

IAC
Q4 2017 Earnings
Supplemental Financial Information and Operating Metrics

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Financial Results and Reconciliations

(\$ in millions, except per share amounts; rounding differences may exist)

	2015	2016					2017				
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2 (a)	Q3	Q4	FYE 12/31
Revenue											
Match Group	\$ 909.7	\$ 260.4	\$ 275.3	\$ 287.5	\$ 294.9	\$ 1,118.1	\$ 298.8	\$ 309.6	\$ 343.4	\$ 378.9	\$ 1,330.7
ANGI Homeservices	361.2	111.5	130.2	133.6	123.7	498.9	150.7	180.7	181.7	223.2	736.4
Video	213.3	55.1	47.3	60.0	66.3	228.6	50.6	55.2	78.3	92.9	277.0
Applications	760.7	159.8	143.2	142.8	158.4	604.1	158.9	144.0	136.3	138.8	578.0
Publishing	691.7	166.0	85.3	74.9	81.1	407.3	78.1	78.1	88.8	116.9	361.8
Other	294.8	66.5	64.3	65.5	87.0	283.4	24.0	-	-	-	24.0
Intercompany Elimination	(0.5)	(0.1)	(0.1)	(0.1)	(0.2)	(0.6)	(0.2)	(0.2)	(0.1)	(0.1)	(0.6)
Total revenue	\$ 3,230.9	\$ 819.2	\$ 745.4	\$ 764.1	\$ 811.2	\$ 3,139.9	\$ 760.8	\$ 767.4	\$ 828.4	\$ 950.6	\$ 3,307.2
Adjusted EBITDA											
Match Group	\$ 284.6	\$ 67.3	\$ 101.5	\$ 107.1	\$ 127.5	\$ 403.4	\$ 86.2	\$ 109.9	\$ 119.6	\$ 153.2	\$ 468.9
ANGI Homeservices (b)	16.7	4.3	14.3	15.3	11.9	45.9	10.2	13.7	(2.3)	16.2	37.9
Video	(38.4)	(16.9)	(4.0)	(0.9)	0.5	(21.2)	(14.7)	(6.8)	(0.8)	(8.1)	(30.4)
Applications	184.3	31.1	29.1	34.6	37.6	132.3	34.9	40.5	31.1	30.2	136.8
Publishing	87.8	11.4	(11.8)	(6.2)	(0.9)	(7.6)	1.2	2.7	7.1	20.5	31.5
Other	4.7	(1.6)	(2.3)	2.8	2.9	1.8	(1.5)	-	-	-	(1.5)
Corporate	(53.9)	(9.6)	(14.8)	(13.7)	(15.2)	(53.3)	(14.3)	(15.5)	(17.1)	(20.8)	(67.8)
Total Adjusted EBITDA	\$ 485.8	\$ 85.9	\$ 112.0	\$ 139.0	\$ 164.3	\$ 501.2	\$ 102.0	\$ 144.5	\$ 137.6	\$ 191.2	\$ 575.3
Stock-based compensation expense											
Match Group	\$ (49.4)	\$ (17.4)	\$ (12.6)	\$ (10.7)	\$ (11.6)	\$ (52.4)	\$ (18.0)	\$ (15.7)	\$ (19.9)	\$ (15.5)	\$ (69.1)
