

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the Quarterly Period Ended September 30, 2023
 Or
 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from _____ to _____
Commission File No. 001-39356



IAC Inc.

(Exact name of registrant as specified in its charter)

Delaware
 (State or other jurisdiction of incorporation or organization)

84-3727412
 (I.R.S. Employer Identification No.)

555 West 18th Street, New York, New York 10011
 (Address of registrant's principal executive offices)
(212) 314-7300
 (Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol	Name of exchange on which registered
Common stock, par value \$0.0001	IAC	The Nasdaq Stock Market LLC

Securities registered pursuant to Section 12(g) of the Act:

None

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of November 3, 2023, the following shares of the registrant's common stock were outstanding:

Common Stock	80,061,822
Class B common stock	5,789,499
Total	85,851,321

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PART I
FINANCIAL INFORMATION

Item 1. Consolidated Financial Statements

IAC INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEET
(Unaudited)

	September 30, 2023	December 31, 2022
	(In thousands, except par value amounts)	
ASSETS		
Cash and cash equivalents	\$ 1,252,212	\$ 1,417,390
Marketable securities	173,717	239,373
Accounts receivable, net	519,286	607,809
Other current assets	266,832	296,563
Total current assets	2,212,047	2,561,135
Capitalized software, equipment, buildings, land and leasehold improvements, net	478,260	510,614
Goodwill	3,021,687	3,030,168
Intangible assets, net of accumulated amortization	1,000,001	1,170,041
Investment in MGM Resorts International	2,379,240	2,170,182
Long-term investments	432,338	325,721
Other non-current assets	494,599	625,774
TOTAL ASSETS	\$ 10,018,172	\$ 10,393,635
LIABILITIES AND SHAREHOLDERS' EQUITY		
LIABILITIES:		
Current portion of long-term debt	\$ 30,000	\$ 30,000
Accounts payable, trade	143,708	133,105
Deferred revenue	165,807	157,124
Accrued expenses and other current liabilities	683,696	759,759
Total current liabilities	1,023,211	1,079,988
Long-term debt, net	1,999,805	2,019,759
Deferred income taxes	60,627	76,276
Other long-term liabilities	488,632	617,843
Redeemable noncontrolling interests	33,408	27,235
Commitments and contingencies		
SHAREHOLDERS' EQUITY:		
Common Stock, \$0.0001 par value; authorized 1,600,000 shares; 84,408 and 84,184 shares issued and 80,058 and 83,083 shares outstanding at September 30, 2023 and December 31, 2022, respectively	8	8
Class B common stock, \$0.0001 par value; authorized 400,000 shares; 5,789 shares issued and outstanding at September 30, 2023 and December 31, 2022	1	1
Additional paid-in-capital	6,326,651	6,295,080
Accumulated deficit	(326,827)	(265,019)
Accumulated other comprehensive loss	(6,579)	(13,133)
Treasury stock, 4,350 and 1,101 shares at September 30, 2023 and December 31, 2022, respectively	(252,469)	(85,323)
Total IAC shareholders' equity	5,740,785	5,931,614
Noncontrolling interests	671,704	640,920
Total shareholders' equity	6,412,489	6,572,534
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 10,018,172	\$ 10,393,635

The accompanying [Notes to Consolidated Financial Statements](#) are an integral part of these statements.

IAC INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF OPERATIONS
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
	(In thousands, except per share data)			
Revenue	\$ 1,111,341	\$ 1,300,901	\$ 3,307,201	\$ 3,988,827
Operating costs and expenses:				
Cost of revenue (exclusive of depreciation shown separately below)	342,353	451,245	1,038,360	1,495,355
Selling and marketing expense	407,355	486,832	1,224,606	1,482,769
General and administrative expense	210,507	263,733	701,749	762,063
Product development expense	79,714	75,427	250,899	240,623
Depreciation	33,776	27,567	136,231	86,855
Amortization of intangibles	61,373	120,777	170,162	234,048
Goodwill impairment	9,000	—	9,000	86,748
Total operating costs and expenses	1,144,078	1,425,581	3,531,007	4,388,461
Operating loss	(32,737)	(124,680)	(223,806)	(399,634)
Interest expense	(40,157)	(29,433)	(117,406)	(74,862)
Unrealized (loss) gain on investment in MGM Resorts International	(463,421)	42,523	209,057	(970,112)
Other income (expense), net	25,455	19,678	60,189	(63,048)
Loss before income taxes	(510,860)	(91,912)	(71,966)	(1,507,656)
Income tax benefit	118,838	26,065	3,633	325,517
Net loss	(392,022)	(65,847)	(68,333)	(1,182,139)
Net loss attributable to noncontrolling interests	1,484	2,024	6,525	13,388
Net loss attributable to IAC shareholders	\$ (390,538)	\$ (63,823)	\$ (61,808)	\$ (1,168,751)

Per share information attributable to IAC common stock and Class B common stock shareholders:

Basic loss per share	\$ (4.72)	\$ (0.74)	\$ (0.74)	\$ (13.51)
Diluted loss per share	\$ (4.72)	\$ (0.74)	\$ (0.74)	\$ (13.51)

Stock-based compensation expense by function:

Cost of revenue	\$ 553	\$ (31)	\$ 1,105	\$ 23
Selling and marketing expense	2,552	2,315	6,493	6,264
General and administrative expense	22,849	24,860	69,733	74,791
Product development expense	3,008	3,973	10,765	11,382
Total stock-based compensation expense	\$ 28,962	\$ 31,117	\$ 88,096	\$ 92,460

The accompanying [Notes to Consolidated Financial Statements](#) are an integral part of these statements.

IAC INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF COMPREHENSIVE OPERATIONS
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
	(In thousands)			
Net loss	\$ (392,022)	\$ (65,847)	\$ (68,333)	\$ (1,182,139)
Other comprehensive (loss) income, net of income taxes:				
Change in foreign currency translation adjustment	(2,987)	(18,173)	418	(36,266)
Change in unrealized gains and losses on available-for-sale marketable debt securities	—	—	(37)	—
Change in net unrealized gains on interest rate swaps	2,855	—	6,207	—
Total other comprehensive (loss) income, net of income taxes	(132)	(18,173)	6,588	(36,266)
Comprehensive loss, net of income taxes	(392,154)	(84,020)	(61,745)	(1,218,405)
Components of comprehensive loss (income) attributable to noncontrolling interests:				
Net loss attributable to noncontrolling interests	1,484	2,024	6,525	13,388
Change in foreign currency translation adjustment attributable to noncontrolling interests	457	1,061	(36)	1,904
Comprehensive loss attributable to noncontrolling interests	1,941	3,085	6,489	15,292
Comprehensive loss attributable to IAC shareholders	\$ (390,213)	\$ (80,935)	\$ (55,256)	\$ (1,203,113)

The accompanying [Notes to Consolidated Financial Statements](#) are an integral part of these statements.

IAC INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY
Three and nine months ended September 30, 2023
(Unaudited)

	Redeemable Noncontrolling Interests	Common Stock, \$0.0001 par value		Class B common stock, \$0.0001 par value		Additional Paid-in Capital	Retained Earnings (Accumulated Deficit)	Accumulated Other Comprehensive Loss	Treasury Stock	Total IAC Shareholders' Equity	Noncontrolling Interests	Total Shareholders' Equity
		\$	Shares	\$	Shares							
(In thousands)												
Balance at June 30, 2023	\$ 34,778	\$ 8	84,360	\$ 1	5,789	\$ 6,312,394	\$ 63,711	\$ (6,904)	\$ (252,502)	\$ 6,116,708	\$ 660,794	\$ 6,777,502
Net loss	(476)	—	—	—	—	—	(390,538)	—	—	(390,538)	(1,008)	(391,546)
Other comprehensive income (loss), net of income taxes	—	—	—	—	—	—	—	325	—	325	(457)	(132)
Stock-based compensation expense	—	—	—	—	—	18,221	—	—	—	18,221	12,104	30,325
Issuance of common stock pursuant to stock- based awards, net of withholding taxes	—	—	48	—	—	(3,083)	—	—	—	(3,083)	—	(3,083)
Issuance of Angi Inc. common stock pursuant to stock-based awards, net of withholding taxes	—	—	—	—	—	(2,540)	—	—	—	(2,540)	1,298	(1,242)
Purchase of IAC treasury stock, net of excise tax on share issuances	—	—	—	—	—	—	—	—	33	33	—	33
Adjustment of noncontrolling interests to fair value	(650)	—	—	—	—	650	—	—	—	650	—	650
Adjustment to the liquidation value of Vivian Health preferred shares	—	—	—	—	—	1,027	—	—	—	1,027	(1,027)	—
Other	(244)	—	—	—	—	(18)	—	—	—	(18)	—	(18)
Balance at September 30, 2023	<u>\$ 33,408</u>	<u>\$ 8</u>	<u>84,408</u>	<u>\$ 1</u>	<u>5,789</u>	<u>\$ 6,326,651</u>	<u>\$ (326,827)</u>	<u>\$ (6,579)</u>	<u>\$ (252,469)</u>	<u>\$ 5,740,785</u>	<u>\$ 671,704</u>	<u>\$ 6,412,489</u>
Balance at December 31, 2022	\$ 27,235	\$ 8	84,184	\$ 1	5,789	\$ 6,295,080	\$ (265,019)	\$ (13,133)	\$ (85,323)	\$ 5,931,614	\$ 640,920	\$ 6,572,534
Net loss	(1,018)	—	—	—	—	—	(61,808)	—	—	(61,808)	(5,507)	(67,315)
Other comprehensive income, net of income taxes	—	—	—	—	—	—	—	6,552	—	6,552	36	6,588
Stock-based compensation expense	—	—	—	—	—	54,348	—	—	—	54,348	37,242	91,590
Issuance of common stock pursuant to stock-based awards, net of withholding taxes	—	—	224	—	—	(7,658)	—	—	—	(7,658)	—	(7,658)
Issuance of Angi Inc. common stock pursuant to stock-based awards, net of withholding taxes	—	—	—	—	—	(9,114)	—	2	—	(9,112)	3,757	(5,355)
Purchase of IAC treasury stock, net of excise tax on share issuances	—	—	—	—	—	—	—	—	(167,146)	(167,146)	—	(167,146)
Purchase of Angi Inc. treasury stock	—	—	—	—	—	(3,397)	—	—	—	(3,397)	—	(3,397)
Adjustment of noncontrolling interests to fair value	7,439	—	—	—	—	(7,439)	—	—	—	(7,439)	—	(7,439)
Adjustment to the liquidation value of Vivian Health preferred shares	—	—	—	—	—	4,716	—	—	—	4,716	(4,716)	—
Other	(248)	—	—	—	—	115	—	—	—	115	(28)	87
Balance at September 30, 2023	<u>\$ 33,408</u>	<u>\$ 8</u>	<u>84,408</u>	<u>\$ 1</u>	<u>5,789</u>	<u>\$ 6,326,651</u>	<u>\$ (326,827)</u>	<u>\$ (6,579)</u>	<u>\$ (252,469)</u>	<u>\$ 5,740,785</u>	<u>\$ 671,704</u>	<u>\$ 6,412,489</u>

The accompanying [Notes to Consolidated Financial Statements](#) are an integral part of these statements.

IAC INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY
Three and nine months ended September 30, 2022
(Unaudited)

	Redeemable Noncontrolling Interests	Common Stock, \$0.0001 par value		Class B common stock, \$0.0001 par value		Additional Paid-in- Capital	(Accumulated Deficit) Retained Earnings	Accumulated Other Comprehensive (Loss) Income	Treasury Stock	Total IAC Shareholders' Equity	Noncontrolling Interests	Total Shareholders' Equity
		\$	Shares	\$	Shares							
		(In thousands)										
Balance at June 30, 2022	\$ 27,408	\$ 8	84,132	\$ 1	5,789	\$ 6,261,929	\$ (199,777)	\$ (12,852)	\$ (59,079)	\$ 5,990,230	\$ 634,933	\$ 6,625,163
Net income (loss)	740	—	—	—	—	—	(63,823)	—	—	(63,823)	(2,764)	(66,587)
Other comprehensive loss	—	—	—	—	—	—	—	(17,112)	—	(17,112)	(1,061)	(18,173)
Stock-based compensation expense	—	—	—	—	—	18,741	—	—	—	18,741	13,304	32,045
Issuance of common stock pursuant to stock-based awards, net of withholding taxes	—	—	23	—	—	(1,155)	—	—	—	(1,155)	—	(1,155)
Issuance of Angi Inc. common stock pursuant to stock-based awards, net of withholding taxes	—	—	—	—	—	(3,690)	—	4	—	(3,686)	1,566	(2,120)
Purchase of IAC treasury stock	—	—	—	—	—	—	—	—	(26,244)	(26,244)	—	(26,244)
Adjustment of noncontrolling interests to fair value	4,856	—	—	—	—	(4,856)	—	—	—	(4,856)	—	(4,856)
Adjustment to Vivian Health preferred shares to liquidation value	—	—	—	—	—	3,854	—	—	—	3,854	(3,854)	—
Adjustment to noncontrolling interests resulting from the reorganization of a foreign subsidiary	—	—	—	—	—	7,835	—	—	—	7,835	(7,835)	—
Other	(619)	—	—	—	—	32	—	—	—	32	(2)	30
Balance at September 30, 2022	\$ 32,385	\$ 8	84,155	\$ 1	5,789	\$ 6,282,690	\$ (263,600)	\$ (29,960)	\$ (85,323)	\$ 5,903,816	\$ 634,287	\$ 6,538,103
Balance at December 31, 2021	\$ 18,741	\$ 8	83,922	\$ 1	5,789	\$ 6,265,669	\$ 905,151	\$ 4,397	\$ —	\$ 7,175,226	\$ 573,734	\$ 7,748,960
Net loss	(1,647)	—	—	—	—	—	(1,168,751)	—	—	(1,168,751)	(11,741)	(1,180,492)
Other comprehensive loss	—	—	—	—	—	—	—	(34,362)	—	(34,362)	(1,904)	(36,266)
Stock-based compensation expense	—	—	—	—	—	53,682	—	—	—	53,682	40,971	94,653
Issuance of common stock pursuant to stock-based awards, net of withholding taxes	—	—	233	—	—	(15,965)	—	—	—	(15,965)	—	(15,965)
Issuance of Angi Inc. common stock pursuant to stock-based awards, net of withholding taxes	—	—	—	—	—	(7,792)	—	5	—	(7,787)	1,744	(6,043)
Purchase of IAC treasury stock	—	—	—	—	—	—	—	—	(85,323)	(85,323)	—	(85,323)
Purchase of Angi Inc. treasury stock	—	—	—	—	—	(8,144)	—	—	—	(8,144)	—	(8,144)
Distribution to and purchase of noncontrolling interests	(1,179)	—	—	—	—	—	—	—	—	—	—	—
Adjustment of noncontrolling interests to fair value	28,897	—	—	—	—	(28,897)	—	—	—	(28,897)	—	(28,897)
Issuance of Vivian Health preferred shares, net of fees, and the reclassification and creation of noncontrolling interest and subsequent adjustment to liquidation value	(11,782)	—	—	—	—	15,380	—	—	—	15,380	39,320	54,700
Adjustment to noncontrolling interests resulting from the reorganization of a foreign subsidiary	—	—	—	—	—	7,835	—	—	—	7,835	(7,835)	—
Other	(645)	—	—	—	—	922	—	—	—	922	(2)	920
Balance at September 30, 2022	\$ 32,385	\$ 8	84,155	\$ 1	5,789	\$ 6,282,690	\$ (263,600)	\$ (29,960)	\$ (85,323)	\$ 5,903,816	\$ 634,287	\$ 6,538,103

The accompanying [Notes to Consolidated Financial Statements](#) are an integral part of these statements.

IAC INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF CASH FLOWS
(Unaudited)

	Nine Months Ended September 30,	
	2023	2022
(In thousands)		
Cash flows from operating activities:		
Net loss	\$ (68,333)	\$ (1,182,139)
Adjustments to reconcile net loss to net cash provided by operating activities:		
Amortization of intangibles	170,162	234,048
Depreciation	136,231	86,855
Stock-based compensation expense	88,096	92,460
Non-cash lease expense (including right-of-use asset impairments)	85,647	56,879
Provision for credit losses	71,294	87,657
Goodwill impairment	9,000	86,748
Unrealized decrease (increase) in the estimated fair value of a warrant	1,274	(21,318)
Unrealized (gain) loss on investment in MGM Resorts International	(209,057)	970,112
Deferred income taxes	(17,583)	(333,202)
(Gains) losses on investments in equity securities and sales of businesses, net	(2,521)	8,051
Pension and postretirement benefit (credit) cost	(53)	78,088
Other adjustments, net	(7,468)	19,423
Changes in assets and liabilities, net of effects of acquisitions and dispositions:		
Accounts receivable	7,122	4,734
Other assets	10,017	261
Operating lease liabilities	(56,440)	(48,302)
Accounts payable and other liabilities	(82,745)	(238,927)
Income taxes payable and receivable	(687)	(3,696)
Deferred revenue	8,688	199
Net cash provided by (used in) operating activities	142,644	(102,069)
Cash flows from investing activities:		
Capital expenditures	(126,558)	(112,840)
Proceeds from sales of assets	28,973	224
Proceeds from maturities of marketable debt securities	387,500	—
Purchases of marketable debt securities	(320,110)	—
Purchases of investments	(103,555)	(3,036)
Net proceeds from the sales of businesses and investments	9,186	41,272
Purchases of investment in MGM Resorts International	—	(244,256)
Decrease in notes receivable	11,297	19,497
Other, net	9,902	4,991
Net cash used in investing activities	(103,365)	(294,148)
Cash flows from financing activities:		
Principal payments on Dotdash Meredith Term Loans	(22,500)	(22,500)
Debt issuance costs	—	(785)
Withholding taxes paid on behalf of IAC employees on net settled stock-based awards	(8,336)	(17,058)
Withholding taxes paid on behalf of Angi Inc. employees on net settled stock-based awards	(4,780)	(5,587)
Purchases of IAC treasury stock	(165,622)	(85,323)
Purchases of Angi Inc. treasury stock	(3,397)	(8,144)
Proceeds from the issuance of Vivian Health preferred shares, net of fees	—	34,700
Purchase of noncontrolling interests	—	(1,179)
Other, net	37	5,213
Net cash used in financing activities	(204,598)	(100,663)
Total cash used	(165,319)	(496,880)
Effect of exchange rate changes on cash and cash equivalents and restricted cash	48	(7,913)
Net decrease in cash and cash equivalents and restricted cash	(165,271)	(504,793)
Cash and cash equivalents and restricted cash at beginning of period	1,426,069	2,121,864
Cash and cash equivalents and restricted cash at end of period	\$ 1,260,798	\$ 1,617,071

The accompanying [Notes to Consolidated Financial Statements](#) are an integral part of these statements.

IAC INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

NOTE 1—THE COMPANY AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations

IAC today consists of category leading businesses, including Dotdash Meredith, Angi Inc. and Care.com, among others ranging from early stage to established businesses.

As used herein, "IAC," the "Company," "we," "our," "us" and other similar terms refer to IAC Inc. and its subsidiaries (unless the context requires otherwise).

Basis of Presentation

The Company prepares its consolidated financial statements (referred to herein as "financial statements") in accordance with United States ("U.S.") generally accepted accounting principles ("GAAP"). The financial statements include the accounts of the Company, all entities that are wholly-owned by the Company and all entities in which the Company has a controlling financial interest. All intercompany transactions and balances between and among the Company and its subsidiaries have been eliminated.

The unaudited interim financial statements have been prepared in accordance with GAAP for interim financial information and with the rules and regulations of the Securities and Exchange Commission ("SEC"). Accordingly, they do not include all of the information and notes required by GAAP for complete annual financial statements. In the opinion of management, the unaudited interim financial statements include all normal recurring adjustments considered necessary for a fair presentation. Interim results are not necessarily indicative of the results that may be expected for the full year. The unaudited interim financial statements should be read in conjunction with the annual audited financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2022.

Accounting Estimates

Management of the Company is required to make certain estimates, judgments and assumptions during the preparation of its financial statements in accordance with GAAP. These estimates, judgments and assumptions impact the reported amounts of assets, liabilities, revenue and expenses and the related disclosure of assets and liabilities. Actual results could differ from these estimates.

On an ongoing basis, the Company evaluates its estimates, judgments and assumptions, including those related to: the fair values of cash equivalents and marketable debt and equity securities; the carrying value of accounts receivable, including the determination of the allowance for credit losses; the determination of the customer relationship period for certain costs to obtain a contract with a customer; the recoverability of right-of-use assets ("ROU assets"); the useful lives and recoverability of capitalized software, equipment, buildings and leasehold improvements and definite-lived intangible assets; the recoverability of goodwill and indefinite-lived intangible assets; the fair value of equity securities without readily determinable fair values; the fair value of interest rate swaps; contingencies; the fair value of acquisition-related contingent consideration arrangements; unrecognized tax benefits; the liability for potential refunds and customer credits; the valuation allowance for deferred income tax assets; pension and postretirement benefit expenses, including actuarial assumptions regarding discount rates, expected returns on plan assets, inflation and healthcare costs; and the fair value of and forfeiture rates for stock-based awards, among others. The Company bases its estimates, judgments and assumptions on historical experience, its forecasts and budgets and other factors that the Company considers relevant.

IAC INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

Interest Rate Swaps

In March 2023, Dotdash Meredith entered into interest rate swaps for a total notional amount of \$350 million, which synthetically converted a portion of the Dotdash Meredith Term Loan B from a variable rate to a fixed rate to manage interest rate risk exposure beginning on April 3, 2023. Dotdash Meredith designated the interest rate swaps as cash flow hedges and applies hedge accounting to these contracts in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification 815, *Derivatives and Hedging*. As cash flow hedges, the interest rate swaps are recognized at fair value on the balance sheet as either assets or liabilities, with the changes in fair value recorded in "Accumulated other comprehensive loss" in the balance sheet and reclassified into "Interest expense" in the statement of operations in the periods in which the interest rate swaps affect earnings. Dotdash Meredith assessed hedge effectiveness at the time of entering into these agreements and determined these interest rate swaps are expected to be highly effective. Dotdash Meredith evaluates the hedge effectiveness of the interest rate swaps quarterly, or more frequently, if necessary, by verifying (i) that the critical terms of the interest rate swaps continue to match the critical terms of the hedged interest payments and (ii) that it is probable the counterparties will not default. If the two requirements are met, the interest rate swaps are determined to be effective and all changes in the fair value of the interest rate swaps are recorded in "Accumulated other comprehensive loss." The cash flows related to interest settlements of the hedged monthly interest payments are classified as operating activities in the statement of cash flows, consistent with the interest expense on the related Dotdash Meredith Term Loan B. See "[Note 3—Long-term Debt](#)" for additional information.

General Revenue Recognition

The Company accounts for a contract with a customer when it has approval and commitment from all parties, the rights of the parties and payment terms are identified, the contract has commercial substance and collectability of consideration is probable. Revenue is recognized when control of the promised services or goods is transferred to the Company's customers and in an amount that reflects the consideration the Company expects to be entitled to in exchange for those services or goods.

From January 1, 2020 through December 31, 2022, Services recorded revenue on a gross basis. Effective January 1, 2023, Angi Inc. modified the Services terms and conditions so that the service professional, rather than Angi Inc., has the contractual relationship with the consumer to deliver the service and Angi Inc.'s performance obligation to the consumer is to connect them with the service professional. This change in contractual terms requires revenue to be reported as the net amount of what is received from the consumer after deducting the amounts owed to the service professional providing the service effective for all arrangements entered into after December 31, 2022. There is no impact to operating loss or Adjusted EBITDA from this change in revenue recognition. For the three and nine months ended September 30, 2022, if Services revenue were recorded on a net basis, revenue would have been reduced by \$64.8 million and \$187.5 million, respectively.

The Company's disaggregated revenue disclosures are presented in "[Note 5—Segment Information](#)."

Deferred Revenue

Deferred revenue consists of payments that are received or are contractually due in advance of the Company's performance obligation. The Company's deferred revenue is reported on a contract-by-contract basis at the end of each reporting period. The Company classifies deferred revenue as current when the remaining term or expected completion of its performance obligation is one year or less. The current and non-current deferred revenue balances were \$165.8 million and \$0.1 million, respectively, at September 30, 2023 and \$157.1 million and \$0.2 million, respectively, at December 31, 2022. During the nine months ended September 30, 2023, the Company recognized \$147.8 million of revenue that was included in the deferred revenue balance at December 31, 2022. During the nine months ended September 30, 2022, the Company recognized \$145.4 million of revenue that was included in the deferred revenue balance at December 31, 2021. The current and non-current deferred revenue balances were \$165.5 million and \$0.4 million, respectively, at December 31, 2021. Non-current deferred revenue is included in "Other long-term liabilities" in the balance sheet.

