	0.1	5,908.9		1,490.1	\$	1,509.8	\$ 1	,513.3	\$ 1.	,860.1	\$ 6,373.4
Operating Income Before Amortization																				
New IAC																				
Media & Advertising	\$	30.5	\$		\$	10.7		15.9		0.1				\$	11.7	\$		\$	31.2	\$ 87.7
Match		47.9		6.0		17.3		19.3		0.9	63.4		8.4		19.6		29.5		20.9	78.4
ServiceMagic		11.2		3.2		4.4		6.0		2.5	16.2		6.2		7.1		5.4		2.0	20.8
Entertainment		17.5		(13.7)		(16.6)		(3.9)		8.1	13.9		(13.0)		(13.5)		(1.4)		36.8	8.9
Emerging Businesses		(12.1)		(3.9)		(4.2)		(4.5)		3.3)	(15.9)		(2.6)		2.9		(5.1)		(7.4)	(12.2)
Corporate and other	_	(105.8)	_	(19.2)		(22.1)		(18.6)		5.6)	(85.4)	- -	(22.6)		(22.1)		(20.9)		(32.9)	(98.5)
Total New IAC		(10.7)		(16.1)		(10.4)		14.1		2.8	50.5		(6.5)		5.8		35.1		50.6	85.0
Retailing (To be named HSN)		276.6		59.0		60.5		57.3		2.1	268.9		39.8		38.4		47.2		85.3	210.8
Ticketmaster		218.7		65.8		75.9		57.0	6	5.7	264.4		71.6		59.0		61.9		71.0	263.6
LendingTree		90.6		12.0		140		10.0		7.0	(2.6		2.1		1.7		(2.2)		(24.1)	(22.5)
Lending Real Estate		80.6		12.9		14.8		18.8		7.2	63.6		3.1		1.7		(3.2)		(24.1)	(22.5)
		(16.7) 64.0	_	7.8		(4.6)		(6.3)		5.4) 1.8	(21.3)		(6.6)		(5.6)		(3.9)		(4.2)	(20.2)
Total LendingTree Interval (b)		100.5		34.2		26.6		27.0		8.2	42.3 115.9		38.9		(3.9)		(7.0) 34.2		(28.3)	(42.7) 138.7
Total Operating Income Before Amortization	•	649.0	\$		\$	162.8		168.1		0.5		- 🛮 🔫		\$	133.4	\$		\$		\$ 655.3
Total Operating Income Defore Amortization	٩	049.0	φ_	130.7	Ф	102.0	Φ.	100.1	φ 20	0.5	p /42.1	- II -	140.4	Ф	133.4	ф	1/1.4	ψ	210.1	φ 0.5.5
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Financial Results and Reconciliations

(\$ in millions, except per share amounts, rounding differences may exist)

