# Q2 2006 Earnings

# Supplemental Financial Information and Operating Metrics

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### **Financial Results and Reconciliations**

(\$ 117 minoris, except per share amounts, rounding differences may exist)	2004				2005									2006		
	FYE 12/31		Q1	Q2	Q3		Q4	FY	E 12/31		Q1	Q	2	Q3	Q4	FYE 12/31
Revenue			<u>-</u>													
Retailing:																
U.S.	\$ 1,905.9	\$	498.0	\$ 667.1	\$ 664.	3 \$	841.6	\$	2,671.0	\$	673.3	\$ 6	596.2			
International	342.0		100.9	94.5	85.		99.3		379.9	l .	95.8		78.7			
Total Retailing	2,247.9	_	598.9	761.6	749.	5	940.9		3,050.9		769.1		74.9			
Services:																
Ticketing	768.2		211.3	257.8	227.	5	253.5		950.2		245.7	2	95.1			
Lending	159.3		72.0	85.4	109.	4	101.0		367.8		113.9	1	07.9			
Real Estate	30.4		11.9	14.9	16.	3	14.6		57.6		11.4		15.0			
Teleservices	293.9		77.1	77.0	87.	4	95.9		337.4		97.4		99.2			
Home Services	6.9		7.7	10.6	12.	2	10.5		41.0		14.0		16.0			
Total Services	1,258.8	_	379.9	445.7	452.	9	475.5		1,753.9		482.5	5	33.2			
Media & Advertising	30.5		9.0	11.5	83.	5	109.5		213.5		117.6	1	31.3			
Membership & Subscriptions:																
Vacations	256.8		75.0	67.8	66.	1	63.9		272.8		81.4		74.1			
Personals	198.0		54.2	61.2	66.		68.2		249.5		73.3		78.3			
Discounts	217.9		24.6	33.1	30.	8	130.5		219.0		23.9		19.5			
Intra-sector eliminations	(1.3)		-	(0.7)			(0.7)		(1.5)	I	(0.1)		(0.8)			
Total Membership & Subscriptions	671.5		153.8	161.3	162.		261.8		739.8		178.4	1	71.1			
Emerging Businesses	-		-	2.8	4.		6.5		13.4		4.7		6.4			
Inter-segment eliminations	(27.0)	_	(9.2)	(11.1)	(8.		(5.6)		(34.2)	_	(4.9)		(4.6)			
Total Revenue	\$ 4,181.7	\$	1,132.4	\$ 1,371.8	\$ 1,444.	4 \$	1,788.5	\$	5,737.2	\$	1,547.4	\$ 1,6	512.3			
Retailing: U.S. International Total Retailing Services: Ticketing Lending Real Estate Teleservices Home Services Total Services Wedia & Advertising Membership & Subscriptions: Vacations Personals Discounts Total Membership & Subscriptions Emerging Businesses	\$ 194.7 4.3 199.0 164.3 26.1 (4.6) 17.1 0.3 203.1 (13.3) 90.2 27.6 22.0 139.8 (4.5)	\$	56.5 2.8 59.3 47.0 15.3 (5.6) 4.2 2.0 (0.9) 33.1 5.4 (12.0) 26.6 (4.0)	\$ 59.0 (0.3) 58.7 62.7 20.9 (5.9) 2.4 3.6 83.7 1.9 25.8 10.4 (12.7) 23.6 (4.4)	\$ 56. (2. 54. 49. 30. (2. 4. 3. 86. 9. 26. 16. (7. 36. (4.	8) 0 9 6 4) 4 5 0 3 6 6 6 1) 1 6)	6.0 110.3 59.1 13.9 (2.9) 11.6 2.1 83.8 20.3 25.3 15.4 49.3 89.9 (4.4)	\$	276.6 5.8 282.3 218.7 80.6 (16.7) 22.6 11.2 316.5 30.5 110.7 47.9 17.5 176.2 (17.4)	\$	59.0 2.6 61.6 65.8 12.9 (5.1) 5.0 3.2 81.8 11.6 36.4 6.0 (13.7) 28.7 (6.0)		60.5 (2.6) 57.9 75.9 14.8 (4.6) 5.6 4.4 96.1 10.7 28.9 17.3 (16.6) 29.5 (6.6)			
Corporate expense and other	(105.9)		(34.0)	 (40.1)	(26.		(23.9)		(124.4)		(19.7)		(22.6)			
Total Operating Income Before Amortization	\$ 418.1	\$	109.9	\$ 123.4	\$ 154.	2 \$	276.1	\$	663.6	\$	158.0	\$ 1	65.1			
See Footnotes on Page 6																