ANGI Homeservices (b)	(7.9)	(2.2)	(2.1)	(2.4)	(2.2)	(8.9)	(4.5)	(11.8)	(104.0)	(29.0)	(149.2)
Video	(0.4)	-	-	(0.6)	-	(0.6)	-	(0.1)	(0.1)	(0.1)	(0.4)
Applications	-	-	-	-	-	-	-	-	-	-	-
Publishing	-	-	-	-	-	-	-	-	-	-	-
Other	(0.7)	(0.1)	(0.1)	(0.4)	(0.1)	(0.6)	(1.7)	-	-	-	(1.7)
Corporate	(47.2)	(11.5)	(12.9)	(9.5)	(8.3)	(42.3)	(9.8)	(11.3)	(10.4)	(12.7)	(44.2)
Total stock-based compensation expense	\$ (105.4)	\$ (31.2)	\$ (27.8)	\$ (23.7)	\$ (22.2)	\$ (104.8)	\$ (34.0)	\$ (38.9)	\$ (134.5)	\$ (57.3)	\$ (264.6)
Depreciation											
Match Group	\$ (19.8)	\$ (5.8)	\$ (7.2)	\$ (7.2)	\$ (7.6)	\$ (27.7)	\$ (7.6)	\$ (7.9)	\$ (8.1)	\$ (9.0)	\$ (32.6)
ANGI Homeservices	(6.6)	(1.9)	(1.9)	(2.0)	(2.6)	(8.4)	(3.0)	(3.2)	(3.5)	(4.8)	(14.5)
Video	(1.1)	(0.4)	(0.5)	(0.4)	(0.5)	(1.8)	(0.5)	(0.6)	(0.5)	(0.5)	(2.2)
Applications	(4.6)	(1.1)	(1.1)	(1.1)	(1.8)	(5.1)	(1.0)	(0.9)	(1.2)	(0.8)	(3.9)
Publishing	(9.6)	(2.2)	(2.1)	(2.0)	(2.2)	(8.5)	(2.0)	(0.9)	(1.1)	(0.7)	(4.7)
Other	(8.7)	(1.5)	(1.6)	(1.5)	(1.7)	(6.2)	(0.8)	-	-	-	(0.8)
Corporate	(11.9)	(3.0)	(3.2)	(3.7)	(4.0)	(13.9)	(4.9)	(4.8)	(2.9)	(2.9)	(15.5)
Total depreciation	\$ (62.2)	\$ (15.8)	\$ (17.6)	\$ (18.0)	\$ (20.4)	\$ (71.7)	\$ (19.9)	\$ (18.3)	\$ (17.3)	\$ (18.8)	\$ (74.3)
Amortization of intangibles											
Match Group	\$ (13.4)	\$ (6.7)	\$ (4.9)	\$ (3.4)	\$ (1.9)	\$ (16.9)	\$ (0.4)	\$ (0.4)	\$ (0.4)	\$ (0.3)	\$ (1.5)
ANGI Homeservices	(3.8)	(0.8)	(0.8)	(0.7)	(0.9)	(3.2)	(1.4)	(2.7)	(2.8)	(16.4)	(23.3)
Video	(1.6)	(0.4)	(0.6)	(0.7)	(2.5)	(4.2)	(0.3)	(0.3)	(0.3)	(1.7)	(2.6)
Applications	(6.3)	(1.5)	(1.5)	(1.5)	(0.9)	(5.5)	(0.6)	(0.5)	(0.5)	(0.5)	(2.2)
Publishing	(104.9)	(2.4)	(27.6)	(6.3)	(6.6)	(42.9)	(4.9)	(4.7)	(0.3)	(1.1)	(11.1)
Other	(10.0)	(2.0)	(1.6)	(1.6)	(1.5)	(6.7)	(1.5)	-	-	-	(1.5)
Corporate	-	-	-	-	-	-	-	-	-	-	-
Total amortization of intangibles	\$ (140.0)	\$ (13.8)	\$ (37.0)	\$ (14.3)	\$ (14.4)	\$ (79.4)	\$ (9.2)	\$ (8.6)	\$ (4.4)	\$ (20.0)	\$ (42.1)