	2005				2006						2007		
	FYE 12/3	31	Q1	Q2	Q3	Q4	FYE 12/31		Q1	Q2	Q3	Q4	FYE 12/31
Non-cash compensation expense													
New IAC													
Media & Advertising	\$		\$ -	\$ -	\$ -	\$ -	\$ -	\$	-	\$ -	\$ -	\$ -	\$ -
Match			-	-	-	-	-		-	-	-	-	-
ServiceMagic		0.7	(0.2)	(0.2)	(0.2)	(0.2)	(0.6)		(0.2)	(0.2)	(0.2)	(0.2)	(0.6)
Entertainment			-	-		- 1	-		-	- 1	- 1	- 1	-
Emerging Businesses	((0.1)	-	-	_	(0.1)	(0.2)		(0.1)	(0.2)	(0.2)	(0.4)	(0.9)
Corporate and other (c)	(13	34.8)	(24.7)	(27.2)	(16.4)	(19.8)	(88.1)		(23.2)	(26.3)		(28.0)	
Total New IAC	(13	34.2)	(24.9)	(27.4)	(16.6)	(20.0)	(88.9)		(23.5)	(26.6)	(23.8)	(28.5)	
Retailing (To be named HSN)	((0.4)	(0.8)	(1.3)	(1.3)	(1.3)	(4.8)		(0.6)	(0.1)	(0.1)	(0.1)	
Ticketmaster		-	-	-	-	-	-		-	-	(1.9)	(0.6)	(2.4)
LendingTree													
Lending	((1.9)	1.2	-	(0.1)	(0.1)	0.9		(0.1)	(0.1)		(0.1)	0.1
Real Estate		(1.0)	0.6	-	(0.1)	(0.1)	0.4				0.2		0.1
Total LendingTree		(2.9)	1.8	-	(0.2)	(0.2)	1.3		(0.1)	(0.1)	0.6	(0.1)	0.2
Interval				-									(0.1)
Total non-cash compensation expense	\$ (13	37.5)	\$ (24.0)	\$ (28.7)	\$ (18.1)	\$ (21.6)	\$ (92.3)	\$	(24.2)	\$ (26.9)	\$ (25.2)	\$ (29.3)	\$ (105.6)
Amortization of non-cash marketing		- 1											
New IAC													
Media & Advertising	\$		\$ (5.5)	\$ (9.5)	\$ (14.6)	\$ -	\$ (29.6)	\$	(0.5)	\$ (16.3)	\$ (6.1)	\$ (10.8)	\$ (33.6)
Match			(3.0)	-	_	_	(3.0)		-	(7.2)	-	(3.9)	(11.1)
ServiceMagic			-	-	_	_	-		-	-	-	_	-
Entertainment			-	-	_	_	-		-	-	-	_	-
Emerging Businesses			-	-	_	(4.5)	(4.5)		-	-	-	_	-
Corporate and other			-	-	_	_	-		-	-	-	_	-
Total New IAC		— II ⊤	(8.5)	(9.5)	(14.6)	(4.5)	(37.1)		(0.5)	(23.5)	(6.1)	(14.7)	(44.8)
Retailing (To be named HSN)		-	-	-	-	-	-		-	(0.4)	(7.0)	(1.9)	(9.3)
Ticketmaster		-	-	-	-	-	-		-	-	-	-	-
LendingTree													
Lending		- 1	-	-	-	-	-		-	-	-	-	-
Real Estate				-									
Total LendingTree		- 1	-	-	-	-	-		-	-	-	-	-
Interval		<u> </u>		-				I	-				
Total amortization of non-cash marketing	\$		\$ (8.5)	\$ (9.5)	\$ (14.6)	\$ (4.5)	\$ (37.1)	\$	(0.5)	\$ (24.0)	\$ (13.1)	\$ (16.6)	\$ (54.1)
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The financial, statistical and other information contained herein is unaudited.

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Financial Results and Reconciliations

(\$ in millions, except per share amounts, rounding differences may exist)