### **Financial Results and Reconciliations**

(\$ 11 millions, except per share amounts, rounding differences may exist)	2	2004				2	.005							2006			
		E 12/31		Q1	Q2		Q3	Q4	FY	E 12/31		Q1	Q2	Q3	Q4	FY	E 12/31
Non-cash compensation expense																	
Retailing:																	
U.S.	\$	-	\$	-	\$ -	\$	(0.3)	\$ (0.1)	\$	(0.4)	\$	(0.8)	\$ (1.3)				
International		-		-	-		-	-		-		-	-				
Total Retailing		-	_	-	-		(0.3)	(0.1)		(0.4)		(0.8)	(1.3)				
Services:																	
Ticketing		-		-	-		-	-		-		-	-				
Lending		(2.7)		(0.5)	(0.5)		(0.5)	(0.5)		(1.9)		1.2	-				
Real Estate		(0.9)		(0.2)	(0.2)		(0.2)	(0.2)		(1.0)		0.6	-				
Teleservices		-		-	-		-	-		-		-	-				
Home Services		(1.5)		1.2	(0.2)		(0.1)	(0.1)		0.7		(0.2)	(0.2)				
Total Services		(5.1)	_	0.4	 (0.9)		(0.9)	(0.9)		(2.2)	_	1.6	 (0.1)				
Media & Advertising		- 1		-	-		-	- 1		` - ´		-	- 1				
Membership & Subscriptions:																	
Vacations		-		-	-		-	_		-		-	-				
Personals		-		_	-		-	_		_		-	_				
Discounts		-		_	_		-	_		_		-	_				
Total Membership & Subscriptions		_	_	_	-			 -		_			 _				
Emerging Businesses		-		_	(0.1)		0.1	(0.1)		(0.1)		-	_				
Corporate expense and other (a)		(65.2)		(12.7)	(15.8)		(83.8)	(22.7)		(134.8)		(24.7)	(27.2)				
Total non-cash compensation expense	\$	(70.3)	\$	(12.2)	\$ (16.8)	\$		\$ (23.8)	\$	(137.5)	\$	(24.0)	\$ (28.7)				
Amortization of non-cash marketing expense																	
Retailing:																	
U.S.	\$	-	\$	-	\$ -	\$	-	\$ -	\$	-	\$	-	\$ -				
International			I —	-	 -			 			I —		 -				
Total Retailing		-		-	-		-	-		-		-	-				
Services:																	
Ticketing		(0.2)		-	-		-	-		-		-	-				
Lending		-		-	-		-	-		-		-	-				
Real Estate		-		-	-		-	-		-		-	-				
Teleservices		-		-	-		-	-		-		-	-				
Home Services		-	_	-	-		-	-			_	-	 -				
Total Services		(0.2)		-	-		-	-		-		-	-				
Media & Advertising		(0.4)		-	-		-	-		-		(5.5)	(9.5)				
Membership & Subscriptions:																	
Vacations		-		-	-		-	-		-		-	-				
Personals		(0.7)		-	-		-	-		-		(3.0)	-				
Discounts		-		-	-		-	-		-	I	-	 				
Total Membership & Subscriptions		(0.7)		-	-		-	-		-		(3.0)	-				
Emerging Businesses		-		-	-		-	-		-		-	-				
Corporate expense and other			I —	-	-						I —		 				
Total amortization of non-cash marketing expense	\$	(1.3)	\$	-	\$ -	\$	-	\$ -	\$	-	\$	(8.5)	\$ (9.5)				
See Footnotes on Page 6								 					 				