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Financial Results and Reconciliations

(\$ in millions, except per share amounts; rounding differences may exist)

	2015	2016					2017				
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2 (a)	Q3	Q4	FYE 12/31
Acquisition-related contingent consideration fair value adjustments											
Match Group	\$ 11.1	\$ (3.2)	\$ 0.8	\$ 5.1	\$ 6.5	\$ 9.2	\$ (1.3)	\$ (3.0)	\$ (0.1)	\$ (0.9)	\$ (5.3)
ANGI Homeservices	-	-	-	-	-	-	-	-	-	-	-
Video	2.6	0.2	-	-	-	0.2	-	-	-	-	-
Applications	1.8	(0.7)	(7.6)	(2.7)	(1.0)	(12.0)	(0.5)	-	-	-	(0.5)
Publishing	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	0.1	-	0.1	-	-	-	-	-
Corporate	-	-	-	-	-	-	-	-	-	-	-
Total acquisition-related contingent consideration fair value adjustments	\$ 15.5	\$ (3.7)	\$ (6.8)	\$ 2.5	\$ 5.4	\$ (2.6)	\$ (1.9)	\$ (3.0)	\$ (0.1)	\$ (0.9)	\$ (5.8)
Goodwill impairment											
Match Group	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
ANGI Homeservices	-	-	-	-	-	-	-	-	-	-	-
Video	-	-	-	-	-	-	-	-	-	-	-
Applications	-	-	-	-	-	-	-	-	-	-	-
Publishing	-	-	(275.4)	-	-	(275.4)	-	-	-	-	-
Other	(14.1)	-	-	-	-	-	-	-	-	-	-
Corporate	-	-	-	-	-	-	-	-	-	-	-
Total goodwill impairment	\$ (14.1)	\$ -	\$ (275.4)	\$ -	\$ -	\$ (275.4)	\$ -	\$ -	\$ -	\$ -	\$ -
Operating income (loss)											
Match Group	\$ 213.0	\$ 34.2	\$ 77.5	\$ 90.9	\$ 112.9	\$ 315.5	\$ 58.9	\$ 83.0	\$ 91.0	\$ 127.7	\$ 360.5
ANGI Homeservices (b)	(1.6)	(0.5)	9.5	10.1	6.2	25.4	1.4	(4.1)	(112.5)	(33.9)	(149.2)
Video	(38.8)	(17.5)	(5.0)	(2.7)	(2.5)	(27.7)	(15.6)	(7.8)	(1.8)	(10.4)	(35.7)
Applications	175.1	27.7	18.9	29.2	33.8	109.7	32.8	39.1	29.4	28.9	130.2
Publishing	(26.7)	6.8	(316.9)	(14.6)	(9.7)	(334.4)	(5.8)	(2.9)	5.7	18.6	(5.6)
Other	(28.6)	(5.1)	(5.5)	(0.7)	(0.4)	(11.7)	(5.6)	-	-	-	(5.6)
Corporate	(112.9)	(24.1)	(30.9)	(26.8)	(27.6)	(109.4)	(29.0)	(31.6)	(30.3)	(36.5)	(127.4)
Total operating income (loss)	\$ 179.6	\$ 21.4	\$ (252.4)	\$ 85.6	\$ 112.8	\$ (32.6)	\$ 37.1	\$ 75.6	\$ (18.6)	\$ 94.4	\$ 188.5
Interest expense	(73.6)	(27.9)	(27.6)	(27.1)	(26.5)	(109.1)	(24.8)	(24.7)	(25.0)	(30.7)	(105.3)
Other income (expense), net	36.9	15.9	(7.2)	11.7	40.2	60.7	(7.7)	10.2	(10.2)	(8.5)	(16.2)
Earnings (loss) before income taxes	142.9	9.5	(287.3)	70.2	126.6	(81.1)	4.6	61.1	(53.8)	55.1	67.0
Income tax (provision) benefit	(29.5)	(1.5)	96.7	(17.8)	(12.5)	64.9	23.9	19.4	279.5	(31.8)	291.1
Net earnings (loss)	113.4	7.9	(190.5)	52.3	114.1	(16.2)	28.5	80.6	225.6	23.3	358.0
Net loss (earnings) attributable to noncontrolling interests	6.1	0.3	(4.2)	(9.2)	(12.1)	(25.1)	(2.3)	(14.3)	(46.0)	9.5	(53.1)
Net earnings (loss) attributable to IAC shareholders	\$ 119.5	\$ 8.3	\$ (194.8)	\$ 43.2	\$ 102.1	\$ (41.3)	\$ 26.2	\$ 66.3	\$ 179.6	\$ 32.8	\$ 304.9
Impact from public subsidiaries' dilutive securities (c)	\$ (1.8)	\$ (0.5)	\$ -	\$ (3.5)	\$ (1.5)	\$ -	\$ (2.4)	\$ (7.9)	\$ (23.7)	\$ 0.6	\$ (33.5)
GAAP diluted weighted average shares outstanding	88.3	84.8	79.5	81.6	85.4	80.0	82.5	83.8	87.2	89.1	85.3
GAAP diluted earnings (loss) per share	\$ 1.33	\$ 0.09	\$ (2.45)	\$ 0.49	\$ 1.18	\$ (0.52)	\$ 0.29	\$ 0.70	\$ 1.79	\$ 0.37	\$ 3.18