IAC INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

Practical Expedients and Exemptions

For contracts that have an original duration of one year or less, the Company uses the practical expedient available under FASB Accounting Standards Update ("ASU") No. 2014-09, *Revenue from Contracts with Customers*, applicable to such contracts and does not consider the time value of money.

In addition, as permitted under the practical expedient available under ASU No. 2014-09, the Company does not disclose the value of unsatisfied performance obligations for (i) contracts with an original expected length of one year or less, (ii) contracts with variable consideration that is tied to sales-based or usage-based royalties, allocated entirely to unsatisfied performance obligations, or to a wholly unsatisfied promise accounted for under the series guidance and (iii) contracts for which the Company recognizes revenue at the amount which it has the right to invoice for services performed.

Certain Risks and Concentrations—Services Agreement with Google (the "Services Agreement")

The Company and Google are parties to an amended Services Agreement, which automatically renewed effective March 31, 2023 and now expires on March 31, 2025. The Company earns certain other advertising revenue from Google that is not attributable to the Services Agreement. A meaningful portion of the Company's net cash from operating activities that it can freely access is attributable to revenue earned pursuant to the Services Agreement and other revenue earned from Google.

For the three and nine months ended September 30, 2023, total revenue earned from Google was \$180.3 million and \$551.0 million, respectively, representing 16% and 17%, respectively, of the Company's revenue. The revenue earned from the Services Agreement for the three and nine months ended September 30, 2023, was \$149.4 million and \$452.7 million, respectively, representing 13% and 14%, respectively, of the Company's total revenue. For the three and nine months ended September 30, 2022, total revenue earned from Google was \$161.6 million and \$524.3 million, respectively, representing 12% and 13%, respectively, of the Company's revenue. The revenue earned from the Services Agreement for the three and nine months ended September 30, 2022, was \$117.3 million and \$386.6 million, respectively, representing 9% and 10%, respectively, of the Company's total revenue. The related accounts receivable totaled \$57.4 million and \$74.1 million at September 30, 2023 and December 31, 2022, respectively.

The revenue attributable to the Services Agreement is earned by Ask Media Group and the Desktop business, which comprise the Search segment. For the three and nine months ended September 30, 2023, revenue earned from the Services Agreement was \$131.9 million and \$398.3 million, respectively, within Ask Media Group and \$17.5 million and \$54.4 million, respectively, within the Desktop business. For the three and nine months ended September 30, 2022, revenue earned from the Services Agreement was \$97.3 million and \$315.4 million, respectively, within Ask Media Group and \$20.0 million and \$71.2 million, respectively, within the Desktop business.

The Services Agreement requires that the Company comply with certain guidelines promulgated by Google. Google may generally unilaterally update its policies and guidelines without advance notice. These updates may be specific to the Services Agreement or could be more general and thereby impact the Company as well as other companies. These policy and guideline updates have in the past and could in the future require modifications to, or prohibit and/or render obsolete certain of our products, services and/or business practices, which have been and could be costly to address or negatively impact revenue and have had and in the future could have an adverse effect on our financial condition and results of operations. As described below, Google has made changes to the policies under the Services Agreement and has also made industry-wide changes that have negatively impacted the Desktop business-to-consumer ("B2C") business. Google may make changes in the future that could impact the revenue earned from Google, including under the Services Agreement.

As a result of certain industry-wide policy changes combined with increased enforcement by Google of policies under the Services Agreement in prior periods, the Company discontinued the introduction of new products in 2021. Therefore, the current B2C revenue stream relates solely to the then existing installed base of products. As a result, the revenue and profits of the B2C business have declined significantly and the Company expects that trend to continue.

Recent Accounting Pronouncements

There are no recently issued accounting pronouncements that are expected to have a material effect on the results of operations, financial condition or cash flows of the Company.

IAC INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

Reclassifications

Certain prior year amounts have been reclassified to conform to the current year presentation.

In the fourth quarter of 2022, the Angi Inc. segment presentation was changed to reflect the following operating segments: (i) Ads and Leads, (ii) Services, (iii) Roofing and (iv) International (consisting of businesses in Europe and Canada). Angi Inc.'s financial information for all prior periods, including the three and nine months ended September 30, 2022 included herein, has been recast to reflect this four operating segment presentation.

NOTE 2—FINANCIAL INSTRUMENTS AND FAIR VALUE MEASUREMENTS
Marketable Securities

At September 30, 2023 and December 31, 2022, the fair value of marketable securities are as follows:

	September 30, 2023	December 31, 2022
	(In thousands)	
Marketable equity securities	\$ —	\$ 4,317
Available-for-sale marketable debt securities	173,717	235,056
Total marketable securities	<u>\$ 173,717</u>	<u>\$ 239,373</u>

Marketable equity securities are carried at fair value. At December 31, 2022, the Company had two investments in marketable equity securities, other than the investment in MGM Resorts International ("MGM"), including one investment that was fully impaired in the first quarter of 2023 due to the investee declaring bankruptcy and another investment that was sold in the third quarter of 2023, resulting in a net pre-tax gain of \$0.1 million. The Company recorded a net unrealized pre-tax loss of \$0.3 million during the nine months ended September 30, 2023 and net unrealized pre-tax losses of \$14.0 million and \$8.3 million during the three and nine months ended September 30, 2022 for these investments, respectively. The realized and unrealized pre-tax gains and losses related to these investments are included in "Other income (expense), net" in the statement of operations.

At September 30, 2023 and December 31, 2022, current available-for-sale marketable debt securities are as follows:

	September 30, 2023				December 31, 2022			
	Amortized cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Amortized cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
	(In thousands)							
Treasury discount notes	\$ 173,697	\$ 20	\$ —	\$ 173,717	\$ 234,987	\$ 75	\$ (6)	\$ 235,056
Total available-for-sale marketable debt securities	<u>\$ 173,697</u>	<u>\$ 20</u>	<u>\$ —</u>	<u>\$ 173,717</u>	<u>\$ 234,987</u>	<u>\$ 75</u>	<u>\$ (6)</u>	<u>\$ 235,056</u>

The contractual maturities of debt securities classified as current available-for-sale at September 30, 2023 and December 31, 2022 were within one year. There were no investments in available-for-sale marketable debt securities that had been in a continuous unrealized loss position for longer than twelve months at September 30, 2023 and December 31, 2022.

Investment in MGM Resorts International

	September 30, 2023	December 31, 2022
	(In thousands)	
Investment in MGM Resorts International	<u>\$ 2,379,240</u>	<u>\$ 2,170,182</u>

IAC INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

At September 30, 2023, the Company owns 64.7 million shares of MGM, including a total of 5.7 million common shares purchased in the first and third quarters of 2022 for \$244.3 million. Based on the number of MGM shares outstanding at June 30, 2023, the Company owns 18.3% of MGM. The fair value of the investment in MGM is remeasured each reporting period based upon MGM's closing stock price on the New York Stock Exchange on that last trading day in the reporting period and any unrealized pre-tax gains or losses are included in the statement of operations. For the three and nine months ended September 30, 2023, the Company recognized an unrealized pre-tax loss of \$463.4 million and an unrealized pre-tax gain of \$209.1 million on its investment in MGM, respectively. For the three and nine months ended September 30, 2022, the Company recorded an unrealized pre-tax gain of \$42.5 million and an unrealized pre-tax loss of \$970.1 million on its investment in MGM, respectively. The cumulative unrealized pre-tax gain at September 30, 2023 is \$1.1 billion. A \$2.00 increase or decrease in the share price of MGM would result in an unrealized gain or loss, respectively, of \$129.4 million. At November 3, 2023, the fair value of the Company's investment in MGM was \$2.5 billion.

Long-term Investments

Long-term investments consist of:

	September 30, 2023	December 31, 2022
	(In thousands)	
Equity securities without readily determinable fair values	\$ 426,938	\$ 323,530
Equity method investment	5,400	2,191
Total long-term investments	<u>\$ 432,338</u>	<u>\$ 325,721</u>

In April 2023, the Company purchased additional preferred shares of Turo Inc. ("Turo"), a peer-to-peer car sharing marketplace, for \$103.6 million, which is accounted for as an equity security without a readily determinable fair value, as the preferred shares are not common stock equivalents.

Equity Securities without Readily Determinable Fair Values

The following table presents a summary of unrealized pre-tax gains and losses recorded in "Other income (expense), net" in the statement of operations as adjustments to the carrying value of equity securities without readily determinable fair values held at September 30, 2023 and 2022.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
	(In thousands)			
Upward adjustments (gross unrealized pre-tax gains)	\$ —	\$ 8,245	\$ 2,227	\$ 8,245
Downward adjustments including impairments (gross unrealized pre-tax losses)	—	—	(373)	(22,376)
Total	<u>\$ —</u>	<u>\$ 8,245</u>	<u>\$ 1,854</u>	<u>\$ (14,131)</u>

The cumulative upward and downward adjustments (including impairments) to the carrying value of equity securities without readily determinable fair values held at September 30, 2023 were \$37.8 million and \$104.0 million, respectively.

IAC INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

Realized and unrealized pre-tax losses and gains for the Company's investments without readily determinable fair values for the three and nine months ended September 30, 2023 and 2022 are as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
	(In thousands)			
Realized pre-tax (losses) gains, net, for equity securities sold during the period	\$ (109)	\$ 11,840	\$ 69	\$ 12,302
Unrealized pre-tax gains (losses), net, on equity securities held	—	8,245	1,854	(14,131)
Total pre-tax (losses) gains, net recognized	\$ (109)	\$ 20,085	\$ 1,923	\$ (1,829)

All pre-tax losses and gains on equity securities without readily determinable fair values, realized and unrealized, are recognized in "Other income (expense), net" in the statement of operations.

Fair Value Measurements

The Company categorizes its financial instruments measured at fair value into a fair value hierarchy that prioritizes the inputs used in pricing the asset or liability. The three levels of the fair value hierarchy are:

- Level 1: Observable inputs obtained from independent sources, such as quoted market prices for identical assets and liabilities in active markets.
- Level 2: Other inputs, which are observable directly or indirectly, such as quoted market prices for similar assets or liabilities in active markets, quoted market prices for identical or similar assets or liabilities in markets that are not active and inputs that are derived principally from or corroborated by observable market data. The fair values of the Company's Level 2 financial assets are primarily obtained from observable market prices for identical underlying securities that may not be actively traded. Certain of these securities may have different market prices from multiple market data sources, in which case an average market price is used.
- Level 3: Unobservable inputs for which there is little or no market data and require the Company to develop its own assumptions, based on the best information available in the circumstances, about the assumptions market participants would use in pricing the assets or liabilities.

IAC INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

The following tables present the Company's financial instruments that are measured at fair value on a recurring basis:

	September 30, 2023			
	Quoted Market Prices for Identical Assets in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Fair Value Measurements
	(In thousands)			
Assets:				
Cash equivalents:				
Money market funds	\$ 796,305	\$ —	\$ —	\$ 796,305
Treasury discount notes	—	161,729	—	161,729
Time deposits	—	18,955	—	18,955
Marketable securities:				
Treasury discount notes	—	173,717	—	173,717
Investment in MGM	2,379,240	—	—	2,379,240
Other non-current assets:				
Warrant	—	—	45,525	45,525
Interest rate swaps ^(a)	—	8,129	—	8,129
Total	\$ 3,175,545	\$ 362,530	\$ 45,525	\$ 3,583,600

^(a) Interest rate swaps relate to the \$350 million notional amount of Dotdash Meredith's Term Loan B and are included in "Other non-current assets" in the balance sheet. See ["Note 1—The Company and Summary of Significant Accounting Policies"](#) and ["Note 3—Long-term Debt"](#) for additional information. The fair value of interest rate swaps was determined using discounted cash flows derived from observable market prices, including swap curves, which are Level 2 inputs.

	December 31, 2022			
	Quoted Market Prices for Identical Assets in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Fair Value Measurements
	(In thousands)			
Assets:				
Cash equivalents:				
Money market funds	\$ 862,829	\$ —	\$ —	\$ 862,829
Treasury discount notes	—	137,219	—	137,219
Time deposits	—	16,018	—	16,018
Marketable securities:				
Marketable equity securities	4,317	—	—	4,317
Treasury discount notes	—	235,056	—	235,056
Investment in MGM	2,170,182	—	—	2,170,182
Other non-current assets:				
Warrant	—	—	46,799	46,799
Total	\$ 3,037,328	\$ 388,293	\$ 46,799	\$ 3,472,420

IAC INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

The following table presents the changes in the Company's financial instruments that are measured at fair value on a recurring basis using significant unobservable inputs (Level 3):

	Three Months Ended September 30,	
	2023	2022
	Warrant	Warrant
	(In thousands)	
Balance at July 1	\$ 39,068	\$ 122,145
Total net gains:		
Fair value adjustments included in earnings	6,457	8,467
Balance at September 30	<u>\$ 45,525</u>	<u>\$ 130,612</u>

	Nine months ended September 30,		
	2023	2022	
	Warrant	Warrant	Contingent Consideration Arrangements
	(In thousands)		
Balance at January 1	\$ 46,799	\$ 109,294	\$ (612)
Total net (losses) gains:			
Fair value adjustments included in earnings	(1,274)	21,318	612
Balance at September 30	<u>\$ 45,525</u>	<u>\$ 130,612</u>	<u>\$ —</u>

Warrant

As part of the Company's original investment in Turo preferred shares, the Company received a warrant that is recorded at fair value each reporting period using a Monte Carlo simulation model with any change included in "Other income (expense), net" in the statement of operations. The warrant is measured using significant unobservable inputs and is classified in the fair value hierarchy table as Level 3. The warrant is included in "Other non-current assets" in the balance sheet.

Contingent Consideration Arrangements

At September 30, 2023, the Company has no contingent consideration arrangements outstanding. In connection with the Meredith acquisition on December 1, 2021, the Company assumed a contingent consideration arrangement liability of \$0.6 million, which was written off during the first quarter of 2022 due to a change in estimate of the liability related to this arrangement.

Assets measured at fair value on a nonrecurring basis

The Company's non-financial assets, such as goodwill, intangible assets, ROU assets, capitalized software, equipment, buildings and leasehold improvements, are adjusted to fair value only when an impairment is recognized. Such fair value measurements are based predominantly on Level 3 inputs.

IAC INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

Goodwill

During the third quarter of 2023 and second quarter of 2022, the Company reassessed the fair value of the Mosaic Group reporting unit (included in the Emerging & Other segment) and recorded goodwill impairments of \$9.0 million and \$86.7 million, respectively, as a result of the projected reduction in future revenue and profits from the business and lower trading multiples of a selected peer group of companies. The fair value of the Mosaic Group reporting unit was determined using both an income approach based on discounted cash flows ("DCF") and a market approach. Determining fair value using a DCF analysis requires the exercise of significant judgment with respect to several items, including the amount and timing of expected future cash flows and appropriate discount rates. The expected cash flows used in the DCF analyses were based on the most recent forecast for Mosaic Group. For years beyond the forecast period, the Mosaic Group estimates was based, in part, on forecasted growth rates. The discount rate used in the DCF analyses was 16% and was intended to reflect the risks inherent in the expected future cash flows of the Mosaic Group reporting unit. Determining fair value using a market approach considers multiples of financial metrics based on both acquisitions and trading multiples of a selected peer group of companies. From the comparable companies, a representative market multiple is determined, which is applied to financial metrics to estimate the fair value of the Mosaic Group reporting unit. To determine a peer group of companies for the Mosaic Group reporting unit, the Company considered companies relevant in terms of consumer use, monetization model, margin and growth characteristics, and brand strength operating in their respective markets. At September 30, 2023, Mosaic Group has goodwill of \$144.6 million and the carrying value of this reporting unit approximates its fair value. Any subsequent declines in the fair value of Mosaic Group will result in additional goodwill impairment charges to the extent the carrying value exceeds the fair value.

Intangible Asset

During the third quarter of 2023, the Company determined that a projected reduction in future revenue related to a certain indefinite-lived trade name intangible asset in the Dotdash Meredith Digital segment was an indicator of possible impairment. Following the identification of the indicator, the Company updated its calculation of the fair value of the indefinite-lived intangible asset and recorded an impairment of \$7.6 million. The impairment of indefinite-lived intangible assets is included in "Amortization of intangibles" in the statement of operations. The Company determines the fair value of indefinite-lived intangible assets using an avoided royalty DCF valuation analysis. Significant judgments inherent in this analysis include the selection of appropriate royalty and discount rates and estimating the amount and timing of expected future cash flows. The discount rate used in the DCF analysis was intended to reflect the risks inherent in the expected future cash flows generated by the intangible asset. The royalty rate used in the DCF analysis was based upon an estimate of the royalty rate that a market participant would pay to license the Company's trade names and trademarks. The discount rate used to value the trade name was 16% and the royalty rate was 8%. Following the impairment charge, the carrying value of this indefinite-lived intangible asset approximates its fair value.

ROU Assets and Related Leasehold Improvements, Furniture and Equipment

During the first quarter of 2023, Dotdash Meredith recorded impairment charges of \$70.0 million related to certain unoccupied leased office space due to the continued decline in the commercial real estate market consisting of impairments of \$44.7 million and \$25.3 million of an ROU asset and related leasehold improvements, furniture and equipment, respectively.

During the third quarter of 2022, Dotdash Meredith recorded impairment charges of \$21.3 million related to the consolidation of certain leased spaces following the Meredith acquisition consisting of impairments of \$14.3 million and \$7.0 million of an ROU asset and related leasehold improvements, furniture and equipment, respectively. See "[Note 6—Dotdash Meredith Restructuring Charges, Transaction-Related Expenses and Change-In-Control Payments](#)" for additional information.

The impairment charges related to ROU assets are included in "General and administrative expense" and the impairment charges related to leasehold improvements, furniture and equipment are included in "Depreciation" in the statement of operations. The impairment charges represent the amount by which the carrying value of the asset group exceeded its estimated fair value, calculated using a DCF approach using sublease market assumptions of the expected cash flows and discount rate. The impairment charges were allocated between the ROU assets and related leasehold improvements, furniture and equipment of the asset group based on their relative carrying values.

IAC INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

Financial instruments measured at fair value only for disclosure purposes

The total fair value of the outstanding long-term debt, including the current portion, is estimated using observable market prices or indices for similar liabilities, which are Level 2 inputs, and was approximately \$1.9 billion and \$1.7 billion at September 30, 2023 and December 31, 2022, respectively.

NOTE 3—LONG-TERM DEBT

Long-term debt consists of:

	September 30, 2023	December 31, 2022
	(In thousands)	
Dotdash Meredith Debt		
Dotdash Meredith Term Loan A ("Dotdash Meredith Term Loan A") due December 1, 2026	\$ 319,375	\$ 332,500
Dotdash Meredith Term Loan B ("Dotdash Meredith Term Loan B") due December 1, 2028	1,228,125	1,237,500
Total Dotdash Meredith long-term debt	1,547,500	1,570,000
Less: current portion of Dotdash Meredith long-term debt	30,000	30,000
Less: original issue discount	4,680	5,310
Less: unamortized debt issuance costs	8,868	10,215
Total Dotdash Meredith long-term debt, net	1,503,952	1,524,475
ANGI Group Debt		
3.875% ANGI Group Senior Notes due August 15, 2028 ("ANGI Group Senior Notes"); interest payable each February 15 and August 15	500,000	500,000
Less: unamortized debt issuance costs	4,147	4,716
Total ANGI Group long-term debt, net	495,853	495,284
Total long-term debt, net	\$ 1,999,805	\$ 2,019,759

Dotdash Meredith Term Loans and Dotdash Meredith Revolving Facility

On December 1, 2021, Dotdash Meredith entered into a credit agreement ("Dotdash Meredith Credit Agreement"), which provides for (i) the five-year \$350 million Dotdash Meredith Term Loan A, (ii) the seven-year \$1.25 billion Dotdash Meredith Term Loan B (and together with the Dotdash Meredith Term Loan A, the "Dotdash Meredith Term Loans") and (iii) a five-year \$150 million revolving credit facility ("Dotdash Meredith Revolving Facility"). The Dotdash Meredith Term Loan A bears interest at an adjusted term secured overnight financing rate ("Adjusted Term SOFR") as defined in the Dotdash Meredith Credit Agreement plus an applicable margin depending on Dotdash Meredith's most recently reported consolidated net leverage ratio, as defined in the Dotdash Meredith Credit Agreement. The adjustment to the secured overnight financing rate is fixed at 0.10% for the Dotdash Meredith Term Loan A. The Dotdash Meredith Term Loan B has a varying adjustment of 0.10%, 0.15% or 0.25% based upon the duration of the borrowing period. At September 30, 2023 and December 31, 2022, the Dotdash Meredith Term Loan A bore interest at Adjusted Term SOFR plus 2.25%, or 7.60% and 5.91%, respectively, and the Dotdash Meredith Term Loan B bore interest at Adjusted Term SOFR, subject to a minimum of 0.50%, plus 4.00%, or 9.43% and 8.22%, respectively. Interest payments are due at least quarterly through the terms of the Dotdash Meredith Term Loans.

IAC INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

In March 2023, Dotdash Meredith entered into interest rate swaps on the Dotdash Meredith Term Loan B for a total notional amount of \$350 million with a maturity date of April 1, 2027. The interest rate swaps synthetically convert \$350 million of the Dotdash Meredith Term Loan B for the duration of the interest rate swaps from a variable rate to a fixed rate of approximately 7.92% ((i) the weighted average fixed interest rate of approximately 3.82% on the interest rate swaps plus (ii) the adjustment to the secured overnight financing rate of 0.10% plus (iii) the base rate of 4.00%), beginning on April 3, 2023.

The interest rate swaps are expected to be highly effective. See "[Note 4—Accumulated Other Comprehensive \(Loss\) Income](#)" for the net unrealized gains recognized in "Accumulated other comprehensive loss" and realized gains reclassified into "Interest expense" for the three and nine months ended September 30, 2023. At September 30, 2023, approximately \$5.1 million is expected to be reclassified into interest expense within the next twelve months as realized gains. The related asset of \$8.1 million is included in "Other non-current assets" in the balance sheet at September 30, 2023.

The Dotdash Meredith Term Loan A requires quarterly principal payments of approximately \$4.4 million through December 31, 2024, \$8.8 million through December 31, 2025 and approximately \$13.1 million thereafter through maturity. The Dotdash Meredith Term Loan B requires quarterly payments of \$3.1 million through maturity. The Dotdash Meredith Term Loan B may require additional annual principal payments as part of an excess cash flow sweep provision, the amount of which, in part, is governed by the applicable net leverage ratio. No such payment was required related to the period ended December 31, 2022.

There were no outstanding borrowings under the Dotdash Meredith Revolving Facility at September 30, 2023 and December 31, 2022. The annual commitment fee on undrawn funds is based on Dotdash Meredith's consolidated net leverage ratio, as defined in the Dotdash Meredith Credit Agreement, most recently reported and was 40 basis points at both September 30, 2023 and December 31, 2022. Any borrowings under the Dotdash Meredith Revolving Facility would bear interest, at Dotdash Meredith's option, at either a base rate or Adjusted Term SOFR, plus an applicable margin, which is based on Dotdash Meredith's consolidated net leverage ratio.

As of the last day of any calendar quarter, if either (i) \$1.00 or more of loans under the Dotdash Meredith Revolving Facility or Dotdash Meredith Term Loan A are outstanding, or (ii) the outstanding face amount of undrawn letters of credit, other than cash collateralized letters of credit at 102% of face value, exceeds \$25 million, subject to certain increases for qualifying material acquisitions, then Dotdash Meredith will not permit the consolidated net leverage ratio, which permits netting of up to \$250 million in cash and cash equivalents, as of the last day of such quarter to exceed 5.5 to 1.0. The Dotdash Meredith Credit Agreement also contains covenants that would limit Dotdash Meredith's ability to pay dividends, incur incremental secured indebtedness, or make distributions or certain investments in the event a default has occurred or if Dotdash Meredith's consolidated net leverage ratio exceeds 4.0 to 1.0, subject to certain available amounts as defined in the Dotdash Meredith Credit Agreement. This ratio was exceeded for both test periods ended September 30, 2023 and December 31, 2022. The Dotdash Meredith Credit Agreement also permits the Company to, among other things, contribute cash to Dotdash Meredith, which will provide additional liquidity to ensure that Dotdash Meredith does not exceed certain consolidated net leverage ratios for any test period, as further defined in the Dotdash Meredith Credit Agreement. In connection with these capital contributions, Dotdash Meredith may make distributions to IAC in amounts not more than any such capital contributions, provided that no default has occurred and is continuing. Such capital contributions and subsequent distributions impact the consolidated net leverage ratios of Dotdash Meredith. In the three and nine months ended September 30, 2023, the Company contributed \$125.0 million and \$405.0 million, respectively, to Dotdash Meredith, which Dotdash Meredith subsequently distributed back to the Company \$125.0 million in October 2023 and \$130.0 million and \$280.0 million in the three and nine months ended September 30, 2023, respectively.