### **Financial Results and Reconciliations**

(4 in minoria, except per state amounts, rounding anyerences may exist)	2004					2005									2006		
	FYE 12/31		Q1	Q2		Q3	Q.	4	FY	E 12/31	_	Q1	Q2	2	Q3	Q4	FYE 12/31
Amortization of intangibles and goodwill impairment																	
Retailing:																	
U.S.	\$ (52.9)	\$	(13.2)	\$ (15	5) \$	(15.4)	\$ (	(15.4)	\$	(59.4)	\$	(15.5)	\$	(9.3)			
International	(1.3)	Ψ	(0.3)	(0.		(0.3)		(0.3)	Ψ	(1.4)	Ψ	(0.3)		(0.3)			
Total Retailing	(54.2)	_	(13.6)	(15.		(15.7)		(15.7)		(60.8)	_	(15.8)		(9.6)			
Services:	(34.2)		(13.0)	(13.	5)	(13.7)	,	(13.7)		(00.0)		(13.0)		(7.0)			
Ticketing	(26.2)		(7.0)	(7.	4)	(7.1)		(7.3)		(28.7)		(6.9)		(7.0)			
Lending	(19.0)		(9.0)	(4.		(4.8)		(4.8)		(23.4)		(5.0)		(5.0)			
Real Estate	(6.5)		(3.3)	(3.		(2.8)		(2.5)		(11.9)		(2.3)		(2.3)			
Teleservices (b)	(184.8)		(3.3)	(3.		(2.6)		-		(11.9)		(2.3)		-			
Home Services	(1.0)		(0.7)	(0.		(0.8)		(0.8)		(3.0)		(0.8)		(0.8)			
Total Services	(237.4)	I —	(20.0)	(16.		(15.5)		(15.4)		(67.1)	I —	(15.0)		15.1)			
Media & Advertising	` ′		. ,		,	` '		. ,		(22.8)		. ,	,				
Membership & Subscriptions:	(33.4)		(0.1)	(0.	1)	(10.1)	(	(12.6)		(22.8)		(12.5)	(	12.5)			
	(25.2)		(6.2)	10	2)	(6.2)		(6.2)		(25.2)		(6.2)		(6.2)			
Vacations Personals	(25.2)		(6.3)	(6.		(6.3)		(6.3)		(25.2)		(6.3)		(6.3)			
	(8.1)		(1.1)	(0.	,	(0.9)		(1.0)				(1.0)		(0.6)			
Discounts	(8.0)	I —	(1.6)	(1.		(1.6)		(1.6)		(6.4)	I —	(1.3)		(1.3)			
Total Membership & Subscriptions	(41.3)		(9.0)	(8.		(8.7)		(8.8)		(35.4)		(8.6)		(8.2)			
Emerging Businesses	(3.9)		(0.1)	(0.	1)	(0.1)		(0.1)		(0.4)		(0.1)		(0.1)			
Corporate expense and other	- (270.2)	_	- (12.5)	- · · · · ·	0) #	(50.0)	Α .			(105.5)	_	(52.0)		-			
Total amortization of intangibles and goodwill impairmen	\$ (370.2)	\$	(42.7)	\$ (41.	0) \$	(50.2)	\$ (	(52.6)	\$	(186.5)	\$	(52.0)	\$ (	45.7)			
Operating (Loss) Income																	
Retailing:							_		_		١.		_				
U.S.	\$ 141.7	\$		\$ 43.			\$		\$	216.7	\$	42.6		49.9			
International	3.0	_	2.5	(0.		(3.1)		5.6		4.5	I —	2.3		(2.9)			
Total Retailing	144.7		45.7	42.	9	38.0		94.5		221.1		44.9		47.0			
Services:																	
Ticketing	137.9		40.0	55.		42.8		51.8		189.9		58.9		68.9			
Lending	4.4		5.8	15.		25.3		8.7		55.3		9.1		9.8			
Real Estate	(12.0)		(9.1)	(9.		(5.4)		(5.6)		(29.5)		(6.7)		(6.8)			
Teleservices (b)	(167.7)		4.2	2.		4.4		11.6		22.6		5.0		5.6			
Home Services	(2.2)	I	2.4	2.		2.6		1.2		8.9	_	2.2		3.5			
Total Services	(39.6)		43.4	66.		69.6		67.6		247.2		68.5		80.9			
Media & Advertising	(47.1)		(1.0)	1.	8	(0.9)		7.7		7.7		(6.4)	(	11.3)			
Membership & Subscriptions:																	
Vacations	65.0		26.8	19.		20.2		19.0		85.5		30.1		22.5			
Personals	18.8		4.4	9.		15.8		14.4		44.1		2.0		16.6			
Discounts	14.0		(13.6)	(14.		(8.6)		47.7		11.2	_	(15.0)		17.9)			
Total Membership & Subscriptions	97.9		17.6	14.	7	27.4		81.1		140.8		17.1		21.3			
Emerging Businesses	(8.4)		(4.1)	(4.		(4.6)		(4.6)		(18.0)		(6.1)		(6.8)			
Corporate expense and other (a)	(171.2)		(46.7)	(55.		(110.3)		(46.5)		(259.3)	l	(44.4)	(	49.8)			
Total operating (loss) income	\$ (23.7)	\$	55.0	\$ 65.	6 \$	19.2	\$ 1	199.7	\$	339.6	\$	73.5	\$	81.2			
See Footnotes on Page 6																	