		2005						2006									007			
	FY	E 12/31		Q1		Q2	(Q3	Q4	F	YE 12/31		Q1		Q2	(Q3	Q.	4	FYE 12/31
Amortization of intangibles and goodwill impairment																				
New IAC																				
Media & Advertising	\$	(22.8)	\$	(12.5)	\$	(12.5)	\$	(3.4)	\$ (6.2)	\$	(34.6)	\$	(6.2)	\$	(6.2)	\$	(6.2)	\$	(6.2)	\$ (24.7)
Match		(3.8)		(1.0)		(0.6)		(0.3)	(0.2)		(2.0)		(0.2)		(0.2)		(0.2)		(0.8)	(1.4)
ServiceMagic		(3.0)		(0.8)		(0.8)		(0.8)	(0.8)		(3.1)		(0.8)		(0.8)		(0.6)		(0.4)	(2.6)
Entertainment (d)		(6.4)		(1.3)		(1.3)		(1.3)	(215.2)		(219.0)		(0.7)		(0.7)		(0.7)		(57.7)	(59.8)
Emerging Businesses		(0.4)		(0.1)		(0.1)		(0.1)	(0.1)		(0.5)		(0.3)		(0.3)		(2.7)		(1.6)	(4.9)
Corporate and other		`- '		- '		-		-	`- `		`- ′		- 1		`-		-		- 1	`- ´
Total New IAC		(36.4)	_	(15.7)		(15.4)		(5.8)	(222.4)		(259.3)		(8.2)		(8.2)		(10.4)	- ((66.6)	(93.3)
Retailing (To be named HSN)		(59.4)		(15.5)		(9.3)		(5.7)	(5.7)		(36.2)		(4.6)		(3.2)		(2.7)		(4.2)	(14.8)
Ticketmaster		(28.7)		(6.9)		(7.0)		(6.6)	(6.6)		(27.1)		(6.9)		(6.7)		(6.1)		(6.6)	(26.2)
LendingTree																				
Lending (e)		(23.4)		(5.0)		(5.0)		(3.5)	(2.9)		(16.4)		(2.9)		(2.9)		(2.9)	(4	478.5)	(487.1)
Real Estate		(11.9)		(2.3)		(2.3)		(1.7)	(1.4)		(7.6)		(1.4)		(3.1)		(1.1)		(1.1)	(6.8)
Total LendingTree		(35.3)	_	(7.3)		(7.3)		(5.2)	(4.3)	''	(24.0)	_	(4.3)		(6.0)		(4.0)	(4	479.7)	(493.9)
Interval		(25.2)		(6.3)		(6.3)		(6.3)	(6.3)		(25.2)		(6.3)		(6.3)		(7.9)		(6.4)	(26.9)
Total amortization of intangibles and goodwill impairment	\$	(185.2)	\$	(51.7)	\$	(45.3)	\$	(29.5)	\$ (245.3)	\$	(371.8)	\$	(30.2)	\$	(30.4)	\$	(31.1)	\$ (5	563.5)	\$ (655.2)
Operating Income (Loss) New IAC																				
Media & Advertising	S	7.7	s	(6.4)	\$	(11.3)	\$	(2.1)	\$ 13.9	\$	(6.0)	s	10.5	\$	(10.7)	\$	15.4	\$	14.2	\$ 29.4
Match	Ψ	44.1	, v	2.0	Ψ	16.6	Ψ	19.0	20.7	Ψ	58.4	, v	8.2	Ψ	12.1	Ψ	29.3	Ψ	16.2	65.8
ServiceMagic		8.9		2.2		3.5		5.1	1.6		12.4		5.3		6.2		4.6		1.5	17.6
Entertainment (d)		11.2		(15.0)		(17.9)		(5.2)	(167.0)		(205.2)		(13.7)		(14.2)		(2.1)	((20.9)	(50.9)
Emerging Businesses		(12.7)		(4.1)		(4.3)		(4.7)	(8.0)		(21.0)		(3.0)		2.4		(8.1)		(9.3)	(18.0)
Corporate and other (c)		(240.6)		(43.9)		(49.3)		(34.9)	(45.4)		(173.4)		(45.9)		(48.4)		(44.4)	- ((60.8)	(199.4)
Total New IAC		(181.4)	_	(65.1)		(62.7)		(22.8)	(184.1)	''	(334.8)	_	(38.6)		(52.5)		(5.2)	- ((59.2)	(155.5)
Retailing (To be named HSN)		216.7		42.6		49.9		50.3	85.1		228.0		34.6		34.6		37.4		79.1	185.7
Ticketmaster		189.9		58.9		68.9		50.5	59.1		237.3		64.8		52.4		54.0		63.8	235.0
LendingTree																				
Lending (e)		55.3		9.1		9.8		15.2	14.1		48.1		0.1		(1.3)		(5.6)	(5	502.7)	(509.5)
Real Estate		(29.5)	_	(6.7)		(6.8)		(8.0)	(6.9)		(28.5)		(8.0)		(8.7)		(4.8)		(5.4)	(26.9)
Total LendingTree		25.7		2.3		2.9		7.2	7.2		19.6		(7.8)		(10.0)		(10.4)		508.1)	(536.4)
Interval (b)		75.3	_	27.8		20.3		20.7	21.9		90.7	_	32.6		27.8		26.3		25.1	111.7
Total operating income (loss)	\$	326.3	\$	66.6	\$	79.2	\$	105.8	\$ (10.9)	\$	240.8	\$	85.4	\$	52.2	\$	102.1	\$ (3	399.3)	\$ (159.6)
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Financial Results and Reconciliations