The obligations under the Dotdash Meredith Credit Agreement are guaranteed by certain of Dotdash Meredith's wholly-owned subsidiaries and are secured by substantially all of the assets of Dotdash Meredith and certain of its subsidiaries.

ANGI Group Debt

ANGI Group, LLC ("ANGI Group"), a direct wholly-owned subsidiary of Angi Inc., issued the ANGI Group Senior Notes on August 20, 2020. These notes may be redeemed at the redemption prices, plus accrued and unpaid interest thereon, if any, as set forth in the indenture governing the notes.

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The indenture governing the ANGI Group Senior Notes contains a covenant that would limit ANGI Group's ability to incur liens for borrowed money in the event a default has occurred or ANGI Group's secured leverage ratio exceeds 3.75 to 1.0 provided that ANGI Group is permitted to incur such liens under certain permitted credit facilities indebtedness notwithstanding the ratio, all as defined in the indenture. At September 30, 2023, there were no limitations pursuant thereto.

NOTE 4—ACCUMULATED OTHER COMPREHENSIVE LOSS

The following tables present the components of accumulated other comprehensive loss, net of income tax.

	Three months ended September 30,				
	2023			2022	
	Foreign Currency Translation Adjustment	Unrealized Gains On Available-For- Sale Marketable Debt Securities	Unrealized Gains On Interest Rate Swaps	Accumulated Other Comprehensive (Loss) Income	Foreign Currency Translation Adjustment
	(In thousands)				
Balance at July 1	\$ (10,272)	\$ 16	\$ 3,352	\$ (6,904)	\$ (12,852)
Other comprehensive (loss) income before reclassifications	(2,530)	—	4,140	1,610	(17,112)
Amounts reclassified to earnings	—	—	(1,285)	(1,285)	—
Net current period other comprehensive (loss) income	(2,530)	—	2,855	325	(17,112)
Accumulated other comprehensive loss allocated to noncontrolling interests during the period	—	—	—	—	4
Balance at September 30	<u>\$ (12,802)</u>	<u>\$ 16</u>	<u>\$ 6,207</u>	<u>\$ (6,579)</u>	<u>\$ (29,960)</u>
	Nine months ended September 30,				
	2023			2022	
	Foreign Currency Translation Adjustment	Unrealized Gains (Losses) On Available-For- Sale Marketable Debt Securities	Unrealized Gains On Interest Rate Swaps	Accumulated Other Comprehensive (Loss) Income	Foreign Currency Translation Adjustment
	(In thousands)				
Balance at January 1	\$ (13,186)	\$ 53	\$ —	\$ (13,133)	\$ 4,397
Other comprehensive income (loss) before reclassifications	382	(37)	8,512	8,857	(34,362)
Amounts reclassified to earnings	—	—	(2,305)	(2,305)	—
Net current period other comprehensive income (loss)	382	(37)	6,207	6,552	(34,362)
Accumulated other comprehensive loss allocated to noncontrolling interests during the period	2	—	—	2	5
Balance at September 30	<u>\$ (12,802)</u>	<u>\$ 16</u>	<u>\$ 6,207</u>	<u>\$ (6,579)</u>	<u>\$ (29,960)</u>

At September 30, 2023, there were deferred income tax provisions of \$1.9 million and less than \$0.1 million related to unrealized gains on interest rate swaps and net unrealized gains on available-for-sale marketable debt securities, respectively. At September 30, 2022, there was no income tax benefit or provision on the accumulated other comprehensive income.

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NOTE 5—SEGMENT INFORMATION

The overall concept that the Company employs in determining its operating segments is to present the financial information in a manner consistent with the chief operating decision maker's view of the businesses. In addition, we consider how the businesses are organized as to segment management and the focus of the businesses with regards to the types of services or products offered or the target market. Operating segments are combined for reporting purposes if they meet certain aggregation criteria, such as the Search segment, which principally relate to the similarity of their economic characteristics, or, in the case of Emerging & Other, do not meet the quantitative thresholds that require presentation as separate reportable segments.

The following table presents revenue by reportable segment:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
(In thousands)				
Revenue				
Dotdash Meredith				
Digital	\$ 212,050	\$ 220,749	\$ 608,819	\$ 671,424
Print	211,259	251,471	625,046	801,756
Intersegment eliminations ^(a)	(5,852)	(5,135)	(14,828)	(16,100)
Total Dotdash Meredith	417,457	467,085	1,219,037	1,457,080
Angi Inc.				
Domestic:				
Ads and Leads	291,993	345,529	877,986	982,137
Services	29,964	105,892	91,890	290,574
Roofing	21,400	25,993	84,254	105,330
Domestic intersegment eliminations ^(b)	(794)	(2,825)	(3,257)	(6,452)
Total Domestic	342,563	474,589	1,050,873	1,371,589
International	29,274	23,447	88,439	78,388
Total Angi Inc.	371,837	498,036	1,139,312	1,449,977
Search	166,068	156,719	495,579	578,287
Emerging & Other	158,425	180,820	460,359	508,903
Intersegment eliminations	(2,446)	(1,759)	(7,086)	(5,420)
Total	\$ 1,111,341	\$ 1,300,901	\$ 3,307,201	\$ 3,988,827

The following table presents the revenue of the Company's segments disaggregated by type of service:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
(In thousands)				
Dotdash Meredith				
Digital:				
Advertising revenue	\$ 131,204	\$ 148,309	\$ 375,268	\$ 442,950
Performance marketing revenue	56,436	46,089	160,001	144,127
Licensing and other revenue	24,410	26,351	73,550	84,347
Total digital revenue	212,050	220,749	608,819	671,424
Print:				
Subscription revenue	86,195	96,048	247,864	334,311
Advertising revenue	53,064	64,446	158,401	208,399

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	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
	(In thousands)			
Project and other revenue	32,538	39,419	96,213	114,698
Newsstand revenue	29,679	37,180	89,099	104,015
Performance marketing revenue	9,783	14,378	33,469	40,333
Total print revenue	211,259	251,471	625,046	801,756
Intersegment eliminations ^(a)	(5,852)	(5,135)	(14,828)	(16,100)
Total Dotdash Meredith revenue	<u>\$ 417,457</u>	<u>\$ 467,085</u>	<u>\$ 1,219,037</u>	<u>\$ 1,457,080</u>

^(a) Intersegment eliminations primarily related to Digital performance marketing commissions earned for the placement of magazine subscriptions for Print.

Angi Inc.

Domestic:				
Ads and Leads:				
Consumer connection revenue	\$ 203,579	\$ 262,934	\$ 625,527	\$ 738,177
Advertising revenue	75,074	67,165	212,302	196,256
Membership subscription revenue	13,167	14,795	39,597	46,586
Other revenue	173	635	560	1,118
Total Ads and Leads revenue	291,993	345,529	877,986	982,137
Services revenue	29,964	105,892	91,890	290,574
Roofing revenue	21,400	25,993	84,254	105,330
Domestic intersegment eliminations ^(b)	(794)	(2,825)	(3,257)	(6,452)
Total Domestic revenue	342,563	474,589	1,050,873	1,371,589
International:				
Consumer connection revenue	23,144	15,567	71,260	54,311
Service professional membership subscription revenue	6,023	7,597	16,834	23,211
Advertising and other revenue	107	283	345	866
Total International revenue	29,274	23,447	88,439	78,388
Total Angi Inc. revenue	<u>\$ 371,837</u>	<u>\$ 498,036</u>	<u>\$ 1,139,312</u>	<u>\$ 1,449,977</u>

^(b) Intersegment eliminations related to Ads and Leads revenue earned from sales to Roofing.

Search

Advertising revenue:				
Google advertising revenue	\$ 151,993	\$ 119,576	\$ 459,012	\$ 394,074
Non-Google advertising revenue	13,505	36,087	34,575	180,164
Total advertising revenue	165,498	155,663	493,587	574,238
Other revenue	570	1,056	1,992	4,049
Total Search revenue	<u>\$ 166,068</u>	<u>\$ 156,719</u>	<u>\$ 495,579</u>	<u>\$ 578,287</u>

Emerging & Other

Subscription revenue	\$ 86,703	\$ 91,405	\$ 259,022	\$ 278,722
Marketplace revenue	63,566	73,739	172,233	202,473
Media production and distribution revenue	4,007	8,954	14,732	9,558
Advertising revenue:				
Non-Google advertising revenue	3,066	4,102	9,423	11,765
Google advertising revenue	163	535	698	1,659

IAC INC. AND SUBSIDIARIES
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	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
	(In thousands)			
Total advertising revenue	3,229	4,637	10,121	13,424
Service and other revenue	920	2,085	4,251	4,726
Total Emerging & Other revenue	\$ 158,425	\$ 180,820	\$ 460,359	\$ 508,903

Revenue by geography is based on where the customer is located. Geographic information about revenue and long-lived assets is presented below:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
	(In thousands)			
Revenue:				
United States	\$ 992,771	\$ 1,209,748	\$ 2,958,876	\$ 3,684,184
All other countries	118,570	91,153	348,325	304,643
Total	\$ 1,111,341	\$ 1,300,901	\$ 3,307,201	\$ 3,988,827

	September 30,		December 31,	
	2023	2022	2023	2022
	(In thousands)			
Long-lived assets (excluding goodwill, intangible assets and ROU assets):				
United States			\$ 473,136	\$ 502,977
All other countries			5,124	7,637
Total			\$ 478,260	\$ 510,614

The following tables present operating income (loss) and Adjusted EBITDA by reportable segment:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
	(In thousands)			
Operating income (loss):				
Dotdash Meredith				
Digital ^(c)	\$ 1,467	\$ (104,445)	\$ (10,361)	\$ (95,217)
Print	2,003	27,325	(4,697)	(31,109)
Other ^{(d)(e)}	(7,043)	(18,378)	(117,569)	(52,924)
Total Dotdash Meredith ^(f)	(3,573)	(95,498)	(132,627)	(179,250)
Angi Inc.				
Ads and Leads	8,115	22,754	26,386	61,532
Services	(3,887)	(10,780)	(21,514)	(57,581)
Roofing	(2,246)	(8,545)	(3,137)	(18,484)
Other ^(d)	(14,854)	(15,542)	(46,361)	(46,655)
International	2,764	1,055	7,365	(4,713)
Total Angi Inc.	(10,108)	(11,058)	(37,261)	(65,901)
Search	12,011	19,085	36,742	70,461
Emerging & Other	2,852	(1,577)	17,650	(114,402)
Corporate	(33,919)	(35,632)	(108,310)	(110,542)
Total	\$ (32,737)	\$ (124,680)	\$ (223,806)	\$ (399,634)

IAC INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
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- (c) Includes an impairment charge of \$7.6 million related to the reassessed fair value of a certain indefinite-lived intangible asset for the three and nine months ended September 30, 2023. See "[Note 2—Financial Instruments and Fair Value Measurements](#)" for additional information on the impairment charge.
- (d) Other comprises unallocated corporate expenses.
- (e) Includes impairment charges of \$70.0 million related to unoccupied leased office space and write-off of certain leasehold improvements and furniture and equipment of \$4.2 million for the nine months ended September 30, 2023, of which \$29.6 million is included in "Depreciation" in the statement of operations. See "[Note 2—Financial Instruments and Fair Value Measurements](#)" for additional information on the impairment charges.
- (f) Dotdash Meredith incurred restructuring charges of \$24.7 million and \$60.8 million and transaction-related expenses of \$0.8 million and \$6.0 million in connection with the acquisition of Meredith in the three and nine months ended September 30, 2022, respectively. The restructuring charges for both the three and nine months ended September 30, 2022 include \$7.0 million of impairment charges included in "Depreciation" in the statement of operations. See "[Note 6—Dotdash Meredith Restructuring Charges, Transaction-Related Expenses and Change-In-Control Payments](#)" for additional information.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
(In thousands)				
Adjusted EBITDA^(g):				
Dotdash Meredith ⁽ⁱ⁾				
Digital	\$ 51,830	\$ 22,602	\$ 127,067	\$ 108,718
Print	\$ 19,267	\$ 23,097	\$ 48,011	\$ 18,882
Other ^{(d)(h)}	\$ (2,834)	\$ (14,506)	\$ (75,840)	\$ (48,706)
Angi Inc.				
Ads and Leads	\$ 32,198	\$ 43,344	\$ 100,204	\$ 119,833
Services	\$ 3,534	\$ (1,942)	\$ 3,066	\$ (34,422)
Roofing	\$ (1,983)	\$ (7,871)	\$ (2,456)	\$ (15,987)
Other ^(d)	\$ (11,933)	\$ (12,550)	\$ (37,396)	\$ (38,102)
International	\$ 4,046	\$ 1,901	\$ 11,237	\$ (1,920)
Search	\$ 12,033	\$ 19,111	\$ 36,806	\$ 70,528
Emerging & Other	\$ 14,970	\$ 2,425	\$ 36,057	\$ (13,719)
Corporate	\$ (20,754)	\$ (20,830)	\$ (67,073)	\$ (65,240)

- (g) The Company's primary financial measure and GAAP segment measure is Adjusted EBITDA, which is defined as operating income excluding: (1) stock-based compensation expense; (2) depreciation; and (3) acquisition-related items consisting of (i) amortization of intangible assets and impairments of goodwill and intangible assets, if applicable, and (ii) gains and losses recognized on changes in the fair value of contingent consideration arrangements.
- (h) Includes impairment charges of \$44.7 million related to unoccupied leased office space for the nine months ended September 30, 2023. See "[Note 2—Financial Instruments and Fair Value Measurements](#)" for additional information.
- (i) Dotdash Meredith incurred restructuring charges of \$17.7 million and \$53.8 million and transaction-related expenses of \$0.8 million and \$6.0 million related to the acquisition of Meredith in the three and nine months ended September 30, 2022, respectively. See "[Note 6—Dotdash Meredith Restructuring Charges, Transaction-Related Expenses and Change-In-Control Payments](#)" for additional information.

The following tables reconcile operating income (loss) for the Company's reportable segments and net loss attributable to IAC shareholders to Adjusted EBITDA:

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	Three Months Ended September 30, 2023					
	Operating Income (Loss)	Stock-based Compensation Expense	Depreciation	Amortization of Intangibles ^(c)	Goodwill Impairment	Adjusted EBITDA ^(g)
	(In thousands)					
Dotdash Meredith						
Digital	\$ 1,467	\$ 2,247	\$ 5,169	\$ 42,947	\$ —	\$ 51,830
Print	2,003	417	3,097	13,750	—	19,267
Other ^(d)	(7,043)	3,747	462	—	—	(2,834)
Angi Inc.						
Ads and Leads	8,115	6,082	15,368	2,633	—	32,198
Services	(3,887)	1,096	6,325	—	—	3,534
Roofing	(2,246)	160	103	—	—	(1,983)
Other ^(d)	(14,854)	2,921	—	—	—	(11,933)
International	2,764	482	800	—	—	4,046
Search	12,011	—	22	—	—	12,033
Emerging & Other	2,852	436	639	2,043	9,000	14,970
Corporate ⁽ⁱ⁾	(33,919)	11,374	1,791	—	—	(20,754)
Total	(32,737)					
Interest expense	(40,157)					
Unrealized loss on investment in MGM Resorts International	(463,421)					
Other income, net	25,455					
Loss before income taxes	(510,860)					
Income tax benefit	118,838					
Net loss	(392,022)					
Net loss attributable to noncontrolling interests	1,484					
Net loss attributable to IAC shareholders	\$ (390,538)					

(j) Includes stock-based compensation expense for stock-based awards granted to employees of Corporate, Search and all Emerging & Other businesses other than Vivian Health.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
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	Three Months Ended September 30, 2022				
	Operating (Loss) Income ^(d)	Stock-based Compensation Expense	Depreciation ^{(f)(k)}	Amortization of Intangibles ^(k)	Adjusted EBITDA ^{(g)(i)}
	(In thousands)				
Dotdash Meredith					
Digital	\$ (104,445)	\$ 5,814	\$ 5,312	\$ 115,921	\$ 22,602
Print	27,325	\$ 391	\$ (2,154)	\$ (2,465)	\$ 23,097
Other ^(d)	(18,378)	\$ 53	\$ 3,819	\$ —	\$ (14,506)
Angi Inc.					
Ads and Leads	22,754	\$ 4,979	\$ 12,948	\$ 2,663	\$ 43,344
Services	(10,780)	\$ 4,015	\$ 3,848	\$ 975	\$ (1,942)
Roofing	(8,545)	\$ 195	\$ 312	\$ 167	\$ (7,871)
Other ^(d)	(15,542)	\$ 2,992	\$ —	\$ —	\$ (12,550)
International	1,055	\$ 195	\$ 651	\$ —	\$ 1,901
Search	19,085	\$ —	\$ 26	\$ —	\$ 19,111
Emerging & Other	(1,577)	\$ 175	\$ 311	\$ 3,516	\$ 2,425
Corporate ⁽ⁱ⁾	(35,632)	\$ 12,308	\$ 2,494	\$ —	\$ (20,830)
Total	(124,680)				
Interest expense	(29,433)				
Unrealized gain on investment in MGM Resorts International	42,523				
Other income, net	19,678				
Loss before income taxes	(91,912)				
Income tax benefit	26,065				
Net loss	(65,847)				
Net loss attributable to noncontrolling interests	2,024				
Net loss attributable to IAC shareholders	\$ (63,823)				

(k) Depreciation and amortization of intangibles for the three months ended September 30, 2022 reflect, in part, cumulative adjustments made to the fair value of leasehold improvements, equipment, buildings, capitalized software and intangible assets acquired in the Meredith acquisition.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

	Nine Months Ended September 30, 2023					
	Operating (Loss) Income ^(e)	Stock-based Compensation Expense	Depreciation ^(e)	Amortization of Intangibles ^(e)	Goodwill Impairment	Adjusted EBITDA ^{(e)(h)}
	(In thousands)					
Dotdash Meredith						
Digital	\$ (10,361)	\$ 6,034	\$ 17,745	\$ 113,649	\$ —	\$ 127,067
Print	(4,697)	939	9,587	42,182	—	48,011
Other ^(d)	(117,569)	10,099	31,630	—	—	(75,840)
Angi Inc.						
Ads and Leads	26,386	16,880	48,980	7,958	—	100,204
Services	(21,514)	6,497	18,083	—	—	3,066
Roofing	(3,137)	158	523	—	—	(2,456)
Other ^(d)	(46,361)	8,965	—	—	—	(37,396)
International	7,365	1,248	2,624	—	—	11,237
Search	36,742	—	64	—	—	36,806
Emerging & Other	17,650	1,143	1,891	6,373	9,000	36,057
Corporate ⁽ⁱ⁾	(108,310)	36,133	5,104	—	—	(67,073)
Total	(223,806)					
Interest expense	(117,406)					
Unrealized gain on investment in MGM Resorts International	209,057					
Other income, net	60,189					
Loss before income taxes	(71,966)					
Income tax benefit	3,633					
Net loss	(68,333)					
Net loss attributable to noncontrolling interests	6,525					
Net loss attributable to IAC shareholders	\$ (61,808)					

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(Unaudited)

Nine Months Ended September 30, 2022

	Operating (Loss) Income ^(f)	Stock-based Compensation Expense	Depreciation ^(f)	Amortization of Intangibles	Acquisition- related Contingent Consideration Fair Value Adjustments	Goodwill Impairment	Adjusted EBITDA ^{(g)(f)}
	(In thousands)						
Dotdash Meredith							
Digital	\$ (95,217)	\$ 14,889	\$ 21,004	\$ 168,654	\$ (612)	\$ —	\$ 108,718
Print	(31,109)	\$ 659	\$ 8,010	\$ 41,322	\$ —	\$ —	\$ 18,882
Other ^(d)	(52,924)	\$ 92	\$ 4,126	\$ —	\$ —	\$ —	\$ (48,706)
Angi Inc.							
Ads and Leads	61,532	\$ 15,303	\$ 35,010	\$ 7,988	\$ —	\$ —	\$ 119,833
Services	(57,581)	\$ 13,068	\$ 7,166	\$ 2,925	\$ —	\$ —	\$ (34,422)
Roofing	(18,484)	\$ 1,410	\$ 587	\$ 500	\$ —	\$ —	\$ (15,987)
Other ^(d)	(46,655)	\$ 8,553	\$ —	\$ —	\$ —	\$ —	\$ (38,102)
International	(4,713)	\$ 444	\$ 2,349	\$ —	\$ —	\$ —	\$ (1,920)
Search	70,461	\$ —	\$ 67	\$ —	\$ —	\$ —	\$ 70,528
Emerging & Other	(114,402)	\$ 283	\$ 993	\$ 12,659	\$ —	\$ 86,748	\$ (13,719)
Corporate ⁽ⁱ⁾	(110,542)	\$ 37,759	\$ 7,543	\$ —	\$ —	\$ —	\$ (65,240)
Total	(399,634)						
Interest expense	(74,862)						
Unrealized loss on investment in MGM Resorts International	(970,112)						
Other expense, net	(63,048)						
Loss before income taxes	(1,507,656)						
Income tax benefit	325,517						
Net loss	(1,182,139)						
Net loss attributable to noncontrolling interests	13,388						
Net loss attributable to IAC shareholders	<u>\$ (1,168,751)</u>						

NOTE 6—DOTDASH MEREDITH RESTRUCTURING CHARGES, TRANSACTION-RELATED EXPENSES AND CHANGE-IN-CONTROL PAYMENTS

Restructuring Charges

During 2023, Dotdash Meredith continued to incur costs related to a voluntary retirement program announced in the first quarter of 2022 and recorded adjustments to previously accrued amounts related to a reduction in force plan, for which the related expenses were accrued primarily in the fourth quarter of 2022.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

During 2022, Dotdash Meredith management committed to several actions to improve efficiencies and better align its cost structure following the acquisition of Meredith on December 1, 2021, which included: (i) the discontinuation of certain print publications and the shutdown of PeopleTV, for which the related expense was primarily reflected in the first quarter of 2022, (ii) the aforementioned voluntary retirement program, for which the related expense was primarily reflected in the first half of 2022, (iii) the consolidation of certain leased office space, for which the related expense was reflected in the third quarter of 2022 and (iv) the aforementioned reduction in force plan. These actions resulted in \$80.2 million of restructuring charges incurred for the year ended December 31, 2022.

A summary of the costs incurred, payments and related accruals is presented below. The Company anticipates the estimated remaining costs associated with the 2022 restructuring events will be paid by December 31, 2023 from existing cash on hand.

	Accrued December 31, 2022	Nine Months Ended September 30, 2023			Accrued September 30, 2023	Cumulative Charges Incurred	Estimated Remaining Costs
		Charges Incurred	Reversal of Initial Cost	Payments			
(In thousands)							
Digital	\$ 10,950	\$ 1,291	\$ (954)	\$ (9,382)	\$ 1,905	\$ 39,562	\$ 71
Print	12,055	1,548	(1,492)	(9,503)	2,608	33,488	—
Other ^(a)	4,389	649	(264)	(3,718)	1,056	7,966	29
Total	<u>\$ 27,394</u>	<u>\$ 3,488</u>	<u>\$ (2,710)</u>	<u>\$ (22,603)</u>	<u>\$ 5,569</u>	<u>\$ 81,016</u>	<u>\$ 100</u>

^(a) Other comprises unallocated corporate expenses, which are corporate overhead expenses not attributable to the Digital or Print segments.

	Nine Months Ended September 30, 2022			Accrued September 30, 2022
	Charges Incurred	Payments	Non-cash ^(b)	
(In thousands)				
Digital	\$ 29,090	\$ (5,888)	\$ (21,309)	\$ 1,893
Print	26,051	(16,865)	(425)	8,761
Other ^(a)	5,696	(2,038)	—	3,658
Total	<u>\$ 60,837</u>	<u>\$ (24,791)</u>	<u>\$ (21,734)</u>	<u>\$ 14,312</u>

^(b) Includes \$21.3 million of impairment charges, consisting of impairments of \$14.3 million and \$7.0 million of an ROU asset and related leasehold improvements and furniture and equipment included in "General and administrative expense" and "Depreciation" in the statement of operations, respectively, and \$0.4 million related to the write-off of inventory.