See notes on page 4

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Financial Results and Reconciliations

(\$ in millions, except per share amounts; rounding differences may exist)

	2015	2016					2017				
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2 (a)	Q3	Q4	FYE 12/31
Reconciliation of GAAP EPS to Adjusted EPS											
Net earnings (loss) attributable to IAC shareholders											
Net earnings (loss) attributable to IAC shareholders	\$ 119.5	\$ 8.3	\$ (194.8)	\$ 43.2	\$ 102.1	\$ (41.3)	\$ 26.2	\$ 66.3	\$ 179.6	\$ 32.8	\$ 304.9
Stock-based compensation expense	105.4	31.2	27.8	23.7	22.2	104.8	34.0	38.9	134.5	57.3	264.6
Amortization of intangibles	140.0	13.8	37.0	14.3	14.4	79.4	9.2	8.6	4.4	20.0	42.1
Acquisition-related contingent consideration fair value adjustments	(15.5)	3.7	6.8	(2.5)	(5.4)	2.6	1.9	3.0	0.1	0.9	5.8
Goodwill impairment	14.1	-	275.4	-	-	275.4	-	-	-	-	-
Impact of income taxes and noncontrolling interests	(95.4)	(20.8)	(117.7)	(18.4)	(18.8)	(175.7)	(47.4)	(54.6)	(272.5)	9.9	(364.6)
Adjusted Net Income	\$ 268.0	\$ 36.1	\$ 34.4	\$ 60.3	\$ 114.2	\$ 245.0	\$ 23.8	\$ 62.2	\$ 46.1	\$ 120.8	\$ 252.9
Adjusted EPS weighted average shares outstanding (d)	88.1	85.4	82.0	82.1	82.7	83.0	82.8	84.1	84.5	86.3	84.4
Adjusted EPS	\$ 3.04	\$ 0.42	\$ 0.42	\$ 0.73	\$ 1.38	\$ 2.95	\$ 0.29	\$ 0.74	\$ 0.55	\$ 1.40	\$ 2.99
GAAP Basic weighted average shares outstanding	82.9	82.0	79.5	79.5	79.1	80.0	78.2	79.1	80.8	82.2	80.1
Options, subsidiary denominated equity awards and RSUs, treasury method	5.3	2.8	-	2.1	6.2	-	4.3	4.7	6.4	6.8	5.2
GAAP Diluted weighted average shares outstanding	88.3	84.8	79.5	81.6	85.4	80.0	82.5	83.8	87.2	89.1	85.3
Options, subsidiary denominated equity awards and RSUs, treasury method not included in diluted shares above	-	-	2.0	-	-	2.5	-	-	-	-	-
Impact of RSUs and other (d)	(0.2)	0.6	0.5	0.4	(2.7)	0.5	0.3	0.3	(2.7)	(2.8)	(0.9)
Adjusted EPS weighted average shares outstanding (d)	88.1	85.4	82.0	82.1	82.7	83.0	82.8	84.1	84.5	86.3	84.4

Note: On March 31, 2017, Match Group sold its non-dating business, consisting of The Princeton Review, and has reflected it as a discontinued operation in Q1 2017 in its standalone financial statements; Match Group financial information for prior periods was recast to conform to this presentation. The non-dating business did not meet the threshold to be reflected as a discontinued operation at the IAC level. IAC moved the non-dating business to its "Other" segment in Q1 2017 and prior period financial information was recast to conform to this presentation. As a result, Match Group's revenue, operating income and Adjusted EBITDA in IAC's financial results conform to the corresponding amounts in Match Group's standalone financial statements.