### **Financial Results and Reconciliations**

(\$ in millions, except per share amounts, rounding differences may exist)

(\$ in millions, except per share amounts, rounding differences may exist)	2004					-	2005							2006		
	FYE 12/31	-	Q1		Q2		Q3	Q4		FYE 12/31	-	Q1	Q2	Q3	Q4	FYE 12/31
Total other income. net (c) (d)	152.5		12.9		606.4		23.2	4.	9	647.4		8.7	20.0			
Earnings from continuing operations before	128.9	_	67.9		672.0		42.4	204.		987.0	_	82.2	101.2			
income taxes and minority interes																
Income tax provision (c)	(73.0)		(40.6)		(262.5)		(6.8)	(79.	8)	(389.7)		(34.3)	(42.9)			
Minority interest	(3.2)		(0.6)		(0.8)		(0.5)	(0.	3)	(2.2)		(0.1)	0.8			
Earnings from continuing operations	52.7	_	26.7		408.7		35.1	124.	6	595.1		47.8	59.1			
Gain on sale of Euvia, net of tax	-		-		79.6		-	(9.	5)	70.2		-	-			
Discontinued operations, net of tax (e)	112.1		45.6		133.0		34.4	(2.	0)	210.9		(0.6)	(5.3)			
Earnings before preferred dividends	164.9		72.2		621.4		69.5	113.	1	876.2		47.2	53.8			
Preferred dividends	(13.1)	I —	(3.3)		(3.3)		(1.4)			(7.9)	_					
Net earnings available to common shareholders	\$ 151.8	\$	68.9	\$	618.1	\$	68.1	\$ 113.	1 :	\$ 868.2	\$	47.2	\$ 53.8			
GAAP Diluted weighted average shares outstanding	371.2		367.7		350.2		347.8	344.	0	356.6		337.3	324.3			
Diluted earnings per share	\$ 0.41	\$	0.19	\$	1.77	\$	0.20	\$ 0.3	3	\$ 2.46	\$	0.14	\$ 0.17			
Reconciliation of GAAP EPS to Adjusted EPS																
·	d 151 0		60.6	ф	C10 1	ф	60.1	Ф 112		0.00.0		47.0	e 52.6			
Net earnings available to common shareholders	\$ 151.8 70.3	\$	68.9 12.2	\$	618.1	\$	68.1 84.8	\$ 113.		\$ 868.2 137.5	\$	47.2 24.0	\$ 53.8 28.7			
Non-cash compensation expense (a) Amortization of non-cash marketing expense	1.3		12.2		16.8		84.8	23.	8	137.5		8.5	28.7 9.5			
Amortization of information marketing expense  Amortization of intangibles	185.4		42.7		41.0		50.2	52.	6	186.5		52.0	45.7			
Goodwill impairment (b)	184.8		- 42.7		41.0		50.2	J2.		160.5		52.0	43.7			
Equity in (income) losses of VUE (c)	(16.2)		21.2		(43.1)		_	_		(22.0)		_	_			
Net other (income) expense related to fair value adjustment on derivatives (d	(10.2)		-		-		(9.4)	4.	8	(4.6)		5.3	(5.1)			
Gain on sale of VUE and related effects (c)	_		_		(523.5)		-	-		(523.5)		1.9	2.8			
Gain on sale of Euvia, net of tax	_		-		(79.6)		-	9.	5	(70.2)		-	_			
Discontinued operations, net of tax (e)	(112.1)		(45.6)		(133.0)		(34.4)	2.	0	(210.9)		0.6	5.3			