The costs are allocated as follows in the statement of operations:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
(In thousands)				
Cost of revenue	\$ 11	\$ 1,320	\$ 710	\$ 17,921
Selling and marketing expense	92	636	(449)	10,251
General and administrative expense	87	15,702	150	24,560
Product development expense	404	84	367	1,099
Depreciation	—	7,006	—	7,006
Total	<u>\$ 594</u>	<u>\$ 24,748</u>	<u>\$ 778</u>	<u>\$ 60,837</u>

IAC INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

Transaction-Related Expenses

Dotdash Meredith incurred transaction-related expenses in connection with the acquisition of Meredith of \$0.8 million and \$6.0 million for the three and nine months ended September 30, 2022, respectively.

Change-in-Control Payments

On July 1, 2022, Dotdash Meredith made \$83.1 million in change-in-control payments, which were triggered by the acquisition of Meredith and the terms of certain former executives' contracts. These payments included amounts accrued in December 2021, as well as amounts previously accrued that became payable following the change in control.

NOTE 7—PENSION AND POSTRETIREMENT BENEFIT PLANS

The following tables present the components of net periodic benefit (credit) cost for the Dotdash Meredith pension and postretirement benefit plans:

	Three Months Ended September 30, 2023			Nine Months Ended September 30, 2023		
	Pension		Postretirement	Pension		Postretirement
	Domestic	International	Domestic	Domestic	International	Domestic
	(In thousands)					
Service cost	\$ 53	\$ —	\$ 1	\$ 161	\$ —	\$ 3
Interest cost	780	5,033	57	2,477	14,731	173
Expected return on plan assets	(550)	(5,026)	—	(1,684)	(14,713)	—
Actuarial gain recognition	(1,037)	—	—	(1,201)	—	—
Net periodic benefit (credit) cost	\$ (754)	\$ 7	\$ 58	\$ (247)	\$ 18	\$ 176

	Three Months Ended September 30, 2022			Nine Months Ended September 30, 2022		
	Pension		Postretirement	Pension		Postretirement
	Domestic	International	Domestic	Domestic	International	Domestic
	(In thousands)					
Service cost	\$ 877	\$ —	\$ 2	\$ 2,766	\$ —	\$ 5
Interest cost	1,267	3,999	66	3,154	11,073	200
Expected return on plan assets	(308)	(4,252)	—	(2,484)	(12,668)	—
Actuarial (gain) loss recognition	(2,643)	—	—	7,490	68,552	—
Net periodic benefit (credit) cost	\$ (807)	\$ (253)	\$ 68	\$ 10,926	\$ 66,957	\$ 205

Settlements during the three and nine months ended September 30, 2023 triggered rerevaluations of the pension plans in the U.S. The actuarial gain of \$1.0 million for the three months ended September 30, 2023 primarily relates to updates to participant census data, investment performance and an increase in the discount rate. The actuarial gain of \$1.2 million for the nine months ended September 30, 2023 primarily relates to investment performance, an increase in the discount rate and updates to participant census data.

Settlements during the three and nine months ended September 30, 2022 triggered rerevaluations of the funded pension plan in the U.S. The actuarial gain of \$2.6 million for the three months ended September 30, 2022 primarily relates to assumption changes due to increases in the discount rate and updates to participant census data. The actuarial loss of \$7.5 million for the nine months ended September 30, 2022 primarily relates to the decline in the fair value of the pension plan's assets exceeding the decline in the plan liabilities, partially offset by a gain related to the revaluation of an annuity contract and the gain in the third quarter of 2022 described above.

Settlements during the nine months ended September 30, 2022 triggered rerevaluations of the funded pension plan in the United Kingdom ("U.K."). The actuarial loss of \$68.6 million for the nine months ended September 30, 2022 primarily relates to the decline in the fair value of the pension plan's assets exceeding the decline in the plan liabilities due to higher interest rates.

IAC INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

The following table summarizes the weighted average expected return on plan assets used to determine the net periodic benefit costs at September 30, 2023 following the remeasurements, and December 31, 2022, respectively:

	September 30, 2023	December 31, 2022
	Pension	
	Domestic	Domestic
Expected return on plan assets	4.48 %	2.80 %

The components of net periodic benefit (credit) cost, other than the service cost component, are included in "Other income (expense), net" in the statement of operations.

NOTE 8—INCOME TAXES

At the end of each interim period, the Company estimates the annual expected effective income tax rate and applies that rate to its ordinary year-to-date earnings or loss. The income tax provision or benefit related to significant, unusual, or extraordinary items, if applicable, that will be separately reported or reported net of their related tax effects are individually computed and recognized in the interim period in which they occur. In addition, the effect of changes in enacted tax laws or rates, tax status, judgment on the realizability of a beginning-of-the-year deferred tax asset in future years or unrecognized tax benefits is recognized in the interim period in which the change occurs.

The computation of the annual expected effective income tax rate at each interim period requires certain estimates and assumptions including, but not limited to, the expected pre-tax income (or loss) for the year, projections of the proportion of income (and/or loss) earned and taxed in foreign jurisdictions, permanent and temporary differences and the likelihood of the realization of deferred tax assets generated in the current year. The accounting estimates used to compute the provision or benefit for income taxes may change as new events occur, more experience is acquired, additional information is obtained or the Company's tax environment changes. To the extent that the expected annual effective income tax rate changes during a quarter, the effect of the change on prior quarters is included in income tax provision or benefit in the quarter in which the change occurs. Included in the income tax benefit for the three months ended September 30, 2023 was a benefit of \$2.8 million due to a higher estimated annual effective tax rate from that applied to the second quarter's year-to-date ordinary loss from continuing operations. The higher estimated annual effective rate was due primarily to the reduced impact that forecasted nondeductible compensation expense had on the increase in forecasted ordinary pre-tax losses and state taxes.

For the three and nine months ended September 30, 2023, the Company recorded an income tax benefit of \$118.8 million and \$3.6 million, respectively, which represents an effective income tax rate of 23% and 5%, respectively. For the three months ended September 30, 2023, the effective income tax rate was higher than the statutory rate of 21% due primarily to state taxes. For the nine months ended September 30, 2023, the effective income tax rate was lower than the statutory rate of 21% due primarily to nondeductible compensation expense, return to provision adjustments, foreign income taxed at different statutory rates and unconsolidated tax losses, partially offset by research credits and the realization of capital losses. For the three and nine months ended September 30, 2022, the Company recorded an income tax benefit of \$26.1 million and \$325.5 million, respectively, which represents an effective income tax rate of 28% and 22%, respectively. For the three months ended September 30, 2022, the effective income tax rate was higher than the statutory rate of 21% due primarily to the realization of a capital loss. For the nine months ended September 30, 2022, the effective income tax rate was higher than the statutory rate of 21% due primarily to state taxes, offset by the non-deductible portion of the Mosaic Group goodwill impairment charge.

The Company recognizes interest and, if applicable, penalties related to unrecognized tax benefits in the income tax provision. Accruals for interest and penalties are not material.

IAC INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

The Company's income taxes are routinely under audit by federal, state, local and foreign authorities as a result of previously filed separate company and consolidated tax returns for periods prior to the June 30, 2020 separation of IAC from Match Group (the "Match Separation") and for its tax returns filed on a standalone basis following the Match Separation. These audits include questioning the timing and the amount of income and deductions and the allocation of income and deductions among various tax jurisdictions. On June 27, 2023, the Joint Committee of Taxation completed its review of the federal income tax returns for the years ended December 31, 2013 through 2019, which include the operations of the Company, and approved the audit settlement previously agreed to with the Internal Revenue Services ("IRS"). The statute of limitations for the years 2013 through 2019 expires on December 31, 2023. The resolution of this IRS examination will result in a net liability to Match Group of \$2.5 million excluding interest, which was previously accrued. Returns filed in various other jurisdictions are open to examination for tax years beginning with 2013. Income taxes payable include unrecognized tax benefits considered sufficient to pay assessments that may result from the examination of prior year tax returns. The Company considers many factors when evaluating and estimating its tax positions and tax benefits, which may not accurately anticipate actual outcomes and, therefore, may require periodic adjustment. Although management currently believes changes in unrecognized tax benefits from period to period and differences between amounts paid, if any, upon resolution of issues raised in audits and amounts previously provided will not have a material impact on the liquidity, results of operations, or financial condition of the Company, these matters are subject to inherent uncertainties and management's view of these matters may change in the future.

At September 30, 2023 and December 31, 2022, unrecognized tax benefits, including interest and penalties, were \$18.9 million and \$16.6 million, respectively. Unrecognized tax benefits, including interest and penalties, at September 30, 2023 increased by \$2.3 million due primarily to research credits, partially offset by settlements. If unrecognized tax benefits at September 30, 2023 are subsequently recognized, \$17.9 million, net of related deferred tax assets and interest, would reduce income tax expense. The comparable amount at December 31, 2022 was \$15.4 million. The Company believes that it is reasonably possible that its unrecognized tax benefits could decrease by \$0.8 million by September 30, 2024 due to expected settlements of which \$0.7 million would reduce the income tax provision.

The Company regularly assesses the realizability of deferred tax assets considering all available evidence including, to the extent applicable, the nature, frequency and severity of prior cumulative losses, forecasts of future taxable income, tax filing status, the duration of statutory carryforward periods, available tax planning and historical experience. At September 30, 2023, the Company has a U.S. gross deferred tax asset of \$840.4 million that the Company expects to fully utilize on a more likely than not basis. Of this amount, \$525.5 million will be utilized upon the future reversal of deferred tax liabilities and the remaining net deferred tax asset of \$314.9 million will be utilized based on forecasts of future taxable income. The Company's most significant net deferred tax asset that could expire relates to U.S. federal net operating loss ("NOL") carryforwards of \$40.4 million. The Company expects to generate sufficient future taxable income of at least \$192.6 million prior to the expiration of these NOLs, the majority of which expire between 2033 and 2036, to fully realize this deferred tax asset.

NOTE 9—LOSS PER SHARE

The Company treats its common stock and Class B common stock as one class of stock for net earnings (loss) per share ("EPS") purposes as both classes of stock participate in earnings, dividends and other distributions on the same basis. The restricted stock award granted to our Chief Executive Officer ("CEO") on November 5, 2020 is a participating security and the Company calculates basic EPS using the two-class method since those restricted shares are unvested and have a non-forfeitable dividend right in the event the Company declares a cash dividend on common shares and participate in all other distributions of the Company in the same manner as all other IAC common shares. Diluted EPS is calculated, on the most dilutive basis, which excludes awards that would be anti-dilutive, including the restricted stock award granted to our CEO.

Undistributed earnings allocated to the participating security is subtracted from earnings in determining earnings attributable to holders of IAC common stock and Class B common stock for basic EPS. Basic EPS is computed by dividing net earnings (loss) attributable to holders of IAC common stock and Class B common stock by the weighted-average number of shares of common stock and Class B common stock outstanding during the period.

For the calculation of diluted EPS, net earnings (loss) attributable to holders of IAC common stock and Class B common stock is adjusted for the impact from our public subsidiary's dilutive securities, if applicable, and the reallocation of undistributed earnings allocated to the participating security by the weighted-average number of common stock and Class B common stock outstanding plus dilutive securities during the period.

IAC INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

The numerator and denominator of basic and diluted EPS computations for the Company's common stock and Class B common stock are calculated as follows:

	<u>Three Months Ended September 30,</u>		<u>Nine Months Ended September 30,</u>	
	<u>2023</u>	<u>2022</u>	<u>2023</u>	<u>2022</u>
(In thousands, except per share data)				
Basic EPS:				
Numerator:				
Net loss	\$ (392,022)	\$ (65,847)	\$ (68,333)	\$ (1,182,139)
Net loss attributable to noncontrolling interests	1,484	2,024	6,525	13,388
Net earnings attributed to unvested participating security	—	—	—	—
Net loss attributable to IAC common stock and Class B common stock shareholders	<u>\$ (390,538)</u>	<u>\$ (63,823)</u>	<u>\$ (61,808)</u>	<u>\$ (1,168,751)</u>
Denominator:				
Weighted average basic IAC common stock and Class B common stock shares outstanding ^(a)	<u>82,826</u>	<u>86,022</u>	<u>83,804</u>	<u>86,515</u>
Loss per share attributable to IAC common stock and Class B common stock shareholders:				
Loss per share	<u>\$ (4.72)</u>	<u>\$ (0.74)</u>	<u>\$ (0.74)</u>	<u>\$ (13.51)</u>

IAC INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
(In thousands, except per share data)				
Diluted EPS:				
Numerator:				
Net loss	\$ (392,022)	\$ (65,847)	\$ (68,333)	\$ (1,182,139)
Net loss attributable to noncontrolling interests	1,484	2,024	6,525	13,388
Net earnings attributed to unvested participating security	—	—	—	—
Impact from public subsidiaries' dilutive securities ^(b)	—	—	—	—
Net loss attributable to IAC common stock and Class B common stock shareholders	<u>\$ (390,538)</u>	<u>\$ (63,823)</u>	<u>\$ (61,808)</u>	<u>\$ (1,168,751)</u>
Denominator:				
Weighted average basic IAC common stock and Class B common stock shares outstanding ^(a)	82,826	86,022	83,804	86,515
Dilutive securities ^{(b)(c)}	—	—	—	—
Denominator for earnings per share—weighted average shares ^{(b)(c)}	<u>82,826</u>	<u>86,022</u>	<u>83,804</u>	<u>86,515</u>
Loss per share attributable to IAC common stock and Class B common stock shareholders:				
Loss per share	<u>\$ (4.72)</u>	<u>\$ (0.74)</u>	<u>\$ (0.74)</u>	<u>\$ (13.51)</u>

^(a) On November 5, 2020, IAC's CEO was granted a stock-based award in the form of 3.0 million shares of restricted common stock. The number of shares that ultimately vests is subject to the satisfaction of growth targets in IAC's stock price over the 10-year service condition of the award. These restricted shares have a non-forfeitable dividend right in the event the Company declares a cash dividend on its common shares and participate in all other distributions of the Company in the same manner as all other IAC common shares. Accordingly, the two-class method of calculating EPS is used. While the restricted shares are presented as outstanding shares in the balance sheet, these shares are excluded from the weighted average shares outstanding in calculating basic EPS and the allocable portion of net earnings are also excluded. Fully diluted EPS reflects the impact on earnings and fully diluted shares in the manner that is most dilutive.

^(b) IAC has the option to settle certain Angi Inc. stock-based awards in its shares. The impact on net earnings relates to the settlement of Angi Inc.'s dilutive securities in IAC common shares. For the three and nine months ended September 30, 2023 and 2022, these Angi Inc. equity awards were anti-dilutive.

^(c) For the three and nine months ended September 30, 2023 and 2022, the Company had a loss from operations and, as a result, approximately 8.0 million and 8.0 million potentially dilutive securities, respectively, were excluded from computing diluted EPS because the impact would have been anti-dilutive. Accordingly, the weighted average basic shares outstanding were used to compute the EPS amounts for the three and nine months ended September 30, 2023 and 2022.

IAC INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

NOTE 10—FINANCIAL STATEMENT DETAILS
Cash and Cash Equivalents and Restricted Cash

The following table provides a reconciliation of cash and cash equivalents and restricted cash reported within the balance sheet to the total amounts shown in the statement of cash flows:

	September 30, 2023	December 31, 2022	September 30, 2022	December 31, 2021
	(In thousands)			
Cash and cash equivalents	\$ 1,252,212	\$ 1,417,390	\$ 1,607,384	\$ 2,118,730
Restricted cash included in other current assets	8,215	1,165	2,872	1,941
Restricted cash included in other non-current assets	371	7,514	6,815	1,193
Total cash and cash equivalents and restricted cash as shown on the statement of cash flows	<u>\$ 1,260,798</u>	<u>\$ 1,426,069</u>	<u>\$ 1,617,071</u>	<u>\$ 2,121,864</u>

Restricted cash included in "Other current assets" in the balance sheet at September 30, 2023 primarily consists of cash held in escrow related to the funded pension plan in the U.K and cash held related to insurance programs at Care.com. Restricted cash included in "Other non-current assets" in the balance sheet at September 30, 2023 consists of deposits related to leases.

Restricted cash included in "Other current assets" in the balance sheet at December 31, 2022 includes cash held related to insurance programs at Care.com. Restricted cash included in "Other non-current assets" in the balance sheet at December 31, 2022 primarily consists of cash held in escrow related to the funded pension plan in the U.K. as well as a check endorsement guarantee at the Roofing segment and deposits related to leases.

Restricted cash included in "Other current assets" in the balance sheet at September 30, 2022 primarily consists of cash held related to insurance programs at Bluecrew and Care.com. Restricted cash included in "Other non-current assets" in the balance sheet at September 30, 2022 primarily consists of cash held in escrow related to the funded pension plan in the U.K. as well as a check endorsement guarantee at the Roofing segment and deposits related to leases.

Restricted cash included in "Other current assets" in the balance sheet at December 31, 2021 primarily consists of cash held in escrow related to the funded pension plan in the U.K. Restricted cash included in "Other non-current assets" in the balance sheet at December 31, 2021 consists of deposits related to leases and a check endorsement guarantee at the Roofing segment.

Credit Losses

The following table presents the changes in the allowance for credit losses for the nine months ended September 30, 2023 and 2022, respectively:

	2023	2022
	(In thousands)	
Balance at January 1	\$ 50,971	\$ 36,556
Current period provision for credit losses	71,294	87,657
Write-offs charged against the allowance	(83,178)	(73,390)
Recoveries collected	4,466	4,152
Other	12	(336)
Balance at September 30	<u>\$ 43,565</u>	<u>\$ 54,639</u>

IAC INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

Accumulated Amortization and Depreciation

The following table provides the accumulated amortization and depreciation within the balance sheet:

<u>Asset Category</u>	<u>September 30, 2023</u>		<u>December 31, 2022</u>	
	(In thousands)			
Right-of-use assets included in other non-current assets	\$	243,218	\$	157,650
Capitalized software, equipment, buildings and leasehold improvements	\$	346,303	\$	274,473
Intangible assets	\$	737,581	\$	582,063

Other income (expense), net

	<u>Three Months Ended September 30,</u>		<u>Nine Months Ended September 30,</u>	
	<u>2023</u>	<u>2022</u>	<u>2023</u>	<u>2022</u>
	(In thousands)			
Interest income	\$ 18,342	\$ 8,778	\$ 52,612	\$ 11,918
Unrealized increase (decrease) in the estimated fair value of a warrant	6,457	8,467	(1,274)	21,318
Net realized gains on sales of businesses, investments and upward (downward) adjustments to the carrying value of equity securities without readily determinable fair values	1,318	20,361	2,666	265
Net periodic pension benefit credit (cost), other than the service cost component ^(a)	743	1,871	217	(75,317)
Foreign exchange (losses) gains, net	(1,685)	(5,196)	396	(11,425)
Unrealized losses related to marketable equity securities	(257)	(13,972)	(145)	(8,316)
Other	537	(631)	5,717	(1,491)
Other income (expense), net	<u>\$ 25,455</u>	<u>\$ 19,678</u>	<u>\$ 60,189</u>	<u>\$ (63,048)</u>

^(a) Includes pre-tax actuarial gains of \$1.0 million and \$1.2 million related to the pension plans in the U.S. for the three and nine months ended September 30, 2023, respectively and includes a pre-tax actuarial gain of \$2.6 million related to the funded pension plan in the U.S. for the three months ended September 30, 2022 and a pre-tax actuarial loss of \$76.0 million related to the funded pension plans in the U.K. and U.S. for the nine months ended September 30, 2022. See "[Note 7—Pension and Postretirement Benefit Plans](#)" for additional information.

NOTE 11—CONTINGENCIES

In the ordinary course of business, the Company is a party to various lawsuits. The Company establishes accruals for specific legal matters when it determines that the likelihood of an unfavorable outcome is probable and the loss is reasonably estimable. Management has also identified certain other legal matters where it believes an unfavorable outcome is not probable and, therefore, no accrual is established. Although management currently believes that resolving claims against the Company, including claims where an unfavorable outcome is reasonably possible, will not have a material impact on the liquidity, results of operations, or financial condition of the Company, these matters are subject to inherent uncertainties and management's view of these matters may change in the future. The Company also evaluates other contingent matters, including uncertain income tax positions and non-income tax contingencies, to assess the likelihood of an unfavorable outcome and estimated extent of potential loss. It is possible that an unfavorable outcome of one or more of these lawsuits or other contingencies could have a material impact on the liquidity, results of operations, or financial condition of the Company. See "[Note 8—Income Taxes](#)" for information related to uncertain income tax positions.

IAC INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
(Unaudited)

NOTE 12—RELATED PARTY TRANSACTIONS**IAC and Angi Inc.***Allocation of CEO Compensation and Certain Expenses*

Joseph Levin, CEO of IAC and Chairman of Angi Inc., was appointed CEO of Angi Inc. on October 10, 2022. As a result, for the three and nine months ended September 30, 2023, IAC allocated \$2.6 million and \$7.2 million, respectively, in costs to Angi Inc. (including salary, benefits, stock-based compensation and costs related to the CEO's office). These costs were allocated from IAC based upon time spent on Angi Inc. by Mr. Levin. Management considers the allocation method to be reasonable. The allocated costs also include costs directly attributable to Angi Inc. that were initially paid for by IAC and billed by IAC to Angi Inc.

The Combination and Related Agreements

The Company and Angi Inc., in connection with the transaction resulting in the formation of Angi Inc. in 2017, which is referred to as the "Combination," entered into a contribution agreement; an investor rights agreement; a services agreement; a tax sharing agreement; and an employee matters agreement, which collectively govern the relationship between IAC and Angi Inc.

IAC and Vimeo Inc. ("Vimeo")

In connection with the spin-off of Vimeo from IAC, the parties entered in several agreements to govern their relationship following the completion of the transaction, certain of which remain in effect and are as follows: a separation agreement, a tax matters agreement and an employee matters agreement. Following the completion of the transaction, Vimeo and IAC entered into certain commercial agreements, including lease agreements, which IAC believes are ordinary course and have been negotiated at arm's length. The Company and Vimeo are related parties because Mr. Diller is the beneficial owner of more than 10% of the voting interests in both IAC and Vimeo.

The Company has an outstanding receivable of \$0.8 million due from Vimeo pursuant to the separation agreement at September 30, 2023 and December 31, 2022. This amount is included in "Other current assets" in the balance sheet and was paid in full in October 2023.

The Company charged Vimeo rent pursuant to lease agreements of \$0.9 million and \$2.6 million for the three and nine months ended September 30, 2023, respectively, and \$0.7 million and \$3.7 million for the three and nine months ended September 30, 2022, respectively. At September 30, 2023, the Company has an outstanding receivable of \$0.2 million due from Vimeo pursuant to the lease agreements. This amount is included in "Other non-current assets" in the balance sheet. At December 31, 2022, there were no outstanding receivables due from Vimeo pursuant to the lease agreements.

IAC and Expedia

At September 30, 2023, the Company and Expedia each had a 50% ownership interest in two aircraft that may be used by both companies. Members of the aircraft flight crews are employed by an entity in which the Company and Expedia each have a 50% ownership interest. The Company and Expedia have agreed to share costs relating to flight crew compensation and benefits pro-rata according to each company's respective usage of the aircraft, for which they are separately billed by the entity described above. The Company and Expedia are related parties because Mr. Diller serves as Chairman and Senior Executive of both IAC and Expedia. For the three and nine months ended September 30, 2023 and 2022, total payments made to this entity by the Company were not material.

In addition, Expedia may use certain aircraft owned 100% by a subsidiary of the Company on a cost basis. For the three and nine months ended September 30, 2023 and 2022, the payments made by Expedia to the Company pursuant to this arrangement were not material.

IAC INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
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NOTE 13—SUBSEQUENT EVENT

On November 1, 2023, Angi Inc. completed the sale of 100% of its wholly-owned subsidiary Total Home Roofing, LLC ("THR") to a non-public third party. THR comprises the entirety of Angi Inc.'s Roofing segment.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

GENERAL

Management Overview

IAC today consists of category leading businesses, including Dotdash Meredith, Angi Inc. and Care.com, among others ranging from early stage to established businesses.