(a) The Other segment consists of the results of PriceRunner, ShoeBuy and The Princeton Review for periods prior to the sale of these businesses, which occurred on March 18, 2016, December 30, 2016 and March 31, 2017, respectively. Beginning in Q2 2017, as a result of the sale of these businesses, the Other segment does not include any financial results.

(b) In connection with the completion of the HomeAdvisor and Angie's List combination on September 29, 2017 (the "Combination"), the HomeAdvisor segment was renamed ANGI Homeservices. Q3 2017 operating loss of \$112.5 million at ANGI Homeservices includes \$96.9 million in stock-based compensation expense related primarily to the modification of previously issued HomeAdvisor vested awards and the acceleration of certain Angie's List equity awards in connection with the Combination, as well as \$26.0 million of costs related to the Combination and \$1.0 million of incremental quarterly public company costs.

Q4 2017 operating loss of \$33.9 million at ANGI Homeservices includes \$25.1 million in stock-based compensation expense related primarily to the modification of previously issued HomeAdvisor unvested awards, which were converted into ANGI Homeservices equity awards, the expense related to previously issued Angie's List equity awards and the acceleration of certain Angie's List equity awards resulting from the termination of employees in connection with the Combination, as well as \$22.0 million of costs related to the Combination (including \$7.6 million of deferred revenue write-offs).

Operating income (loss) and Adjusted EBITDA for Q3 2016, FYE 2016, Q2 2017 and FYE 2017 will not agree to the ANGI Homeservices financial segment information on a standalone basis due to a \$1.3 million accrual that was recorded retrospectively in Q3 2016 as the standalone ANGI Homeservices financial statements were prepared. This accrual was recorded in IAC's consolidated financial statements in Q2 2017.

(c) Represents the reduction in Match Group's (with effect from November 24, 2015, the date of its IPO) and ANGI Homeservices (with effect from September 29, 2017, the date of the completion of the HomeAdvisor and Angie's List combination into a publicly-traded company) earnings attributable to IAC from the assumed exercise of Match Group and ANGI Homeservices dilutive securities under the if-converted method.

(d) For GAAP diluted EPS purposes, RSUs, including performance-based RSUs and market-based awards to the extent the applicable performance or market condition(s) have been met, are included on a treasury method basis. For Adjusted EPS purposes, the impact of RSUs on shares outstanding is based on the weighted average number of RSUs outstanding, including performance-based RSUs outstanding that the Company believes are probable of vesting. Adjusted EPS does not include any shares issuable in settlement of Match Group and ANGI Homeservices denominated equity as such equity is assumed to be settled with Match Group and ANGI Homeservices common stock, respectively.

**IAC
Match Group**

(rounding differences may exist)

