

IAC/InterActiveCorp
Q3 2005 Earnings
Supplemental Financial Information and Operating Metrics

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IAC/InterActiveCorp

Financial Results and Reconciliations

(\$ in millions, rounding differences may exist)

	2003		2004					2005				
	FYE 12/31		Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Revenue												
Retailing:												
U.S.	\$ 1,763.7		\$ 467.8	\$ 438.2	\$ 437.1	\$ 562.9	\$ 1,905.9	\$ 498.0	\$ 667.1	\$ 664.3		
International	348.4		93.3	79.3	72.0	97.5	342.0	100.9	94.5	85.2		
Total Retailing	2,112.1		561.1	517.5	509.1	660.3	2,247.9	598.9	761.6	749.5		
Services:												
Ticketing	743.2		202.3	195.1	182.0	188.9	768.2	211.3	257.8	227.5		
Lending	48.6		36.1	38.1	39.9	45.3	159.3	94.0	115.5	142.8		
Real Estate	7.2		3.6	6.5	8.1	12.2	30.4	11.9	14.9	16.3		
Teleservices	294.3		71.8	72.5	74.5	75.0	293.9	77.1	77.0	87.4		
Home Services	-		-	-	1.9	5.0	6.9	7.7	10.6	12.2		
Total Services	1,093.3		313.8	312.2	306.3	326.4	1,258.8	401.9	475.8	486.2		
Media & Advertising	28.7		5.8	6.9	7.9	9.9	30.5	9.0	11.5	83.5		
Membership & Subscriptions:												
Vacations	222.8		69.4	63.7	63.6	60.1	256.8	75.0	67.8	66.1		
Personals	185.3		48.8	48.5	49.7	50.9	198.0	54.2	61.2	66.0		
Discounts	201.6		26.3	34.0	25.6	132.0	217.9	24.6	33.1	30.8		
Intra-sector eliminations	(1.4)		-	(0.6)	-	(0.7)	(1.3)	(0.0)	(0.7)	(0.0)		
Total Membership & Subscriptions	608.2		144.5	145.6	138.9	242.4	671.5	153.8	161.3	162.8		
Emerging Businesses	-		-	0.2	1.7	4.7	6.6	3.8	6.2	9.6		
Inter-segment eliminations	(18.8)		(6.0)	(5.9)	(6.6)	(8.4)	(27.0)	(9.2)	(11.1)	(8.3)		
Total Revenue	\$ 3,823.5		\$ 1,019.2	\$ 976.6	\$ 957.3	\$ 1,235.2	\$ 4,188.3	\$ 1,158.2	\$ 1,405.4	\$ 1,483.3		
Operating Income Before Amortization												
Retailing:												
U.S.	\$ 168.3		\$ 41.6	\$ 41.6	\$ 43.1	\$ 68.4	\$ 194.7	\$ 56.5	\$ 59.0	\$ 56.7		
International	4.7		1.3	0.4	(2.9)	5.6	4.3	2.8	(0.3)	(2.8)		
Total Retailing	173.0		42.9	42.0	40.2	73.9	199.0	59.3	58.7	54.0		
Services:												
Ticketing	144.5		46.8	46.7	32.4	38.3	164.3	47.0	62.7	49.9		
Lending	3.1		4.3	6.7	7.7	7.4	26.1	15.3	20.9	30.6		
Real Estate	(2.0)		(1.2)	(1.0)	(1.2)	(1.2)	(4.6)	(5.6)	(5.9)	(2.4)		
Teleservices	12.5		3.2	4.2	5.9	3.8	17.1	4.2	2.4	4.4		
Home Services	-		-	-	0.2	0.1	0.3	2.0	3.6	3.5		
Total Services	158.2		53.1	56.5	45.1	48.4	203.1	63.0	83.7	86.0		
Media & Advertising	(19.9)		(4.7)	(4.3)	(2.4)	(2.0)	(13.3)	(0.9)	1.9	9.3		
Membership & Subscriptions:												
Vacations	66.2		26.1	21.5	22.5	20.2	90.2	33.1	25.8	26.6		
Personals	31.0		6.3	9.5	4.5	7.2	27.6	5.4	10.4	16.6		
Discounts	46.1		(8.6)	(11.6)	(10.3)	52.5	22.0	(12.0)	(12.7)	(7.1)		
Total Membership & Subscriptions	143.3		23.8	19.4	16.7	79.9	139.8	26.6	23.6	36.1		
Emerging Businesses	(3.8)		(0.7)	(1.1)	0.0	0.7	(1.1)	(2.5)	(3.4)	(2.4)		
Corporate expense and other adjustments	(83.9)		(24.7)	(23.3)	(22.8)	(35.2)	(105.9)	(34.1)	(40.2)	(26.6)		
Total Operating Income Before Amortization	\$ 366.9		\$ 89.6	\$ 89.3	\$ 76.9	\$ 165.8	\$ 421.6	\$ 111.3	\$ 124.3	\$ 156.3		