Financial Results and Reconcinations																			
(\$ in millions, except per share amounts, rounding differences may exist)	-	2005	_				00.6					. —				2007			
		2005 E 12/31	└─	Q1	Q2	0	006	Q.	.4	FYE 1	2/21	-	Q1	Q2		2007 Q3		04	FYE 12/31
	ГП		_	_	 _	Q				FIEI		_		 			_		
Total other income, net (f) (g) (h)		619.9		8.2	18.0		13.2		2.8		42.2		12.8	16.5		16.1		42.1	87.5
Earnings (loss) from continuing operations before			_																
income taxes and minority interest		946.2		74.8	97.3		119.0		(8.1)		283.0		98.2	68.7		118.2		(357.2)	(72.1)
Income tax (provison) benefit (f)		(375.2)		(31.5)	(41.6)		(52.5)		6.3	((119.2)		(37.5)	(23.0)		(47.4)		(30.1)	(138.1)
Minority interest		(2.1)		(0.1)	0.8				(0.2)		0.5		(0.1)	0.4		2.9		1.4	4.6
Earnings (loss) from continuing operations		568.9		43.2	56.5		66.5		(1.9)		164.3		60.6	46.0		73.7		(385.9)	(205.6)
Gain (loss) on sale of discontinued operations, net of tax		70.2		-	-		-		9.6		9.6		-	35.1		(1.6)		-	33.5
Discontinued operations, net of tax (i)		230.6		2.5	 (4.1)		7.1		7.7		13.2		0.1	 13.5		(1.6)		16.0	28.0
Earnings (loss) before preferred dividends		869.7	_	45.7	52.4		73.6		15.3		187.1		60.7	94.6		70.5		(369.9)	(144.1)
Preferred dividends		(7.9)		-	-		-		-		- 1		-	-		-		-	-
Net earnings (loss) available to common shareholders	\$	861.7	\$	45.7	\$ 52.4	\$	73.6	\$	15.3	\$	187.1	\$	60.7	\$ 94.6	\$	70.5	\$	(369.9)	\$ (144.1)
GAAP Diluted weighted average shares outstanding		356.6		337.3	324.3	3	309.2	2	293.7		319.5		304.7	302.6		298.4		283.3	285.7
Diluted earnings (loss) per share	\$	2.44	\$	0.14	\$ 0.16	\$	0.24	\$	0.05	\$	0.59	\$	0.20	\$ 0.31	\$	0.24	\$	(1.31)	\$ (0.50)
Description of GAAD EDG (AAP) (AAP)																			
Reconciliation of GAAP EPS to Adjusted EPS																			
Net earnings (loss) available to common shareholders	\$	861.7	\$	45.7	\$ 52.4	\$	73.6			\$	187.1	\$	60.7	\$ 94.6	\$	70.5	\$	(369.9)	\$ (144.1)
Non-cash compensation expense (c)		137.5		24.0	28.7		18.1		21.6		92.3		24.2	26.9		25.2		29.3	105.6
Amortization of non-cash marketing				8.5	9.5		14.6		4.5		37.1		0.5	24.0		13.1		16.6	54.1
Amortization of intangibles (d) (e)		185.2		51.7	45.3		29.5		56.2		182.7		30.2	30.4		31.1		55.7	147.4
Goodwill impairment (d) (e)				-	-		-	1	189.1		189.1		-	-		-		507.8	507.8
Equity in income of VUE		(22.0)		-	-		-		-		- 1		-	-		-		-	-
Net other (income) expense related to fair value adjustment on derivatives (g)		(4.6)		5.3	(5.1)		2.7		6.4		9.3		0.3	(2.0)		(2.7)		(1.4)	(5.8)
Other income related to fair value adjustment of the derivative created in the sale of HSE24 (h)				-	-		-		-		-		-	(1.9)		(5.9)		(16.4)	(24.1)
Gain on sale of VUE and related effects (f)		(523.5)		1.9	2.8		3.9		6.3		14.9		2.1	2.0		2.1		(14.6)	(8.4)
(Gain) loss on sale of discontinued operations, net of tax		(70.2)		-	-		-		(9.6)		(9.6)		-	(35.1)		1.6			(33.5)
Discontinued operations, net of tax (i)		(230.6)		(2.5)	4.1		(7.1)		(7.7)		(13.2)		(0.1)	(13.5)		1.6		(16.0)	(28.0)
Impact of income taxes and minority interest		107.2		(33.7)	(32.2)		(26.8)	((75.9)	(168.7)		(21.2)	(30.0)		(25.8)		(51.9)	(128.9)
Interest on convertible notes, net of tax		1.2		0.3	0.3		0.2		0.2	`	1.0		0.1	0.1		0.1		0.1	0.4
				101.0	1050							_	0.5.0	05.0	_	1100	_		
Adjusted Net Income	\$	442.1	\$	101.2	\$ 105.8	\$ 1	108.8	\$ 2	206.3	\$	522.1	\$	96.9	\$ 95.3	\$	110.9	\$	139.4	\$ 442.5
Adjusted EPS weighted average shares outstanding (j)		356.0		345.4	332.7	3	316.1	3	315.3		327.3		310.8	309.3		305.2		299.8	306.3
Adjusted EPS	\$	1.24	\$	0.29	\$ 0.32	\$	0.34	\$	0.65	\$	1.60	\$	0.31	\$ 0.31	\$	0.36	\$	0.46	\$ 1.44
GAAP Basic weighted average shares outstanding		329.5		319.4	311.9		296.1	2	293.7		305.2		287.2	287.4		285.0		283.3	285.7
Options, warrants and restricted stock, treasury method		19.4		17.9	12.4		11.8		-		14.3		16.9	15.2		13.0		-	-
Conversion of convertible preferred and convertible notes (if applicable)		7.8		-	 		1.3		-				0.6	 		0.5			
GAAP Diluted weighted average shares outstanding	· ·	356.6		337.3	 324.3	3	309.2	2	293.7		319.5		304.7	 302.6		298.4		283.3	285.7
Options, warrants, RS, treasury method not included in diluted shares above		.		-	-		-		15.3		- 1		-	-		-		8.0	12.0
Impact of restricted shares and convertible preferred and notes (if applicable), net		(0.7)		8.0	 8.4		6.9		6.3		7.7		6.1	 6.7		6.7		8.6	8.6
Adjusted EPS shares outstanding (j)		356.0		345.4	332.7	3	316.1	3	315.3		327.3		310.8	309.3	_	305.2		299.8	306.3
See Footnotes on Page 6																			