Impact of income taxes and minority interest	(96.7)		(19.8)		199.9		(46.4)	(27.	0)	106.7		(33.5)	(32.9)			
Interest on convertible notes	-		-		-		0.4	0.	8	1.2		0.3	0.3			
Preferred dividends		I —									I —					
Adjusted Net Income	\$ 368.6	\$	79.7	\$	96.6	\$	113.3	\$ 179.	5	\$ 469.1	\$	106.3	\$ 108.0			
Adjusted EPS weighted average shares outstanding (f)	374.8		372.2		345.8		356.6	349.	5	356.0		345.4	332.7			
Adjusted EPS	\$ 0.98	\$	0.21	\$	0.28	\$	0.32	\$ 0.5	1 :	\$ 1.32	\$	0.31	\$ 0.32			
GAAP Basic weighted average shares outstanding	348.0		349.3		321.9		326.4	320.	7	329.5		319.4	311.9			
Options, warrants and restricted stock, treasury method	23.2		18.4		18.6		21.4	19.	1	19.4		17.9	12.4			
Conversion of convertible preferred and convertible notes (if applicable		I —	-		9.7		-	4.		7.8	_		_			
GAAP Diluted weighted average shares outstanding	371.2		367.7		350.2		347.8	344.	0	356.6		337.3	324.3			
Impact of restricted shares and convertible preferred and notes (if applicable), ne	3.6	I	4.6		(4.4)		8.8	5.		(0.7)	I	8.0	8.4			
Adjusted EPS shares outstanding	374.8	_	372.2	_	345.8		356.6	349.	<u>5</u> _	356.0	_	345.4	332.7			

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#### **Financial Results and Reconciliations**

	2	004				2	005								2006			
	FYE	E 12/31		Q1	Q2	(	03	Ç	)4	FYE	E 12/31	Q1	Q2		Q3	Q4	F	YE 12/31
Supplemental: Depreciation by segment																		
Retailing:																		
U.S.	\$	42.2	\$	10.2	\$ 10.3	\$	10.0	\$	10.5	\$	40.9	\$ 10.5	\$	9.7				
International		10.3		2.3	1.9		1.2		1.2		6.7	1.2		1.3				
Total Retailing		52.5	_	12.5	12.2		11.2		11.7		47.6	 11.7	1	0.9				
Services:																		
Ticketing		33.4		8.8	9.5		9.2		9.2		36.7	9.6		9.5				
Lending		2.7		1.2	1.3		1.5		1.6		5.5	2.8		2.2				
Real Estate		0.9		0.2	0.3		0.3		0.4		1.2	0.7		0.6				
Teleservices		17.7		3.8	3.7		3.9		3.8		15.2	3.8		3.8				
Home Services		0.2		0.2	0.2		0.3		0.3		1.0	 0.3		0.4				
Total Services		54.8		14.1	15.0		15.1		15.4		59.6	17.2	1	6.5				
Media & Advertising		4.1		1.3	0.9		4.8		6.3		13.2	6.8		6.7				
Membership & Subscriptions:																		
Vacations		8.5		1.8	1.7		1.8		2.1		7.4	2.0		1.9				
Personals		14.8		3.0	1.9		1.6		1.8		8.2	1.7		1.7				
Discounts		3.7		1.1	1.2		1.2		1.3		4.8	 1.3		1.5				
Total Membership & Subscriptions		27.0		5.9	4.7		4.6		5.1		20.3	5.1		5.1				
Emerging Businesses		0.1		-	0.1		0.1		0.2		0.3	0.4		0.6				
Corporate expense and other		5.9	l	1.8	 1.8		1.9		2.4		8.0	 2.7		2.8				
Total Depreciation	\$	144.6	\$	35.6	\$ 34.7	\$	37.7	\$	41.0	\$	149.1	\$ 43.8	\$ 4	12.6				