IAC/InterActiveCorp

Financial Results and Reconciliations

(\$ in millions, rounding differences may exist)

	2003	2004					2005				
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Amortization, merger costs and pro forma adjustments (a)											
Retailing:											
U.S.	\$ 50.8	\$ 13.2	\$ 13.2	\$ 13.2	\$ 13.2	\$ 52.9	\$ 13.2	\$ 15.5	\$ 15.6		
International	1.3	0.3	0.3	0.3	0.3	1.3	0.3	0.3	0.3		
Total Retailing	52.1	13.6	13.6	13.6	13.6	54.2	13.6	15.8	16.0		
Services:											
Ticketing	28.0	6.2	6.2	7.2	6.8	26.4	7.0	7.4	7.1		
Lending	14.8	5.1	5.2	5.1	6.4	21.7	9.5	5.3	5.3		
Real Estate	2.9	1.6	1.6	1.6	2.5	7.3	3.5	3.5	3.0		
Teleservices (b)	-	-	-	-	184.8	184.8	-	-	-		
Home Services	-	-	-	-	2.5	2.5	(0.4)	0.9	0.9		
Total Services	45.7	12.8	13.0	14.0	202.9	242.7	19.6	17.1	16.3		
Media & Advertising	50.0	12.1	11.7	9.8	0.2	33.8	0.1	0.1	10.1		
Membership & Subscriptions:											
Vacations	25.2	6.3	6.3	6.3	6.3	25.2	6.3	6.3	6.3		
Personals	16.9	3.5	1.7	1.7	1.8	8.7	1.1	0.9	0.9		
Discounts	5.7	2.1	2.1	1.9	1.9	8.0	1.6	1.6	1.6		
Total Membership & Subscriptions	47.8	11.9	10.2	9.9	9.9	41.9	9.0	8.8	8.7		
Emerging Businesses	2.1	-	0.3	0.2	3.4	3.9	0.1	0.1	0.0		
Corporate expense and other adjustments (c)	30.9	21.2	11.3	12.7	20.1	65.2	12.7	15.9	83.8		
Total amortization, merger costs and pro forma adj.	\$ 228.6	\$ 71.6	\$ 60.0	\$ 60.1	\$ 250.1	\$ 441.8	\$ 54.9	\$ 57.8	\$ 135.0		
Operating (Loss) Income											
Retailing:											
U.S.	\$ 117.5	\$ 28.4	\$ 28.3	\$ 29.9	\$ 55.1	\$ 141.7	\$ 43.3	\$ 43.5	\$ 41.1		
International	3.4	1.0	0.1	(3.3)	5.2	3.0	2.5	(0.6)	(3.1)		
Total Retailing	120.9	29.3	28.4	26.6	60.4	144.7	45.7	42.9	38.0		
Services:											
Ticketing	116.5	40.7	40.5	25.2	31.6	137.9	40.0	55.3	42.8		
Lending	(11.6)	(0.8)	1.5	2.6	1.1	4.4	5.8	15.6	25.3		
Real Estate	(4.8)	(2.8)	(2.6)	(2.8)	(3.7)	(12.0)	(9.1)	(9.4)	(5.4)		
Teleservices (b)	12.5	3.2	4.2	5.9	(181.0)	(167.7)	4.2	2.4	4.4		
Home Services	-	-	-	0.2	(2.5)	(2.2)	2.4	2.7	2.6		
Total Services	112.5	40.3	43.5	31.1	(154.5)	(39.6)	43.4	66.6	69.6		
Media & Advertising	(69.8)	(16.8)	(16.0)	(12.1)	(2.1)	(47.1)	(1.0)	1.8	(0.9)		
Membership & Subscriptions:											
Vacations	41.0	19.8	15.2	16.2	13.9	65.0	26.8	19.5	20.2		
Personals	14.1	2.8	7.8	2.8	5.4	18.9	4.4	9.5	15.8		
Discounts	40.4	(10.7)	(13.7)	(12.1)	50.7	14.0	(13.6)	(14.3)	(8.6)		
Total Membership & Subscriptions	95.5	11.9	9.3	6.8	69.9	97.9	17.6	14.7	27.4		
Emerging Businesses	(5.9)	(0.7)	(1.3)	(0.2)	(2.8)	(5.0)	(2.6)	(3.5)	(2.4)		
Corporate expense and other adjustments (c)	(114.8)	(45.9)	(34.5)	(35.5)	(55.2)	(171.2)	(46.8)	(56.1)	(110.4)		
Total operating income	\$ 138.3	\$ 18.0	\$ 29.3	\$ 16.8	\$ (84.3)	\$ (20.2)	\$ 56.3	\$ 66.5	\$ 21.3		