The financial, statistical and other information contained herein is unaudited.

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Financial Results and Reconciliations

(\$ in millions, except per share amounts, rounding differences may exist)

		2005				2006							2	2007			
	F	YE 12/31		Q1	Q2	Q3	Q	24	FY	E 12/31	Q1	Q2		Q3	Q4	FYE	12/31
Supplemental: Depreciation by segment																	
New IAC																	
Media & Advertising	\$	13.2	\$	6.8	\$ 6.7	\$ 6.9	\$	7.4	\$	27.7	\$ 7.6	\$ 7.7	\$	7.6	\$ 7.9	\$	30.8
Match		8.2		1.7	1.7	2.3		1.7		7.5	1.8	1.8		2.0	2.1		7.6
ServiceMagic		1.0		0.3	0.4	0.5		0.5		1.7	0.5	0.6		0.7	0.8		2.6
Entertainment		4.8		1.3	1.5	1.5		1.4		5.7	1.4	1.3		1.3	1.2		5.3
Emerging Businesses		0.3		0.4	0.5	0.5		0.6		2.0	0.4	0.4		0.5	0.5		1.9
Corporate and other		8.0		2.7	2.8	3.0		2.2		10.7	3.1	3.3		3.4	3.6		13.5
Total New IAC		35.3		13.2	 13.6	 14.8		13.8		55.4	14.8	15.2		15.5	 16.1		61.5
Retailing (To be named HSN)		40.9		10.5	9.7	8.9		8.3		37.4	8.5	8.7		8.8	8.6		34.6
Ticketmaster		36.7		9.6	9.5	9.5		9.6		38.2	9.8	10.2		10.4	11.3		41.8
LendingTree																	
Lending		5.5		2.8	2.2	2.3		2.0		9.3	2.5	2.3		2.1	1.9		8.9
Real Estate		1.2		0.7	0.6	0.7		0.5		2.4	0.3	0.3		0.3	0.3		1.2
Total LendingTree	_	6.7	_	3.5	2.8	3.0		2.5		11.7	 2.8	2.6		2.4	2.2		10.1
Interval		7.4		2.0	1.9	1.9		1.9		7.8	1.9	2.0		2.2	2.3		8.4
Total Depreciation	\$	127.1	\$	38.8	\$ 37.5	\$ 38.1	\$	36.1	\$	150.5	\$ 37.8	\$ 38.7	\$	39.3	\$ 40.6	\$	156.4
*																	