As used herein, "IAC," the "Company," "we," "our" or "us" and similar terms refer to IAC Inc. and its subsidiaries (unless the context requires otherwise).

For a more detailed description of the Company's operating businesses, see "Description of IAC Businesses" included in "Item 1—Business" to the Company's Annual Report on Form 10-K for the year ended December 31, 2022.

Defined Terms and Operating Metrics:

Unless otherwise indicated or as the context otherwise requires, certain terms used in this quarterly report, which include the principal operating metrics we use in managing our business, are defined below:

Reportable Segments (for additional information see "[Note 5—Segment Information](#)" to the financial statements included in "[Item 1—Consolidated Financial Statements](#)"):

- **Dotdash Meredith** - is one of the largest digital and print publishers in America. From mobile to magazines, nearly 200 million people trust us to help them make decisions, take action and find inspiration. Dotdash Meredith's over 40 iconic brands include PEOPLE, Better Homes & Gardens, Verywell, FOOD & WINE, The Spruce, Allrecipes, Byrdie, REAL SIMPLE, Investopedia and Southern Living. Dotdash Meredith has two operating segments: (i) Digital, which includes its digital, mobile and licensing operations; and (ii) Print, which includes its magazine subscription and newsstand operations;
- **Angi Inc.** - a publicly traded company that connects quality home service professionals with consumers across more than 500 different categories, from repairing and remodeling homes to cleaning and landscaping. In the fourth quarter of 2022, the Angi Inc. segment presentation was changed to reflect the following operating segments: (i) Ads and Leads, (ii) Services, (iii) Roofing and (iv) International (consisting of businesses in Europe and Canada). Angi Inc.'s financial information for all prior periods, including the three and nine months ended September 30, 2022, included herein, has been recast to reflect this four operating segment presentation. At September 30, 2023, the Company's economic and voting interests in Angi Inc. were 83.8% and 98.1%, respectively;
- **Search** - consists of **Ask Media Group**, a collection of websites providing general search services and information, and **Desktop**, which includes our direct-to-consumer downloadable desktop applications and our business-to-business partnership operations; and
- **Emerging & Other** - consists of:
 - **Care.com** - a leading online destination for families to connect with caregivers for their children, aging parents, pets and homes and for caregivers to connect with families seeking care services. Care.com's brands include *Care For Business*, Care.com offerings to enterprises and *HomePay*;
 - **Mosaic Group** - a leading developer and provider of global subscription mobile applications. Mosaic Group's portfolio of applications includes some of the largest and most popular applications in the following verticals: Communications (*RoboKiller*, *TapeACall*, *Trapcall*), Language (*iTranslate*, *Speak & Translate*), Weather (*Clime*: NOAA Weather Radar Live, *Weather Live*), Business (*PDF Hero*, *Scan Hero*) and Lifestyle (*Blossom*, *Pixomatic*); and
 - **Vivian Health**, **Daily Beast**, **IAC Films** and, for periods prior to its sale on November 9, 2022, **Bluecrew**.

Dotdash Meredith

- **Digital Revenue** - includes advertising revenue, performance marketing revenue and licensing and other revenue.
 - *Advertising revenue* - primarily includes revenue generated from display advertisements sold both directly through our sales team and via programmatic exchanges.
 - *Performance marketing revenue* - primarily includes revenue generated through affiliate commerce, affinity marketing channels and performance marketing commissions. Affiliate commerce commission revenue is generated when Dotdash Meredith refers users to commerce partner websites resulting in a purchase or transaction. Affinity marketing programs market and place magazine subscriptions for both Dotdash Meredith and third-party publisher titles. Performance marketing commissions are generated on a cost-per-click or cost-per-action basis.
 - *Licensing and Other revenue* - primarily includes revenue generated through brand and content licensing agreements. Brand licensing generates royalties from multiple long-term trademark licensing agreements with retailers, manufacturers, publishers and service providers. Content licensing royalties are earned from our relationship with Apple News + as well as other content distribution relationships.
- **Print Revenue** - primarily includes subscription, advertising, newsstand and performance marketing revenue.

Angi Inc.

- **Ads and Leads Revenue** - primarily reflects domestic consumer connection revenue for consumer matches, revenue from service professionals under contract for advertising and membership subscription revenue from service professionals and consumers.
- **Services Revenue** - primarily reflects domestic revenue from pre-priced offerings by which the consumer requests services through an Angi Inc. platform and Angi Inc. connects them with a service professional to perform the service. From January 1, 2020 through December 31, 2022, Services recorded revenue on a gross basis. Effective January 1, 2023, Angi Inc. modified the Services terms and conditions so that the service professional, rather than Angi Inc., has the contractual relationship with the consumer to deliver the service and Angi Inc.'s performance obligation to the consumer is to connect them with the service professional. This change in contractual terms requires revenue to be reported as the net amount of what is received from the consumer after deducting the amounts owed to the service professional providing the service effective for all arrangements entered into after December 31, 2022. There is no impact to operating loss or Adjusted EBITDA from this change in revenue recognition. For the three and nine months ended September 30, 2022, if Services revenue were recorded on a net basis, revenue would have been reduced by \$64.8 million and \$187.5 million, respectively.
- **Roofing Revenue** - primarily reflects revenue from the roof replacement business offering by which the consumer purchases services directly from Angi Inc. and Angi Inc. engages a service professional to perform the service. On November 1, 2023, Angi Inc. completed the sale of 100% of its wholly-owned subsidiary Total Home Roofing, LLC ("THR") to a non-public third party. THR comprises the entirety of Angi Inc.'s Roofing segment.
- **International Revenue** - primarily reflects revenue generated within the International segment (consisting of businesses in Europe and Canada), including consumer connection revenue for consumer matches and membership subscription revenue from service professionals and consumers.
- **Service Requests** - are (i) fully completed and submitted domestic service requests for connections with Ads and Leads service professionals, (ii) contacts to Ads and Leads service professionals generated via the service professional directory from unique users in unique categories (such that multiple contacts from the same user in the same category in the same day are counted as one Service Request) and (iii) requests to book Services jobs in the period.
- **Monetized Transactions** - are (i) Service Requests that are matched to a paying Ads and Leads service professional in the period and (ii) completed and in-process Services jobs in the period; a single service request can result in multiple monetized transactions.

Operating Costs and Expenses:

- **Cost of revenue (exclusive of depreciation)** - consists primarily of traffic acquisition costs, which include (i) payments made to partners who direct traffic to our Ask Media Group websites and who distribute our business-to-business customized browser-based applications and (ii) the amortization of fees paid to Apple and Google related to the distribution of apps and the facilitation of in-app purchases. Traffic acquisition costs include payment of amounts based on revenue share and other arrangements. Cost of revenue also includes production, distribution and editorial costs at Dotdash Meredith, payments made to independent third-party service professionals who performed work contracted under Services arrangements that were entered into prior to January 1, 2023 and the change to net revenue reporting, compensation expense (including stock-based compensation expense) and other employee-related costs, roofing material and third-party contractor costs associated with Roofing arrangements, credit card processing fees, payments made to workers staffed by Bluecrew for periods prior to its sale on November 9, 2022, hosting fees and payments made to care providers for *Care For Business*.
- **Selling and marketing expense** - consists primarily of advertising expenditures, which include online marketing expenditures, including fees paid to search engines, social media sites, other online marketing platforms, app platforms and partner-related payments to those who direct traffic to the brands within our Angi Inc. segment, offline marketing expenditures, which primarily consists of costs related to television advertising, compensation expense (including stock-based compensation expense) and other employee-related costs for sales force and marketing personnel, subscription acquisition costs related to Dotdash Meredith, outsourced personnel and consulting costs and service guarantee expense at Angi Inc.
- **General and administrative expense** - consists primarily of compensation expense (including stock-based compensation expense) and other employee-related costs for personnel engaged in executive management, finance, legal, tax, human resources and customer service functions (except for Care.com, which includes customer service costs within "Cost of revenue" in the statement of operations), fees for professional services (including transaction-related costs related to the acquisition of Meredith Holdings Corporation ("Meredith") and other acquisitions), provision for credit losses, rent expense and facilities cost, software license and maintenance costs and acquisition-related contingent consideration fair value adjustments (described below). The customer service function at Angi Inc. includes personnel who provide support to its service professionals and consumers.
- **Product development expense** - consists primarily of compensation expense (including stock-based compensation expense) and other employee-related costs and third-party contractor costs that are not capitalized for personnel engaged in the design, development, testing and enhancement of product offerings and related technology and software license and maintenance costs.
- **Acquisition-related contingent consideration fair value adjustments** - relate to the portion of the purchase price of certain acquisitions that is contingent upon the financial performance and/or operating metric targets of the acquired company. Changes in the estimated fair value of the contingent consideration arrangements are recognized during each reporting period in "General and administrative expense" in the statement of operations.

Long-term debt (for additional information see "[Note 3—Long-term Debt](#)" to the financial statements included in "[Item 1—Consolidated Financial Statements](#)");

- **Dotdash Meredith Term Loan A** - due December 1, 2026. At September 30, 2023 and December 31, 2022, the outstanding balance of the Dotdash Meredith Term Loan A was \$319.4 million and \$332.5 million, respectively, and bore interest at an adjusted term secured overnight financing rate ("Adjusted Term SOFR") plus 2.25%, or 7.60% and 5.91%, respectively. The Dotdash Meredith Term Loan A has quarterly principal payments.
- **Dotdash Meredith Term Loan B** - due December 1, 2028. At September 30, 2023 and December 31, 2022, the outstanding balance of the Dotdash Meredith Term Loan B was \$1.23 billion and \$1.24 billion, respectively, and bore interest at Adjusted Term SOFR, subject to a minimum of 0.50%, plus 4.00%, or 9.43% and 8.22%, respectively. The Dotdash Meredith Term Loan B has quarterly principal payments.

- **Dotdash Meredith Revolving Facility** - Dotdash Meredith's \$150.0 million revolving credit facility expires on December 1, 2026. At September 30, 2023 and December 31, 2022, there were no outstanding borrowings under the Dotdash Meredith Revolving Facility.
- **ANGI Group Senior Notes** - on August 20, 2020, ANGI Group, LLC ("ANGI Group"), a direct wholly-owned subsidiary of Angi Inc., issued \$500 million of its 3.875% Senior Notes due August 15, 2028, with interest payable February 15 and August 15 of each year.

Non-GAAP financial measure:

- **Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization ("Adjusted EBITDA")** - is a non-GAAP financial measure. See "[Principles of Financial Reporting](#)" for the definition of Adjusted EBITDA and a reconciliation of net loss attributable to IAC shareholders to operating loss to Adjusted EBITDA for the three and nine months ended September 30, 2023 and 2022.

Dotdash Meredith Restructuring and Other Charges

Restructuring Charges

During 2023, Dotdash Meredith continued to incur costs related to a voluntary retirement program announced in the first quarter of 2022 and recorded adjustments to previously accrued amounts related to a reduction in force plan, for which the related expenses were accrued primarily in the fourth quarter of 2022.

During 2022, Dotdash Meredith management committed to several actions to improve efficiencies and better align its cost structure following the acquisition of Meredith on December 1, 2021, which included: (i) the discontinuation of certain print publications and the shutdown of PeopleTV, for which the related expense was primarily reflected in the first quarter of 2022, (ii) the aforementioned voluntary retirement program, for which the related expense was primarily reflected in the first half of 2022, (iii) the consolidation of certain leased office space, for which the related expense was reflected in the third quarter of 2022 and (iv) the aforementioned reduction in force plan. These actions resulted in \$80.2 million of restructuring charges incurred for the year ended December 31, 2022.

For the three months ended September 30, 2023, Dotdash Meredith incurred restructuring charges of \$0.6 million. For the nine months ended September 30, 2023, Dotdash Meredith incurred net restructuring charges of \$0.8 million, including charges incurred of \$3.5 million and reversals of previously recorded accrued costs of \$2.7 million.

For the three and nine months ended September 30, 2022, Dotdash Meredith incurred restructuring charges of \$24.7 million and \$60.8 million, respectively, including \$3.4 million and \$36.5 million, respectively, of severance and related costs. At September 30, 2023, the cumulative restructuring charges incurred were \$81.0 million.

For both the three and nine months ended September 30, 2022, restructuring charges included impairment charges of \$21.3 million related to the consolidation of certain leased spaces following the Meredith acquisition, consisting of impairments of \$14.3 million and \$7.0 million of an right-of-use asset ("ROU asset") and related leasehold improvements, furniture and equipment, respectively, which are included in "General and administrative expense" and "Depreciation," respectively, in the statement of operations.

Other Charges

During the first quarter of 2023, Dotdash Meredith reassessed the sublease market assumptions and recorded impairment charges of \$70.0 million related to certain unoccupied leased office space due to the continued decline in the commercial real estate market, consisting of impairments of \$44.7 million and \$25.3 million of an ROU asset and related leasehold improvements, furniture and equipment, respectively, which are included in "General and administrative expense" and "Depreciation," respectively, in the statement of operations.

See "[Note 2—Financial Instruments and Fair Value Measurements](#)" and "[Note 6—Dotdash Meredith Restructuring Charges, Transaction-Related Expenses and Change-In-Control Payments](#)" to the financial statements included in "[Item 1—Consolidated Financial Statements](#)" for additional information on the impairment charges and Dotdash Meredith restructuring, respectively.

Certain Risks and Concentrations—Services Agreement with Google (the "Services Agreement")

The Company and Google are parties to an amended Services Agreement, which automatically renewed effective March 31, 2023 and now expires on March 31, 2025.

As a result of certain industry-wide policy changes combined with increased enforcement by Google of policies under the Services Agreement in prior periods, the Company discontinued the introduction of new Desktop business-to-consumer ("B2C") products in 2021. Therefore, the current B2C revenue stream relates solely to the then existing installed base of products. As a result, the revenue and profits of the B2C business have declined significantly and the Company expects that trend to continue. See "[Note 1—The Company and Summary of Significant Accounting Policies](#)" to the financial statements included in "[Item 1—Consolidated Financial Statements](#)" for additional information on the Services Agreement with Google.

Results of Operations for the three and nine months ended September 30, 2023 compared to the three and nine months ended September 30, 2022
Revenue

	Three Months Ended September 30,			Nine Months Ended September 30,				
	2023	\$ Change	% Change	2022	2023	\$ Change	% Change	2022
(Dollars in thousands)								
Dotdash Meredith								
Digital	\$ 212,050	\$ (8,699)	(4)%	\$ 220,749	\$ 608,819	\$ (62,605)	(9)%	\$ 671,424
Print	211,259	(40,212)	(16)%	251,471	625,046	(176,710)	(22)%	801,756
Intersegment eliminations	(5,852)	(717)	(14)%	(5,135)	(14,828)	1,272	8%	(16,100)
Total Dotdash Meredith	417,457	(49,628)	(11)%	467,085	1,219,037	(238,043)	(16)%	1,457,080
Angi Inc.								
Domestic								
Ads and Leads	291,993	(53,536)	(15)%	345,529	877,986	(104,151)	(11)%	982,137
Services	29,964	(75,928)	(72)%	105,892	91,890	(198,684)	(68)%	290,574
Roofing	21,400	(4,593)	(18)%	25,993	84,254	(21,076)	(20)%	105,330
Domestic intersegment eliminations	(794)	2,031	72%	(2,825)	(3,257)	3,195	50%	(6,452)
Total Domestic	342,563	(132,026)	(28)%	474,589	1,050,873	(320,716)	(23)%	1,371,589
International	29,274	5,827	25%	23,447	88,439	10,051	13%	78,388
Total Angi Inc.	371,837	(126,199)	(25)%	498,036	1,139,312	(310,665)	(21)%	1,449,977
Search	166,068	9,349	6%	156,719	495,579	(82,708)	(14)%	578,287
Emerging & Other	158,425	(22,395)	(12)%	180,820	460,359	(48,544)	(10)%	508,903
Intersegment eliminations	(2,446)	(687)	(39)%	(1,759)	(7,086)	(1,666)	(31)%	(5,420)
Total	\$ 1,111,341	\$ (189,560)	(15)%	\$ 1,300,901	\$ 3,307,201	\$ (681,626)	(17)%	\$ 3,988,827

For the three months ended September 30, 2023 compared to the three months ended September 30, 2022

- Dotdash Meredith revenue decreased 11% to \$417.5 million due primarily to decreases of \$40.2 million, or 16%, from Print and \$8.7 million, or 4%, from Digital. The decrease from Print was driven by the planned reduction in the circulation of certain publications. The decrease from Digital was due primarily to decreases of \$17.1 million, or 12%, in Advertising revenue and \$1.9 million, or 7%, in Licensing and Other revenue, partially offset by an increase of \$10.3 million, or 22%, in Performance Marketing revenue. The decrease in Advertising revenue was due primarily to lower programmatic revenue due to lower traffic, compared to the prior year period, driven by the Entertainment category and certain partner sites and declines in premium advertising sold through the Dotdash Meredith sales team. The decrease in Licensing and Other revenue was due primarily to lower royalties earned from retail partners. The increase in Performance Marketing revenue was due primarily to an increase in affiliate commerce commission revenue, partially offset by a decline in Performance Marketing revenue primarily in the Finance and Health categories.
- Angi Inc. revenue decreased 25% to \$371.8 million due primarily to decreases of \$75.9 million, or 72%, from Services, \$53.5 million, or 15%, from Ads and Leads and \$4.6 million, or 18%, from Roofing, partially offset by an increase of \$5.8 million, or 25%, from International.
 - The Services decrease was due primarily to the change to net revenue reporting as described above under "Services Revenue" and a decrease of \$27.1 million due primarily to the continued shift away from complex and less profitable offerings and lower Service Requests.
 - The Ads and Leads decrease was due primarily to a decrease of \$59.4 million, or 23%, in consumer connection revenue due primarily to a decline in Monetized Transactions and a decline in service professionals in the Angi Inc. network, partially offset by an increase of \$7.9 million, or 12%, in advertising revenue. The decrease in Monetized Transactions was as a result of an effort to rationalize sales to service professionals that are unprofitable as well as efforts to increase lead quality, including changes to certain demand channels, to enhance the user experience for both homeowners and service professionals. The increase in advertising revenue was due primarily to continued growth in sales and improved retention

- The Roofing decrease was primarily due to a decline in projects and a strategic shift in operations to select markets.
- The International increase was driven by a larger service professional network and higher revenue per service professional.
- Search revenue increased 6% to \$166.1 million due to an increase of \$12.6 million, or 9%, from Ask Media Group, partially offset by a decrease of \$3.3 million, or 15%, from Desktop. The increase from Ask Media Group was due to higher marketing from affiliate partners driving higher visitors to ad supported search and content websites. The decrease from Desktop was due primarily to the Google policy changes and the subsequent discontinuing of new products described above under "Services Agreement with Google (the "Services Agreement")."
- Emerging & Other revenue decreased 12% to \$158.4 million due primarily to the inclusion of Bluecrew in the prior year period, which was sold on November 9, 2022, and decreases in revenue at Mosaic Group and IAC Films, partially offset by an increase in revenue of 4% to \$101.6 million at Care.com and 40% growth at Vivian Health.

For the nine months ended September 30, 2023 compared to the nine months ended September 30, 2022

- Dotdash Meredith revenue decreased 16% to \$1.2 billion due primarily to decreases of \$176.7 million, or 22%, from Print and \$62.6 million, or 9%, from Digital. The decrease from Print was due to the planned reduction in circulation of certain publications and the discontinuation of others in the first quarter of 2022. The decrease from Digital was due primarily to a decrease of \$67.7 million, or 15%, in Advertising revenue resulting primarily from lower programmatic revenue as a result of traffic declines in the first quarter of 2023 due to COVID-19 supported traffic levels in early 2022 and traffic declines in the second and third quarters of 2023 driven primarily by the Entertainment category and certain partner sites, and declines in premium advertising sold through the Dotdash Meredith sales team.
- Angi Inc. revenue decreased 21% to \$1.1 billion due primarily to decreases of \$198.7 million, or 68%, from Services, \$104.2 million, or 11%, from Ads and Leads and \$21.1 million, or 20%, from Roofing, partially offset by an increase of \$10.1 million or 13% from International.
 - The Services decrease was due primarily to the change to net revenue reporting described above under "Services Revenue" and a decrease of \$69.6 million due primarily to the continued shift away from complex and less profitable offerings and lower Service Requests.
 - The Ads and Leads decrease was due primarily to a decrease of \$112.7 million, or 15%, in consumer connection revenue due primarily to the factors described above in the three-month discussion.
 - The Roofing decrease was primarily due to the factors described above in the three-month discussion.
 - The International increase was driven by the factors described above in the three-month discussion.
- Search revenue decreased 14% to \$495.6 million due to decreases of \$63.1 million, or 13%, from Ask Media Group and \$19.7 million, or 25%, from Desktop. The decrease from Ask Media Group was due to a reduction in marketing by affiliate partners driving fewer visitors to ad supported search and content websites. The decrease from Desktop was due primarily to the factors described above in the three-month discussion.
- Emerging & Other revenue decreased 10% to \$460.4 million due primarily to the inclusion of Bluecrew in the prior year period and decreases in revenue at Mosaic Group and Daily Beast, partially offset by an increase of 4% to \$283.7 million at Care.com, growth of 46% at Vivian Health and increased revenue at IAC Films, due primarily to *Everything Everywhere All at Once*.

Cost of revenue (exclusive of depreciation shown separately below)

	Three Months Ended September 30,			Nine Months Ended September 30,				
	2023	\$ Change	% Change	2022	2023	\$ Change	% Change	2022
	(Dollars in thousands)							
Cost of revenue (exclusive of depreciation shown separately below)	\$ 342,353	\$ (108,892)	(24)%	\$ 451,245	\$ 1,038,360	\$ (456,995)	(31)%	\$ 1,495,355
As a percentage of revenue	31%			35%	31%			37%

For the three months ended September 30, 2023 compared to the three months ended September 30, 2022

Cost of revenue in 2023 decreased from 2022 due to decreases of \$80.3 million from Angi Inc., \$39.0 million from Dotdash Meredith and \$18.1 million from Emerging & Other, partially offset by an increase of \$28.5 million from Search.

- The Angi Inc. decrease was due primarily to decreases of \$72.8 million from Services and \$5.9 million from Roofing.
 - The Services decrease was due primarily to a \$66.2 million decrease in payments to third-party professional service providers due primarily to the change to net revenue reporting effective January 1, 2023, described above. Additionally, payments to third-party professional service providers decreased as a result of the shift away from complex and less profitable offerings.
 - The Roofing decrease was due primarily to the reduction in revenue discussed above that resulted in decreases of \$2.3 million and \$1.0 million in roofing materials and third-party contractor costs, respectively.
- The Dotdash Meredith decrease was due primarily to decreases of \$21.1 million from Print and \$17.9 million from Digital. The decrease from Print was due primarily to a decrease of \$13.5 million in production and distribution costs (postage, printing, paper and content) due to the planned reduction in the circulation of certain publications. Print was further impacted by decreases of \$3.5 million in third-party advertising campaign fulfillment costs due to lower project-related revenue and \$3.0 million in compensation expense due to the voluntary retirement program in the first quarter of 2022 and the reduction in force described above under "Dotdash Meredith Restructuring and Other Charges." The decrease from Digital was due primarily to decreases of \$11.5 million in traffic acquisition costs and \$4.0 million in content creation costs due primarily to lower revenue.
- The Emerging & Other decrease was primarily due to the inclusion in the prior year period of \$16.1 million in expense from Bluecrew, which was sold on November 9, 2022.
- The Search increase was due primarily to an increase in traffic acquisition costs of \$28.5 million at Ask Media Group due primarily to an increase in the proportion of revenue earned from affiliate partners who direct traffic to our websites.

For the nine months ended September 30, 2023 compared to the nine months ended September 30, 2022

Cost of revenue in 2023 decreased from 2022 due to decreases of \$233.4 million from Angi Inc., \$141.2 million from Dotdash Meredith, \$45.2 million from Emerging & Other and \$37.2 million from Search.

- The Angi Inc. decrease was due primarily to decreases of \$206.8 million from Services and \$22.4 million from Roofing.
 - The Services decrease was due primarily to a \$186.9 million decrease in payments to third-party professional service providers due primarily to the change to net revenue reporting effective January 1, 2023, described above. Additionally, payments to third-party professional service providers decreased as a result of the shift away from complex and less profitable offerings.
 - The Roofing decrease was due primarily to decreases of \$11.0 million and \$6.0 million in roofing materials and third-party contractor costs, respectively.