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Financial Results and Reconciliations

(\$ in millions, rounding differences may exist)

	2003	2004				2005					
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Total other income (expense), net (d) (e)	(145.8)	33.0	42.4	24.6	52.4	152.5	12.9	606.4	23.2		
Earnings (loss) from continuing operations before income taxes and minority interest	(7.6)	51.1	71.7	41.4	(31.9)	132.3	69.3	672.9	44.5		
Income tax expense	24.2	(20.1)	(27.2)	(6.2)	(20.7)	(74.3)	(41.3)	(262.7)	(7.6)		
Minority interest	(5.9)	(0.5)	(0.5)	(0.7)	(1.5)	(3.2)	(0.6)	(0.8)	(0.5)		
Earnings (loss) from continuing operations	10.7	30.4	44.0	34.5	(54.1)	54.9	27.3	409.4	36.4		
Gain on sale of Euvia, net of tax	-	-	-	-	-	-	-	79.6	-		
Discontinued Operations, net of tax (f)	156.7	11.1	29.2	58.2	11.4	110.0	44.9	132.3	33.1		
Earnings (loss) before preferred dividend	167.4	41.5	73.2	92.7	(42.6)	164.9	72.2	621.4	69.5		
Preferred dividend	(13.1)	(3.3)	(3.3)	(3.3)	(3.3)	(13.1)	(3.3)	(3.3)	(1.4)		
Net income (loss) available to common shareholder:	\$ 154.3	\$ 38.3	\$ 69.9	\$ 89.5	\$ (45.9)	\$ 151.8	\$ 68.9	\$ 618.1	\$ 68.1		
GAAP Diluted weighted average shares outstanding	300.0	376.1	375.3	366.9	347.2	371.2	367.7	350.2	351.3		
Diluted earnings per share	\$ 0.51	\$ 0.10	\$ 0.19	\$ 0.24	\$ (0.13)	\$ 0.41	\$ 0.19	\$ 1.77	\$ 0.19		
Reconciliation of Net Income to Adjusted EPS											
Net Income	\$ 154.3	\$ 38.3	\$ 69.9	\$ 89.5	\$ (45.9)	\$ 151.8	\$ 68.9	\$ 618.1	\$ 68.1		
Amortization of distribution and marketing expense	9.5	1.3	-	-	0.0	1.3	-	-	-		
Amortization of compensation expense (c)	32.4	22.1	12.2	13.5	22.6	70.3	12.2	16.8	84.8		
Amortization of intangibles and goodwill	186.7	48.2	47.8	46.6	42.8	185.4	42.7	41.0	50.2		
Goodwill impairment (b)	-	-	-	-	184.8	184.8	-	-	-		
Merger costs (a)	0.1	-	-	-	-	-	-	-	-		
Gain on sale of Euvia, net of tax	-	-	-	-	-	-	-	(79.6)	-		
Discontinued operations, net of tax (f)	(156.7)	(11.1)	(29.2)	(58.2)	(11.4)	(110.0)	(44.9)	(132.3)	(33.1)		
Gain on sale of VUE (d)	-	-	-	-	-	-	-	(523.5)	-		
Equity gains (losses) in VUE (d)	224.5	0.4	(11.0)	(0.6)	(4.9)	(16.2)	21.2	(43.1)	-		
Net other income/expenses related to fair value adjustment on derivatives (e)	-	-	-	-	-	-	-	-	(9.4)		
Impact of pro forma adjustments, income taxes and minority interest (g)	(135.7)	(26.6)	(16.5)	(20.4)	(33.3)	(96.7)	(19.6)	199.8	(46.4)		
Interest on convertible notes	-	-	-	-	-	-	-	-	0.4		
Preferred dividends	-	-	-	-	3.3	-	-	-	-		
Adjusted Net Income	\$ 315.1	\$ 72.6	\$ 73.2	\$ 70.4	\$ 157.9	\$ 370.7	\$ 80.5	\$ 97.2	\$ 114.6		
Adjusted EPS weighted average shares outstanding (h)	375.4	379.0	378.5	370.7	380.5	374.8	372.2	345.8	356.6		
Adjusted EPS	\$ 0.84	\$ 0.19	\$ 0.19	\$ 0.19	\$ 0.41	\$ 0.99	\$ 0.22	\$ 0.28	\$ 0.32		