- (a) Following the spin-offs, the business comprising IAC will include those reported under New IAC. Retailing (to be named HSN) will consist of HSN and catalogs, but will exclude Shoebuy. Ticketmaster will consist of Ticketmaster, but will exclude Reserve America. Lending Tree will include both the Lending and Real Estate businesses, while Interval will be comprised solely of the business previously reported under that name. For the purposes of this presentation, Shoebuy and Reserve America remain within Retailing and Ticketmaster respectively, and had an immaterial impact on profits. Additionally, New IAC numbers include all corporate and spin-off transaction expenses
- (b) Prior to Q4 2007, the Company's Interval segment improperly recorded deferred revenue and certain related direct costs. Revenue, direct costs and profits were overstated from Q3 2003 through Q3 2007. The error was due primarily to the recognition of renewal revenue beginning in the month a member renewed its membership rather than beginning with the actual start date of the renewal period. All prior year annual and quarterly results have been restated to reflect the correction of this error.
- (c) Corporate and other operating loss in 2005 includes a \$67 million non-cash compensation charge related to the treatment of vested stock options in connection with the Expedia spin-off,
- partially offset by a \$5.5 million reduction in non-cash compensation expense due to the cumulative effect of a change in the Company's estimate related to the number of stock-based awards that were expected to vest.
- (d) Entertainment operating loss reflects a \$57.2 million and \$214 million impairment charge related to intangible assets and goodwill in Q4 2007 and Q4 2006, respectively
- (e) Lenertanninein operating toss refrects a \$37.2 million and \$214 minimum impariment charge related to intangible assets and goodwill in \$4207 and \$4207, and \$4207, respectively

 (e) Lending Q4 2007 operating loss includes a \$475.7 million impariment charge related to intangible assets and goodwill.
- (f) In 2005, IAC recorded a gain of \$523.5 million pre-tax (\$322.1 million after-tax) in connection with the sale of its VUE common and preferred interests. In 2007, IAC recorded a pre-tax gain of \$16.7 million related to the Company's 2005 sale of its interest in VUE resulting from the resolution of certain contingencies related to the sale.
- (g) Changes in the fair value of the derivatives that were created in the Expedia spin-off are recorded as gains or losses in other income for the appropriate period.
- The derivatives arise due to IAC's obligation to deliver both IAC and Expedia shares upon the conversion of the Ask Convertible Notes and the exercise of certain IAC warrants.
- (h) Changes in the fair value of the derivative asset received by the Company in connection with the sale of HSE24 are recorded as gains or losses in other income for the appropriate period
- (i) Discontinued operations consists of the results of ECS/Styleclick, TVTS, Quiz TV Limited and iBuy for all periods presented, EUVIA through June 2, 2005, Expedia through August 8, 2005, PRC through November 28, 2006, and HSE24 through June 19, 2007. Discontinued operations includes a \$62.8 million tax benefit related to the write-off of the TVTS investment in 2005.
- (j) For Adjusted EPS purposes, the impact of RSUs on shares outstanding is based on the weighted average number of RSUs outstanding, as compared with shares outstanding for GAAP purposes, which includes RSUs on a treasury method basis.

 Starting in Q1 2007, the weighted average number of RSUs outstanding for Adjusted EPS purposes includes the weighted average number of performance based RSUs that the Company believes are probable of vesting. There are no performance-based RSUs included for GAAP purposes.

IAC

International Revenue

(\$ in millions, rounding differences may exist)

	2	2005			2	2006						2	2007			
	FYI	E 12/31	Q1	Q2		Q3	Q4	FY	E 12/31	Q1	Q2		Q3	Q4	FYE	E 12/31
International Revenue (a) (b)	\$	394	\$ 114	\$ 126	\$	121	\$ 149	\$	511	\$ 153	\$ 151	\$	162	\$ 230	\$	696
% of Total		8%	8%	9%		9%	9%		9%	10%	10%		11%	12%		11%

⁽a) International revenues are determined by geographic point of sale.

⁽b) Historical international revenue has been restated to reflect the impact of discontinued operations and the Interval accounting adjustment.

IAC MEDIA & ADVERTISING

	2005			2006					2007		
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
IAC Search & Media - Revenue by Traffic Source	re (a)										
Proprietary	66.0%	64.1%	63.0%	59.3%	55.5%	60.2%	55.0%	54.0%	50.1%	48.3%	51.5%
Network	34.0%	35.9%	37.0%	40.7%	44.5%	39.8%	45.0%	46.0%	49.9%	51.7%	48.5%

⁽a) Metrics are presented pro forma for comparison purposes. The acquisition of IAC Search & Media (formerly Ask Jeeves, Inc.) closed on July 19, 2005.