<sup>(</sup>a) Corporate expense and other operating income in Q3 2005 includes a \$67 million non-cash compensation charge related to the treatment of vested stock options in connection with the Expedia spin-ol partially offset by a \$5.5 million reduction in non-cash compensation expense due to the cumulative effect of a change in the Company's estimate related to the number of stock-based awards that are expected to ve

<sup>(</sup>b) Teleservices FY 2004 operating income includes a \$184.8 million impairment charge related to goodwil

<sup>(</sup>c) In Q2 2005, IAC recorded a gain of \$523.5 million pretax and \$322.1 million after-tax in connection with the sale of its VUE common and preferred interest

d) Changes in the fair value of the derivatives that were created in the Expedia spin-off are recorded as gains or losses in income for the appropriate period. The derivatives arise due to IAC's obligation to deliver both IAC and Expedia shares upon the conversion of the Ask Convertible Notes and the exercise of certain IAC warrant

<sup>(</sup>e) Discontinued operations consists of the results of Avaltus, ECS/Styleclick, Euvia, TVTS, and Quiz TV Limited for all periods presented and Expedia through August 8, 2005.

Discontinued operations includes a \$62.8 million tax benefit related to the write-off of the TVTS investment in Q2 2005 and a \$33 million impairment charge related to TVTS in 200

f) For Adjusted EPS purposes, the impact of RSUs on shares outstanding is based on the weighted average number of RSUs outstanding, as compared with shares outstanding for GAAP purposes, which includes RSUs on a treasury method bas

### **International Revenue**

(\$ in millions, rounding differences may exist)

	2	004			2005						2006		
	FYI	E 12/31	Q1	Q2	Q3	Q4	FY	E 12/31	Q1	Q2	Q3	Q4	FYE 12/31
International Revenue (a) (b)	\$	643	\$ 185	\$ 191	\$ 188	\$ 224	\$	788	\$ 214	\$ 211			
% of Total		15%	16%	14%	13%	13%		14%	14%	13%			

<sup>(</sup>a) International revenues are determined by geographic point of sale.

<sup>(</sup>b) Historical international revenue has been restated to reflect the impact of discontinued operations.

#### IAC/InterActiveCorp RETAILING

( in millions except per unit data, rounding differences may exist)

	2004			2005					2006		
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Retailing- U.S. (a)											
Units shipped	40.5	10.0	12.8	12.4	15.5	50.7	12.7	12.7			
Gross profit %	37.3%	37.6%	39.0%	37.6%	38.8%	38.3%	38.3%	39.8%			
Return rate	16.2%	15.3%	17.1%	16.4%	17.1%	16.5%	17.7%	18.0%			
Average Price Point	\$51.32	\$53.77	\$57.17	\$58.89	\$59.79	\$57.72	\$58.72	\$59.97			
Internet % (b)	16%	18%	23%	23%	26%	23%	26%	26%			
HSN total homes (end of period)	85.7	87.0	88.7	88.9	89.3	89.3	89.4	88.9			
HSN/America's Store FTEs ("full-time equivalents") (end of period) (c)	74.1	75.3	76.5	76.6	76.8	76.8	76.8	76.0			
America's Store FTE's (end of period) (c)	15.3	15.9	16.2	14.7	14.7	14.7	13.4	13.4			
Catalogs Mailed	76.5	27.9	105.7	92.3	110.3	336.1	110.7	111.2			

	2004			2005					2006		
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
<b>Retailing International</b> (Households as of end of period) (d) (ownership % as of 6/30/06 in parentheses)											
HSE Germany (includes Austria and Switzerland) (100%)	37.9	38.1	38.4	38.5	38.5	38.5	38.7	38.7			
Shop Channel (Japan) (30%)	17.7	18.0	18.4	18.7	19.0	19.0	19.3	20.0			

<sup>(</sup>a) Retailing-U.S. metrics include HSN and the catalogs business. Cornerstone was acquired in April 2005.