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Financial Results and Reconciliations

(\$ in millions, rounding differences may exist)

	2003	2004					2005				
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Supplemental: Depreciation by segment											
Retailing:											
U.S.	\$ 44.3	\$ 10.2	\$ 10.2	\$ 10.4	\$ 11.4	\$ 42.2	\$ 10.2	\$ 10.3	\$ 10.0		
International	9.7	2.6	2.5	2.6	2.6	10.3	2.3	1.9	1.2		
Total Retailing	54.1	12.7	12.7	13.0	14.0	52.5	12.5	12.2	11.2		
Services:											
Ticketing	30.3	7.3	7.7	8.6	9.7	33.4	8.8	9.5	9.2		
Lending	0.9	0.7	0.7	0.7	0.6	2.7	1.2	1.3	1.5		
Real Estate	0.2	0.2	0.2	0.2	0.3	0.9	0.2	0.3	0.3		
Teleservices	23.5	4.8	4.6	4.3	4.0	17.7	3.8	3.7	3.9		
Home Services	-	-	-	0.0	0.1	0.2	0.2	0.2	0.3		
Total Services	55.0	13.0	13.2	13.8	14.8	54.8	14.1	15.0	15.1		
Media & Advertising	3.3	1.0	1.1	0.8	1.3	4.1	1.3	0.9	4.8		
Membership & Subscriptions:											
Vacations	9.3	2.3	2.1	2.1	2.1	8.5	1.8	1.7	1.8		
Personals	10.7	3.3	3.3	3.4	4.8	14.8	3.0	1.9	1.6		
Discounts	2.4	0.8	0.9	0.8	1.1	3.7	1.1	1.2	1.2		
Total Membership & Subscriptions	22.4	6.4	6.3	6.3	8.0	27.0	5.9	4.7	4.6		
Emerging Businesses	0.0	0.0	0.0	0.0	0.1	0.2	0.0	0.1	0.1		
Corporate expense and other adjustments	5.8	1.3	1.3	1.5	1.7	5.9	1.8	1.8	1.9		
Total Depreciation	\$ 140.6	\$ 34.5	\$ 34.6	\$ 35.5	\$ 39.9	\$ 144.6	\$ 35.7	\$ 34.8	\$ 37.7		