	2015	2016					2017				
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Match Group											
Revenue (in millions)											
North America (a)	\$ 583.2	\$ 164.4	\$ 170.5	\$ 172.4	\$ 174.5	\$ 681.8	\$ 177.4	\$ 180.5	\$ 188.9	\$ 202.7	\$ 749.4
International (b)	283.4	84.6	92.9	101.3	106.7	385.6	110.4	118.9	141.2	161.3	531.8
Total Direct Revenue (c)	\$ 866.6	\$ 249.0	\$ 263.4	\$ 273.7	\$ 281.2	\$ 1,067.4	\$ 287.8	\$ 299.4	\$ 330.1	\$ 364.0	\$ 1,281.2
Indirect Revenue	43.1	11.4	11.9	13.8	13.7	50.7	11.0	10.1	13.3	14.9	49.4
Total Revenue	\$ 909.7	\$ 260.4	\$ 275.3	\$ 287.5	\$ 294.9	\$ 1,118.1	\$ 298.8	\$ 309.6	\$ 343.4	\$ 378.9	\$ 1,330.7
Average Subscribers (d) (in thousands)											
North America (a)	2,712	3,221	3,311	3,371	3,363	3,317	3,438	3,503	3,668	3,872	3,622
International (b)	1,435	1,862	1,990	2,175	2,334	2,091	2,473	2,598	2,891	3,172	2,786
Total Average Subscribers	4,147	5,083	5,301	5,546	5,697	5,408	5,911	6,101	6,559	7,044	6,408
ARPU (e)											
North America (a)	\$ 0.59	\$ 0.56	\$ 0.57	\$ 0.56	\$ 0.56	\$ 0.56	\$ 0.57	\$ 0.56	\$ 0.55	\$ 0.56	\$ 0.56
International (b)	\$ 0.53	\$ 0.49	\$ 0.51	\$ 0.50	\$ 0.49	\$ 0.50	\$ 0.49	\$ 0.49	\$ 0.52	\$ 0.54	\$ 0.51
Total ARPU	\$ 0.57	\$ 0.54	\$ 0.54	\$ 0.53	\$ 0.53	\$ 0.54	\$ 0.53	\$ 0.53	\$ 0.54	\$ 0.55	\$ 0.54

(a) North America consists of our businesses for users located in the United States and Canada.

(b) International consists of our businesses for users located outside of the United States and Canada.

(c) Direct Revenue includes both subscription and à la carte revenue that is directly received from an end user of our products.

(d) Average Subscribers is calculated by summing the number of Subscribers at the end of each day in the relevant measurement period and dividing it by the number of calendar days in that period. A Subscriber is a user who purchases a subscription to one of our products. Users who purchase only à la carte features do not qualify as Subscribers.

(e) ARPU, or Average Revenue per Subscriber, is Direct Revenue from Subscribers in the relevant measurement period (whether in the form of subscription or à la carte revenue from Subscribers) divided by the Average Subscribers in such period divided by the number of calendar days in such period. Direct Revenue from users who are not Subscribers and have purchased only à la features is not included in ARPU.

IAC
ANGI Homeservices

(rounding differences may exist)

	2015	2016					2017				
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
ANGI Homeservices											
<i>Revenue (\$ in millions)</i>											
Actual											
Marketplace (a)	\$ 296.9	\$ 94.3	\$ 112.8	\$ 116.4	\$ 105.3	\$ 428.9	\$ 129.6	\$ 155.8	\$ 156.6	\$ 139.4	\$ 581.4
Advertising & Other (b)	33.0	7.8	8.2	8.8	8.2	33.0	8.4	9.7	10.5	68.8	97.5
Total North America	\$ 329.9	\$ 102.1	\$ 121.0	\$ 125.2	\$ 113.6	\$ 461.8	\$ 138.1	\$ 165.5	\$ 167.1	\$ 208.2	\$ 678.9
Europe	31.3	9.4	9.2	8.3	10.1	37.0	12.7	15.2	14.6	15.0	57.5
Total ANGI Homeservices revenue	\$ 361.2	\$ 111.5	\$ 130.2	\$ 133.6	\$ 123.7	\$ 498.9	\$ 150.7	\$ 180.7	\$ 181.7	\$ 223.2	\$ 736.4
Pro forma (c)											
Marketplace (a)	\$ 296.9	\$ 94.3	\$ 112.8	\$ 116.4	\$ 105.3	\$ 428.9	\$ 129.6	\$ 155.8	\$ 156.6	\$ 139.4	\$ 581.4
Advertising & Other (b)	377.1	91.7	91.2	88.5	84.9	356.3	81.6	82.5	80.2	76.5	320.7
Total North America	\$ 674.0	\$ 185.9	\$ 204.0	\$ 205.0	\$ 190.2	\$ 785.2	\$ 211.2	\$ 238.2	\$ 236.8	\$ 215.9	\$ 902.1
Europe	31.3	9.4	9.2	8.3	10.1	37.0	12.7	15.2	14.6	15.0	57.5
Total ANGI Homeservices revenue	\$ 705.3	\$ 195.3	\$ 213.2	\$ 213.3	\$ 200.3	\$ 822.2	\$ 223.9	\$ 253.4	\$ 251.4	\$ 230.9	\$ 959.6
<i>ANGI Homeservices Operating Metrics (in thousands)</i>											
Marketplace Service Requests (a) (d)	9,831	2,732	3,695	3,684	3,097	13,208	3,656	5,223	5,023	4,227	18,129
Marketplace Paying Service Professionals (a) (e)	102	116	128	137	143	143	156	164	172	181	181
Angie's List Advertising Service Professionals (f)	50	50	50	51	49	49	49	49	47	45	45