- The Dotdash Meredith decrease was due primarily to decreases of \$90.1 million from Print and \$51.3 million from Digital. The decrease from Print was due primarily to decreases of \$54.4 million in production and distribution costs (postage, printing, paper and content) due to the discontinuation of several publications in the first quarter of 2022 and the planned reduction in circulation of others. Print was further impacted by decreases of \$20.2 million in compensation expense and \$9.6 million in third-party advertising campaign fulfillment costs due to the factors described above in the three-month discussion. The decrease from Digital was due primarily to decreases of \$28.7 million in traffic acquisition costs, \$8.6 million in compensation expense and \$8.1 million in content creation costs. The decreases in traffic acquisition costs and content creation costs were due to the factors described above in the three-month discussion. The decrease in compensation expense was due primarily to lower headcount due to the voluntary retirement program in the first quarter of 2022 and the reduction in force described above under "Dotdash Meredith Restructuring and Other Charges."
- The Emerging & Other decrease was primarily due to the inclusion in the prior year period of \$43.7 million in expense from Bluecrew.
- The Search decrease was due primarily to a decrease in traffic acquisition costs of \$33.9 million at Ask Media Group due primarily to a decrease in the proportion of revenue earned from affiliate partners who direct traffic to our websites.

Selling and marketing expense

	Three Months Ended September 30,			Nine Months Ended September 30,				
	2023	\$ Change	% Change	2022	2023	\$ Change	% Change	2022
	(Dollars in thousands)							
Selling and marketing expense	\$ 407,355	\$ (79,477)	(16)%	\$ 486,832	\$ 1,224,606	\$ (258,163)	(17)%	\$ 1,482,769
As a percentage of revenue	37%			37%	37%			37%

For the three months ended September 30, 2023 compared to the three months ended September 30, 2022

Selling and marketing expense in 2023 decreased from 2022 due primarily to decreases of \$30.4 million from Angi Inc., \$22.4 million from Dotdash Meredith, \$14.2 million from Emerging & Other and \$11.7 million from Search.

- The Angi Inc. decrease was due primarily to decreases of \$21.3 million from Ads and Leads and \$9.7 million from Services.
 - The Ads and Leads decrease was due primarily to a decrease of \$18.4 million in advertising expense. The decrease in advertising expense was due primarily to a decrease of \$32.8 million in online marketing spend due to increased efficiency, partially offset by an increase of \$15.8 million in television spend due to efforts to build awareness of the Angi Inc. brand.
 - The Services decrease was due primarily to decreases of \$5.6 million in compensation expense, \$5.1 million in consulting fees and outsourced personnel costs and \$2.3 million in advertising expense, partially offset by an increase of \$4.1 million in service guarantee expense. The decrease in compensation expense was due primarily to lower headcount. The decreases in consulting fees and outsourced personnel costs were due to \$1.8 million less in phone-based sales wages primarily resulting from increased reliance on more profitable digital conversion channels and \$2.8 million less due to streamlined fulfillment operations, partially driven by fewer complex services. The decrease in advertising expense was primarily due to a decrease of \$1.5 million in service professional marketing spend. The increase in service guarantee expense is due to the aforementioned change in contractual terms and conditions resulting in the change to net revenue reporting such that this expense is no longer a component of cost of revenue, which is where the expense was recorded prior to January 1, 2023.
- The Dotdash Meredith decrease was due primarily to decreases of \$7.4 million in subscription acquisition costs and \$4.0 million in compensation expense from Print and a decrease of \$3.4 million in compensation expense from Digital. The decrease in subscription acquisition costs was driven by lower commission payments made to third-party agents that sell magazine subscriptions due to the planned reduction in the circulation of certain publications. The decrease in compensation expense was due primarily to the voluntary retirement program in the first quarter of 2022 described above under "Dotdash Meredith Restructuring and Other Charges."

- The Emerging & Other decrease was due primarily to a decrease in online marketing spend of \$5.5 million at Mosaic Group, a decrease in offline marketing spend of \$2.8 million at IAC Films and the inclusion in the prior year period of \$4.0 million in expense from Bluecrew, which was sold on November 9, 2022.
- The Search decrease was primarily due to a decrease of \$10.8 million in online marketing spend at Ask Media Group.

For the nine months ended September 30, 2023 compared to the nine months ended September 30, 2022

Selling and marketing expense in 2023 decreased from 2022 due primarily to decreases of \$115.3 million from Dotdash Meredith, \$89.7 million from Angi Inc., \$38.6 million from Emerging & Other and \$11.9 million from Search.

- The Dotdash Meredith decrease was due primarily to decreases of \$75.9 million in subscription acquisition costs and \$23.3 million in compensation expense from Print and a decrease of \$7.8 million in compensation expense from Digital. The decrease in subscription acquisition costs was driven by the factor described above in the three-month discussion and the discontinuation of several publications in the first quarter of 2022. The decrease in compensation expense was due to the factor described above in the three-month discussion and the reduction in force described above under "Dotdash Meredith Restructuring and Other Charges."
- The Angi Inc. decrease was due primarily to decreases of \$49.4 million from Ads and Leads, \$26.5 million from Services, \$7.2 million from Roofing and \$7.0 million from International.
 - The Ads and Leads decrease was due primarily to decreases of \$51.4 million in advertising expense and \$4.2 million in consulting fees, partially offset by an increase of \$7.9 million in compensation expense. The decrease in advertising expense was due primarily to a decrease of \$76.2 million in online marketing spend, partially offset by an increase of \$24.6 million in television spend driven primarily due to the factors described above in the three-month discussion. The decrease in consulting fees was due primarily to a decrease in marketing and branding consultancy fees. The increase in compensation expense was due primarily to increased sales commissions due to the immediate expensing of commissions within the Ads business for certain transactions beginning October 1, 2022.
 - The Services decrease was due primarily to decreases of \$16.3 million in consulting fees and outsourced personnel costs, \$13.8 million in compensation expense and \$5.2 million in advertising expense, partially offset by an increase of \$11.4 million in service guarantee expense. The decreases in consulting fees and outsourced personnel costs were due to \$10.5 million less phone-based sales wages primarily resulting from increased reliance on more profitable digital conversion channels and \$5.2 million less due to streamlined fulfillment operations, partially offset by fewer complex services. The decreases in compensation expense and advertising expense and the increase in service guarantee expense were primarily due to the factors described above in the three-month discussion.
 - The Roofing decrease was due primarily to a decrease of \$3.3 million in compensation expense due to a reduction in headcount and a strategic shift in operations to select markets.
 - The International decrease was due primarily to a decrease of \$10.3 million in advertising expense due primarily to decreases of \$6.2 million and \$4.5 million in online marketing spend and television spend, respectively, partially offset by an increase of \$2.7 million in compensation expense.
- The Emerging & Other decrease was due primarily to decreases of \$17.6 million and \$3.2 million in online marketing spend and television spend, respectively, at Mosaic Group, the inclusion in the prior year period of \$12.0 million in expense from Bluecrew and a decrease of \$7.0 in television spend at Care.com, partially offset by an increase of \$2.4 million in online marketing spend at Vivian Health.
- The Search decrease was primarily to a decrease of \$10.0 million in online marketing spend at Ask Media Group.

General and administrative expense

	Three Months Ended September 30,			Nine Months Ended September 30,			2022
	2023	\$ Change	% Change	2023	\$ Change	% Change	
	(Dollars in thousands)						
General and administrative expense	\$ 210,507	\$ (53,226)	(20)%	\$ 263,733	\$ (60,314)	(8)%	\$ 762,063
As a percentage of revenue	19%			20%	21%		19%

For the three months ended September 30, 2023 compared to the three months ended September 30, 2022

General and administrative expense in 2023 decreased from 2022 due primarily to decreases of \$25.8 million from Angi Inc. and \$25.0 million from Dotdash Meredith.

- The Angi Inc. decrease was due primarily to a decrease of \$22.8 million from Ads and Leads due primarily to decreases of \$14.1 million in the provision for credit losses, \$6.4 million in legal expense, \$2.6 million in compensation expense and \$2.3 million in outsourced personnel costs. The decrease in the provision for credit losses was due primarily to lower revenue and improved collection rates. The decrease in compensation expense was due primarily to lower headcount. The decrease in outsourced personnel costs was due primarily to a reduction in third-party providers.
- The Dotdash Meredith decrease was due primarily to the inclusion in 2022 of \$15.7 million in restructuring costs, including a \$14.3 million impairment of a ROU asset at Digital related to the consolidation of certain leased spaces following the Meredith acquisition, and a decrease in expense in 2023 of \$8.0 million due to the reversal of certain indemnification liabilities established for tax contingencies in connection with the acquisition of Meredith.

For the nine months ended September 30, 2023 compared to the nine months ended September 30, 2022

General and administrative expense in 2023 decreased from 2022 due primarily to decreases of \$55.6 million from Angi Inc., \$2.7 million from Emerging & Other and \$2.3 million from Dotdash Meredith.

- The Angi Inc. decrease was due primarily to decreases of \$44.8 million from Ads and Leads and \$8.9 million from Services.
 - The Ads and Leads decrease was due primarily to decreases of \$15.0 million in compensation expense, \$14.9 million in the provision of credit losses, \$9.0 million of legal expense and \$3.8 million in outsourced personnel costs. The decreases in compensation expense, provision of credit losses and outsourced personnel costs were due primarily to the factors described above in the three-month discussion.
 - The Services decrease was due primarily to decreases of \$7.2 million in compensation expense and \$3.9 million in the provision for credit losses. The decrease in compensation expense was due primarily to lower headcount. The decrease in the provision for credit losses was due primarily to improved collection rates and lower revenue.
- The Emerging & Other decrease was due primarily to the inclusion in the prior year period of \$5.9 million in expense from Bluecrew and a decrease of \$2.7 million in compensation expense at Vivian Health, partially offset by \$3.3 million in consulting costs at IAC Films and the inclusion in the prior year period of a \$3.2 million gain at Care.com related to the termination of a lease. The decrease in compensation expense at Vivian Health was due primarily to a \$7.1 million charge related to the sale of equity interests held by certain members of its management and the settlement of certain employee stock-based awards in conjunction with the equity raise in the second quarter of 2022, partially offset by an increase of \$4.4 million in payroll-related expenses due to higher headcount.
- The Dotdash Meredith decrease was due primarily to an impairment charge at Other (unallocated corporate costs) of \$44.7 million of a ROU asset related to unoccupied lease space recognized in the first quarter of 2023, partially offset by inclusion in 2022 of \$24.6 million in restructuring costs related to activities described above under "Dotdash Meredith Restructuring and Other Charges" and the inclusion of \$5.8 million in 2022 of transaction-related costs related to the acquisition of Meredith and a decrease in expense in 2023 of \$8.0 million due to the reversal of certain indemnification liabilities described above in the three-month discussion.

Product development expense

	Three Months Ended September 30,			Nine Months Ended September 30,				
	2023	\$ Change	% Change	2022	2023	\$ Change	% Change	2022
	(Dollars in thousands)							
Product development expense	\$ 79,714	\$ 4,287	6%	\$ 75,427	\$ 250,899	\$ 10,276	4%	\$ 240,623
As a percentage of revenue	7%			6%	8%			6%

For the three months ended September 30, 2023 compared to the three months ended September 30, 2022

Product development expense in 2023 increased from 2022 due to an increase of \$5.7 million from Angi Inc., partially offset by a decrease of \$1.4 million from Emerging & Other.

- The Angi Inc. increase was due primarily to an increase of \$4.5 million from Ads and Leads due primarily to an increase in compensation expense of \$3.9 million related primarily to increased spend on projects that did not meet capitalization requirements.
- The Emerging & Other decrease was due primarily to the inclusion in the prior year period of \$2.6 million of expense at Bluecrew, which was sold on November 9, 2022, partially offset by an increase of \$1.6 million in compensation expense at Vivian Health due primarily to an increase in headcount.

For the nine months ended September 30, 2023 compared to the nine months ended September 30, 2022

Product development expense in 2023 increased from 2022 due primarily to increases of \$17.7 million from Angi Inc. and \$2.5 million from Dotdash Meredith, partially offset by a decrease of \$10.9 million from Emerging & Other.

- The Angi Inc. increase was due primarily to an increase of \$15.9 million from Ads and Leads due primarily to an increase in compensation expense of \$17.0 million due primarily to the factor described in the three-month discussion.
- The Dotdash Meredith increase was due primarily to an increase of \$1.8 million from Digital due primarily to an increase in compensation expense of \$4.0 million related to primarily to an increase in headcount and a decrease in compensation expense that qualified for capitalization, partially offset by a decrease of \$1.7 million in software maintenance.
- The Emerging & Other decrease was due primarily to the inclusion in the prior year period of \$7.6 million of expense at Bluecrew.

Depreciation

	Three Months Ended September 30,			Nine Months Ended September 30,				
	2023	\$ Change	% Change	2022	2023	\$ Change	% Change	2022
	(Dollars in thousands)							
Depreciation	\$ 33,776	\$ 6,209	23%	\$ 27,567	\$ 136,231	\$ 49,376	57%	\$ 86,855
As a percentage of revenue	3%			2%	4%			2%

For the three months ended September 30, 2023 compared to the three months ended September 30, 2022

Depreciation increased in 2023 from 2022 due primarily to increases of \$4.8 million at Angi Inc. and \$1.8 million at Dotdash Meredith. The increase at Angi Inc. was due primarily to investments in capitalized software which are being depreciated over an average useful life of two years. The increase at Dotdash Meredith was due primarily to an increase in depreciation as a result of the reclassification in the prior year of certain acquired capitalized software from depreciable assets to intangible assets in connection with the completion of purchase accounting related to the acquisition of Meredith, partially offset by the inclusion of a \$7.0 million impairment recorded in the third quarter of 2022 of leasehold improvements and furniture and equipment related to the consolidation of certain leased spaces, as described above under "Dotdash Meredith Restructuring and Other Charges."

For the nine months ended September 30, 2023 compared to the nine months ended September 30, 2022

Depreciation increased in 2023 from 2022 due primarily to increases of \$25.8 million at Dotdash Meredith and \$25.1 million at Angi Inc. The increase at Dotdash Meredith was due primarily to an impairment of leasehold improvements and furniture and equipment of \$25.3 million in the first quarter of 2023 related to unoccupied leased space and a \$4.2 million write-off of certain leasehold improvements and furniture and equipment during the second quarter of 2023, partially offset by the inclusion of a \$7.0 million impairment recorded in the third quarter of 2022 of leasehold improvements and furniture and equipment related to the consolidation of certain leased spaces, as described above under "Dotdash Meredith Restructuring and Other Charges." The increase at Angi Inc. was due primarily to an increase in capitalized software projects placed in service and investments in capitalized software.

Operating income (loss)

	Three Months Ended September 30,			Nine Months Ended September 30,			2022	
	2023	\$ Change	% Change	2023	\$ Change	% Change		
(Dollars in thousands)								
Dotdash Meredith								
Digital	\$ 1,467	\$ 105,912	NM	\$ (104,445)	\$ (10,361)	\$ 84,856	89%	\$ (95,217)
Print	2,003	(25,322)	(93)%	27,325	(4,697)	26,412	85%	(31,109)
Other	(7,043)	11,335	62%	(18,378)	(117,569)	(64,645)	(122)%	(52,924)
Total Dotdash Meredith	(3,573)	91,925	96%	(95,498)	(132,627)	46,623	26%	(179,250)
Angi Inc.								
Domestic								
Ads and Leads	8,115	(14,639)	(64)%	22,754	26,386	(35,146)	(57)%	61,532
Services	(3,887)	6,893	64%	(10,780)	(21,514)	36,067	63%	(57,581)
Roofing	(2,246)	6,299	74%	(8,545)	(3,137)	15,347	83%	(18,484)
Other	(14,854)	688	4%	(15,542)	(46,361)	294	1%	(46,655)
Total Domestic	(12,872)	(759)	(6)%	(12,113)	(44,626)	16,562	27%	(61,188)
International	2,764	1,709	162%	1,055	7,365	12,078	NM	(4,713)
Total Angi Inc.	(10,108)	950	9%	(11,058)	(37,261)	28,640	43%	(65,901)
Search	12,011	(7,074)	(37)%	19,085	36,742	(33,719)	(48)%	70,461
Emerging & Other	2,852	4,429	NM	(1,577)	17,650	132,052	NM	(114,402)
Corporate	(33,919)	1,713	5%	(35,632)	(108,310)	2,232	2%	(110,542)
Total	\$ (32,737)	\$ 91,943	74%	\$ (124,680)	\$ (223,806)	\$ 175,828	44%	\$ (399,634)
As a percentage of revenue	(3)%			(10)%	(7)%			(10)%

NM = Not meaningful

For the three months ended September 30, 2023 compared to the three months ended September 30, 2022

Operating loss decreased \$91.9 million to a loss of \$32.7 million due primarily to an increase in Adjusted EBITDA of \$45.6 million, described below, and decreases of \$59.4 million in amortization of intangibles and \$2.2 million in stock-based compensation expense, partially offset by a goodwill impairment of \$9.0 million at Mosaic Group and an increase of \$6.2 million in depreciation. The decrease in the amortization of intangibles was due primarily to a higher expense in the third quarter of 2022 at Dotdash Meredith resulting from fair value adjustments recorded during the measurement period to identifiable intangible assets in connection with the completion of purchase accounting related to the acquisition of Meredith, partially offset by a \$7.6 million indefinite-lived intangible asset impairment at the Dotdash Meredith Digital segment in the third quarter of 2023. The decrease in stock-based compensation expense was due primarily to lower expense at Angi Inc.'s Services segment due to a reduction in headcount as a result of the shift away from complex and less profitable offerings. The goodwill impairment at Mosaic Group is a result of the projected reduction in future revenue and profits from the business and lower trading multiples of a selected peer group of companies. The increase in depreciation was due primarily to investments in capitalized software at Angi Inc. and the reclassification in the prior year of certain acquired capitalized software from depreciable assets to intangible assets in connection with the completion of purchase accounting related to the acquisition of Meredith, partially offset by the inclusion of a \$7.0 million impairment recorded in the third quarter of 2022 of leasehold improvements and furniture and equipment related to the consolidation of certain leased spaces, as described above under "Dotdash Meredith Restructuring and Other Charges."

For the nine months ended September 30, 2023 compared to the nine months ended September 30, 2022

Operating loss decreased \$175.8 million to a loss of \$223.8 million due primarily to a net decrease in goodwill impairments of \$77.7 million at Mosaic Group (\$9.0 million in 2023 compared to \$86.7 million in 2022), an increase in Adjusted EBITDA of \$79.8 million, described below, and decreases of \$63.9 million in amortization of intangibles and \$4.4 million in stock-based compensation expense, partially offset by an increase of \$49.4 million in depreciation and income of \$0.6 million in 2022 related to an acquisition-related contingent consideration fair value adjustment. The goodwill impairments in 2023 and 2022 at Mosaic Group were due to the projected reduction in future revenue and profits from the business and lower trading multiples of a selected peer group of companies. The decrease in the amortization of intangibles was due primarily to lower expense at Dotdash Meredith due to the factors described above in the three-month discussion, and lower expense at Care.com and Angi Inc.'s Services segment due to certain intangible assets becoming fully amortized, partially offset by a \$7.6 million indefinite-lived intangible asset impairment at the Dotdash Meredith Digital segment in the third quarter of 2023. The decrease in stock-based compensation expense was due primarily to lower expense at Angi Inc.'s Services segment due to the reduction in headcount described above in the three-month discussion. The increase in depreciation was due primarily to the impairment of leasehold improvements and furniture and equipment of \$25.3 million at Dotdash Meredith in the first quarter of 2023 related to unoccupied leased space, a \$4.2 million write-off of certain leasehold improvements and furniture and equipment during the second quarter of 2023 and an increase in expense at Angi Inc. due primarily to an increase in capitalized software projects placed in service and investments in capitalized software, partially offset by the inclusion of a \$7.0 million impairment at Dotdash Meredith recorded in the third quarter of 2022 described above in the three-months discussion.

See "[Note 2—Financial Instruments and Fair Value Measurements](#)" to the financial statements included in "[Item 1—Consolidated Financial Statements](#)" for additional information on the Mosaic Group goodwill impairment and the Dotdash Meredith Digital indefinite-lived intangible asset impairment.

At September 30, 2023, there was \$289.6 million of unrecognized compensation cost, net of estimated forfeitures, related to all equity-based awards, which is expected to be recognized over a weighted average period of approximately 4.0 years.

Adjusted EBITDA

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2023	\$ Change	% Change	2022	2023	\$ Change	% Change	2022
	(Dollars in thousands)				(Dollars in thousands)			
Dotdash Meredith								
Digital	\$ 51,830	\$ 29,228	129%	\$ 22,602	\$ 127,067	\$ 18,349	17%	\$ 108,718
Print	19,267	(3,830)	(17)%	23,097	48,011	29,129	154%	18,882
Other	(2,834)	11,672	80%	(14,506)	(75,840)	(27,134)	(56)%	(48,706)
Total Dotdash Meredith	68,263	37,070	119%	31,193	99,238	20,344	26%	78,894
Angi Inc.								
Domestic								
Ads and Leads	32,198	(11,146)	(26)%	43,344	100,204	(19,629)	(16)%	119,833
Services	3,534	5,476	NM	(1,942)	3,066	37,488	NM	(34,422)
Roofing	(1,983)	5,888	75%	(7,871)	(2,456)	13,531	85%	(15,987)
Other	(11,933)	617	5%	(12,550)	(37,396)	706	2%	(38,102)
Total Domestic	21,816	835	4%	20,981	63,418	32,096	102%	31,322
International	4,046	2,145	113%	1,901	11,237	13,157	NM	(1,920)
Total Angi Inc.	25,862	2,980	13%	22,882	74,655	45,253	154%	29,402
Search	12,033	(7,078)	(37)%	19,111	36,806	(33,722)	(48)%	70,528
Emerging & Other	14,970	12,545	517%	2,425	36,057	49,776	NM	(13,719)
Corporate	(20,754)	76	—%	(20,830)	(67,073)	(1,833)	(3)%	(65,240)
Total	\$ 100,374	\$ 45,593	83%	\$ 54,781	\$ 179,683	\$ 79,818	80%	\$ 99,865
As a percentage of revenue	9%			4%		5%		3%

For a reconciliation of net loss attributable to IAC shareholders to operating loss to Adjusted EBITDA, see "[Principles of Financial Reporting](#)." For a reconciliation of operating income (loss) to Adjusted EBITDA for the Company's reportable segments, see "[Note 5—Segment Information](#)" to the financial statements included in "[Item 1—Consolidated Financial Statements](#)."

For the three months ended September 30, 2023 compared to the three months ended September 30, 2022

- Dotdash Meredith Adjusted EBITDA increased \$37.1 million to \$68.3 million due to an increase in Adjusted EBITDA of \$29.2 million from Digital and reduced Adjusted EBITDA losses of \$11.7 million from Other (unallocated corporate costs), partially offset by a decrease in Adjusted EBITDA of \$3.8 million from Print.
 - The Digital Adjusted EBITDA increase was due primarily to lower operating expenses and the inclusion in 2022 of \$15.0 million of restructuring charges and transaction-related expenses, including a \$14.3 million impairment of a ROU asset related to the consolidation of certain leased spaces following the Meredith acquisition.
 - The Other (unallocated corporate costs) Adjusted EBITDA loss decrease was due primarily to a decrease in expense in 2023 of \$8.0 million due to the reversal of certain indemnification liabilities established for tax contingencies in connection with the acquisition of Meredith and the inclusion in 2022 of \$1.6 million of restructuring charges and transaction-related expenses.
 - The Print Adjusted EBITDA decrease was due primarily to revenue declines, partially offset by lower operating expenses driven by the reduction in the circulation of certain publications and the inclusion in 2022 of \$1.9 million of restructuring charges and transaction-related expenses.

See "[Note 6—Dotdash Meredith Restructuring Charges, Transaction-Related Expenses and Change-In-Control Payments](#)" to the financial statements included in "[Item 1—Consolidated Financial Statements](#)" for additional information on Dotdash Meredith restructuring charges.