- (a) Includes merger costs incurred by Ticketmaster in 2003 for investment banking, legal and accounting fees were related directly to the merger and are treated as non-recurring for calculating Operating Income Before Amortization and Adjusted Net Income.
- (b) Teleservices Q4 2004 and FY 2004 operating income includes a \$184.8 million impairment charge related to goodwill.
- (c) Corporate expense and other adjustments operating income in Q3 2005 includes a \$67 million non-cash compensation charge related to the treatment of vested stock options in connection with the Expedia spin-off. Non-cash compensation expense was partially offset by a \$5.5 million reduction due to the cumulative effect of a change in the Company's estimate related to the number of stock-based awards that are expected to vest.
- (d) In 2003, IAC took a charge of \$245 million pretax and \$149 million after-tax, in connection with VUE's \$4.5 billion impairment charge of which IAC recorded its 5.44% proportionate interest. In Q2 2005, IAC recorded a gain of \$523.5 million pretax and \$322.1 million after-tax, in connection with the sale of the VUE common and preferred interest.
- (e) In Q3 2005, other income was impacted by a \$9.4 million gain reflecting changes to the fair value during the period ended September 30, 2005 of the derivatives that were created in the Expedia spin-off. The derivatives arise due to IAC's obligation to deliver both IAC and Expedia shares upon the conversion of the Ask Jeeves notes and the exercise of certain IAC warrant.
- (f) Discontinued operations consists of the results of Avaltus, ECS/Styleclick, Euvia, TVTS and Expedia for all periods presented. Discontinued operations in Q2 2003 included a \$37 million tax benefit related to the shut-down of Styleclick. Discontinued operations in Q2 2005 included a \$62.8 million tax benefit related to the write-off of the TVTS investment.
- (g) Includes pro forma adjustments in 2003 representing the impact of the merger with Ticketmaster, which closed January 17, 2003.
- (h) For Adjusted EPS purposes, the impact of RSUs is based on the weighted average amount of RSUs outstanding, as compared with shares outstanding for GAAP purposes, which includes RSUs on a treasury method basis.

IAC/InterActiveCorp**International Revenue**

(\$ in millions, rounding differences may exist)

	2003	2004					2005				
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
International Revenue (a) (b)	\$584	\$163	\$145	\$146	\$191	\$646	\$186	\$192	\$193		
% of Total	15%	16%	15%	15%	15%	15%	16%	14%	13%		

(a) International revenues are determined by geographic point of sale.

(b) Historical international revenue has been restated to reflect the impact of discontinued operations.

The financial, statistical and other information contained herein is unaudited.

IAC/InterActiveCorp

Retailing

(in millions except per unit data, rounding differences may exist)

	2003	2004					2005				
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Retailing- U.S.											
Units shipped	41.6	10.1	9.5	9.2	11.7	40.5	10.0	12.8	12.4		
Gross profit %	37.1%	36.4%	38.0%	38.2%	36.6%	37.3%	37.6%	39.0%	37.6%		
Return rate	17.7%	16.7%	16.9%	15.4%	15.8%	16.2%	15.3%	16.6%	16.4%		
Average Price Point	\$46.71	\$51.11	\$50.32	\$51.60	\$52.10	\$51.32	\$53.77	\$57.17	\$58.89		
Internet % (a)	14%	15%	15%	15%	18%	16%	18%	23%	23%		
HSN total homes (end of period)	81.2	83.3	84.1	85.0	85.7	85.7	87.0	88.7	88.9		
HSN/America's Store FTEs ("full-time equivalents") (end of period) (b)	71.5	72.8	73.4	73.9	74.1	74.1	75.3	76.5	76.6		
America's Store FTE's (end of period) (b)	14.2	13.7	14.2	14.7	15.3	15.3	15.9	16.2	14.7		
Catalogs Mailed	65.6	22.6	16.8	18.8	18.3	76.5	27.9	105.7	92.3		