(a) Reflects the HomeAdvisor domestic marketplace service. It excludes other North America operating subsidiaries within the segment.

(b) Includes Angie's List revenue (revenue from service professionals under contract for advertising during the period and Angie's List non-advertising revenue) as well as mHelpDesk, HomeStars and Felix.

(c) Pro Forma results reflect the inclusion of Angie's List revenue for all periods and exclude deferred revenue write-offs of \$0.1 million in Q3 2017 and \$7.6 million in Q4 2017 related to the Combination.

(d) Fully completed and submitted domestic customer service requests on HomeAdvisor.

(e) The number of HomeAdvisor domestic service professionals that had an active membership and/or paid for consumer matches in the last month of the period.

(f) Reflects the total number of Angie's List service professionals under contract for advertising at the end of the period.

**IAC
Video**

(rounding differences may exist)

	2015	2016					2017				
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Vimeo (in thousands)											
Ending Subscribers (a)	676	697	720	741	768	768	800	828	847	873	873

(a) The number of subscribers to Vimeo's cloud-based video tools at the end of the period.

**IAC
Applications**

(rounding differences may exist)

	2015	2016					2017				
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Applications (in millions)											
<i>Revenue</i>											
Consumer (a)	\$ 527.6	\$ 117.7	\$ 109.4	\$ 110.9	\$ 124.1	\$ 462.2	\$ 130.3	\$ 117.9	\$ 111.9	\$ 113.7	\$ 473.8
Partnerships (b)	233.2	42.1	33.7	31.9	34.3	142.0	28.6	26.1	24.4	25.1	104.2
Total Applications	\$ 760.7	\$ 159.8	\$ 143.2	\$ 142.8	\$ 158.4	\$ 604.1	\$ 158.9	\$ 144.0	\$ 136.3	\$ 138.8	\$ 578.0

(a) Consumer revenue is composed of the direct-to-consumer downloadable desktop applications, Apalon, which houses our mobile operations, and SlimWare.

(b) Partnerships revenue is composed of our business-to-business partnership operations.

**IAC
Publishing**

(rounding differences may exist)

	2015	2016					2017				
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Publishing (in millions)											
<i>Revenue</i>											
Premium Brands (a)	\$ 121.7	\$ 28.6	\$ 26.0	\$ 26.3	\$ 32.6	\$ 113.7	\$ 26.0	\$ 28.3	\$ 30.6	\$ 42.0	\$ 127.0
Ask & Other (b)	570.0	137.4	59.2	48.6	48.5	293.7	52.1	49.8	58.1	74.9	234.8
Total Publishing	\$ 691.7	\$ 166.0	\$ 85.3	\$ 74.9	\$ 81.1	\$ 407.3	\$ 78.1	\$ 78.1	\$ 88.8	\$ 116.9	\$ 361.8

(a) Premium Brands revenue is composed of Dotdash, Dictionary.com, Investopedia and The Daily Beast.

(b) Ask & Other revenue is principally composed of the Ask Media Group and CityGrid.