IAC MATCH

	2005			2006					2007		
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Match											
Paid Subscribers (000s)	1,189.4	1,324.3	1,296.4	1,319.7	1,275.9	1,275.9	1,338.9	1,312.8	1,308.8	1,286.5	1,286.5

IAC RETAILING

(in millions except per unit data, rounding differences may exist)

	2005			2006					2007		
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Retailing (a)						- 1					
Units shipped	50.7	12.7	13.0	13.2	16.5	55.3	12.9	12.9	13.0	17.1	55.9
Gross profit %	38.3%	38.3%	39.6%	38.2%	38.0%	38.5%	37.0%	37.9%	37.4%	36.6%	37.2%
Return rate (b)	16.6%	17.7%	18.2%	18.0%	17.2%	17.7%	18.4%	18.9%	18.9%	17.9%	18.5%
Average Price Point	\$57.72	\$58.72	\$59.93	\$58.07	\$58.28	\$58.72	\$59.41	\$60.79	\$60.92	\$59.16	\$60.00
Internet % (c)	23%	26%	28%	27%	30%	28%	31%	32%	32%	35%	33%
HSN total homes (end of period)	89.3	89.4	88.9	88.6	89.1	89.1	89.8	89.5	89.8	90.8	90.8
HSN/America's Store FTEs ("full-time equivalents") (end of period) (d)	76.8	76.8	76.0	75.6	75.9	75.9	76.2	75.5	75.7	76.3	76.3
Catalogs Mailed (e)	336.1	110.7	111.2	93.5	105.8	421.2	102.7	109.2	85.2	103.7	400.8

⁽a) Retailing metrics include HSN, catalogs including Cornerstone as of Q2 2005, and Shoebuy as of Q2 2006.

⁽b) Historical return rates have changed slightly to reflect a change in our definition of gross sales to exclude commissions.

 $⁽c) \quad \text{Internet \% is Internet demand as a percent of total Retailing demand excluding Liquidations and Services}.$

⁽d) FTEs apply a 50% weighting towards DBS homes. America's Store is included through Q1 2007 as it was shutdown on April 3, 2007.

⁽e) Circulation reflects corrected amounts for Q3 2006.

IAC TICKETMASTER

Ticketmaster

Number of tickets sold (mm)

Gross value of tickets sold (\$mm)

20	005			2006			1			2007			
FYE	12/31	Q1	Q2	Q3	Q4	FYE 12/31		Q1	Q2	Q3	Q4	FY	E 12/31
							ı						
							п						
	119.4	31.	3 32.8	30.9	33.2	128.2	ı	35.9	33.2	34.4	38.8		142.4
\$	6,236	\$ 1,57	6 \$ 1,991	\$ 1,609	\$ 1,874	\$ 7,050		\$ 2,076	\$ 1,943	\$ 1,899	\$ 2,433	\$	8,353

IAC LENDINGTREE

	2005			2006					2007		
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Lending											
Transmitted QFs (000s) (a)	3,241.6	999.4	1,062.2	1,020.6	901.4	3,984	1,002.5	889.5	726.8	535.3	3,154.1
Closings - units (000s) (b)	283.6	67.0	70.9	68.7	60.1	266.7	62.1	59.2	46.9	32.3	200.4
Closings - dollars (\$mm) (b)	\$ 34,747	\$ 8,119	\$ 8,370	\$ 8,031	\$ 7,600	\$ 32,119	\$ 7,376	\$ 7,673	\$ 5,697	\$ 4,134	\$ 24,881

	2	2005	2006								2007										
	FYI	E 12/31	Q1		Q2		Q3	(Q4	FYE	12/31		Q1		Q2		Q3		Q4	FY	E 12/31
Real Estate																					
Closings - units (000s)		14.2	2.4		3.4		3.4		2.9		12.1		2.6		3.1		2.8		1.9		10.4
Closings - dollars (\$mm)	\$	3,547	\$ 591	\$	869	\$	868	\$	729	\$	3,057	\$	649	\$	796	\$	730	\$	483	\$	2,658

⁽a) Customer "Qualification Forms" (QFs) transmitted to at least one exchange lender (including LendingTree Loans) plus QFs transmitted to at least one GetSmart lender.

⁽b) Loan closings consist of loans closed by exchange lenders and directly by LendingTree Loans.

IAC INTERVAL

	2005			2006			2007									
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31					
Interval	- 1															
Members (000s)	1,782	1,804	1,822	1,843	1,850	1,850	1,907	1,926	1,949	1,961	1,961					
Confirmations (000s) (a)	880	284	227	213	204	928	301	245	227	212	985					
Share of confirmations online (a)	21%	24%	23%	25%	24%	24%	25%	25%	27%	27%	26%					

(a) Excludes bookings for ResortQuest Hawaii from non-Interval members.