- Angi Inc. Adjusted EBITDA increased \$3.0 million to \$25.9 million due primarily to reduced Adjusted EBITDA losses of \$5.9 million from Roofing and increases in Adjusted EBITDA of \$5.5 million and \$2.1 million from Services and International, respectively, partially offset by a decrease in Adjusted EBITDA of \$11.1 million from Ads and Leads.
 - The Roofing Adjusted EBITDA loss decrease was due primarily to lower selling and marketing expenses and general and administrative expense due to headcount rationalization and a strategic shift of operations to select markets.
 - The Services Adjusted EBITDA increase was due primarily to pricing and fulfillment optimization efforts over the past year and lower operating expenses due to a reduced overall cost base as a result of a shift away from complex and less profitable offerings.
 - The International Adjusted EBITDA increase was due primarily to an increase in revenue and lower selling and marketing expense due to more efficient marketing spend.
 - The Ads and Leads Adjusted EBITDA decrease was due primarily to a decrease in revenue, partially offset by lower general and administrative expense due to a decrease in the provision for credit losses and lower compensation expense and lower selling and marketing expense due to improved marketing efficiency.
- Search Adjusted EBITDA decreased 37% to \$12.0 million due primarily to a decrease in Desktop revenue resulting from the wind-down of the B2C business and an increase in traffic acquisition costs at Ask Media Group as a result of higher revenue share rates.
- Emerging & Other Adjusted EBITDA increased \$12.5 million to \$15.0 million due primarily to the sale of Bluecrew, which had Adjusted EBITDA losses of \$7.4 million in the prior year period, and higher profits at Mosaic Group and Care.com.

For the nine months ended September 30, 2023 compared to the nine months ended September 30, 2022

- Dotdash Meredith Adjusted EBITDA increased \$20.3 million to \$99.2 million due to increases in Adjusted EBITDA of \$29.1 million and \$18.3 million from Print and Digital, respectively, partially offset by an increase in Adjusted EBITDA losses of \$27.1 million from Other (unallocated corporate costs).
 - The Print Adjusted EBITDA increase was due primarily to the inclusion in 2022 of \$27.2 million of restructuring charges and transaction-related expenses.
 - The Digital Adjusted EBITDA increase was due primarily to decreases in traffic acquisition costs, compensation expense and the inclusion in 2022 of \$22.9 million of restructuring charges and transaction-related expenses, including a \$14.3 million impairment of a ROU asset described above in the three-month discussion.
 - The Other (unallocated corporate costs) Adjusted EBITDA loss increase was due primarily to an impairment charge of \$44.7 million of a ROU asset related to unoccupied lease space recognized in the first quarter of 2023, partially offset by the inclusion in 2022 of \$9.7 million of restructuring charges and transaction-related expenses and a decrease in expense in 2023 of \$8.0 million due to the reversal of certain indemnification liabilities described above in the three-month discussion.

See "[Note 6—Dotdash Meredith Restructuring Charges, Transaction-Related Expenses and Change-In-Control Payments](#)" to the financial statements included in "[Item 1—Consolidated Financial Statements](#)" for additional information on Dotdash Meredith restructuring charges.

- Angi Inc. Adjusted EBITDA increased \$45.3 million to \$74.7 million due primarily to increases in Adjusted EBITDA of \$37.5 million and \$13.2 million from Services and International, respectively, and reduced Adjusted EBITDA losses of \$13.5 million from Roofing, partially offset by a decrease in Adjusted EBITDA of \$19.6 million from Ads and Leads.
 - The Services Adjusted EBITDA increase was due primarily to pricing and fulfillment optimization efforts and lower operating expenses described above in the three-month discussion.

- The International Adjusted EBITDA increase was due an increase in revenue and lower selling and marketing expense.
- The Roofing Adjusted EBITDA loss decrease was due primarily to the factors described above in the three-month discussion.
- The Ads and Leads Adjusted EBITDA decrease was due primarily to lower revenue, partially offset by lower selling and marketing expense and lower general and administrative expense described above in the three-month discussion.
- Search Adjusted EBITDA decreased 48% to \$36.8 million due primarily to lower revenue at Ask Media Group due to a reduction in marketing by affiliate partners driving fewer visitors to ad supported search and content websites and at Desktop resulting from the wind-down of the B2C business.
- Emerging & Other Adjusted EBITDA increased \$49.8 million to \$36.1 million from a loss of \$13.7 million due primarily to the sale of Bluecrew, which had Adjusted EBITDA losses of \$20.7 million in the prior year period, higher profits at Care.com and Mosaic Group and the inclusion in the second quarter of 2022 of a \$9.8 million charge at Vivian Health related to the sale of equity interests held by certain members of its management and the settlement of certain employee stock-based awards in conjunction with the equity raise in April 2022.
- Corporate Adjusted EBITDA loss increased \$1.8 million to \$67.1 million due primarily to increased compensation expense.

Interest expense

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2023	\$ Change	% Change	2022	2023	\$ Change	% Change	2022
	(Dollars in thousands)							
Interest expense	\$ 40,157	\$ 10,724	36%	\$ 29,433	\$ 117,406	\$ 42,544	57%	\$ 74,862

For the three and nine months ended September 30, 2023 compared to the three and nine months ended September 30, 2022

Interest expense in 2023 increased from 2022 due primarily to an increase in interest rates from 6.61% and 4.86% at September 30, 2022 to 9.43% and 7.60% at September 30, 2023 on the Dotdash Meredith Term Loan B and Dotdash Meredith Term Loan A, respectively.

Unrealized (loss) gain on investment in MGM Resorts International ("MGM")

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2023	\$ Change	% Change	2022	2023	\$ Change	% Change	2022
	(Dollars in thousands)							
Unrealized (loss) gain on investment in MGM Resorts International	\$ (463,421)	\$ (505,944)	NM	\$ 42,523	\$ 209,057	\$ 1,179,169	NM	\$ (970,112)

For the three and nine months ended September 30, 2023 compared to the three and nine months ended September 30, 2022

The Company's investment in MGM is accounted for as a marketable equity security. The Company recognized an unrealized pre-tax loss and gain on its investment in MGM of \$463.4 million and \$209.1 million for the three and nine months ended September 30, 2023, respectively, and an unrealized pre-tax gain and loss of \$42.5 million and \$970.1 million for the three and nine months ended September 30, 2022, respectively, which were due to changes in the price of MGM's common stock as reported on the New York Stock Exchange. As of September 30, 2023, the Company owns approximately 64.7 million common shares in MGM. Based on the number of MGM shares outstanding at June 30, 2023, the Company owns 18.3% of MGM.

Other income (expense), net

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
	(Dollars in thousands)			
Interest income	\$ 18,342	\$ 8,778	\$ 52,612	\$ 11,918
Unrealized increase (decrease) in the estimated fair value of a warrant	6,457	8,467	(1,274)	21,318
Net realized gains on sales of businesses, investments and upward (downward) adjustments to the carrying value of equity securities without readily determinable fair values	1,318	20,361	2,666	265
Net periodic pension benefit credit (cost), other than the service cost component ^(a)	743	1,871	217	(75,317)
Foreign exchange (losses) gains, net	(1,685)	(5,196)	396	(11,425)
Unrealized losses related to marketable equity securities	(257)	(13,972)	(145)	(8,316)
Other	537	(631)	5,717	(1,491)
Other income (expense), net	\$ 25,455	\$ 19,678	\$ 60,189	\$ (63,048)
\$ Change	\$ 5,777		\$ 123,237	
% Change	29 %		NM	

^(a) Includes pre-tax actuarial gains of \$1.0 million and \$1.2 million related to the pension plans in the U.S. for the three and nine months ended September 30, 2023, respectively. Includes a pre-tax actuarial gain of \$2.6 million related to the funded pension plan in the U.S. for the three months ended September 30, 2022 and a pre-tax actuarial loss of \$76.0 million related to the funded pension plans in the U.K. and the U.S. for the nine months ended September 30, 2022. See "[Note 7—Pension and Postretirement Benefit Plans](#)" for additional information.

Income tax benefit

	Three Months Ended September 30,			Nine Months Ended September 30,				
	2023	\$ Change	% Change	2022	2023	\$ Change	% Change	2022
	(Dollars in thousands)							
Income tax benefit	\$ 118,838	\$ 92,773	356%	\$ 26,065	\$ 3,633	\$ (321,884)	(99)%	\$ 325,517
Effective income tax rate	23%			28%	5%			22%

For further details of income tax matters, see "[Note 8—Income Taxes](#)" to the financial statements included in "[Item 1. Consolidated Financial Statements](#)."

For the three months ended September 30, 2023 compared to the three months ended September 30, 2022

In 2023, the effective income tax rate is higher than the statutory rate of 21% due primarily to state taxes.

In 2022, the effective income tax rate was higher than the statutory rate of 21% due primarily to the realization of a capital loss.

For the nine months ended September 30, 2023 compared to the nine months ended September 30, 2022

In 2023, the effective income tax rate is lower than the statutory rate of 21% due primarily to nondeductible compensation expense, return to provision adjustments, foreign income taxed at different statutory rates and unconsolidated tax losses, partially offset by research credits and realization of capital losses.

In 2022, the effective income tax rate was higher than the statutory rate of 21% due primarily to state taxes, offset by the non-deductible portion of the goodwill impairment at Mosaic Group.

Net loss attributable to noncontrolling interests

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2023	\$ Change	% Change	2022	2023	\$ Change	% Change	2022
	(Dollars in thousands)							
Net loss attributable to noncontrolling interests	\$ 1,484	\$ (540)	(27)%	\$ 2,024	\$ 6,525	\$ (6,863)	(51)%	\$ 13,388

Net loss attributable to noncontrolling interests in 2023 and 2022 primarily represents the publicly-held interest in Angi Inc.'s losses.

PRINCIPLES OF FINANCIAL REPORTING

The Company reports Adjusted EBITDA as a supplemental measure to U.S. generally accepted accounting principles ("GAAP"). This measure is one of the primary metrics by which we evaluate the performance of our businesses, and our internal budgets are based and may impact management compensation. We believe that investors should have access to, and we are obligated to provide, the same set of tools that we use in analyzing our results. This non-GAAP measure should be considered in addition to results prepared in accordance with GAAP, but should not be considered a substitute for or superior to GAAP results. The Company endeavors to compensate for the limitations of the non-GAAP measure presented by providing the comparable GAAP measure with equal or greater prominence and descriptions of the reconciling items, including quantifying such items, to derive the non-GAAP measure. We encourage investors to examine the reconciling adjustments between the GAAP and non-GAAP measure, which we discuss below.

Definition of Non-GAAP Measure

Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization ("Adjusted EBITDA") is defined as operating income excluding: (1) stock-based compensation expense; (2) depreciation; and (3) acquisition-related items consisting of (i) amortization of intangible assets and impairments of goodwill and intangible assets, if applicable, and (ii) gains and losses recognized on changes in the fair value of contingent consideration arrangements. We believe this measure is useful for analysts and investors as this measure allows a more meaningful comparison between our performance and that of our competitors. Adjusted EBITDA has certain limitations because it excludes the impact of these expenses.

The following table reconciles net loss attributable to IAC shareholders to operating loss to Adjusted EBITDA:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
	(In thousands)			
Net loss attributable to IAC shareholders	\$ (390,538)	\$ (63,823)	\$ (61,808)	\$ (1,168,751)
Add back:				
Net loss attributable to noncontrolling interests	(1,484)	(2,024)	(6,525)	(13,388)
Income tax benefit	(118,838)	(26,065)	(3,633)	(325,517)
Other (income) expense, net	(25,455)	(19,678)	(60,189)	63,048
Unrealized loss (gain) on investment in MGM Resorts International	463,421	(42,523)	(209,057)	970,112
Interest expense	40,157	29,433	117,406	74,862
Operating loss	(32,737)	(124,680)	(223,806)	(399,634)
Add back:				
Stock-based compensation expense	28,962	31,117	88,096	92,460
Depreciation	33,776	27,567	136,231	86,855
Amortization of intangibles	61,373	120,777	170,162	234,048
Acquisition-related contingent consideration fair value adjustments	—	—	—	(612)
Goodwill impairment	9,000	—	9,000	86,748
Adjusted EBITDA	<u>\$ 100,374</u>	<u>\$ 54,781</u>	<u>\$ 179,683</u>	<u>\$ 99,865</u>

For a reconciliation of operating income (loss) to Adjusted EBITDA for the Company's reportable segments, see "[Note 5—Segment Information](#)" to the financial statements included in "[Item 1—Consolidated Financial Statements](#)."

Non-Cash Expenses That Are Excluded from Our Non-GAAP Measure

Stock-based compensation expense consists of expense associated with awards that were granted under various IAC stock and annual incentive plans and expense related to awards issued by certain subsidiaries of the Company. These expenses are not paid in cash and we view the economic costs of stock-based awards to be the dilution to our share base; we also include the related shares in our fully diluted shares outstanding for GAAP earnings per share using the treasury stock method. The Company is currently settling all stock-based awards on a net basis; IAC remits the required tax-withholding amounts for net-settled awards from its current funds.

Depreciation is a non-cash expense relating to our capitalized software, equipment, buildings and leasehold improvements and is computed using the straight-line method to allocate the cost of depreciable assets to operations over their estimated useful lives, or, in the case of leasehold improvements, the lease term, if shorter.

Amortization of intangible assets and impairments of goodwill and intangible assets are non-cash expenses related primarily to acquisitions. At the time of an acquisition, the identifiable definite-lived intangible assets of the acquired company, such as advertiser relationships, technology, licensee relationships, trade names, content, service professional relationships, customer lists and user base and subscriber relationships, are valued and amortized over their estimated lives. Value is also assigned to acquired indefinite-lived intangible assets, which comprise trade names and trademarks, and goodwill that are not subject to amortization. An impairment is recorded when the carrying value of an intangible asset or goodwill exceeds its fair value. We believe that intangible assets represent costs incurred by the acquired company to build value prior to acquisition and the related amortization and impairments of intangible assets or goodwill, if applicable, are not ongoing costs of doing business.

Gains and losses recognized on changes in the fair value of contingent consideration arrangements are accounting adjustments to report contingent consideration liabilities at fair value. These adjustments can be highly variable and are excluded from our assessment of performance because they are considered non-operational in nature and, therefore, are not indicative of current or future performance or the ongoing cost of doing business.

FINANCIAL POSITION, LIQUIDITY AND CAPITAL RESOURCES
Financial Position

	September 30, 2023	December 31, 2022
	(In thousands)	
Angi Inc. cash and cash equivalents:		
United States	\$ 359,187	\$ 311,422
All other countries	7,638	9,733
Total Angi Inc. cash and cash equivalents	<u>366,825</u>	<u>321,155</u>
Dotdash Meredith cash and cash equivalents:		
United States	250,992	109,000
All other countries	15,412	14,866
Total Dotdash Meredith cash and cash equivalents	<u>266,404</u>	<u>123,866</u>
IAC (excluding Dotdash Meredith and Angi Inc.) cash and cash equivalents and marketable securities:		
United States	588,976	939,168
All other countries	30,007	33,201
Total cash and cash equivalents	618,983	972,369
Marketable securities (United States)	173,717	239,373
Total IAC (excluding Dotdash Meredith and Angi Inc.) cash and cash equivalents and marketable securities	<u>792,700</u>	<u>1,211,742</u>
Total cash and cash equivalents and marketable securities	<u>\$ 1,425,929</u>	<u>\$ 1,656,763</u>
Dotdash Meredith Debt:		
Dotdash Meredith Term Loan A	\$ 319,375	\$ 332,500
Dotdash Meredith Term Loan B	1,228,125	1,237,500
Total Dotdash Meredith long-term debt	1,547,500	1,570,000
Less: current portion of Dotdash Meredith long-term debt	30,000	30,000
Less: original issue discount	4,680	5,310
Less: unamortized debt issuance costs	8,868	10,215
Total Dotdash Meredith long-term debt, net	<u>1,503,952</u>	<u>1,524,475</u>
ANGI Group Debt:		
ANGI Group Senior Notes	500,000	500,000
Less: unamortized debt issuance costs	4,147	4,716
Total ANGI Group long-term debt, net	<u>495,853</u>	<u>495,284</u>
Total long-term debt, net	<u>\$ 1,999,805</u>	<u>\$ 2,019,759</u>

The Company's international cash can be repatriated without significant tax consequences.

For a detailed description of long-term debt, see "[Note 3—Long-term Debt](#)" to the financial statements included in "[Item 1. Consolidated Financial Statements](#)."

Cash Flow Information

In summary, IAC's cash flows are as follows:

	Nine Months Ended September 30,	
	2023	2022
(In thousands)		
Net cash provided by (used in):		
Operating activities	\$ 142,644	\$ (102,069)
Investing activities	\$ (103,365)	\$ (294,148)
Financing activities	\$ (204,598)	\$ (100,663)

Net cash provided by operating activities consists of net earnings adjusted for non-cash items and the effect of changes in working capital. Non-cash adjustments include the unrealized (gains) losses on the investment in MGM, deferred income taxes, amortization of intangibles, depreciation, stock-based compensation expense, provision for credit losses, goodwill impairment, non-cash lease expense (including ROU impairments), pension and postretirement benefit (credit) cost, unrealized decrease (increase) in the estimated fair value of a warrant and (gains) losses on investments in equity securities and sales of businesses.

2023

Adjustments to net earnings consist primarily of amortization of intangibles of \$170.2 million, depreciation of \$136.2 million, stock-based compensation expense of \$88.1 million, non-cash lease expense of \$85.6 million, provision for credit losses of \$71.3 million, goodwill impairment of \$9.0 million and an unrealized decrease in the estimated fair value of a warrant of \$1.3 million, partially offset by an unrealized gain on the investment in MGM of \$209.1 million, deferred income taxes of \$17.6 million and net gains on investments in equity securities and sales of businesses of \$2.5 million. The decrease from changes in working capital include decreases in accounts payable and other liabilities of \$82.7 million and operating lease liabilities of \$56.4 million, partially offset by a decrease in other assets of \$10.0 million, an increase in deferred revenue of \$8.7 million and a decrease in accounts receivable of \$7.1 million. The decrease in accounts payable and other liabilities is due, in part, to a decrease in accrued employee compensation, due primarily to restructuring related severance at Dotdash Meredith and timing of payments, and a decrease in accrued traffic acquisition costs and related payables at Dotdash Meredith and Search. The decrease in operating lease liabilities is due to cash payments on leases net of interest accretion. The decrease in other assets is due, in part, to refunds of pre-acquisition income tax receivables at Dotdash Meredith and timing of payments. The increase in deferred revenue is due primarily to timing of annual subscription renewals and subscription growth at Care.com and timing of cash receipts at Angi Inc. The decrease in accounts receivable is due primarily to a decrease in revenue relative to the fourth quarter of 2022 at Dotdash Meredith and Search, partially offset by an increase at Angi Inc. due to timing of cash receipts.

Net cash used in investing activities includes \$320.1 million for the purchases of marketable debt securities, capital expenditures of \$126.6 million, primarily related to payment of approximately \$80 million for the acquisition of the formerly leased land under IAC's New York City headquarters building as well as investments of \$34.0 million in capitalized software at Angi Inc. to support its products and services, and \$103.6 million for the purchase of additional shares of Turo, partially offset by maturities of marketable debt securities of \$387.5 million, proceeds from the sales of assets of \$29.0 million, including \$28.2 million related to the sale of a building at Dotdash Meredith, a decrease in notes receivable of \$11.3 million and net proceeds from the sale of businesses and investments of \$9.2 million.

Net cash used in financing activities includes the repurchase of 3.2 million shares of IAC common stock, on a settlement date basis, for \$165.6 million at an average price of \$51.00 per share, principal payments on Dotdash Meredith Term Loan A and Dotdash Meredith Term Loan B of \$22.5 million, withholding taxes paid on behalf of IAC employees, excluding Angi Inc., for stock-based awards that were net settled of \$8.3 million, withholding taxes paid on behalf of Angi Inc. employees for stock-based awards that were net settled of \$4.8 million and the repurchase of 1.1 million shares of Angi Inc. Class A common stock, on a settlement date basis, for \$3.4 million at an average price of \$3.22 per share.

2022

Adjustments to net loss consist primarily of an unrealized loss on the investment in MGM of \$970.1 million, amortization of intangibles of \$234.0 million, stock-based compensation expense of \$92.5 million, provision for credit losses of \$87.7 million, depreciation of \$86.9 million, goodwill impairment of \$86.7 million, pension and postretirement benefit cost of \$78.1 million, non-cash lease expense of \$56.9 million and net losses on investments in equity securities and sales of businesses of \$8.1 million, partially offset by deferred income taxes of \$333.2 million and an unrealized increase in the estimated fair value of a warrant of \$21.3 million. The decrease from changes in working capital include decreases in accounts payable and other liabilities of \$238.9 million and operating lease liabilities of \$48.3 million. The decrease in accounts payable and other liabilities is due primarily to a decrease in accrued employee compensation due, in part, to a change-in-control payments, partially offset by an increase in restructuring charges at Dotdash Meredith, a decrease in accrued traffic acquisition costs and related payables at Search, a payment of pre-acquisition income tax indemnification liabilities at Dotdash Meredith and a decrease in accounts payable at Dotdash Meredith due primarily to timing of payments and lower spend due to the discontinuation of certain print publications. The decrease in operating lease liabilities is due to cash payments on leases net of interest accretion.

Net cash used in investing activities includes \$244.3 million for the purchase of an additional 5.7 million additional shares of MGM and capital expenditures of \$112.8 million primarily related to investments of \$91.1 million in capitalized software at Angi Inc. to support its products and services, partially offset by net proceeds from the sale of certain businesses and investments of \$41.3 million and a decrease in notes receivable of \$19.5 million.

Net cash used in financing activities includes the repurchase of 1.1 million shares of IAC Class A common stock, on a settlement date basis, for \$85.3 million at an average price of \$77.44 per share, principal payments on Dotdash Meredith Term Loan A and Dotdash Meredith Term Loan B of \$22.5 million, withholding taxes paid on behalf of IAC employees, excluding Angi Inc., for stock-based awards that were net settled of \$17.1 million, the repurchase of 1.0 million shares of Angi Inc. Class A common stock, on a settlement date basis, for \$8.1 million at an average price of \$7.80 per share and withholding taxes paid on behalf of Angi Inc. employees for stock-based awards that were net settled of \$5.6 million, partially offset by proceeds from the issuance of Vivian Health preferred shares, net of fees of \$34.7 million.

Liquidity and Capital Resources

Financing Arrangements

In March 2023, Dotdash Meredith entered into interest rate swaps for a total notional amount of \$350 million with a maturity date of April 1, 2027 to manage interest rate risk exposure. Dotdash Meredith designated the interest rate swaps as cash flow hedges and applies hedge accounting to these contracts. The interest rate swaps synthetically convert \$350 million of the Dotdash Meredith Term Loan B for the duration of the interest rate swaps from a variable rate to a fixed rate of approximately 7.92% ((i) the weighted average fixed interest rate of approximately 3.82% on the interest rate swaps plus (ii) the adjustment to the secured overnight financing rate of 0.10% plus (iii) the base rate of 4.00%), beginning on April 3, 2023.

For a detailed description of long-term debt and interest rate swaps, see "[Note 1—The Company and Summary of Significant Accounting Policies](#)" and "[Note 3—Long-term Debt](#)" to the financial statements included in "[Item 1—Consolidated Financial Statements](#)."

Investment in MGM

At September 30, 2023, the Company owns 64.7 million common shares of MGM, including 5.7 million additional common shares purchased in the first and third quarters of 2022 for \$244.3 million. Based on the number of MGM shares outstanding at June 30, 2023, the Company owns 18.3% of MGM.

Investment in Turo

In April 2023, the Company purchased additional shares of Turo for \$103.6 million. At September 30, 2023, IAC's aggregate percentage ownership in Turo is approximately 30%.

Share Repurchase Authorizations and Activity

During the nine months ended September 30, 2023, IAC repurchased 3.2 million shares of its common stock, on a trade date basis, at an average price of \$51.00 per share, or \$165.6 million in aggregate. At November 3, 2023, IAC had 3.7 million shares remaining in its share repurchase authorization.

During the nine months ended September 30, 2023, Angi Inc. repurchased 1.1 million shares of its common stock, on a trade date basis, at an average price of \$3.22 per share, or \$3.4 million in aggregate. At November 3, 2023 Angi Inc. had 14.0 million shares remaining in its share repurchase authorization.

IAC and Angi Inc. may purchase their shares pursuant to their authorizations over an indefinite period of time in the open market and in privately negotiated transactions, depending on those factors management deems relevant at any particular time, including, without limitation, market conditions, price and future outlook.

As of the date of this filing, Angi Inc. intends to put in place a share repurchase plan with the intent of utilizing the full 14.0 million shares remaining in its stock repurchase authorization. The plan will be subject to price and volume limitations.