<sup>(</sup>b) Internet % is Internet demand as a percent of total Retailing- U.S. demand excluding Liquidations and Services.

<sup>(</sup>c) FTEs apply a 50% weighting towards DBS homes.

<sup>(</sup>d) Beginning in Q3 2005, HSE 2004 and 2005 households have been restated to count satellite households individually, including those where a satellite dish transmits to several households through a master antenna television system.

#### IAC/InterActiveCorp SERVICES

(rounding differences may exist)

	2	004			2005					2006		
	FYI	E 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Ticketing												
Number of tickets sold (mm)		98.3	27.9	30.8	28.9	31.9	119.4	31.3	32.8			
Gross value of tickets sold (\$mm)	\$	4,987	\$ 1,384	\$1,705	\$1,432	\$ 1,715	\$ 6,236	1,576	1,991			

	2004			2005					2006		
Lending	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Transmitted QFs (000s) (a)	2,297.5	782.7	803.8	879.4	775.6	3,241.6	999.4	1,062.2			
Closings - units (000s) (b)	263.7	64.4	71.4	75.8	71.9	283.6	67.0	70.9			
Closings - dollars (\$mm) (b)	\$ 28,503	\$ 7,239	\$ 8,360	\$ 9,934	\$ 9,213	\$ 34,747	\$ 8,119	\$ 8,370			

		2004				2005							2006		
	FY	E 12/31	Q1	(	Q2	Q3	Q4	FYI	E 12/31	Q1	_ (	)2	Q3	Q4	 FYE 12/31
Real Estate															
Closings - units (000s)		10.5	3.0		4.0	4.0	3.2		14.2	2.4		3.4			
Closings - dollars (\$mm)	\$	2,569	\$ 698	\$	984	\$ 1,068	\$ 798	\$	3,547	\$ 591	\$	869			

<sup>(</sup>a) Customer "Qualification Forms" (QFs) transmitted to at least one exchange lender (including Lending Tree Loans) plus QFs transmitted to at least one GetSmart lender.

<sup>(</sup>b) Loan closings consist of loans closed by exchange lenders and directly by LendingTree Loans.

## IAC/InterActiveCorp MEDIA & ADVERTISING

(rounding differences may exist)

	2004			2005		2006					
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
IAC Search & Media - Revenue by Traffic Source	(a)									•	
Proprietary	70.5%	65.3%	68.1%	65.7%	64.8%	66.0%	64.0%	63.0%			
Network	29.5%	34.7%	31.9%	34.3%	35.2%	34.0%	36.0%	37.0%			

<sup>(</sup>a) Metrics are presented pro forma for comparison purposes. The acquisition of IAC Search & Media (formerly Ask Jeeves, Inc.) closed on July 19, 2005.

## IAC/InterActiveCorp MEMBERSHIP & SUBSCRIPTIONS

(rounding differences may exist)

	2004			2005					2006		
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Vacations											
Members (000s)	1,696	1,717	1,743	1,764	1,782	1,782	1,804	1,822			
Confirmations (000s)	861	270	216	202	193	880	284	227			
Share of confirmations online	19%	21%	20%	22%	22%	21%	24%	23%			

	2004			2005					2006		
	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31	Q1	Q2	Q3	Q4	FYE 12/31
Personals											
Paid Subscribers (000s)	982.8	1,074.5	1,127.9	1,178.9	1,189.4	1,189.4	1,324.3	1,296.4			

 $\label{thm:contained} \textit{The financial, statistical and other information contained herein is unaudited}.$