Retailing International (Households as of end of period)

(ownership % as of 9/30/05 in parentheses)

	2003	2004					2005				
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
HSE Germany (includes Austria and Switzerland) (100%) (c)	32.0	37.2	37.5	37.6	37.9	37.9	38.1	38.4	38.5		
Shop Channel (Japan) (30%)	16.1	16.6	17.0	17.4	17.7	17.7	18.0	18.4	18.7		

(a) Internet % is Internet demand as a percent of total Retailing- U.S. demand excluding Liquidations and Services.

(b) FTEs applies a 50% weighting towards DBS homes.

(c) Beginning in Q3 2005, HSE 2004 and 2005 households have been restated to count satellite households individually, including those where a satellite dish transmits to several households through a master antenna television system.

The financial, statistical and other information contained herein is unaudited.

**IAC/InterActiveCorp
SERVICES**

Ticketing

(rounding differences may exist)

	2003	2004					2005				
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Number of tickets sold (mm)	100.0	26.7	23.3	22.6	25.7	98.3	27.9	30.8	28.9		
Gross value of tickets sold (\$mm)	\$4,867	\$1,326	\$1,270	\$1,103	\$1,288	\$4,987	\$1,384	\$1,705	\$1,432		

Lending

(rounding differences may exist)

	2003	2004					2005				
	FYE 12/31 (a)	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Transmitted QF's (000s) (b)	2,349.6	622.1	577.4	579.6	518.4	2,297.5	782.7	803.8	879.4		
Closings - units (000s) (c)	310.3	63.3	70.1	65.9	64.4	263.7	64.4	71.4	75.8		
Closings - dollars (\$mm)	\$34,338	\$6,301	\$7,847	\$6,871	\$7,483	\$28,503	\$7,239	\$8,360	\$9,934		

Real Estate

(rounding differences may exist)

	2003	2004					2005				
	FYE 12/31 (a)	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Closings - units (000s)	7.0	1.6	2.6	3.0	3.3	10.5	3.0	4.0	4.0		
Closings - dollars (\$mm)	\$1,675	\$381	\$647	\$762	\$778	\$2,569	\$698	\$984	\$1,068		

- (a) Metrics are presented for full year 2003 for comparison purposes. The acquisition of LendingTree closed on August 8, 2003.
- (b) Customer "Qualification Forms" (QFs) transmitted to at least one exchange lender (including LendingTree Loans) plus QFs transmitted to at least one GetSmart lender.
- (c) Loan closings consist of loans closed by exchange lenders and directly by LendingTree Loans.

The financial, statistical and other information contained herein is unaudited.

**IAC/InterActiveCorp
MEDIA & ADVERTISING**

	2004			2005				
	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
<i>Ask Jeeves Revenue by Traffic Source</i> ^(a)								
Proprietary	65.7%	66.3%	70.5%	65.3%	68.5%	65.9%		
Network	34.3%	33.7%	29.5%	34.7%	31.5%	34.1%		

(a) Metrics are presented pro forma for comparison purposes. The acquisition of AskJeeves closed on July 19, 2005.

The financial, statistical and other information contained herein is unaudited.

IAC/InterActiveCorp
MEMBERSHIP & SUBSCRIPTIONS

Vacations

(rounding differences may exist)

	2003	2004					2005				
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Members (000s)	1,594	1,622	1,651	1,681	1,696	1,696	1,717	1,743	1,764		
Confirmations (000s)	792	266	211	204	181	861	270	216	202		
Share of confirmations online	14%	17%	18%	20%	19%	19%	21%	20%	22%		

Personals

	2003	2004					2005				
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Paid Subscribers (000s)	939.4	1,011.7	997.6	989.8	982.8	982.8	1,074.5	1,127.9	1,178.9		

The financial, statistical and other information contained herein is unaudited.