Outstanding Stock-based Awards

IAC and Angi Inc. may settle stock options, stock settled stock appreciation rights, restricted stock units ("RSUs") and restricted stock on a gross or a net basis based upon factors deemed relevant by management at the time. To the extent that equity awards are settled on a net basis, the holders of the awards receive shares of IAC or Angi Inc., as applicable, with a value equal to the fair value of the award on the vest date for RSUs and restricted stock and with a value equal to the intrinsic value of the award upon exercise for stock options or stock settled appreciation rights less, in each case, an amount equal to the required cash tax withholding payment, which will be paid by IAC or Angi Inc., as applicable, on the employee's behalf. All awards are being settled currently on a net basis.

The following table summarizes (i) the aggregate intrinsic value of IAC and Angi Inc. non-publicly traded subsidiary denominated stock settled stock appreciation rights, IAC options, Angi Inc. stock settled stock appreciation rights and Angi Inc. options and (ii) the aggregate fair value (based on stock prices as of November 3, 2023) of IAC and Angi Inc. RSUs and IAC restricted stock outstanding as of that date; assuming these awards were net settled on that date, the withholding taxes that would be paid by IAC and Angi Inc. on behalf of employees upon exercise or vesting that would be payable (assuming these equity awards are net settled with a 50% tax rate) and the shares that would have been issued are as follows:

	Aggregate intrinsic value / fair value of awards outstanding	Estimated withholding taxes payable on vested shares and shares that will vest by September 30, 2024	Estimated withholding taxes payable on shares that will vest after September 30, 2024	Estimated IAC shares to be issued
(In thousands)				
IAC				
Stock settled stock appreciation rights denominated in shares of certain non-publicly traded IAC subsidiaries other than Angi Inc. subsidiaries ^(a)	\$ 26,299	\$ 10,382	\$ 2,768	294
IAC denominated stock options ^(b)	81,834	40,917	—	913
IAC RSUs ^(c)	81,967	3,032	36,769	941
IAC restricted stock ^(d)	—	—	—	—
Total IAC outstanding employee stock-based awards	190,100	54,331	39,537	2,148
Angi Inc.				
Angi Inc. RSUs	39,655	5,798	13,255	
Angi Inc. stock appreciation rights	—	—	—	See footnote (f) below
Other Angi Inc. equity awards ^{(a)(e)}	2,607	864	440	See footnote (f) below
Total Angi Inc. outstanding employee stock-based awards	42,262	6,662	13,695	
Total outstanding employee stock-based awards	\$ 232,362	\$ 60,993	\$ 53,232	

^(a) The number of shares ultimately needed to settle these awards and the cash withholding tax obligation may vary significantly as a result of the determination of the fair value of the relevant subsidiary at the time of exercise. In addition, the number of shares required to settle these awards will be impacted by movement in the stock price of IAC and Angi Inc.

^(b) The Company has the discretion to settle these awards net of withholding tax and exercise price (which is represented in the table above) or settle on a gross basis and require award holders to pay related withholding taxes, which he or she may do by selling shares of IAC common stock upon exercise. Assuming all IAC stock options outstanding on November 3, 2023 were settled on a gross basis (i.e., through the issuance of a number of shares of IAC common stock equal to the number of stock options exercised), the Company would have issued 2.7 million shares of IAC common stock and would have received \$38.3 million in cash proceeds.

^(c) Approximately 60% of the estimated withholding taxes payable upon the vesting of RSUs scheduled to vest after September 30, 2024 is related to RSUs that are scheduled to cliff vest in 2025 (the five-year anniversary of the grant date), subject to continued employment through the vesting date.

^(d) On November 5, 2020, the Company granted 3.0 million shares of IAC restricted common stock to its CEO, that cliff vest on the ten-year anniversary of the grant date based on satisfaction of IAC's stock price targets and subject to continued employment through the vesting date. As of the date of this report, the price per share of IAC common stock was below the minimum price threshold to earn the award.

^(e) Includes Angi Inc. stock options and subsidiary denominated equity.

^(f) Pursuant to the employee matters agreement between IAC and Angi Inc., certain stock appreciation rights of Angi Inc. and equity awards denominated in shares of Angi Inc.'s subsidiaries may be settled in either shares of Angi Inc. common stock or IAC common stock. To the extent shares of IAC common stock are issued in settlement of these awards, Angi Inc. is obligated to reimburse IAC for the cost of those shares by issuing shares of Angi Inc. common stock.

Contractual Obligations

At September 30, 2023, there have been no material changes to the Company's contractual obligations since the disclosures for the year ended December 31, 2022, included in the Company's Annual Report on Form 10-K.

Capital Expenditures

The Company anticipates that it will need to make capital expenditures in connection with the development and expansion of its operations. The Company's 2023 capital expenditures are expected to be higher than its 2022 capital expenditures of \$139.8 million by approximately 5% to 10%, due primarily to the acquisition of the formerly leased land under IAC's New York City headquarters building, partially offset by lower capital expenditures related to the development of capitalized software at Angi Inc. and Care.com.

Liquidity Assessment

On a consolidated basis, the Company generated positive cash flows from operating activities of \$142.6 million for the nine months ended September 30, 2023; excluding the positive cash flows from operating activities of \$88.8 million generated by Angi Inc. and negative cash flows from operating activities of \$10.7 million generated by Dotdash Meredith, the Company generated positive cash flows from operating activities of \$64.5 million.

At September 30, 2023, the Company's consolidated cash, cash equivalents and marketable securities, excluding MGM, were \$1.4 billion, of which \$366.8 million and \$266.4 million was held by Angi Inc. and Dotdash Meredith, respectively. The Company's consolidated debt includes approximately \$1.5 billion, which is a liability of Dotdash Meredith, Inc., and \$500.0 million, which is a liability of ANGI Group, a subsidiary of Angi Inc. The Dotdash Meredith Credit Agreement contains covenants that would limit Dotdash Meredith's ability to pay dividends, incur incremental secured indebtedness, or make distributions or certain investments in the event a default has occurred or if Dotdash Meredith's consolidated net leverage ratio exceeds 4.0 to 1.0, subject to certain available amounts as defined in the Dotdash Meredith Credit Agreement. This ratio was exceeded for the test period ended September 30, 2023. The Dotdash Meredith Credit Agreement also permits the Company to, among other things, contribute cash to Dotdash Meredith, which will provide additional liquidity to ensure that Dotdash Meredith does not exceed certain consolidated net leverage ratios for any test period, as further defined in the Dotdash Meredith Credit Agreement. In connection with these capital contributions, Dotdash Meredith may make distributions to IAC in amounts not more than any such capital contributions, provided that no default has occurred and is continuing. Such capital contributions and subsequent distributions impact the consolidated net leverage ratios of Dotdash Meredith. In the three and nine months ended September 30, 2023, the Company contributed \$125.0 million and \$405.0 million, respectively, to Dotdash Meredith, which Dotdash Meredith subsequently distributed back to the Company \$125.0 million in October 2023 and \$130.0 million and \$280.0 million in the three and nine months ended September 30, 2023, respectively. Angi Inc. is an independent public company with its own public shareholders and board of directors and has no obligation to provide the Company with funds. As a result, the Company cannot freely access the cash of Angi Inc. and its subsidiaries.

The Company's liquidity could be negatively affected by a decrease in demand for its products and services due to economic or other factors.

The Company believes Angi Inc.'s and Dotdash Meredith's existing cash, cash equivalents and expected positive cash flows from operations, and the Company's existing cash and cash equivalents and expected positive cash flows from operations, excluding Angi Inc. and Dotdash Meredith, will be sufficient to fund their respective normal operating requirements, including capital expenditures, debt service, the payment of withholding taxes paid on behalf of employees for net-settled stock-based awards and investing and other commitments for the next twelve months. The Company may need to raise additional capital through future debt or equity financing to make acquisitions and investments. Additional financing may not be available on terms favorable to the Company, or at all, and may also be impacted by any disruptions in the financial markets. The indebtedness at Dotdash Meredith and Angi Inc. could further limit the Company's ability to raise additional financing.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

Equity Price Risk

At September 30, 2023, the Company owns 64.7 million common shares of MGM. For the three and nine months ended September 30, 2023, the Company recognized an unrealized pre-tax loss of \$463.4 million and an unrealized pre-tax gain of \$209.1 million on its investment in MGM, respectively. For the three and nine months ended September 30, 2022, the Company recorded an unrealized pre-tax gain of \$42.5 million and an unrealized pre-tax loss of \$970.1 million, respectively.

The cumulative unrealized net pre-tax gain at September 30, 2023 is \$1.1 billion. At September 30, 2023 and December 31, 2022, the carrying value of the Company's investment in MGM, which includes the cumulative unrealized pre-tax gains, was \$2.4 billion and \$2.2 billion, or approximately 24% and 21% of the Company's consolidated total assets, respectively. A \$2.00 increase or decrease in the share price of MGM would result in an unrealized gain or loss, respectively, of \$129.4 million. At November 3, 2023, the fair value of the Company's investment in MGM was \$2.5 billion. The Company's results of operations and financial condition have in the past been and may in the future be materially impacted by increases or decreases in the price of MGM common shares, which are traded on the New York Stock Exchange.

Interest Rate Risk

At September 30, 2023, the principal amount of the Company's outstanding debt totals \$2.0 billion, of which \$1.5 billion is the Dotdash Meredith Term Loans, which bear interest at a variable rate, and \$500.0 million is the ANGI Group Senior Notes, which bear interest at a fixed rate.

In March 2023, Dotdash Meredith entered into interest rate swaps on the Dotdash Meredith Term Loan B for a total notional amount of \$350 million with a maturity date of April 1, 2027. The interest rate swaps synthetically convert a portion of the Dotdash Meredith Term Loan B from a variable rate to a fixed rate to manage interest rate risk exposure beginning on April 3, 2023 and applies hedge accounting to these contracts. See "[Note 1—The Company and Summary of Significant Accounting Policies](#)" and "[Note 3—Long-term Debt](#)" to the financial statements included in "[Item 1—Consolidated Financial Statements](#)" for more information. The fair value of the interest rate swaps is determined using discounted cash flows derived from observable market prices, including swap curves, and represents what Dotdash Meredith would pay or receive to terminate the swap agreements. Dotdash Meredith intends to continue to meet the conditions for hedge accounting, however, if these interest rate swaps were not highly effective in offsetting cash flows attributable to the hedged risk, the changes in the fair value of the interest rate swaps used as hedges could have a significant impact on future results of operations.

During the nine months ended September 30, 2023, Adjusted Term SOFR for the Dotdash Meredith Term Loans increased an average of approximately 131 basis points relative to December 31, 2022. As a result of the increase in Adjusted Term SOFR during the nine months ended September 30, 2023, the interest expense on Dotdash Meredith Term Loans, net of \$2.3 million realized gains related to the \$350 million in notional amount of interest rate swaps, was \$9.2 million higher as compared to what interest expense would have been if the Adjusted Term SOFR been unchanged during 2023. At September 30, 2023, the outstanding balance of \$1.23 billion related to the Dotdash Meredith Term Loan B bore interest at Adjusted SOFR, subject to a minimum of 0.50%, plus 4.00%, or 9.43%, and the outstanding balance of \$319.4 million related to the Dotdash Meredith Term Loan A bore interest at Adjusted Term SOFR plus 2.25%, or 7.60%. If Adjusted Term SOFR were to increase or decrease by 100 basis points, the annual interest expense on the Dotdash Meredith Term Loans, net of the impact related to the \$350 million in notional amount of interest rate swaps, would increase or decrease by \$12.0 million.

If market rates decline relative to interest rates on the ANGI Group Senior Notes, the Company runs the risk that the related required interest payments will exceed those based on market rates. A 100-basis point increase or decrease in the level of interest rates would, respectively, decrease or increase the fair value of the fixed-rate debt by \$21.0 million. Such potential increase or decrease in fair value is based on certain simplifying assumptions, including an immediate increase or decrease in the level of interest rates with no other subsequent changes for the remainder of the period, nor changes in the credit profile.

Item 4. Controls and Procedures

As required by Rule 13a-15(b) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), management, including our Chairman and Senior Executive, Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), conducted an evaluation, as of the end of the period covered by this quarterly report, of the effectiveness of the Company's disclosure controls and procedures as defined by Rule 13a-15(e) under the Exchange Act. Based on this evaluation, our Chairman and Senior Executive, CEO and CFO concluded that the Company's disclosure controls and procedures were effective as of the end of the period covered by this quarterly report.

The Company monitors and evaluates on an ongoing basis its internal control over financial reporting in order to improve its overall effectiveness. In the course of these evaluations, the Company modifies and refines its internal processes as conditions warrant.

During the quarter ended September 30, 2023, there have been no changes to our internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II OTHER INFORMATION

Item 1. *Legal Proceedings*

Overview

In the ordinary course of business, IAC and its subsidiaries may become parties to litigation involving property, personal injury, contract, intellectual property and other claims, as well as stockholder derivative actions, class action lawsuits and other matters. The amounts that may be recovered in such matters may be subject to insurance coverage. The litigation matter described below involves issues or claims that may be of particular interest to IAC's stockholders, regardless of whether such matter may be material to IAC's financial position or operations based upon the standard set forth in the rules of the Securities and Exchange Commission.

Shareholder Litigation Arising Out of the MTCH Separation

This shareholder class action and derivative lawsuit pending in Delaware state court is described in detail under the captions Part I-Item 3-Legal Proceedings of our annual report on Form 10-K for the fiscal year ended December 31, 2022 (page 34). See *David Newman v. IAC/InterActiveCorp et al.*, No. 2020-0505 (Delaware Chancery Court), and *Construction Industry & Laborers Joint Pension Trust for Southern Nevada Plan A v. IAC/InterActiveCorp et al.* (Delaware Chancery Court), which have been consolidated under the caption *In re Match Group, Inc. Derivative Litigation*, No. 2020-0505. This lawsuit alleges that the terms of the MTCH Separation (as defined on page 32 of this quarterly report) are unfair to the former Match Group public shareholders and unduly beneficial to IAC as a result of undue influence by IAC and Mr. Diller over the then Match Group directors who unanimously approved the transaction and asserts a variety of direct and derivative claims. As previously reported, the court dismissed the action in September 2022, and the plaintiffs appealed. On May 30, 2023, after hearing oral argument on the appeal, the Delaware Supreme Court issued an order directing the parties to submit supplemental briefing concerning the correct legal standard governing judicial review of the MTCH Separation. Supplemental briefing was completed on September 29, 2023. IAC believes that the allegations in this litigation are without merit and will continue to defend vigorously against them.

Item 1A. *Risk Factors*

Cautionary Statement Regarding Forward-Looking Information

This quarterly report on Form 10-Q contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. The use of words such as "anticipates," "estimates," "expects," "plans" and "believes," among others, generally identify forward-looking statements. These forward-looking statements include, among others, statements relating to: IAC's future financial performance, IAC's business prospects and strategy, anticipated trends and prospects in the industries in which IAC's businesses operate and other similar matters. These forward-looking statements are based on IAC management's expectations and assumptions about future events as of the date of this quarterly report, which are inherently subject to uncertainties, risks and changes in circumstances that are difficult to predict.

Actual results could differ materially from those contained in these forward-looking statements for a variety of reasons, including, among others: (i) our ability to market our products and services in a successful and cost-effective manner, (ii) the display of links to websites offering our products and services in a prominent manner in search results, (iii) changes in our relationship with (or policies implemented by) Google, (iv) our continued ability to market, distribute and monetize our products and services through search engines, digital app stores, advertising networks and social media platforms, (v) the failure or delay of the markets and industries in which our businesses operate to migrate online and the continued growth and acceptance of online products and services as effective alternatives to traditional products and services, (vi) our continued ability to develop and monetize versions of our products and services for mobile and other digital devices, (vii) adverse economic events or trends that adversely impact advertising spending levels, (viii) the ability of our Digital business to successfully expand the digital reach of our portfolio of publishing brands, (ix) risks related to our Print business (declining revenue, increased paper and postage costs, reliance on a single supplier to print our magazines and potential increases in pension plan obligations), (x) our ability to establish and maintain relationships with quality and trustworthy service professionals and caregivers, (xi) the ability of Angi Inc. to successfully implement its brand initiative and expand Angi Services (its pre-priced offerings), while balancing the overall mix of service requests and directory services on Angi platforms, (xii) our ability to access, collect and use personal data about our users and subscribers, (xiii) our ability to engage directly with users, subscribers, consumers, service professionals and caregivers on a timely basis, (xiv) the ability of our Chairman and Senior Executive, certain members of his family and our Chief Executive Officer to exercise significant influence over the composition of our board of directors, matters subject to stockholder approval and our operations, (xv) risks related to our liquidity and indebtedness (the impact of our indebtedness on our ability to operate our business, our ability to generate sufficient cash to service our indebtedness and interest rate risk), (xvi) our inability to freely access the cash of Dotdash Meredith and/or Angi Inc. and their respective subsidiaries, (xvii) dilution with respect to investments in IAC and Angi Inc., (xviii) our ability to compete, (xix) adverse economic events or trends (particularly those that adversely impact consumer confidence and spending behavior), either generally and/or in any of the markets in which our businesses operate, as well as geopolitical conflicts, (xx) our ability to build, maintain and/or enhance our various brands, (xxi) the adverse impact of COVID-19 and other similar outbreaks on our businesses, (xxii) our ability to protect our systems, technology and infrastructure from cyberattacks and to protect personal and confidential user information (including credit card information), as well as the impact of cyberattacks experienced by third parties, (xxiii) the occurrence of data security breaches and/or fraud, (xxiv) increased liabilities and costs related to the processing, storage, use and disclosure of personal and confidential user information, (xxv) the integrity, quality, efficiency and scalability of our systems, technology and infrastructure (and those of third parties with whom we do business) and (xxvi) changes in key personnel.

Certain of these and other risks and uncertainties are discussed in our filings with the SEC, including under the captions Part I-Item 1A-Risk Factors of our annual report on 10-K for the fiscal year ended December 31, 2022 and Part II-Item 1A-Risk Factors of our quarterly report on Form 10-Q for the quarter ended March 31, 2023. Other unknown or unpredictable factors that could also adversely affect IAC's business, financial condition and operating results may arise from time to time. In light of these risks and uncertainties, the forward-looking statements discussed in this quarterly report may not prove to be accurate. Accordingly, you should not place undue reliance on these forward-looking statements, which only reflect the views of IAC management as of the date of this quarterly report. IAC does not undertake to update these forward-looking statements.

Risk Factors

In addition to the other information set forth in this quarterly report, you should carefully consider the risk factors discussed under the captions Part I-Item 1A-Risk Factors of our annual report on Form 10-K for the fiscal year ended December 31, 2022 and Part II-Item 1A-Risk Factors of our quarterly report on Form 10-Q for the quarter ended March 31, 2023, any or all of which could materially and adversely affect IAC's business, financial condition or future results. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially and adversely affect IAC's business, financial condition and/or operating results.

Item 2. *Unregistered Sales of Equity Securities and Use of Proceeds*

Unregistered Sales of Equity Securities

The Company did not issue or sell any shares of its common stock or any other equity securities pursuant to unregistered transactions during the quarter ended September 30, 2023.

Issuer Purchases of Equity Securities

The Company did not purchase any shares of its common stock during the quarter ended September 30, 2023. As of that date, 3,686,692 shares of IAC common stock remained available for repurchase under the Company's previously announced June 2023 repurchase authorization. The Company may repurchase shares pursuant to this repurchase authorization over an indefinite period of time in the open market and in privately negotiated transactions, depending on those factors IAC management deems relevant at any particular time, including, without limitation, market conditions, share price and future outlook.

Item 5. *Other Information*

Rule 10b5-1 Trading Plans

During the quarter ended September 30, 2023, none of the Company's directors or officers adopted or terminated a Rule 10b5-1 trading plan or non-Rule 10b5-1 trading arrangement (as such terms are defined in Item 408(a) of Regulation S-K).

Item 6. Exhibits

The documents set forth below, numbered in accordance with Item 601 of Regulation S-K, are filed herewith, incorporated by reference to the location indicated or furnished herewith.

Exhibit Number	Description	Location
3.1	Restated Certificate of Incorporation of IAC Inc.	Exhibit 3.1 to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 2022.
3.2	Restated Certificate of Incorporation of IAC/InterActiveCorp.	Exhibit 3.1(c) to the Registrant's Current Report on Form 8-K filed on July 2, 2020.
3.3	Certificate of Amendment of Restated Certificate of Incorporation of IAC/InterActiveCorp.	Exhibit 4.2 to Post-Effective Amendment No. 1 on Form S-8 to Registration Statement on Form S-4 (File No. 333-251656), filed by the Registrant on May 26, 2021.
3.4	Certificate of Amendment of Restated Certificate of Incorporation of IAC Inc.	Exhibit 3.1 to the Registrant's Current Report on Form 8-K, filed on August 12, 2022.
3.5	Certificate of Designations of Series A Cumulative Preferred Stock.	Exhibit 3.2 to the Registrant's Current Report on Form 8-K filed on July 2, 2020.
3.6	Amended and Restated By-Laws of IAC Inc.	Exhibit 3.2 to the Registrant's Current Report on Form 8-K, filed on September 14, 2023.
31.1	Certification of the Chairman and Senior Executive pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Securities Exchange Act of 1934 as adopted pursuant to Section 302 of the Sarbanes-Oxley Act.(1)	
31.2	Certification of the Chief Executive Officer pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Securities Exchange Act of 1934 as adopted pursuant to Section 302 of the Sarbanes-Oxley Act.(1)	
31.3	Certification of the Chief Financial Officer pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Securities Exchange Act of 1934 as adopted pursuant to Section 302 of the Sarbanes-Oxley Act.(1)	
32.1	Certification of the Chairman and Senior Executive pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act.(2)	
32.2	Certification of the Chief Executive Officer and Acting Chief Financial Officer pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act.(2)	
32.3	Certification of the Chief Financial Officer pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act.(2)	
101.INS	Inline XBRL Instance.(1)	The instance document does not appear in the interactive data file because its XBRL tags are embedded within the Inline XBRL document.
101.SCH	Inline XBRL Taxonomy Extension Schema.(1)	
101.CAL	Inline XBRL Taxonomy Extension Calculation.(1)	
101.DEF	Inline XBRL Taxonomy Extension Definition.(1)	
101.LAB	Inline XBRL Taxonomy Extension Labels.(1)	
101.PRE	Inline XBRL Taxonomy Extension Presentation.(1)	
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)	

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- (1) Filed herewith.
 - (2) Furnished herewith.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: November 7, 2023

IAC INC.

By:

/s/ CHRISTOPHER HALPIN

Christopher Halpin
*Executive Vice President, Chief Financial Officer and Chief
Operating Officer*

Signature

Title

Date

/s/ CHRISTOPHER HALPIN

Christopher Halpin

Executive Vice President, Chief Financial Officer
and Chief Operating Officer

November 7, 2023

Certification

I, Barry Diller, certify that:

1. I have reviewed this quarterly report on Form 10-Q for the quarter ended September 30, 2023 of IAC Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: November 7, 2023

/s/ BARRY DILLER

Barry Diller
Chairman and Senior Executive

Certification

I, Joseph Levin, certify that:

1. I have reviewed this quarterly report on Form 10-Q for the quarter ended September 30, 2023 of IAC Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: November 7, 2023

/s/ JOSEPH LEVIN

Joseph Levin
Chief Executive Officer

Certification

I, Christopher Halpin, certify that:

1. I have reviewed this quarterly report on Form 10-Q for the quarter ended September 30, 2023 of IAC Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: November 7, 2023

/s/ CHRISTOPHER HALPIN

Christopher Halpin
*Executive Vice President, Chief Financial Officer and Chief
Operating Officer*

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

I, Barry Diller, certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, that, to my knowledge:

- (1) the Quarterly Report on Form 10-Q for the quarter ended September 30, 2023 of IAC Inc. (the "Report") which this statement accompanies fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)); and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of IAC Inc.

Dated: November 7, 2023

/s/ BARRY DILLER

Barry Diller
Chairman and Senior Executive

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

I, Joseph Levin, certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, that, to my knowledge:

- (1) the Quarterly Report on Form 10-Q for the quarter ended September 30, 2023 of IAC Inc. (the "Report") which this statement accompanies fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)); and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of IAC Inc.

Dated: November 7, 2023

/s/ JOSEPH LEVIN

Joseph Levin
Chief Executive Officer

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

I, Christopher Halpin, certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, that, to my knowledge:

- (1) the Quarterly Report on Form 10-Q for the quarter ended September 30, 2023 of IAC Inc. (the "Report") which this statement accompanies fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)); and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of IAC Inc.

Dated: November 7, 2023

/s/ CHRISTOPHER HALPIN

Christopher Halpin
*Executive Vice President, Chief Financial Officer and Chief
Operating Officer*